# The NewDay Credit Platform

Unlocking Growth, Efficiency, and Customer Satisfaction

# **NewDay Group**

As a leading UK credit & technology provider, NewDay delivers innovative solutions for consumer finance. Our modular, cloud-native platform drives growth, innovation and digital transformation for partners.

### **Credit Cards**

Issue cards which grant consumers a revolving line of credit for purchases. With repayment options and post transaction instalment plans for physical and virtual cards

### **Embedded Finance**

Using our closed-loop network, provide instant promotional finance, BNPL or instalment offers at point-of-sale for spending within a merchant ecosystem.

### **Personal Loans**

Issue personal loans as unsecured funds directly to consumers, repaid through scheduled installments with interest, enabling them to finance diverse personal needs

Debenhams

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2000 +

Code Releases

Monthly

UK Credit Cards Issued



Purchases Annually

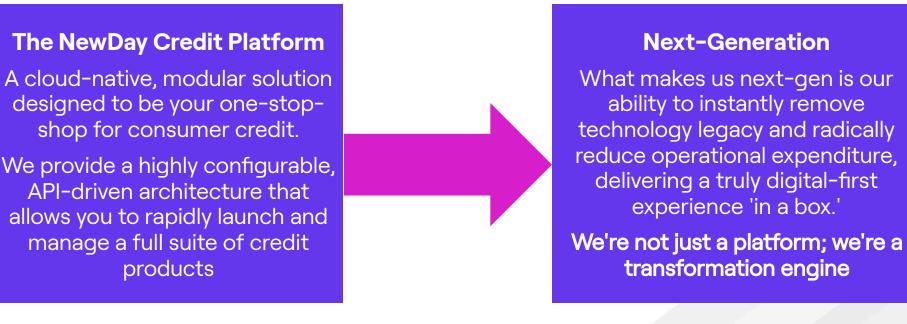


In-House Credit & Technology Experts

### The NewDay Credit Platform: Unlocking the Future of Lending

Did you know that many legacy credit platforms are bottlenecks, costing businesses millions in legacy tech and missed opportunities?

We believe the future of lending is agile, efficient, and customer-obsessed



Businesses today are burdened by outdated credit technology, stifling innovation, racking up huge operational costs, and making it nearly impossible to adapt quickly to market demands or deliver truly New Day personalised customer experiences

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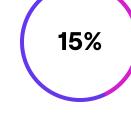
# **Immediate Benefits**

You can dramatically cut costs, accelerate time to market for new products, supercharge customer satisfaction, and enjoy unparalleled flexibility and security in your credit operations, all while easily migrating your existing customer base



#### **Operational Cost Reduction**

Significant reduction of manual processing, paper issuance and associated labour costs through digital self service and automation.



#### **Increased Customer Retention**

Advanced data analytics and insights enable tailored lending products, increasing customer satisfaction and loyalty.



8%

**IT Budget Reduction** 

Our scalable platform matches business growth, with lower maintenance and update costs alongside a living roadmap of capabilities and features.



Real-time, event-based credit scoring capability, enables higher approval rates for deserving applicants without compromising risk appetite. 12%

#### Increase in Lending Related Revenue

Capability to quickly launch new, innovative lending products, capturing more of the customer's financial wallet.

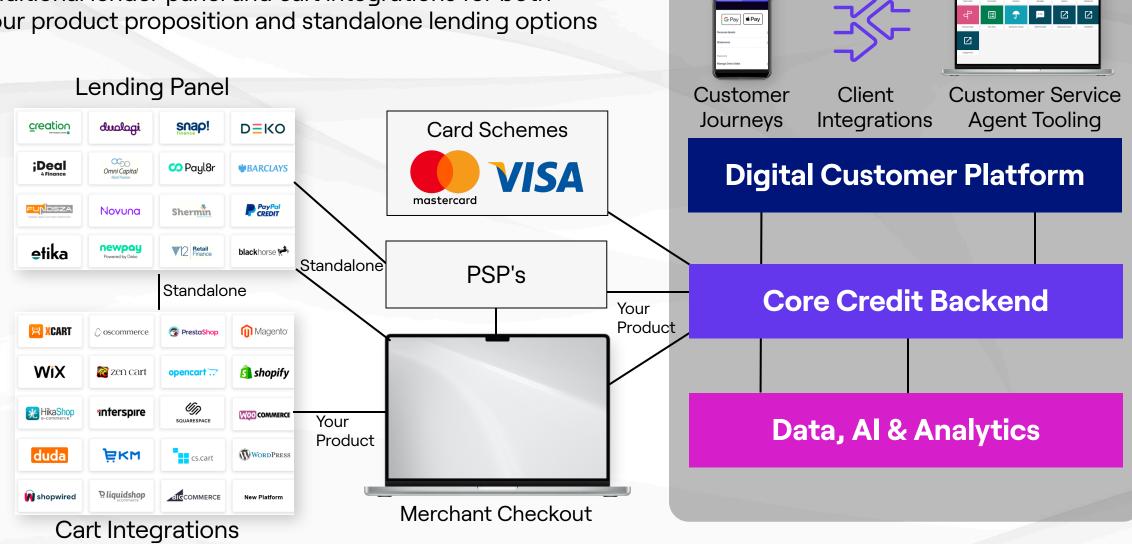


#### **Default Rate Reduction**

Enhanced predictive capabilities for credit risk assessment and customer management, plus self-service tools to support customers in collections, all reduce default rate.

