



# NTT Security Capability Sharing

Managed Detection and Response Services

# Why NTT?



## Security Solution Partner

Technical capabilities, experience, and ability to deliver successful customer outcomes.



## Security Advanced Specialization

Threat Protection, Identity and Access Management, Information Protection & Gov, Cloud Security (not reflected yet)



## End-to-end Microsoft Security Journey

NTT can help client journey from consulting, assessment, workshop, POC (Pre-sales) and all the way to delivery & implementation (Post-sales)



## Security expertise and experience

Design, integration and security management supporting millions of users globally



## Massive Scale

300+ security-certified professionals locally  
More than 5,000 professionals worldwide that Microsoft and client can tap



## Multi-tower services

Cross domain services deliver transformation and enable a smart world (slide 4)



## Microsoft Partner Award

Microsoft Partner Awards 2021  
Most Skilling Partner



## Microsoft Capabilities

Azure Expert MSP  
18 Gold competencies  
10 Advanced Specializations



Licensing Solution Partner (LSP)  
Cloud Solution Provider (CSP)



# Accelerated through NTT 's end-to-end services consulting • technical • support • managed

## Intelligent Digital Transformation

- Application Modernization
- Data & AI
- Azure Kubernetes Services
- Azure Containers
- Smart Cities/Industries

## Intelligent Networking

- Interconnect (ExpressRoute)
- SD-WAN / WAN solutions

## Intelligent Datacenter and Hybrid Cloud

- Public
- Hosted
- Hybrid
- Private
- On-premise



## Secure by Design

### Intelligent Cybersecurity

- Azure Sentinel (SIEM)
- Microsoft 365 Defender (XDR)
- Microsoft Entra
- Microsoft Intune

### Intelligent Workplace

### Intelligent Customer Experience

- Microsoft Teams + Calling + Meeting
- Windows Virtual Desktop
- Microsoft 365
- Windows 365
- Firstline Worker Solutions
- Smart Workplaces

