

NETMETIX

# CLOUD NETWORK SPECIALISTS

## WE ARE...

We are a dedicated team of highly experienced Cloud services specialists, delivering fully managed, enterprise grade IT infrastructure solutions, on a flexible and cost-effective pay-as-you-go model.

We believe that the security and quality of a company's IT systems shouldn't be dictated by its size and we provide businesses of all sizes with access to enterprise-grade IT services using the power of Microsoft's global Azure platform.



## DISTINCTION ABOVE ALL ELSE

**TOP 0.1%**  
OF UK MICROSOFT PARTNERS

**98+%**  
CLOUD CLIENT RETENTION

**100+% YOY**  
CLOUD BUSINESS GROWTH

## ABOUT US

Since our launch in 2001, we have evolved from an on-premise IT systems specialist into an innovative Managed Services provider at the cutting edge of the cloud revolution. We pride ourselves on combining knowledge, trust and quality to deliver an outstanding service to our clients. We are expanding rapidly and are one of Microsoft's fastest growing cloud service providers in the UK. Not only did we achieve a year-on-year growth of 283% in 2016 but last year recorded the highest number of new client deployments on Azure in the UK.

## OUR MISSION

Digital Transformation is on the mind of almost every CIO and IT director and we are committed to offering our clients the very best that technology has to offer as they undergo this process. The status of IT within organisations has changed, it is no longer there to facilitate select business functions, but is a vital part of a business's overall strategy.

We aim to help our clients make the most of cloud technologies and take advantage of the enormous business benefits they can offer.

## CLOUD SERVICES

Cloud technology has levelled the IT playing field, allowing every business to access the calibre of technology used by the world's leading organisations. From infrastructure services to disaster recovery we offer high quality Cloud-based solutions that benefit from the built in resilience and security of Microsoft's global Azure platform.



CYBER / IT SECURITY



CLOUD INFRASTRUCTURE SERVICES



CLOUD VOIP TELEPHONY



DISASTER RECOVERY



SECURE WIFI



NETCARE SYSTEM SUPPORT



ISV CLOUD INFRASTRUCTURE



INTERNET CONNECTIVITY

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## WHY WE'RE DIFFERENT

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We have evolved from offering conventional on-premise solutions that are the bread and butter of most IT providers and instead deliver IT systems for our clients that are designed to withstand the test of time.

With over eight years' experience in cloud-based computing, we have a significant lead over the majority of other IT service providers. We combine up to the minute expertise, with cutting edge technology to deliver a service that our clients trust.

### OUR PILLARS OF DISTINCTION

#### KNOWLEDGE

WE RUN A TIGHT SHIP AND OUR ENGINEERS ARE SECOND TO NONE AS A RESULT OF OUR RIGOROUS ONGOING TECHNICAL TRAINING

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#### TRUST

WE DON'T TIE OUR CLIENTS INTO LONG CONTRACTS, WE TRUST THAT OUR SERVICE WILL BE ENOUGH TO RETAIN THEIR BUSINESS

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#### QUALITY

WE ONLY WORK WITH THE MOST HIGHLY REGARDED TECHNICAL PRODUCT PARTNERS ON THE MARKET

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