

Introduction

The purpose of this meeting is to:

Introduce the team members and their expected responsibilities

Review and agree on engagement:

Engagement overview

- Goals, scope, and deliverables

Stakeholder availability and schedule

Customer requirements and tools necessary for conducting the engagement

Expectations and next steps



Copilot for Microsoft 365 Adoption Accelerator Engagement goals

Copilot for Microsoft 365 Adoption Accelerator Engagement is designed to help organizations adopt Copilot for Microsoft 365

01 Address Copilot for Microsoft 365 optimization opportunities

Deliver scope agreed upon by Partner and Customer to prepare for copilot and to deploy copilot

02 Establish adoption strategy for employees

Develop engagement plan and training plans that meet the needs of your customers

03 Accelerate adoption of Copilot for Microsoft 365 using Rapid Learning

Create a Center of Excellence and leverage Copilot Labs in rapid learning sessions to become familiar with prompting and Copilot for Microsoft 365

04 Monitoring and Reporting of Adoption

Develop and implement plan for monitoring and reporting the successful adoption of Copilot for Microsoft 365



Copilot Implementation

The Adoption Accelerator Engagement is designed to help ensure successful adoption of Copilot for Microsoft 365.

The high-value scenarios will be the focus for the Adoption Accelerator Engagement. Include **Adoption Managers, Business Decision Makers, End-User Support, Champions, and relevant customer and partner resources to support the Prepare and Deploy** in the Copilot Implementation. Responsibility should be handed off for sustained success.



Assess and Plan

- Perform optimization assessment
- Address Security, Governance, and Data Access questions
- Showcase Copilot for Microsoft 365 capabilities
- Discover high-value scenarios and personas
- Build Copilot implementation and optimization plan



Prepare and Deploy

- Address optimization assessment opportunities:
- Manage overprivileged and risky users
 - Mitigate device risk
 - Prevent over-exposure of data
 - Discover and control the use of AI apps
 - Deploy Microsoft 365 Apps and/or configure channel
- Configure Copilot and assign licenses with Setup Guide



Drive Adoption

- Build a Copilot Center of Excellence
- Build the adoption plan:
- Plan the awareness strategy
 - Build the learning plan
 - Establish success measures and reporting
- Execute the plan to drive adoption

Copilot for Microsoft 365
Workshop

You
are
here

Copilot for Microsoft 365
Adoption Accelerator

Copilot Implementation

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Copilot Workshop



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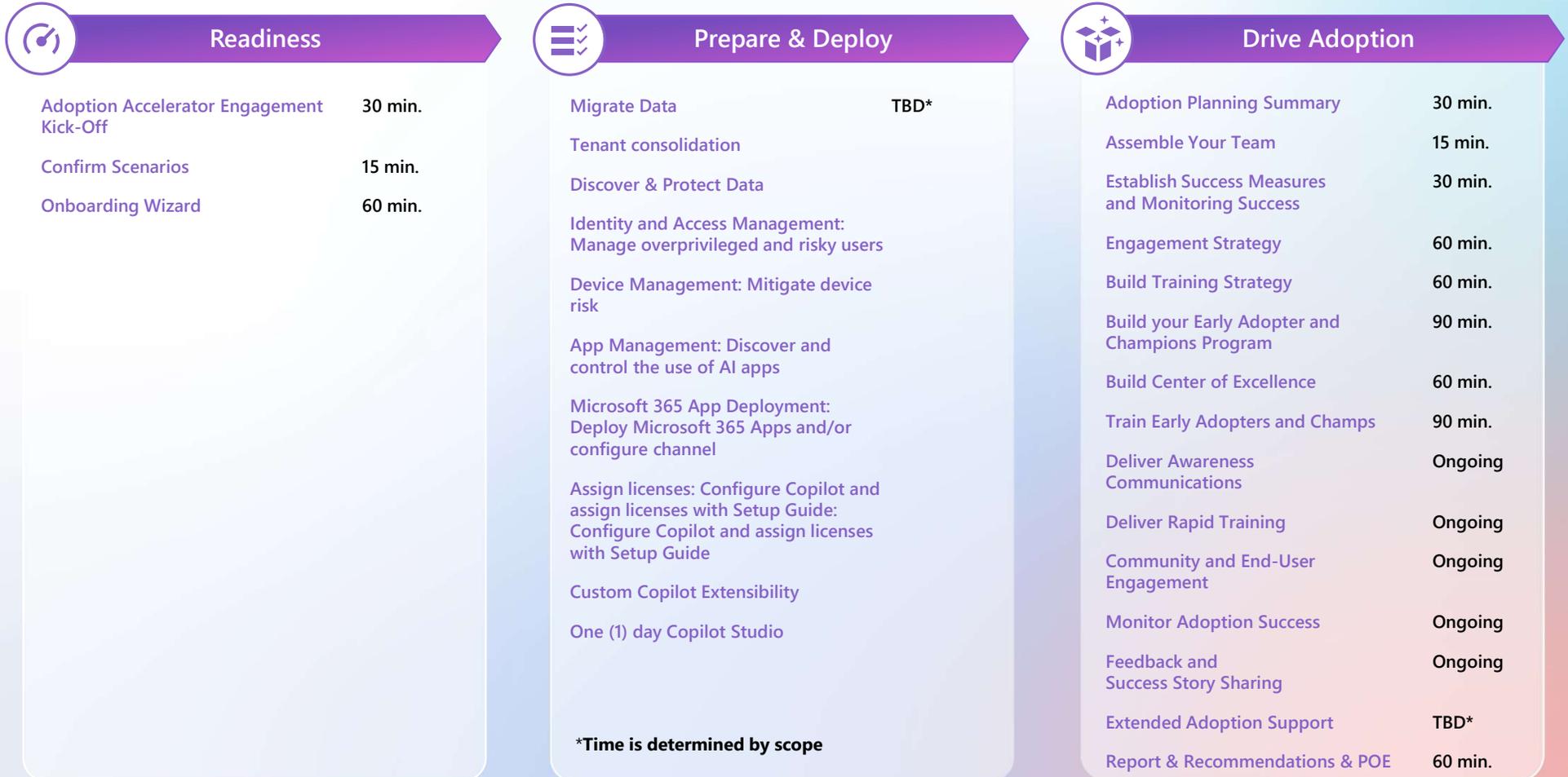
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You are here

