

## How we help can help

# Engage

Raise awareness and service promotion

- Thought leadership Events and reports
- Round-tables
- Webinars
- Conference talks

## Equip

Give teams and organisations the solutions and foundational skills they need to succeed

### Audit and risk assessment

- Full project delivery
- Skill/role based training
- Providing resources
- Outsource responsibility
- Design systems and principles

## Embed

Shaping and crafting organisational strategies and roadmaps

- Develop client maturity models
- Real-world accessibility labs
- Executive level consultancy
- Technology partnerships
- Culture development
- Procurement strategies
- Support recruitment

### PRICE (ex VAT)

| Accessibility awareness session | <ul> <li>Accessibility and inclusive design awareness session with Nexer experts<br/>including those with lived experience</li> </ul>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | 0,000 SEK, session for up to 200 people online, inc.<br>prep and content<br>rice negotiable if other accessibility services (from<br>slide 5) are purchased<br>Face-to-face delivery possible, travel costs<br>chargeable                          |
|---------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|                                 |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | 11,500 SEK day rate                                                                                                                                                                                                                                |
| Microsoft accessibility package | <ul> <li>We will run a workshop with clients to help them work through their current challer moving beyond compliance, realising the value of building an inclusive workplace at themes such as:         <ul> <li>Building and nurturing diverse and inclusive teams using M365 Teams, Mee Chat in M365 Teams</li> <li>Running and hosting inclusive meetings and workshops</li> <li>Getting the most from the tools and technology already within your organis such as M365, M365 Teams, functionality in Word, Power Point, Edge etc</li> </ul> </li> <li>Introduction to the value of accessibility, an intro to Web Content Accessibility Guid (WCAG) standards, the European Accessibility Act 2025 and other relevant legislatic your organisation's region.</li> <li>Practical hands-on guidance on how users can utilise common, and often overlooke accessibility features to create more inclusive working environments.         <ul> <li>Hands-on sessions with accessibility tools such as screen readers, screen magnifiers, etc</li> <li>Hands-on sessions with features and functionality of common M365 and productive tools</li> </ul> </li> <li>We will show practical examples of accessible vs inaccessible services un M365 and demonstrate how assistive technology is utilised.</li> </ul> | I day workshop (30,000 SEK)         2 day workshop (50,000 SEK)         etings,         Discount if Accessibility Awareness session, or any other accessibility services (from slide 5) are purchased         zation         delines         on in |

## Accessibility maturity - our service delivery model

#### **First steps**

Aware of business need, but not the potential scale of the challenge

#### **Product and service assessment**

Understanding the problem, addressing immediate need, developing a business case

### Investment in team capabilities

Developing skills to enable teams to identify and resolve issues

### Investing in culture

Distribution of knowledge across the organisation, nurturing c-level ownership, and aligning work streams

### Investing in growth

Defining north star objectives and organisational pillars and OKR/KPIs

| Legal compliance audits |                        |                               | Awareness<br>sessions                    |                   |                            | Accessibility<br>statements      |                          | Embedded roles<br>and teams |  |
|-------------------------|------------------------|-------------------------------|------------------------------------------|-------------------|----------------------------|----------------------------------|--------------------------|-----------------------------|--|
|                         | Technical<br>audits    |                               | Inclusive<br>usability studies           |                   |                            | Paired design & development      |                          | Full-service<br>audits      |  |
|                         | Training opportunities |                               |                                          |                   |                            |                                  |                          |                             |  |
|                         | User<br>resear         | engag                         | omer<br>ement<br>channel)                | Content<br>Design | UX<br>Design               | Development                      | Service<br>design        | QA/<br>UAT                  |  |
| n,<br>reams             |                        | Maturity model<br>development | Commun<br>pract                          |                   | Accessibility<br>space/lab | Inclusive<br>service<br>design   | Design sys<br>(Design/De |                             |  |
|                         |                        | Organ                         | Organisational strategies an<br>roadmaps |                   |                            | Procurement plans and strategies |                          | ł                           |  |

| Training sessions           | <ul> <li>Detailed, role-based training for research, design, development and product teams in<br/>accessibility and inclusive, user-centred design</li> </ul>                                                                                                                                                       | Training: 67,000 SEK/day for up to 10<br>people face-to-face or 20 online, inc.<br>prep and content                                    |
|-----------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------|
| Accessibility audits        | <ul> <li>Legal compliance accessibility audit against WCGA 2.2 / EAA and beyond with Nexer experts using manual and automated testing, with report/playback</li> <li>Issue resolution based upon a prioritised backlog of insights and recommendations</li> </ul>                                                   | Small: 67,000 SEK<br>Medium: 100,850 SEK<br>Large: 135,000 SEK<br>Issue resolution: 1700 SEK/hr                                        |
| Inclusive usability studies | <ul> <li>Inclusive research and usability testing of products and services with real users on client site, in Nexer lab, or remotely, with report/playback</li> <li>Includes sourcing and incentivizing users with a range of visual, auditory, cognitive and motor impairments</li> </ul>                          | Small (1-2 journeys) 135,000 SEK<br>Med (3-4 journeys) 235,300 SEK<br>Large (5+ journeys) 336,100 SEK<br>Issue resolution: 1700 SEK/hr |
| Accessibility statements    | <ul> <li>Writing a WCGA and EAA compliant accessibility statement for a website, product or service, following audit or testing</li> <li>Scale depends on the size and complexity of the service, the number of accessibility issues/resolutions to be documented, and the number of iterations required</li> </ul> | Small/revision 20,200 SEK<br>Medium: 26,900 SEK<br>Large: 40,300 SEK                                                                   |
| Strategic consultancy       | <ul> <li>Accessibility/inclusion policy and maturity model development</li> <li>Organizational strategy and roadmap for accessibility and inclusion</li> <li>Community of Practice development</li> <li>Inclusive procurement plans and strategies</li> </ul>                                                       | Custom engagement<br>Consultancy: 2,350 SEK/hr                                                                                         |
| Retainer service            | <ul> <li>A flexible delivery service which allows you to draw down from the above activities as well as accessing a wide range of key delivery services such as:</li> <li>Content design and inclusive copy writing, fix on fail development services, UX, regular scheduled auditing</li> </ul>                    | r Retainer service starting<br>from 5 days per month<br>60,000 SEK                                                                     |