



# Microsoft Data & Al Solution Partner





# FABRIC FEATURED PARTNER

# Winning Together with Intelligence

Data & Azure Engineering Al, Gen Al & Analytics
Services

Data & Al Governance

Digital & Enterprise
Transformation

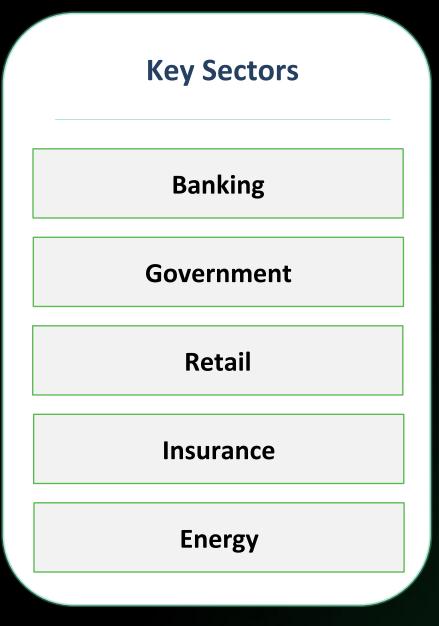
MarTech

# About NeoStats - a one stop data and analytics, strategy to execution firm

Our mission is to create lasting competitive advantage for our clients by transforming them to world-class, data-driven organizations.









# We can support your transformation across 5 dimensions!!

#	Dimension	Deliverable	Steady State KPI
1	Team & Operating Model	<ul> <li>Set up/ Train &amp; Scale up Scale up Data &amp; Analytics team analytics team to achieve transformational growth</li> </ul>	High Functioning Analytics Team executing use cases through cross-functional agile squads
2	AZURE Data and Advanced Analytics Platform Transformation	<ul> <li>Assess current maturity and define roadmap to build a best-in-class analytics capability for the Organization</li> <li>Evaluate and identify partners/products to enable the journey</li> <li>Work with Technology, Digital and Marketing to implement the analytics stack and ecosystem</li> </ul>	Connected & Personalized Next Best Experiences maximizing lifetime value our Customers Revenue / Customer Satisfaction as agreed
3	Define and execute advanced analytics use cases	<ul> <li>Use Cases across customer &amp; stakeholder life cycle (acquisition, crosssell, deepening and retention)</li> <li>Agile execution including campaigns</li> </ul>	Revenue /Customer Satisfaction as agreed
4	Self Serve & Interactive Business Intelligence	<ul> <li>Identify, design and develop BI dashboards</li> <li>Educate and drive user adoption</li> </ul>	Adoption and Use of Dashboards
5	Data Governance	<ul> <li>Assess maturity, identify gaps and develop remediation plan</li> <li>Define &amp; maintain governance, privacy strategy, policies and processes</li> </ul>	Policy and Process alignment with compliance

# NeoStats' World Class Data Engineering & Governance capabilities in AZURE

#### Data CoE

- Certified Experts
- Led by Veterans
- Ready to Deploy resources

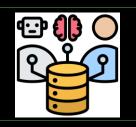
**Transformation Projects executed** across industries (Retail, Government, Banking, Insurance...)

Microsoft Partner -Amongst the first to implement Fabric & **Purview in Africa** 

## **Best-in-class Data Architecture and Engineering**

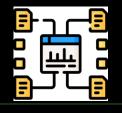
#### **Data Architecture**

Design and organize data systems for data storage, processing, integration, and access



## **Data Modeling**

Well structured data, defining relationships, and rules to facilitate efficient storage, retrieval, and analysis.



#### **Platform**

Azure as the one unified data and AI platform for Storage, transformation and consumption of data &insights



## **Data Type**

Utilize variety of data – Structured and Unstructured, internal and external and Voice and text data



#### Languages

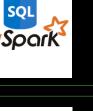
Open-source tools and programming languages like Python, PySpark, SQL, Java and Javascript.



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#### Visualization

Best-in-class visualization techniques and tools like PowerBI, App Services, Streamlit and Plotly.



#### Well-Architected Governance Framework based on DAMA



#### **Governance Structure**

Establishment of data governance councils or committees



## **Roles & Responsibilities**

Definition of roles such as data stewards, data owners etc.



## **Data Policies & Standards**

Establishing policies and standards related to data quality, metadata, security, etc.



## **Data Quality Framework**

Defining measures and controls to ensure and improve data quality



## **Data Privacy and Protection**

Ensuring compliance with regulations such as NPR or other data protection regulations



