NTT DATA Azure Digital Twins Solution Pricing Plan

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The pricing plan covers 3 phases including Assessment, Stand-Up, and Production.

1. **Assessment Phase** - Cost = $20,000
   - This 3-week phase is where NTT DATA works directly with the client to determine the scope of the project and overall architectural environment in which the Digital Twin solution will be used. During this process, the teams will determine the number of sensors and locations that will be included.

2. **Stand-Up Phase** - $5,000 per location
   - This phase will be the actual "standing up" of the solution where NTT DATA uses the agreed-upon assessment deliverables to implement the desired solution.

3. **Production Phase** - $2,500/month per location with unlimited sensors
   - This ongoing monthly payment enables the client to access the Azure Digital Twins software with access to NTT DATA support resources for an unlimited number of sensors.

Estimated Out of Pocket Price for the Solution

# of Locations	Year 1	Year 2
1 Location	$55,000	$30,000
5 Locations	$75,000	$150,000
10 Locations	$100,000	$300,000
25 Locations	$175,000	$750,000