myCloudDoor
Creating Future

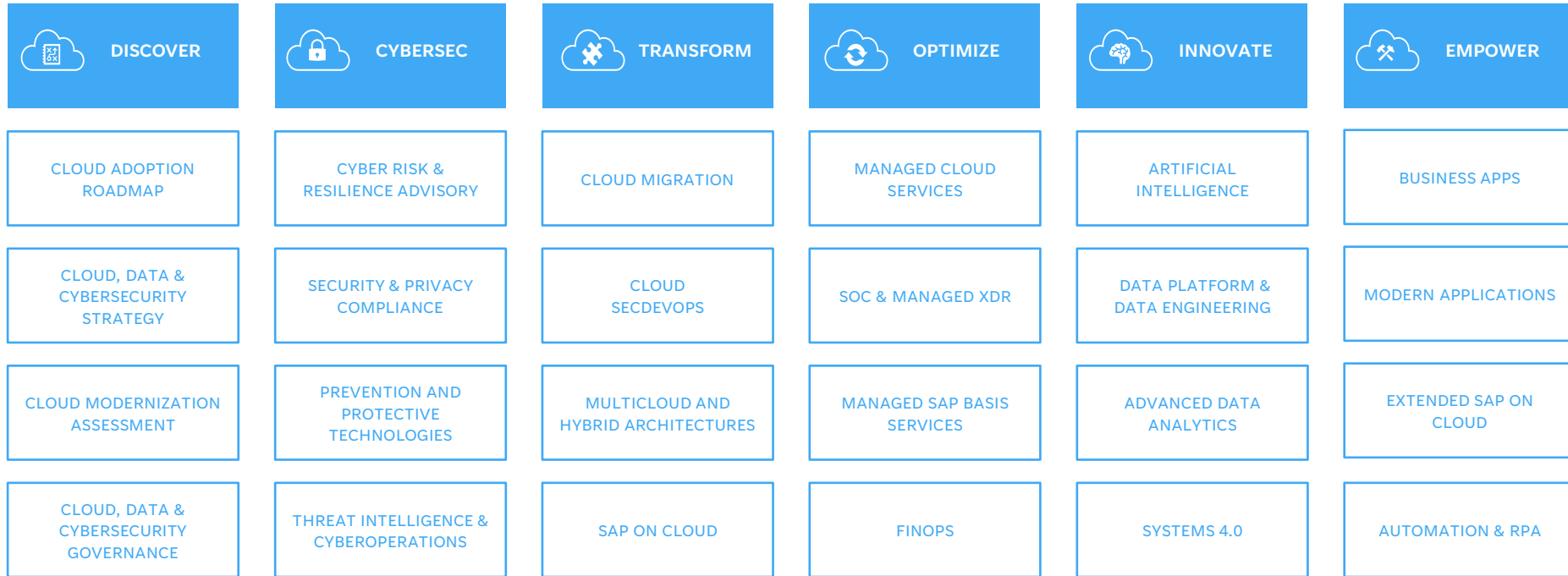# YOUR PREFERRED CLOUD PARTNER

myCloudDoor – Your preferred Cloud Partner

Value Proposition – The Cloud Journey

DISCOVER

CYBERSEC

EMPOWER

myCloudDoor provides IT Consulting, Professional Services and Digital Services to help enterprises reach the expected benefits when **adopting** or **transitioning** to Cloud Computing

