

# Cloud Discovery Workshop - e perfect start for your cloud transformation

Based on the best practice approach and our extensive experience, we will take your decision-makers through specific application scenarios to highlight how the cloud can help you meet your needs when it comes to agility, innovation and cutting costs. We will cover the transformation of both infrastructure and applications to the cloud.

# Welcome to the Cloud **Discovery Workshop**

Create a clear future for your IT infrastructure: Speak to our specialists to find out how a cloud solution can offer you new opportunities, make your work easier and increase your efficiency, drawing up a cloud strategy that will help your company move forward. In order to help you achieve this goal, our structured, interactive workshop is shaped according to research on your requirements, your priorities and the factors that make your business special. Using countless mosaic tiles, such as the current status of your infrastructures and business applications, we will develop a realistic cloud vision that will offer you real added value.

## Focus and aims of the workshop

In order to offer you a clear, unobscured path to the cloud, we will focus on a cloud transformation that matches your vision. The focal points for our analysis will be your infrastructure, the way you work and the organizational structure of your business. Our specialists will then use the results of these analyses to identify potential discrepancies between your current situation and your cloud vision. The results will then be presented to you together with a number of solution proposals and a price framework. Based on this information, we will show you the first steps for your specific IT cloud transformation and offer you our initial recommendations for migrating your infrastructure. We will use these recommendations to draw up a roadmap that will act as a long-term reference for your switch to cloud computing.

#### **WHAT TO EXPECT**

The workshop aims to outline a cloud architecture tailored to your business needs. The solution space includes a potential approach and an initial indication of costs. Our analysis focuses on infrastructure, processes and company organization. The findings will be evaluated by our experts and visualized in a gap analysis. This will lead to a recommended course of action and a potential transformation road map.

#### **HOW YOU BENEFIT**

- Systematically recording business requirements
- Developing a potential cloud strategy and cloud architecture
- Recording and assessing the current status
- Outlining a choice of platformindependent courses of action
- Creating a potential transformation road map
- Minimal time investment
- Fixed price of CHF 4,900

#### **TARGET GROUP**

You should set aside at least half a day for this workshop and ensure that the relevant decision-makers are involved. The workshop is aimed at ambitious SMEs that clearly desire change. For the workshop to be successful, it is important that both business and IT representatives take part.



### The methodical approach to success

So that we can cater to your needs as much as possible and provide feasible proposals for you, we use a number of approaches in our workshops, including the value proposition canvas method. This visual tool, which was developed by Swiss economic theorist Alex Osterwalder, is a great way of pushing concept developments and problemsolving processes forwards while also critically assessing business models. When applied to IT and the issue of the cloud, we have found that it offers the perfect basis for making decisions.

«The Cloud Discovery Workshop helped us to push the cloud discussion forward. We now understand the relevant consequences and this will help us to make an informed decision.»

**Thomas Salzmann** 

Head of IT Infrastructure at Gösgen Nuclear Power Plant



Request a consultation today!



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