office



home



on the go



anywhere



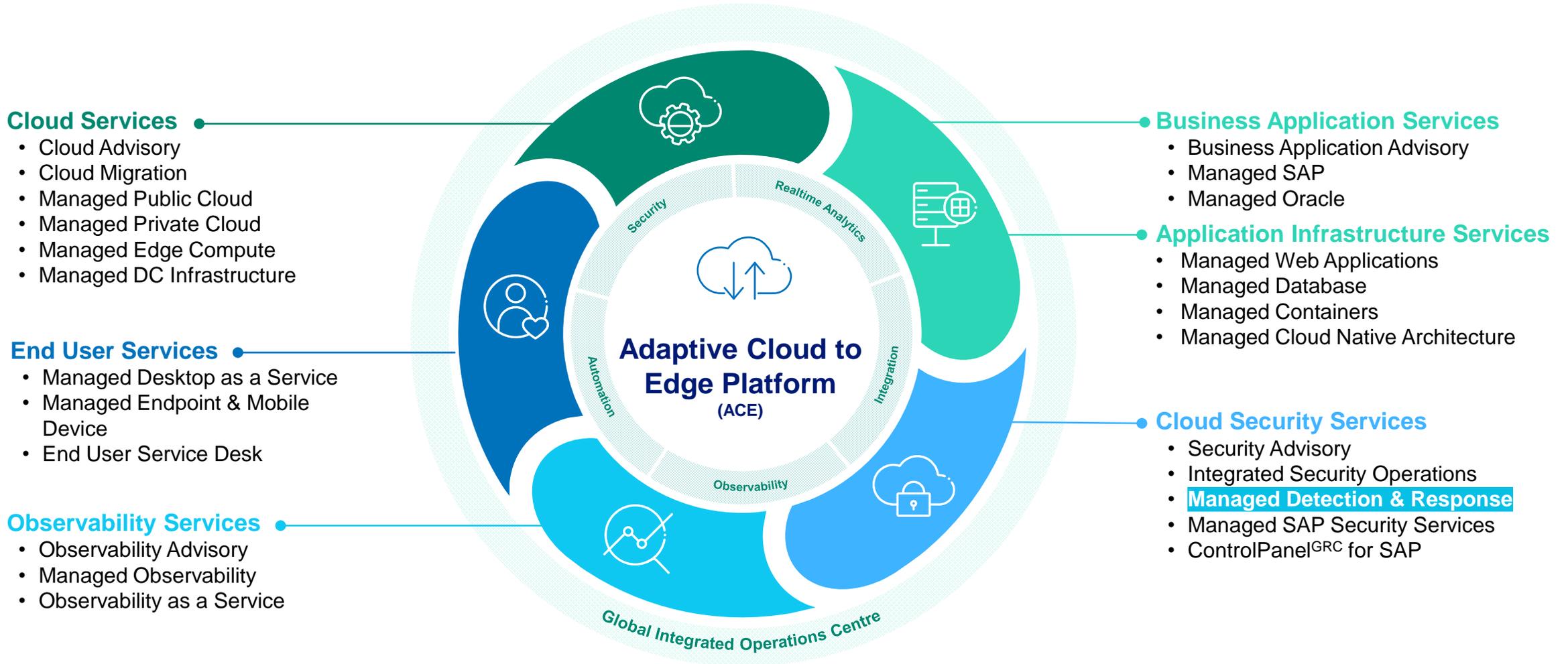


# MDR

a Modern SOC Function

# MCIS Portfolio

Full Stack Managed Services





## *Advise & Assess*

- Security Strategy & Architecture
- Data Security / Privacy Assessment
- Zero Trust Security
- OT/IOT Security
- PCI DSS Consulting
- Vulnerability Assessment & Penetration Testing
- Digital Forensic & Incident Response (DFIR)



## *Implement & Integrate*

- Design & Architect
- Implement
- Integrate
- Uptime Maintenance and Support Services



## *Monitor & Manage*

- fully managed SOC operations with **Managed Detection & Response (MDR)**



# MDR

## Service Overview



# What is Managed Threat Detection & Response (MDR)?

MDR is a detection and response *SERVICE* and not a *TECHNOLOGY*

## The MDR Definition

### Gartner Defines MDR as :

#### Delivered with Modern SOC Functions

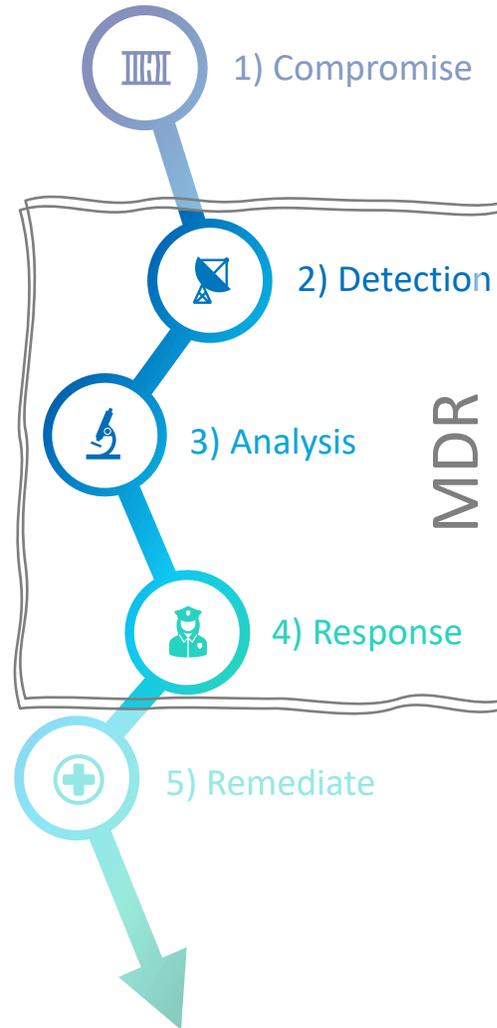
- MDR services provide customers with remotely delivered modern security operations centre functions.