INNOVATE

TRANSFORM

OPTIMIZE
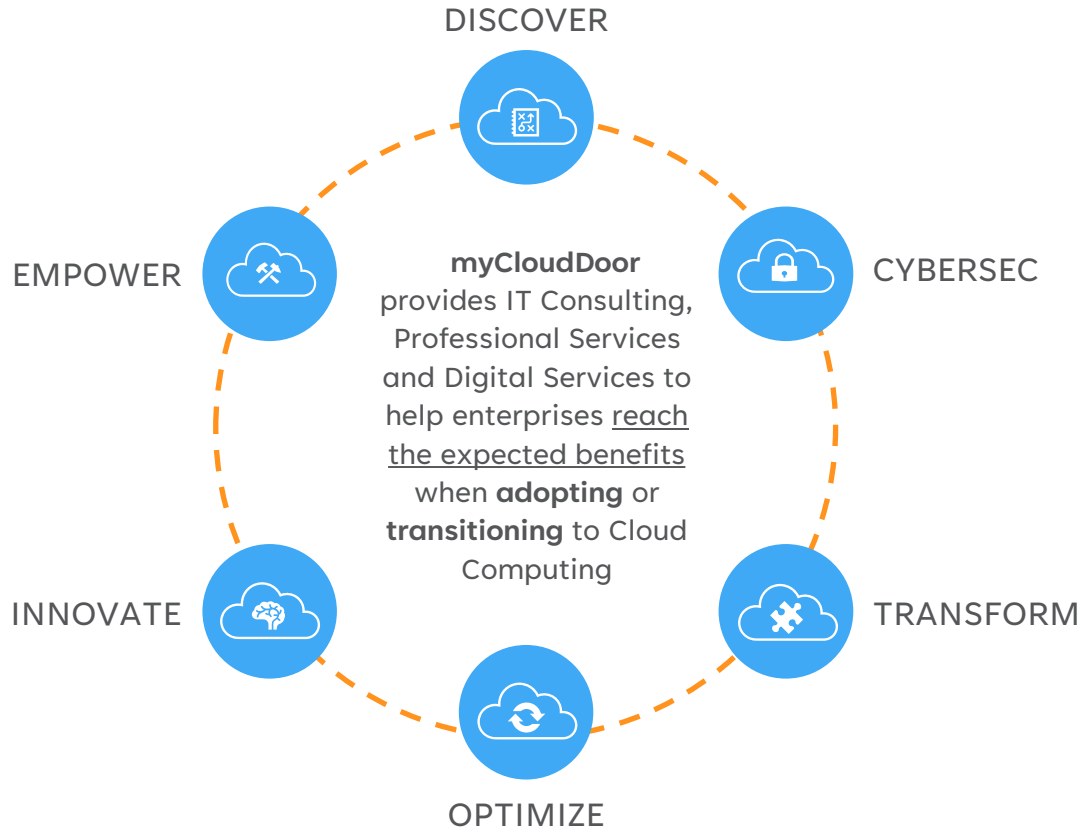
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myCloudDoor Cloud Journey - Our Services

DISCOVER	CYBERSEC	TRANSFORM	OPTIMIZE	INNOVATE	EMPOWER
CLOUD ADOPTION ROADMAP	CYBER RISK & RESILIENCE ADVISORY	CLOUD MIGRATION	MANAGED CLOUD SERVICES	ARTIFICIAL INTELLIGENCE	BUSINESS APPS
CLOUD, DATA & CYBERSECURITY STRATEGY	SECURITY & PRIVACY COMPLIANCE	CLOUD SECDEVOPS	SOC & MANAGED XDR	DATA PLATFORM & DATA ENGINEERING	MODERN APPLICATIONS
CLOUD MODERNIZATION ASSESSMENT	PREVENTION AND PROTECTIVE TECHNOLOGIES	MULTICLOUD AND HYBRID ARCHITECTURES	MANAGED SAP BASIS SERVICES	ADVANCED DATA ANALYTICS	EXTENDED SAP ON CLOUD
CLOUD, DATA & CYBERSECURITY GOVERNANCE	THREAT INTELLIGENCE & CYBEROPERATIONS	SAP ON CLOUD	FINOPS	SYSTEMS 4.0	AUTOMATION & RPA

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myCloudDoor Offices

AMSTERDAM
(NETHERLANDS)

NOISY LE ROI
(FRANCE)

LISBON
(PORTUGAL)

MADRID, VALENCIA
(SPAIN)

FORT LAUDERDALE
(US)

CIUDAD DE MEXICO
(MEXICO)

BOGOTA
(COLOMBIA)

QUITO
(ECUADOR)

SÃO PAULO
(BRAZIL)

SANTIAGO
(CHILE)

DUBAI
(UAE)

HYDERABAD
(INDIA)

LOCAL OFFICE

CCoE*

*Cloud Center of Excellence

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Microsoft Partner | Azure Expert MSP

Microsoft

Managed Service Provider

This award recognizes the competences of myCloudDoor in helping its clients during their Cloud Journey: planning, designing, operating and optimizing solutions on Azure.