Adoption Accelerator

Copilot for Microsoft 365 Adoption Accelerator



Outcomes

Engagement outcomes may include:

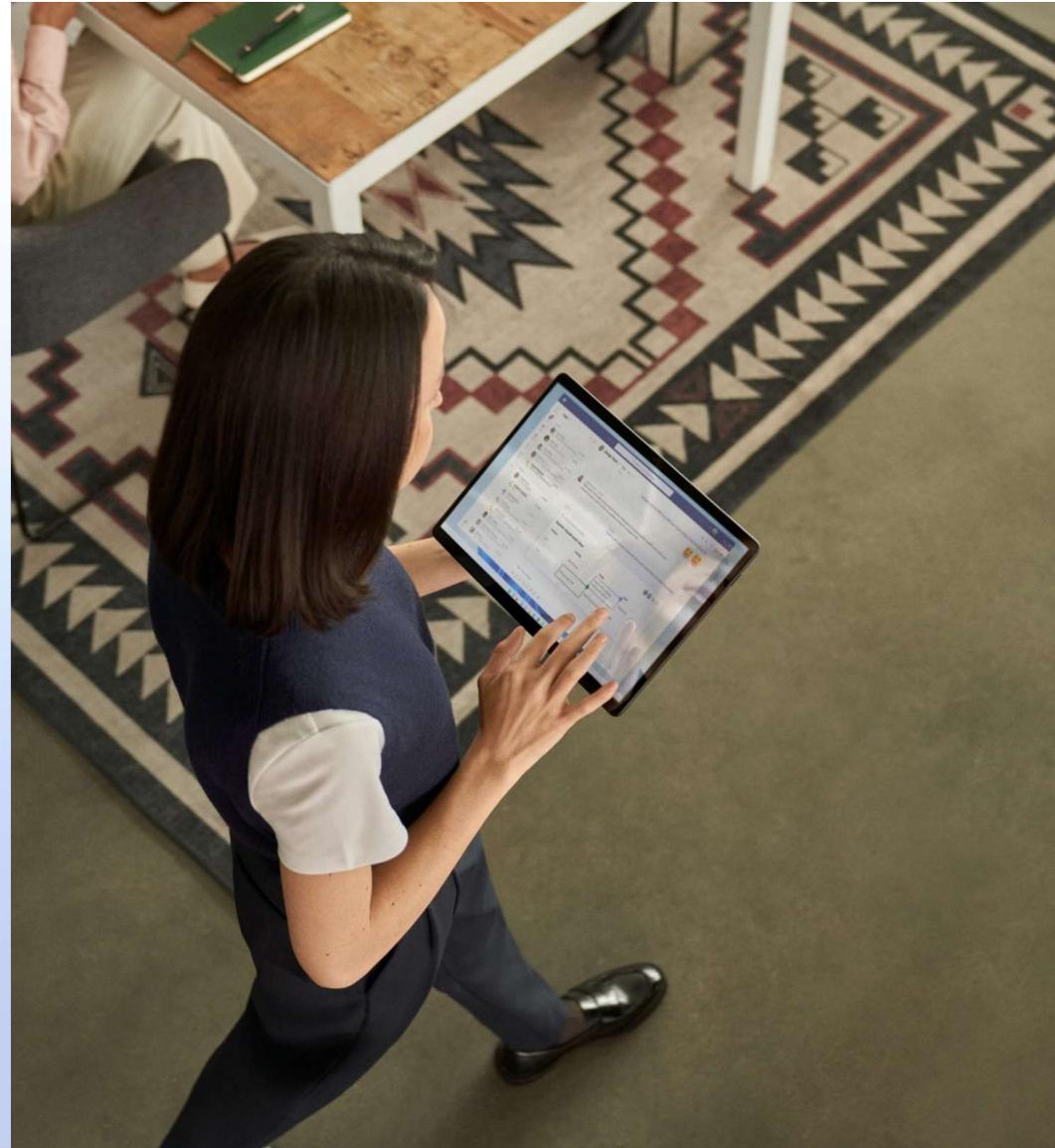
Construction of the adoption plan

Execution of the adoption plan

Creation of a Center of Excellence

Trackable adoption success

Addressed Copilot optimization opportunities





Readiness

Scope

Goals: Provide the adoption planning summary of the overall adoption for Copilot for Microsoft 365 and discuss key components

Scope: Identify key stakeholders for participation and complete the adoption planning summary

We will achieve this in the following sessions:

- Copilot for Microsoft 365 adoption kick-off
- Confirm scenarios
- Onboarding wizard walk-through

