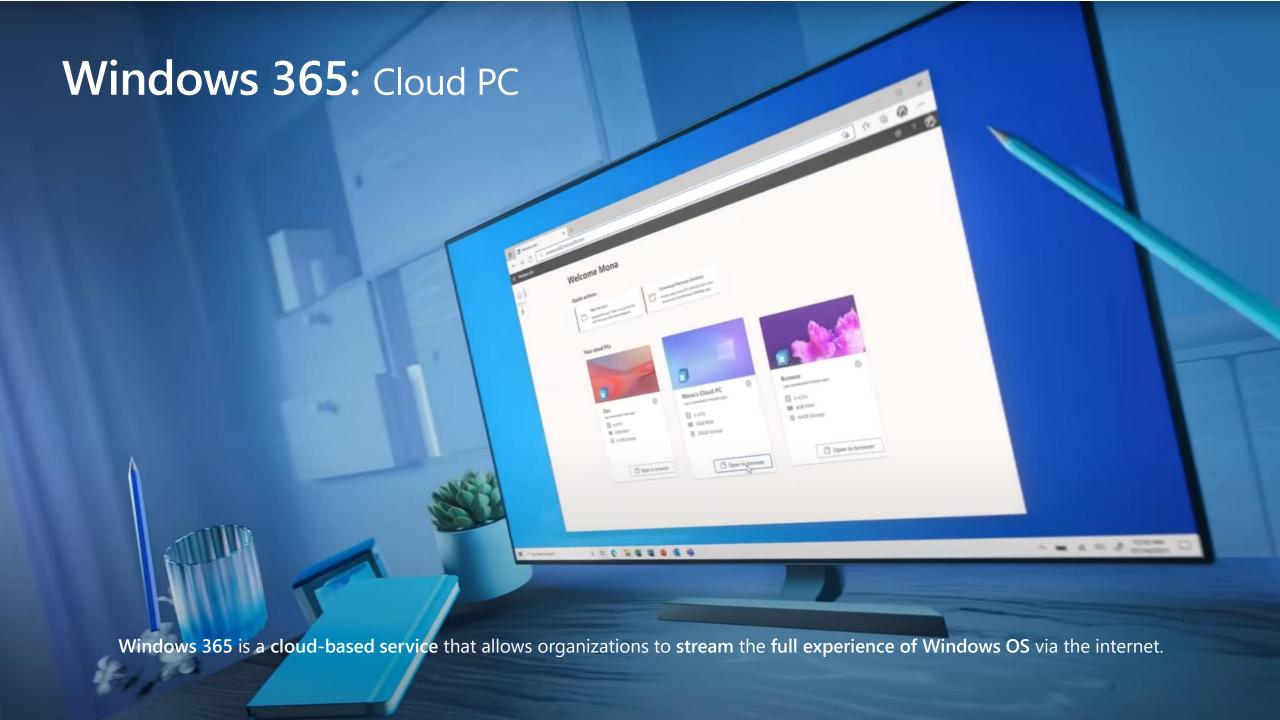


Windows 365
Cloud PC





## Windows 365: Cloud PC

#### Licensing

Per User / Per Month / Per Configuration

### **Licensing Prerequisites**

Windows Enterprise, Microsoft Endpoint Manager & Azure AD P1; **Or** Microsoft 365 E3/E5, A3/A5 F3, Business Premium, Education Student Use Benefit