Microsoft Solutions Partner
Infrastructure
Azure

Specialist
Infra and Database Migration
SAP on Azure
Azure Virtual Desktop

Microsoft Solutions Partner
Data & AI
Azure

Specialist
AI and Machine Learning
Analytics
Data Warehouse Migration

Microsoft Solutions Partner
Digital & App Innovation
Azure

Specialist
Build and Modernize AI Apps
Kubernetes on Azure
Migrate Enterprise Applications

Microsoft Solutions Partner
Security

Specialist
Cloud Security
Threat Protection

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References

Why myCloudDoor?

Unique Cloud Expertise

(+12 years Cloud)

Own Agile Cloud Methodology

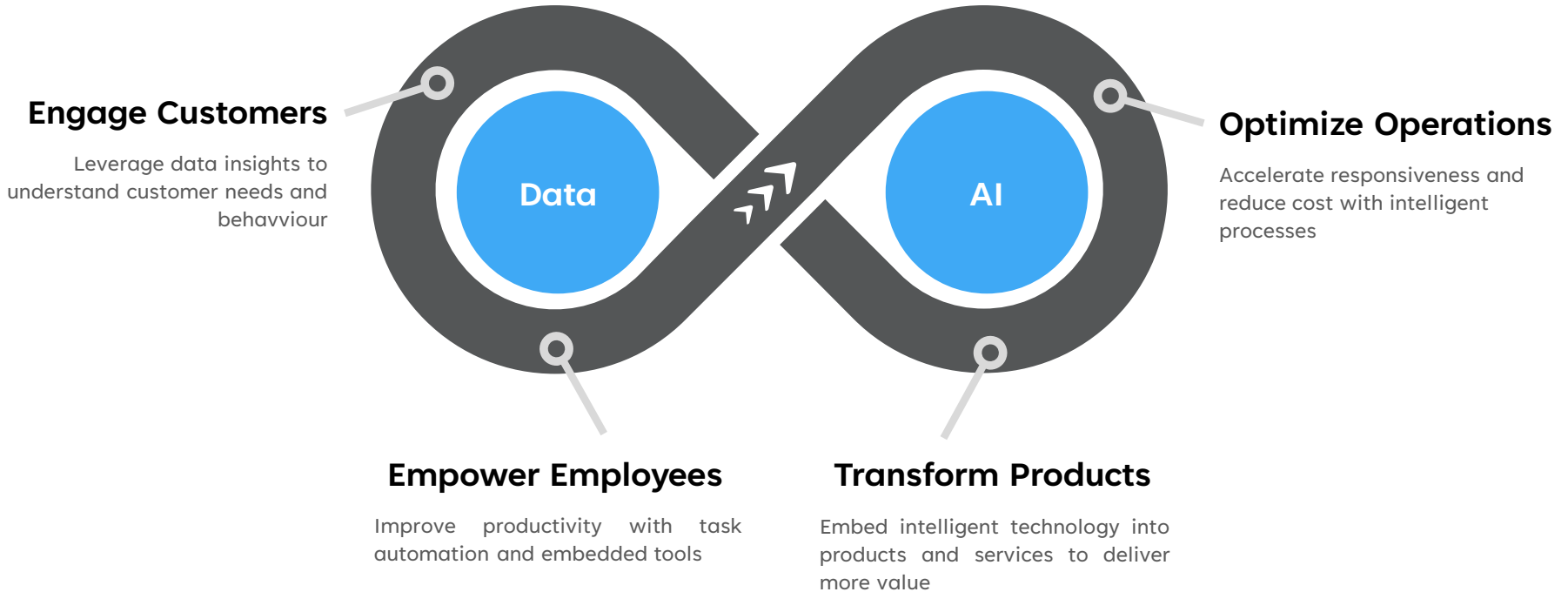(Successful Transition to the Cloud)

IP Solutions and Tools

(myCloudMAS®, myCloudDBM®, myCloudInstant®...)

