



Winning in the Cloud

26 July 2019



neosIT.com



ABOUT NEOS

Neos IT Services leads in operating business-critical platforms with a strong expertise in managed services and IT consulting.

Our team of experts from more than 20 countries is passionate about creating your digital future.

WE
ADVISE | DELIVER | OPERATE
YOUR DIGITAL FUTURE
WHATEVER **IT** TAKES.



FOUNDED IN
JULY 2005



+ 10 M €
GLOBAL REVENUE



OWNER-LED
COMPANY



105
EMPLOYEES



Microsoft Partner



Gold Datacenter

Silver Cloud Platform

Silver Application Development

Why are you considering the cloud?



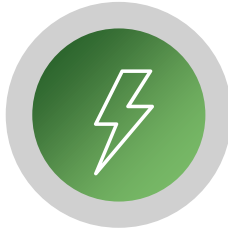
Workforce Productivity

Cloud services and automation capabilities help drive operational maintenance efficiency and increase developer productivity



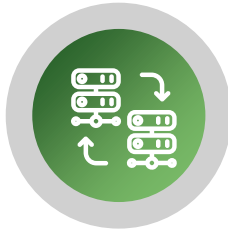
Operational Costs

Lower operational costs with the ability to match supply and demand and create operational transparency



Business Agility

Reduce your time- to-market, increase operational agility, and drive innovation



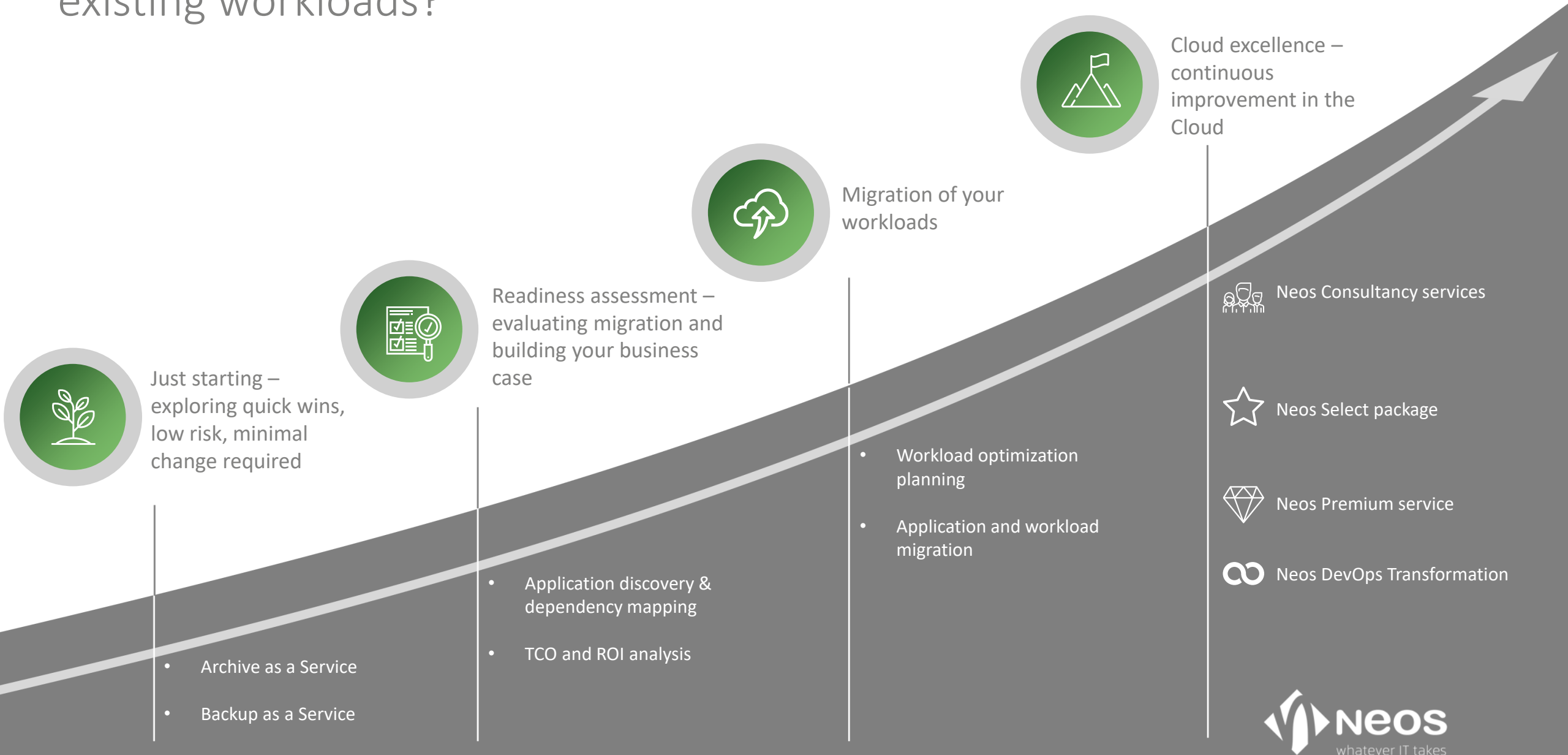
Capital Cost Transformation

Convert Capital to Variable cost and eliminate maintenance and hardware refresh programs.






How we help customers winning in the Cloud

Where are you in your Azure Cloud Adoption Journey for your existing workloads?



Our Services and your value

whatever IT takes

	Neos Delivers	Your Value
 Just starting Backup as a Service Archival as a Service DR as a Service	Backup appliance with backup jobs pointing to Microsoft Azure service. Restore procedures playbook and training.	Self-service restore of selected files and instances without the overhead of managing backups.
	Automated archival of data into Microsoft Azure. Ready-to-execute archive retrieval procedures.	Automated archival without the overhead of managing tapes or other physical archival appliances.
	DR environment in Microsoft with replication. DR plan, procedures and training. Single DR drill.	Failover and failback procedures ready for you to execute utilizing on-demand Microsoft infrastructure.
 Readiness Assessment App discovery & mapping TCO & migration ROI analysis	Application map and readiness assessment Recommendations and budgetary quotations	Clear overview of landscape and cloud migration readiness including recommendations and high level costs
	TCO and ROI analysis	Detailed overview of costs and financial input for Cloud migration decision-making
 Cloud Migration Workload Optimization Planning Migration	Migration scope including future architecture, test cases and success criteria Migration plan including RACI matrix, timelines and pricing	Predictable scope, timelines, price and responsibilities for your migration project
	Live Cloud environment handed over to Operations. Operational and Security playbooks	Realization of the migration activities, smooth Go Live and handover.

Looking for a fresh start in Azure?

whatever IT takes

Scaling your business –
Success comes with
some problems.

From a test to the market
Interested customers!
Now what?

Experimentation and Prototyping

Got an idea? Test if it works or fail cheaply.



- Landing zone light
- Hardened templates



- CI/CD pipelines
- Production workloads



- Managed Services by NEOS
- Continuous improvement



How we make the magic happen

The Journey of Migrating your Application to the cloud

A four phase, nine step approach for cloud transformation and optimization