#### Being a Turnkey Experience

- MDR service providers offer a turnkey experience, using a predefined technology stack.

#### Providing Actionable Outcomes

- Telemetry is analysed within the provider's platform using a range of techniques.



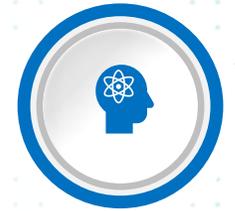
## What are the Core Attributes of an MDR Service?



24/7  
Service



Threat  
Hunting



Expert  
Analysts



Remote  
Response  
Mitigation



Protection  
Across the  
Digital Estate

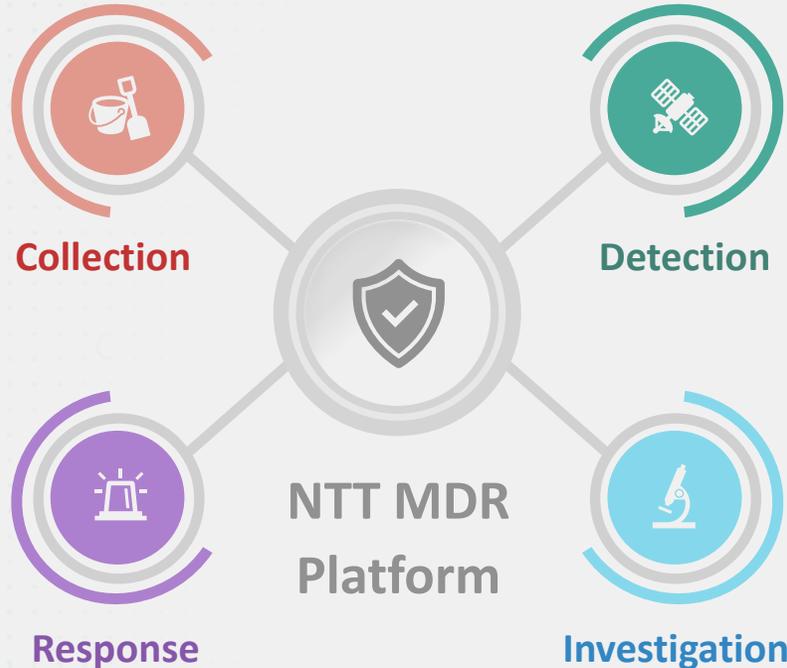


Real-time  
Detection &  
Response

# The NTT MDR Platform

a service that delivers security insights and advanced protection via a variety of telemetry sources including cloud, network, computers and mobile devices - provide faster, more accurate detections and – reduced risk for your business

## The NTT MDR Platform



 **Microsoft Sentinel Platform**  
a scalable, cloud-native, security analytics driven detection and response platform



SOC Analysts

Threat Hunters

DFIR

- **Security Monitoring and detection of threats:** 24 x 7 security monitoring with advanced analytics reducing the Mean Time to Detect (MTTD) threats
- **Threat Hunting:** Security Analyst-driven investigation and disruption of attacks using NTT's threat hunting capabilities
- **Response:** Threat response using Security Orchestration Automation and Response (SOAR) reducing Mean time to respond (MTTR)
- **Expertise and experience:** NTT's expertise, experience, advanced analytics, and external threat intelligence
- **Portal:** Comprehensive, MITRE ATT&CK framework aligned, incident reports to enable a rapid response
- **Digital Forensics & Incident Response (DFIR):** Digital Forensics and Incident Response (DFIR) for the provision of incident response support in the event of critical incidents

Information Security Manager (ISM)

Service Delivery Manager (SDM)