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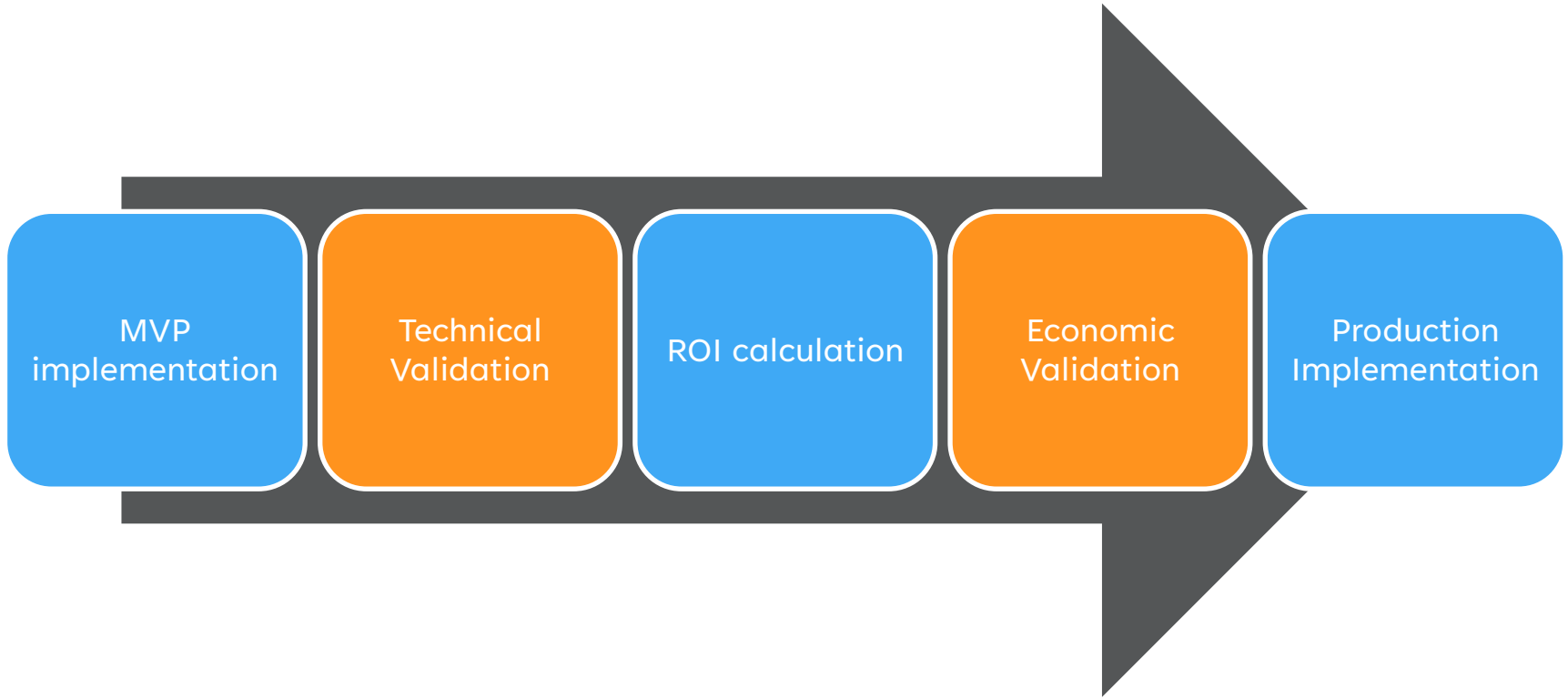