



**Netways offers consultancy and professional services covering Microsoft** Dynamics 365, our offerings help enterprises in their digital transformation and digital adoption journey.

Netways INNOV8 for Marketing is one of our practices that covers 8 domains (Customer journeys, marketing emails, segmentation, social posts, event management, Real-time Marketing, Lead Generation, Insights ).

The output of Netways INNOV8 for marketing is a blueprint outlining the digital transformation roadmap that can be adopted by leveraging Dynamics 365 Marketing capabilities and features.

## Estimated workshop timeframe 10 days

## Following the Agenda and Domains list of this workshop

- Identify the business needs to adapt the customer journeys with **Day 1:** the best accurate way
- Day 2: Identify the marketing emails needed to give the best email creation approach
- Identify the segments needed and their usage **Day 3:**
- **Day 4:** Configuration of social media channels based on the needs
- **Day 5:** Identify the event lifecycle based on the customer's business to suggest the best approach
- **Day 6:** Identify the triggers needed and the journeys in Real-time marketing
- **Day 7:** Identify the Lead generation process from (events, forms, websites, emails, etc.)
- **Day 8:** Understanding of the insights generated with the ability to extend and enhance the user experience
- **Day 9:** Solution demonstration on a high level
- Day 10: Providing the relevant proposal for the discussed solution including our support and policies through our center of excellence