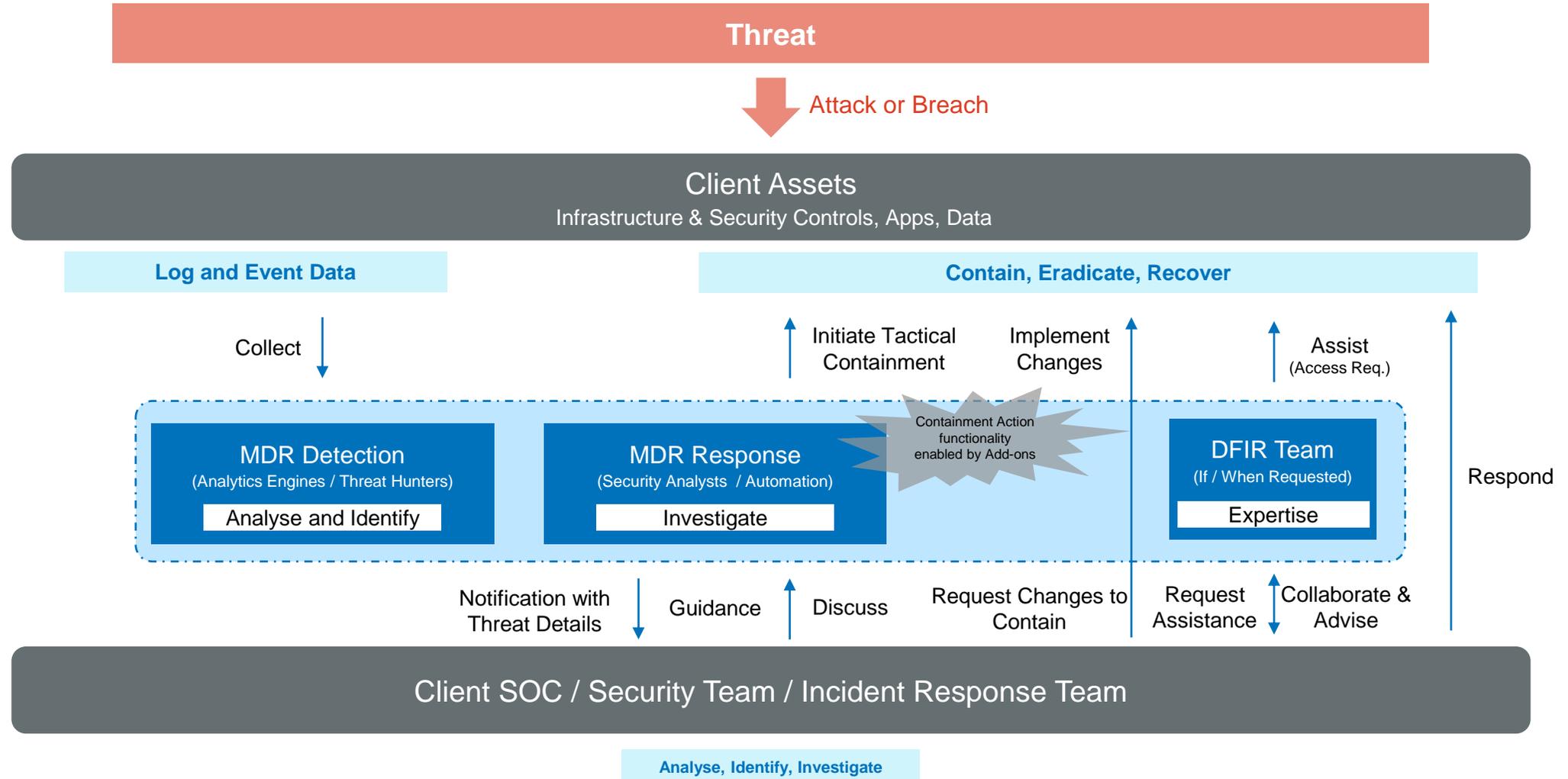
Monthly Service Report

Quarterly Service Review Meeting

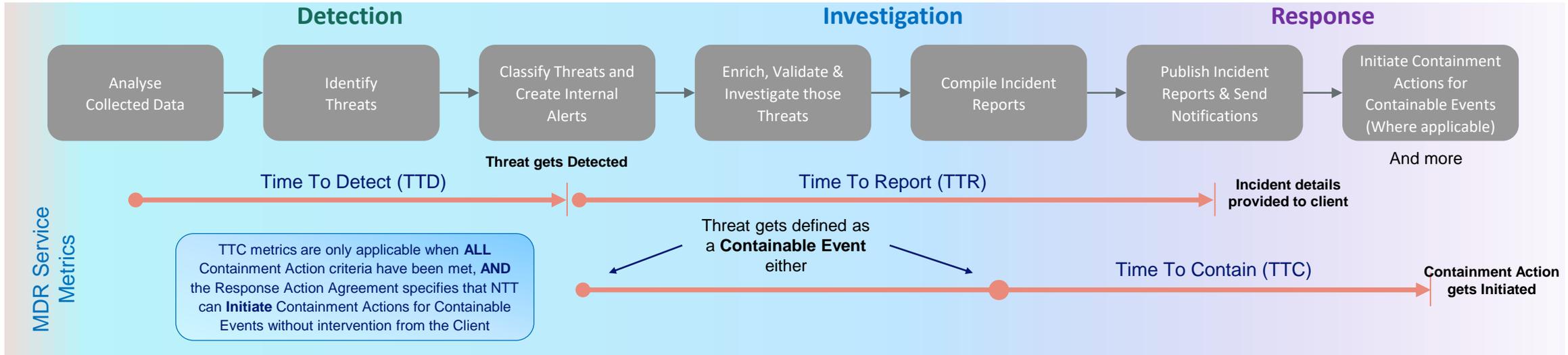
# Detecting and Responding to Threats



With MDR



# MDR Service Level Agreements (SLA)



The NTT MDR service has three SLAs

Mean Time To Detect  
(MTTD)  
< 15 min

Average time taken for processing logs up until the creation of an internal alert (Threats classified as P1 or P2 only)

Mean Time To Report  
(MTTR)  
< 30 min

Average time taken from the creation of an P1 or P2 internal alert to the time when an incident report is created and made available on the portal