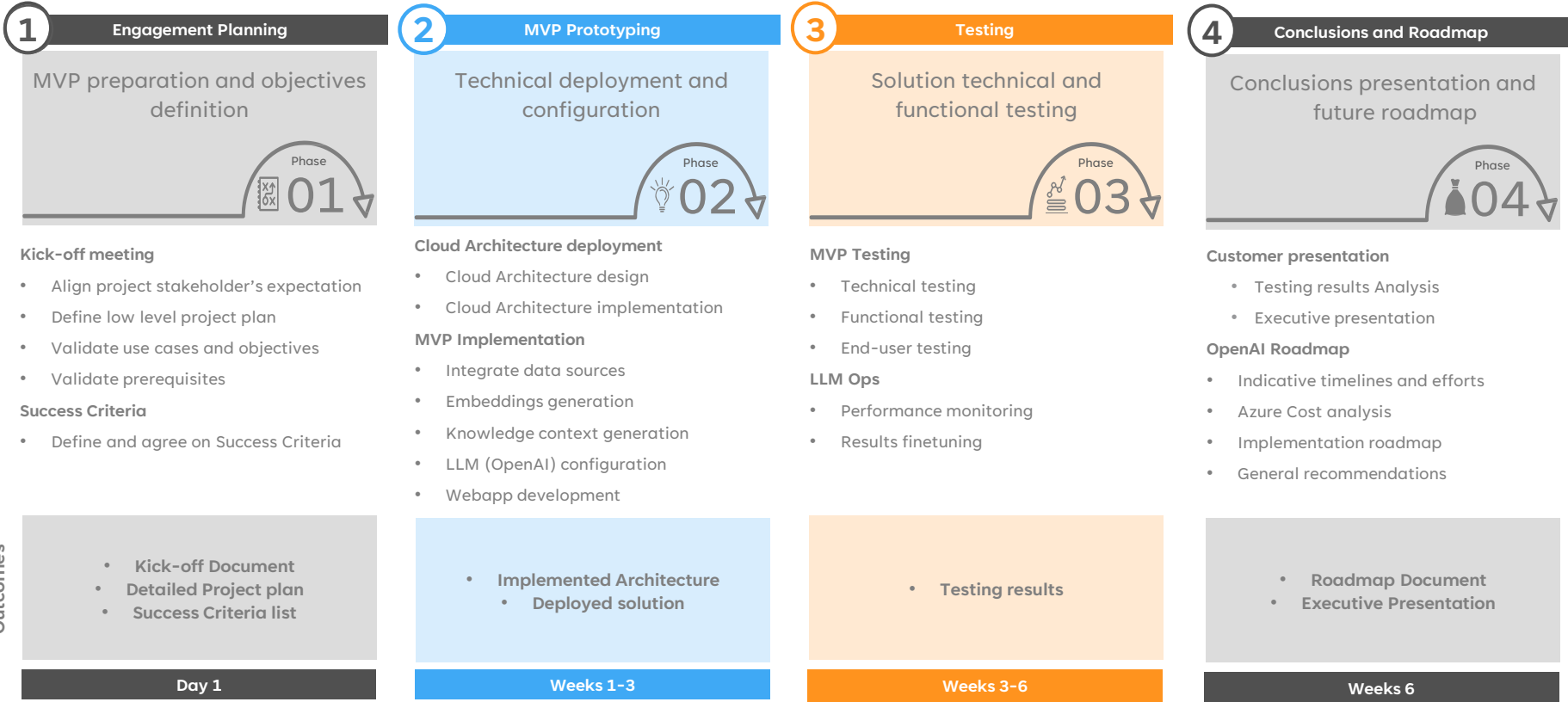AI Implementation Approach

