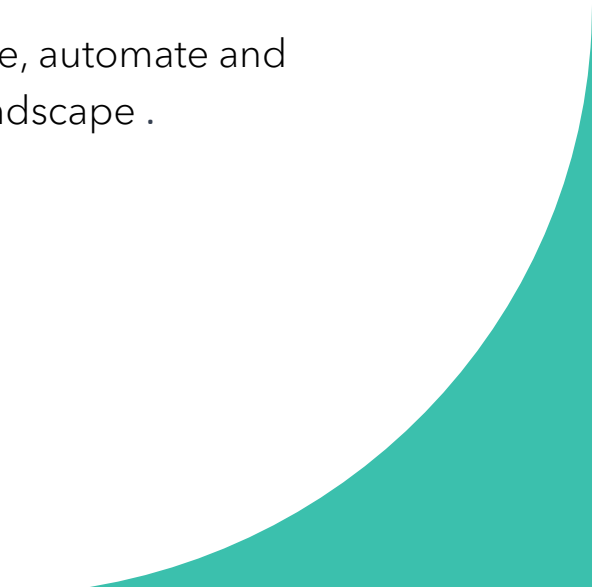


# **N PLUS ONE FACTORIAL**

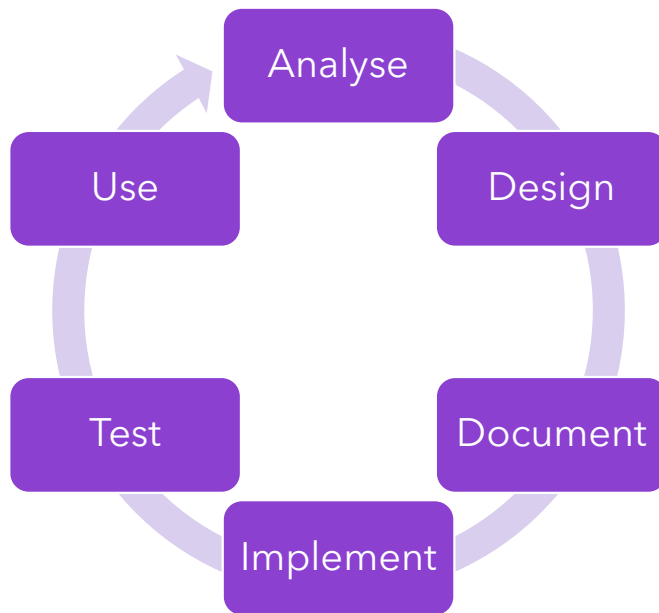
Imagine, Automate and Improvise..



# NPO Mission and Vision

- **Vision** : Empower customers to imagine, automate and continuously improvise business processes regardless of technology landscape.
  - **Mission**: Develop tools and platforms which allows customers to imagine, automate and continuously improvise business processes regardless of technology landscape .
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- A teal-colored decorative shape, resembling a quarter-circle or a curved wedge, is positioned in the bottom right corner of the slide.

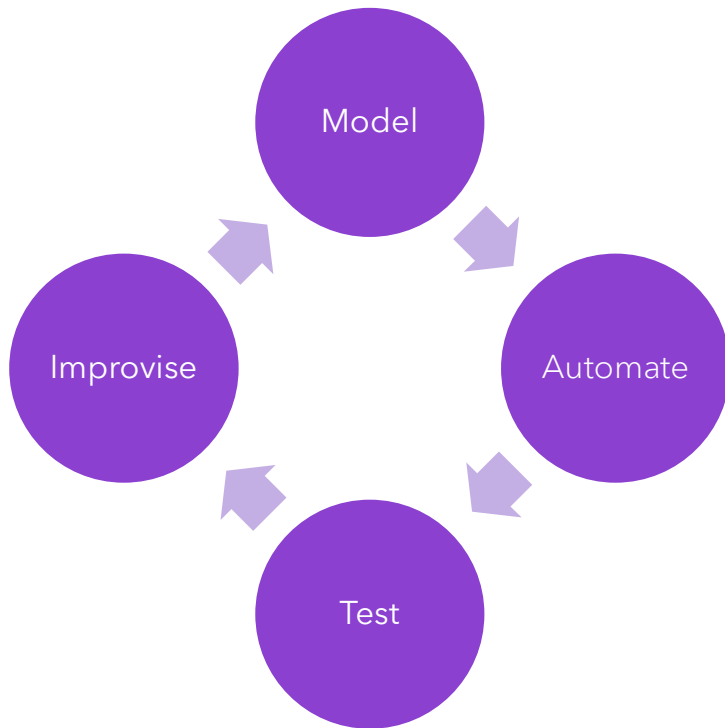
# Project Execution - Standard Way



## What's the Challenge?

- Success Depends on Accurate Translation of Business requirements into Technology Solution
- Specialists (Architects\ Consultants) Required to Execute Projects.
- Requirement might be lost \ missed during translation
- Cost of Project Execution is high
- Time to realise Business Benefits of the Project is significant.
- Changes to Business Requirements will incur cost

# Project Execution - The NPO Way



- Business User can model Process without any Technical Translation.
- Platform does not have Technical knowledge prerequisite to use it.
- The process can be automated on top of any CRM platform and tested.
- The Blueprint platform provides insights about process efficiency and will provide recommendation to improvise it.
- Users focus on process modelling and automation and the platform to Generate Documentation.
- At least 50% Reduction in Project Execution Cost.
- Faster Business Value Realisation

Capability	Standard CRM Execution	Execution using Blueprint
Project Focus	Implement Fixed set of requirements on a CRM Platform	Model, Automate and Improve Business Processes
Project Execution Team	Specialist team of Architect, Business Analyst, and Developers and Testers	Business Users with knowledge about the current process
Project Timeline	Projects with even medium complexity would require few months to complete	Project execution can be completed in days \ weeks rather than months
Project Cost	Customer incurs higher cost due to involvement of specialists	Significantly less cost to Automate and Improve as Customer team can execute the engagement
Process Improvements	Significant Cost to identify process improvement areas and to make changes to improve process	Process Efficiency and Recommendations available OOB and accomplished with very little cost
Benefit Realisation Timeframe	Benefits realisation in Months \ Years.	Benefits realised in Short timeframe