#### **Available SKUs**

#### 8vCPU

32GB / 128GB 32GB / 256GB 32GB / 512GB

#### 4vCPU

16GB / 128GB 16GB / 256GB 16GB / 512GB

#### 2vCPU

4GB / 64GB 4GB / 128GB 4GB / 256GB 8GB / 128GB 8GB / 256GB



## Windows 365: Business and Enterprise





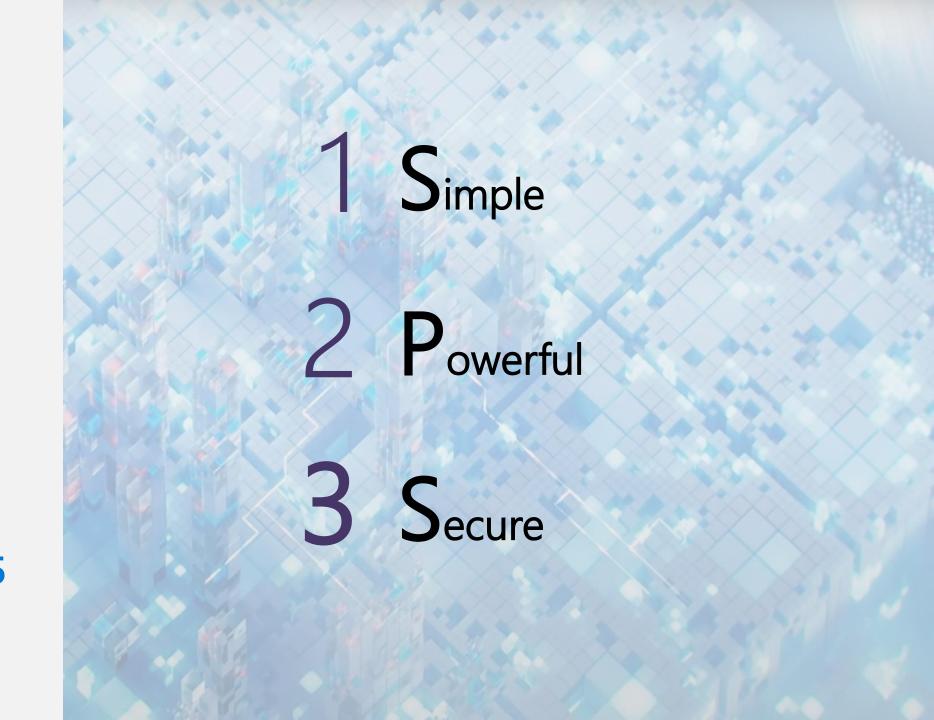
Capability	Business	Enterprise
Purchase Channels	Web Direct, Self-Service and CSP	Web Direct, EA and CSP
Users	< 300	Unlimited
Prerequisite Licenses	-	Windows Enterprise, Microsoft Endpoint Manager and Azure AD Premium P1
Identity	Azure AD Join	Azure AD Join or Hybrid Azure AD Join
Azure	Microsoft Hosted Network	Microsoft Hosted Network or Bring Your Own Azure Virtual Network
Management	Windows 365 Portal	Microsoft Endpoint Manager
Policy Management	-	Intune or Group Policy Objects (GPO)
Images	Standard Image (Windows 10/11)	Gallery or Custom Images (Windows 10/11)
Purchase Channels	Web Direct, Self-Service and CSP	Web Direct, EA and CSP



# 3

## things about

Windows 365



## Why do customers care about Windows 365?



Simple to buy, deploy, and manage

Customers like VDI, but it's complex, hard to scale across geographies and takes lots of IT resource

Windows 365 is SaaS for VDI – it's simple, scalable and requires no IT admin overhead



Always ready and updated

Provisioning a Windows 365 Cloud PC is simple as assigning a license in the Microsoft 365 admin portal

An IT admin can give an up-to-date Cloud PC to 1,000's of users in under 1 hour



Predictable costs

Traditional VDI costs are variable, and use consumption-based compute (Azure)

