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Azure Labs
The Next Generation of Environment Lifecycle Management As A Service (EAAS)

Build and manage cloud based environments for when you need them and for the duration they are needed for, without wasting valuable resources with our new self-service, azure based management system for enterprises.

What is Azure Labs?

A cloud based front end interface for managing virtual environments deployments and lifecycle management as-a-service. Azure Labs enables enterprises teams to unify test deployments at scale, security and financial responsibility. Use cases may be POC, Pre Sales, Dev Tests, Post sales professional services and engineering teams.

Azure Labs in a glance

- Self service GUI to deploy virtual environments, anytime, anywhere, at cloud power.
- Login by AzureAD, Encapsulated connection in browser to labs by WebRDP.
- Pay as you go model, Hybrid mode available on the Azure Stack (OnPrem).

Double your Cycles Efficiency

- Built-in templates (pre-configured with Azure resource)
- Approval chain built in for Admins, Users approvers and viewers
- Administrative notifications

~75% Savings compare to traditional hardware maintenance and IT costs

Smart Scheduling & Automation

- Templates editor: Upload, Duplicate, Replace and Delete
- Auto Stopping Mechanism to save Costs on unused Labs
- Compliance to Administrator settings

$Billing management dashboard over times and pre set budget

Managed & Role Based Access Control

- Full automation of virtual lab environments
- On-demand scheduled starting& stopping
- Safe deletion capability's with archive mode and activity logs

@Identity management administration, editors and guest modes

"We are a Cybersecurity company, and we were looking for a flexible way to host labs of our solutions by providing to our technical sales force organization a way to test different types of environments. Today, about 200 SEs are using the Azure labs on a regular basis to test configuration and installation of our software as well as for their continuous education, and we can easily create new templates for trainings and new products releases, and we are looking to extend it for other teams".
~Ben. Director of Enablement, Salas Engineer, (Software company)

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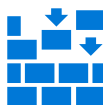# EAAS 101: Introduction to Virtual Lab As A Service

Create new VM is easy as pressing "Play"

- Assuring high performance
- Reduce IT operation costs by 75%
- Faster, scalable sales and support cycles by 50%

Gain Azure elastically, uncomeatable rates

- Labs full lifecycle management, pay as you go
- Eentering or deploying new regions in one click
- Groups management, Employees partners, resellers

Self Managed: Stopping, deletion, duplicating

- Fully integrated to Azure AD or 3rd party IDM tools
- Admin notifications system; per actions, events or alerts
- Template Management: Upload, Duplicate existing or replace default

Our promise to you

- Save time and money over IT and hardware maintenance

- Launch Labs for fast POC, sales cycle, Dev & Test environments, Training Labs

- Increase Efficiency in a Self Service mechanism

labs	Name	Template	Status	Requester	Request Time ↑
	DevTest #Z23	New Template From > DevTest Z05	Creating Template	SVC SELAB1 svc-selab1@varonis.com	5 days ago

Hello SVC SELAB1 (user)

3 ways Azure Labs can support your enterprise

- Sales engineers can operate Labs autonomously and automatically, increasing efficiency while shortening sales cycles
- Dev & Support teams Instantly deploy a support environment to troubleshoot any software or system alerts
- International regions support enabling unlimited scale for sales teams growth, training and certifications

Why NEWAY?

Leading IT company with over 15 years in business, NEWAY have built a global scale IT teams with professional experience in top tier projects and customers integration, development and support needs in various Microsoft products and technologies. NEWAY was announced finalist at *Microsoft's Communication Partner of the Year for 2017. Neway has a "Microsoft Gold Partner certification"* at the *Microsoft Partners Network*.