#### **Adoption & Change**

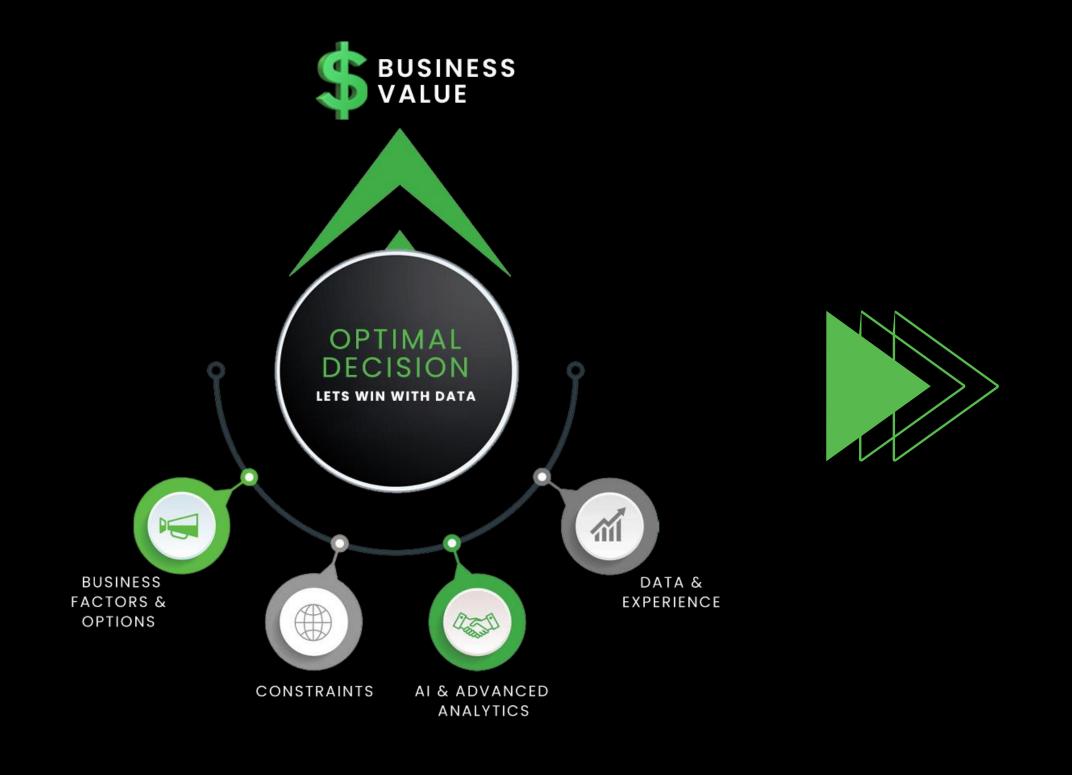
Introducing and managing change in relation to data handling and processes.

# Modern Data & AI Platform in Azure

#### **DATA SOURCE ENTERPRISE DATA ARCHITECTURE CONSUMERS Microsoft Azure Internal Data Data Transfer and Streaming Self-Serve BI** Common Execution Data on the Batch control **API Gateway** Sub services **Event Management** Edge/Caching Management Handling CRM Transactions **Data Ingestion Data Transformation and Storage** Account & Holdings **On-Demand Reports** Channels INTERGRATION | TRANSFORMATION | CURATION | PREPERATION **Data Acquisition Instant Notifications External Data Data Repository** Data Lake **Calculation Engine** Tagging/Indexing Data **Campaign List** Credit Bureau warehouse Social Listening Harmonized Layer **Conformed Layer** Use case Views Raw Layer • Telco **Datamarts** Ad-hoc / New Reports **Operational Data Unstructured Operational Control** Master Data Reference Data **Integrated Rules** MetaData Metrics Data AL / ML Platform **Enterprise Data Catalogue** Sales Target **Discovery and Exploration** Cataloging | Curation Call center **Self-Serve Al** Data Management and Governance

DG Standard and Policies API Gateway & Orchestration Metadata Management Data Quality Audit and Balance Control Framework Common Execution Handling Security and Policies

# NeoStats Data & Analytics Expertise



Renowned and relied upon by companies worldwide.



ISO Certified

Data & Al Expertise

**Partnerships** 

**Generative AI** 

NeoStats Academy

# NeoStats – Generative Al Capabilities

## **Specializations**

- ✓ AI/ML Application Design
- ✓ Al Strategy Development
- ✓ Document Summarization
- ✓ Chatbot / Q&A
- ✓ RAG(Retrieval Augmented Generation)
- ✓ Language Translation
- ✓ Document Conversion
- ✓ Speech to Text
- ✓ Sentiment Analysis
- ✓ LLM Finetuning
- ✓ Deployment & Integration

# **EcoSystem**





Dedicated AI Labs & Solution Accelerators

Expert GenAI Enterprise Implementations

Collaboration with Academic Institutions

Certified & Ready Pool of AI Experts

## **Industries**



**Financial Services** 



**Public Sector** 



**Energy Sector** 



Retail



Manufacturing

# What Differentiate Us?

## **Extensive Expertise**

 SMEs with experience leading large scale analytical transformations

... across Fortune 50 companies (Banking, Credit Cards, Insurance)

...in various functional areas (Marketing, Underwriting, Pricing, Risk, Operations, Fraud...)

...using advanced quantitative methods (Operations Research, Machine learning, Statistical analysis, Data Science...) &

...generating over 500M + USD in financial benefits

 Rich ecosystem & partners with expertise in Big data, IT, AI, Marketing, Digital....

## "True Partnership"



We adopt your business goals





Deep Involvement of senior team members





Engagement through Implementation

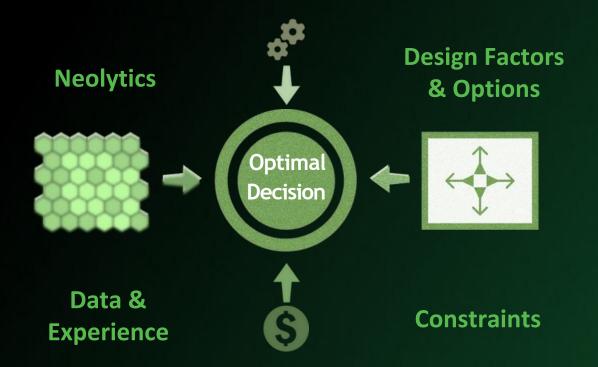




Outcome Focus (Success-driven initiatives with KPIs)

## Unique approach -Neolytics®

- With Neolytics, "Data to Value" working model, we make optimal decisions, execute, measure, and optimize.....not just extract insights
- O Neolytics ® optimal decision considers: all
  - facets of the decision
  - real-life constraints and
  - data and experience availability



# Tank You!

# NNEOSTATS



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