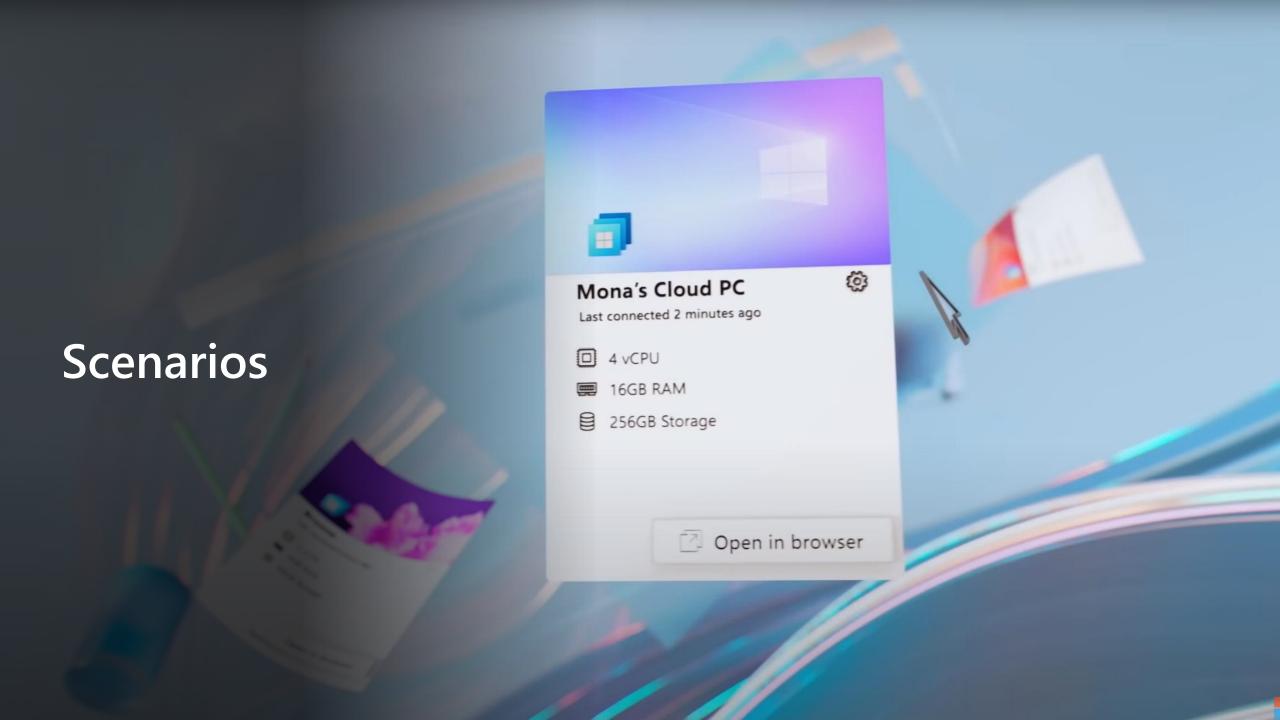
Windows 365 is a fixed per user per month cost, with Disaster Recovery built-in by design



Streamed to any devices

A Cloud PC will bring old hardware to life - think of Windows 365 as an OEM alternative

We continually performance tune and optimize the end user experience to feel like a modern physical PC