Why Data & AI?

Engage Customers

Leverage data insights to understand customer needs and behavviour

Optimize Operations

Accelerate responsiveness and reduce cost with intelligent processes

Data

AI

Empower Employees

Improve productivity with task automation and embedded tools

Transform Products

Embed intelligent technology into products and services to deliver more value

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Data & AI Solutions Implementation Challenges

A lack of knowledge on how each solution could be used

Multiple domains

Difficulty to validate data accuracy and quality in distributed systems

Technology knowledge

Lack of agility and real-time requirements

It's extremely difficult to address the changing and complex business requirements with traditional solutions

Business use cases definition

Security and compliance

Data migration and extraction

Operational challenges

Validate TCO and budget

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3

Implementation Roadmap

MVP implementation → Technical Validation → ROI calculation → Economic Validation → Production Implementation

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GenAI MVP Implementation Framework

1 — Engagement Planning

MVP preparation and objectives definition

Phase 01

Kick-off meeting
- Align project stakeholder's expectation
- Define low level project plan
- Validate use cases and objectives
- Validate prerequisites

Success Criteria
- Define and agree on Success Criteria

Outcomes
- Kick-off Document
- Detailed Project plan
- Success Criteria list

Day 1

2 — MVP Prototyping

Technical deployment and configuration

Phase 02

Cloud Architecture deployment
- Cloud Architecture design
- Cloud Architecture implementation

MVP Implementation
- Integrate data sources
- Embeddings generation
- Knowledge context generation
- LLM (OpenAI) configuration
- Webapp development

Outcomes
- Implemented Architecture
- Deployed solution

Weeks 1-3

3 — Testing

Solution technical and functional testing

Phase 03

MVP Testing
- Technical testing
- Functional testing
- End-user testing

LLM Ops
- Performance monitoring
- Results finetuning

Outcomes
- Testing results

Weeks 3-6

4 — Conclusions and Roadmap

Conclusions presentation and future roadmap

Phase 04

Customer presentation
- Testing results Analysis
- Executive presentation

OpenAI Roadmap
- Indicative timelines and efforts
- Azure Cost analysis
- Implementation roadmap
- General recommendations

Outcomes
- Roadmap Document
- Executive Presentation

Weeks 6

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AI Factories

AI **Business** Framework

Governance Model

COE
(Center of Excellence)

AI Reference **Architecture**

LLM Ops (Operations)

Development and implementation teams

Support and operation team

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ROI Methodology

AI BUSINESS CASE IDENTIFICATION

OPERATIONAL PROCESS OPTIMIZATION	IMPROVED DECISION-MAKING	ENHANCED CUSTOMER EXPERIENCE	PRODUCT AND SERVICE INNOVATION	RISK REDUCTION AND IMPROVED SECURITY

AI BUSINESS CASE BENEFITS

TANGIBLE	INTANGIBLE	STRATEGIC
COST REDUCTION	IMPROVED CUSTOMER SATISFACTION	COMPETITIVE ADVANTAGE
REVENUE INCREASE	ENHANCED BRAND IMAGE	ADAPTION TO MARKET TRENDS
IMPROVED PRODUCTIVITY	EMPLOYEE SKILL DEVELOPMENT	

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Responsible AI

AI Use cases

AI Solutions Powered by Azure

Analytical Assistant

Obtain intelligent insights from your structured data with natural language.

Q&A Knowledge DB

Intelligent knowledge databases for unestructured data with AI.

Budget generator

Accelerate complex budgeting processes.

Customer Service Automation

Intelligent chatbot to provide insights over a data domain.

SAP Assistant

Automate and accelerate backend business processes with AI.
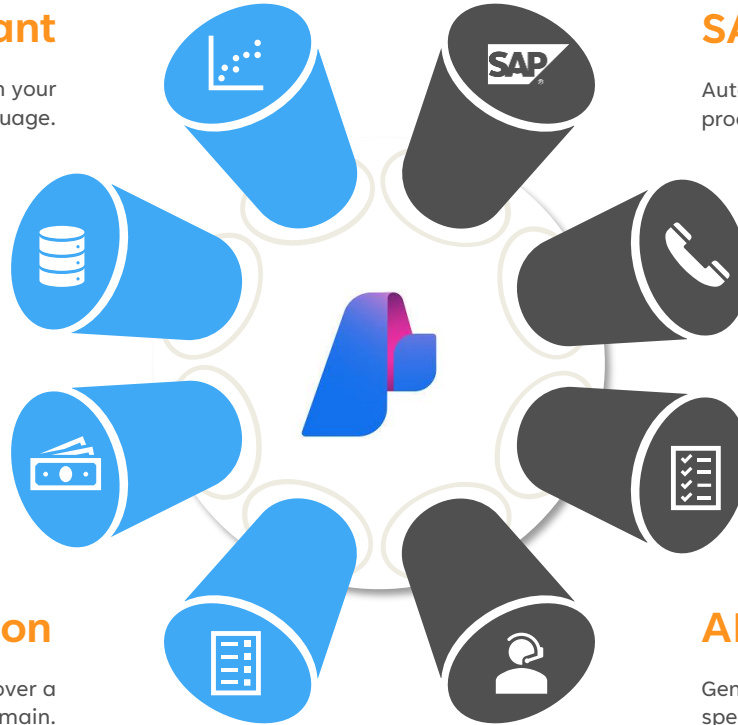
Call center 360º

