



net cube
Innovation and Excellence



Microsoft

Microsoft 365 Dark to Cloud

Net Cube (Thailand) Co., Ltd.

Introduction

We support business with trustworthy human resources and technology for 24 hours, provide "safety and stability" to all customers, We aim to be your irreplaceable partner.

The concept of "Customer First" is based on the customer's perspective.

We provide high quality services and willing to work on the entire staff to continue to be a "better business partner"



Introduction

NET CUBE Group are a leading IT Solutions and Service company providing innovative technological solutions. Today we are a technically advanced organization and ready to serve the toughest of the technical IT challenges.

As for **Microsoft 365**, Net Cube can propose and provide the right solution to customers. We are outstanding in Solution Migrate Dark to Cloud (Migrate from other email to M365) such as;

- **New Business E-mail** (Free mail to M365)
- **Host Mail to M365** (Cut-Off or Migrate)
- **Competitor complete** (Cut-Off or Migrate)

How we serve?

Site survey

- 1 Checking customer environment and recommend customer about what kind of effect and benefit for User.

Training after migration

- 4 Providing Admin training & User training. For example, provide basic knowledge to Admin and teach User of way to use Microsoft 365 effectively.

License planning

- 2 Helping customer to select plan. For example, suggest customer of which license is fit to each Users to saving their cost.

Support service

- 5 Providing post-sales support. For example, support customer via email, line or through MA support.

Method of migration

- 3 Selecting what kind of migration which is fit to customer. For example, suggest customer about schedule plan and cost and how to achieve the project's goal or even checking whether the whole information is completely migrated.

Best Selling products

- 1 Microsoft 365 Business Basic
- 2 Microsoft 365 Business Standard
- 3 Microsoft 365 Business Premium
- 4 Office 365 Enterprise Plan 1
- 5 Office 365 Enterprise Plan 3
- 6 Office 365 Enterprise Plan 5





Why Net Cube?

- 1** We are having expert team who can suggest customers the solution and the price which match and fit to them.
- 2** We are having expert team which have a lot of experiences for implement and open unable feature.
- 3** We are selling through the best cost, compares to others.
- 4** We are having expert team to do pre/post sales services.

Reference of one of our strength points

One of our strength points are "Migration"

One of our successful cases

1.) Logistic industry case as Migration (400 Users)

Requirement : In this case, our customer is Japanese Logistic Company and having 5 affiliated branches. At such time, our customer had difficulty about Lotus Notes problem. However, their companies affiliated wanted to change to Microsoft product. And that made our customer wanted to change to Microsoft as same pattern as their affiliate branches to make its acceptable to their own customers. So, they were looking for a partner which able to migrate their information to Microsoft 365.

Solution : We planned with customer before doing migration to make sure that customer know that we can do migrate thing fast but properly to migrate system of lotus notes at 400license.

Key to success : We have expert engineering skill from our team.

One of our successful cases

2.) University as Migration case (13,000 users)

Requirement : Customer had used Linux, Google and Microsoft 365 (For example; multi mail host etc.) and they had faced complex email system at that time. So, they were looking for an IT company which could fix the problem for them.

Solution : We took 2 months to complete migration work for 13,000 users.

Key to success : Our team have well-knowledge about email system and have a lot of experiences about many amounts of mail-boxes.

Award



Award



The Future of Work Transformation
Partner of the Year Award 2022

Netcube (Thailand) Co., Ltd.

Microsoft Thailand

**PARTNER OF THE YEAR
AWARDS 2022**

Winners!

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