## **Top Use Cases for Windows 365?**

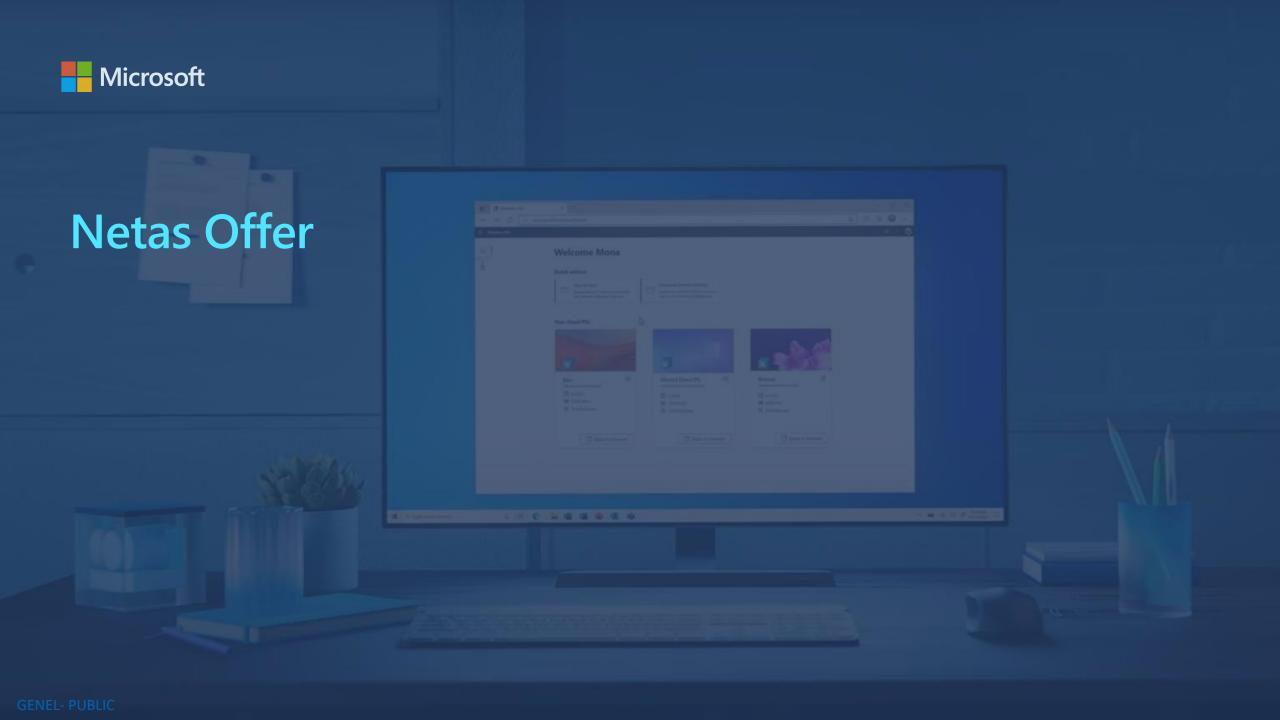
- 1 Developers
  - Whether it be Excel, HPC, AutoCAD or simple VS/GitHub needs, developers need additional machines.
- Citrix on-premise
  Customers with an older on-premise Citrix environment for which the contract is ending or they need to renew the hardware (too costly so looking for alternative solutions)
- 3 External staff / Contractors
  Customers with external staff requirements:
  - → Trainees/students
  - → External contractors, IT outsourcers
- M & A
  Customers with users in different regions and challenges with device shipments and shortage. Often Global/Strategic accounts. Integration costs are high



## Versatile options to meet your needs

Per-user, per-month licenses currently available on Windows / Mac, iOS / Android

VM/OS disk size	Example scenarios	Recommended apps
2 vCPU/4 GB/256 GB 2 vCPU/4 GB/128 GB 2 vCPU/4 GB/64 GB	Mergers and acquisitions, short-term and seasonal, customer services, Bring-Your-Own-PC, Work from home	Microsoft 365 Apps, Microsoft Teams (audio-only), Outlook, Excel, PowerPoint, OneDrive, Adobe Reader, Edge, line-of-business app(s), Defender support
2 vCPU/8 GB/256 GB 2 vCPU/8 GB /128 GB	Bring-Your-Own-PC, work from home, market researchers, government, consultants	Microsoft 365 Apps, Microsoft Teams, Outlook, Excel, Access, PowerPoint, OneDrive, Adobe Reader, Edge, line-of-business app(s), Defender support
4 vCPU/16 GB/512 GB 4 vCPU /16 GB /256 GB 4 vCPU /16 GB /128 GB	Finance, government, consultants, healthcare services, Bring-Your-Own-PC, work from home	Microsoft 365 Apps, Microsoft Teams, Outlook, Excel, Access, PowerPoint, Power BI, Dynamics 365, OneDrive, Adobe Reader, Edge, line-of-business app(s), Defender support
8 vCPU /32 GB /512 GB 8 vCPU /32 GB /256 GB 8 vCPU /32 GB /128 GB	Software developers, engineers, content creators, design and engineering workstations	Microsoft 365 Apps, Microsoft Teams, Outlook, Access, OneDrive, Adobe Reader, Edge, Power BI, Visual Studio Code, line-of-business app(s), Nested Virtualization support; Windows Subsystem for Linux/Android, Hyper-V, Defender support



## Next steps

- 1 POC
- 2 Implementation
- 3 Deployment