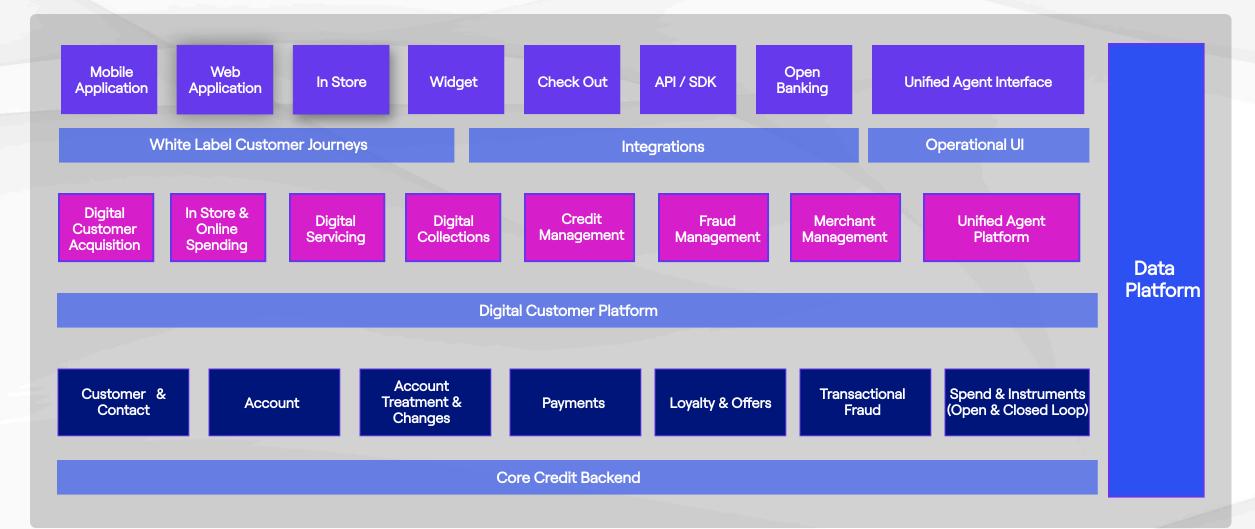
# **Solution Overview**

E2E consumer credit solution covering issuing, processing & customer and agent journeys alongside additional lender panel and cart integrations for both your product proposition and standalone lending options



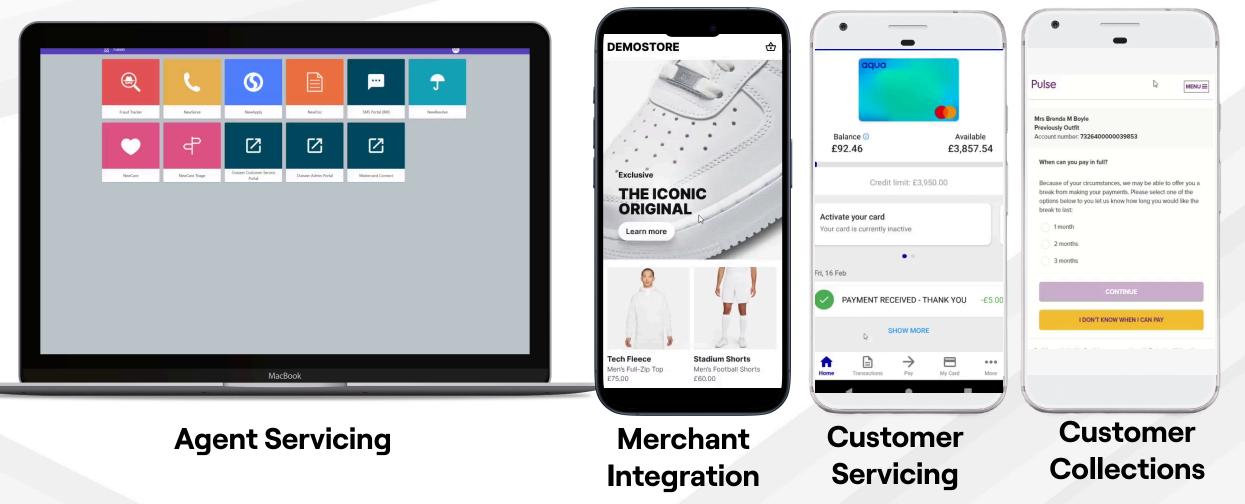
# **The NewDay Credit Platform**

### **Modular Capability Overview**



# **Amazing Experiences Out-of-the-Box**

For Merchants, Customers and Agents



## **How we Accelerate Businesses Globally**

#### Large UK Retailer

Full digital credit product with promotional offers

Assisted through FCA licensing

Valued as trusted experts in the consumer credit space with the ability to scale commercials with business growth

#### Large White Goods Retailer

Flexible, digital credit product with AI enabled personalised offers
350% increase in financed sales
90% increase in revenue per customer
200% increase in customer acquisition
Trusted partner by London Stock Exchange listed retailer

#### Large Global Retail Bank

Complex dual lender digital credit product

Technology plugged into the banks' merchant network

Digital credit available across merchants

Trusted by leading, high-street bank as credit, lending and technology experts

#### Large Australian Bank

Data platform and migration tooling deployed for complex migration of multiple acquisitions

Out of the box MI, reporting and data feeds

Reduced migration time from 4 Years to 1 Year

Trusted as experts in credit, technology and migration processes and processing

### **Post-Implementation Performance: A Retailer's Success Story**

Unpacking the Benefits Delivered by Our Technical Solution



Repeat Spend in the First 2 Months VS. 24% NON FINANCE CUSTOMERS (YEARLY) +50%

Finance ATV vs Non Finance ATV +25%

### Finance ATV vs Klarna ATV

# **Thank You**

For any questions, to discuss further - or **book a demonstration** 

### **Please contact**



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