Modernize call center experience, replace traditional VRU with smart AI experience.
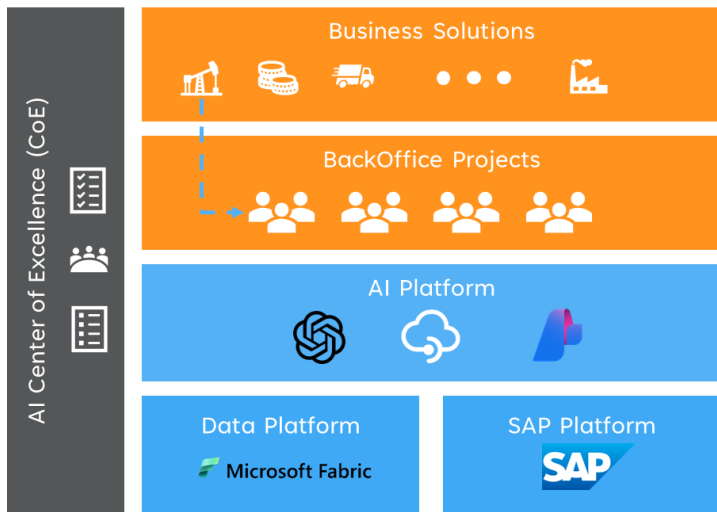
AI Document Processor

Plug and play document engine (OCR, read, extract, translate, modify).

AI Document Creator

Generate high quality documents based on specific requirements.

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AGENT   CHATBOT

AI for SAP Solutions

AI Center of Excellence (CoE)

Business Solutions

BackOffice Projects

AI Platform

Data Platform
Microsoft Fabric

SAP Platform
SAP

Master Data Management and Validation

Description: Automate the creation, maintenance, and validation of master data (customers, vendors, materials) to ensure data consistency and eliminate redundancies. AI models can standardize inputs, flag inconsistencies, and automatically correct errors.

Potential ROI:

Error Reduction: Up to 90% fewer data entry errors.

Time Savings: 50% reduction in data management overhead.

Impact: Prevents costly downstream issues in order processing, procurement, and reporting.

Invoice Processing Automation (Accounts Payable/Receivable)

Description: Leverage AI to process invoices by reading data using OCR, validating entries, and posting them to the system. Exceptions are flagged for review, significantly reducing manual intervention.

Potential ROI:

Efficiency Gains: 80% faster invoice processing cycles.

Error Reduction: 70% fewer manual mistakes.

Impact: Improved supplier relationships, reduced payment penalties, and better cash flow visibility.

Automated Reporting and Analytics

Description: Automate the generation, analysis, and distribution of reports using SAP FIORI or SAP HANA analytics tools. AI can identify trends, provide forecasts, and offer actionable insights for decision-making.

Potential ROI:

Labor Savings: 90% reduction in manual report generation time.

Decision Velocity: Insights delivered 50% faster, enabling quicker responses to market changes.

Impact: Streamlined decision-making across departments, boosting overall efficiency.

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AI – Industry Use Cases

INDUSTRY	USE CASE	INFRA COST	COMPLEXITY
CROSS	ANALYTICAL ASSISTANT	LOW	LOW
CROSS	AI CALL CENTER CUSTOMER SERVICE	HIGH	MEDIUM
CROSS	QnA KNOWLEDGE DB	MEDIUM	LOW
CROSS	AI DOCUMENT MANAGEMENT	LOW	LOW
CROSS	AI DOCUMENT CREATOR	LOW	MEDIUM
INSURANCE	QUALITY AUDIT TOOL	MEDIUM	MEDIUM
HEALTH CARE	MENTAL ISSUES DETECTOR	LOW	HIGH
MANUFACTURING	QnA WITH SAP INTEGRATION	MEDIUM	MEDIUM
ENGINEERING & CONSTRUCTION	BUDGET GENERATOR	HIGH	MEDIUM
OIL & GAS	RISK EVALUATION	LOW	MEDIUM

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Q&A

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THANKS

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