Mean Time To Contain  
(MTTC)  
< 15 min

Average time taken to **Initiate** Containment Actions for a P1 or P2 Containable Event without intervention from the Client

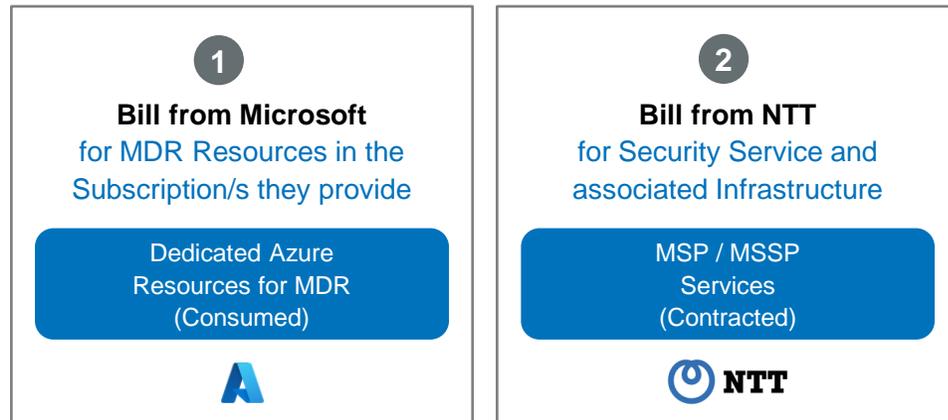
# MDR Service Offers



## MDR

Resembles 'Managed Service' model

**Client-provided** Subscription/s ('BYO')  
for Client resources



- NTT deploys and manages the resources in the Client Azure Subscription.
- Applicable for clients who are heavily embedded into Microsoft Cloud ecosystem.



## MDRaaS

As-a-Service model

**NTT provides** consumable MDR Service



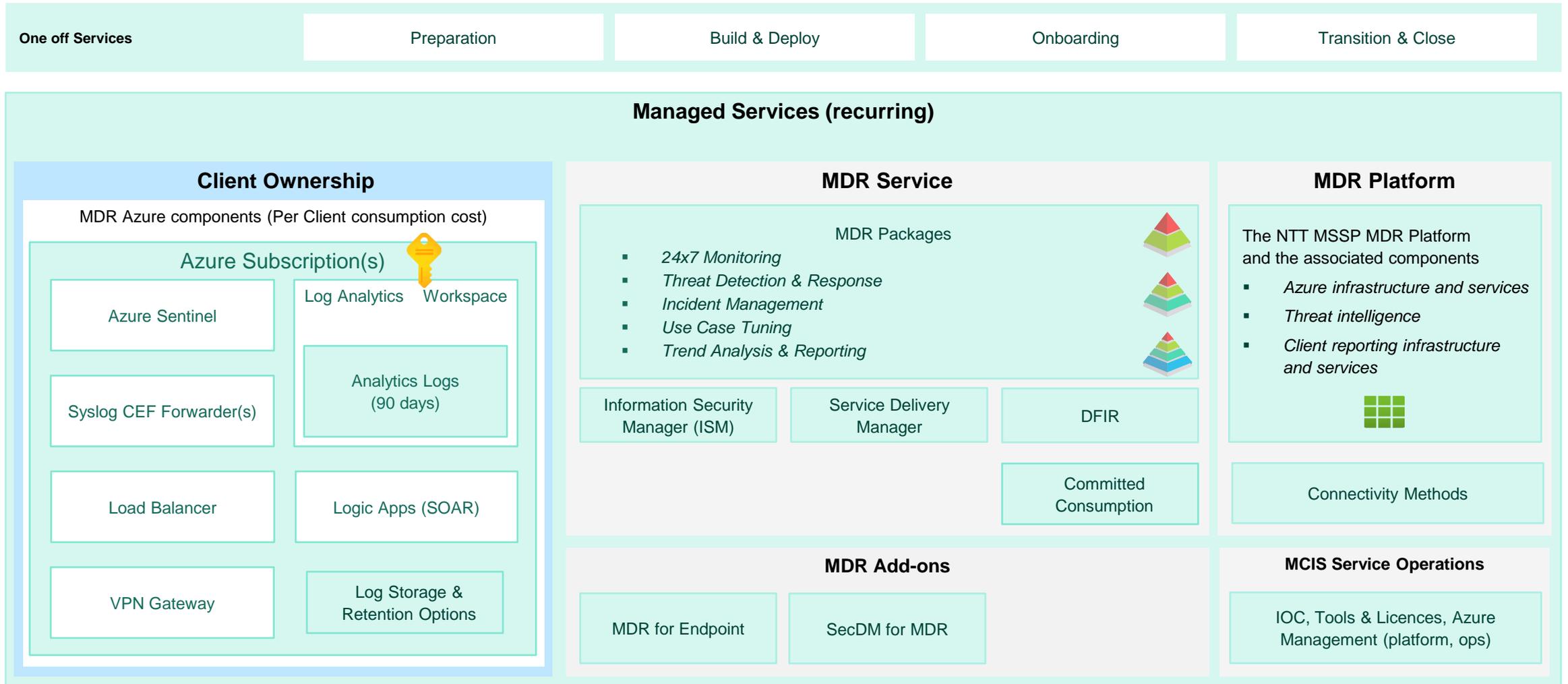
- NTT provides clients a log destination but manages all infrastructure transparently to the client.

Note: Future slides which show detail of the platform would present to a client as a "Black Box".

# MDR Service Components - MDR



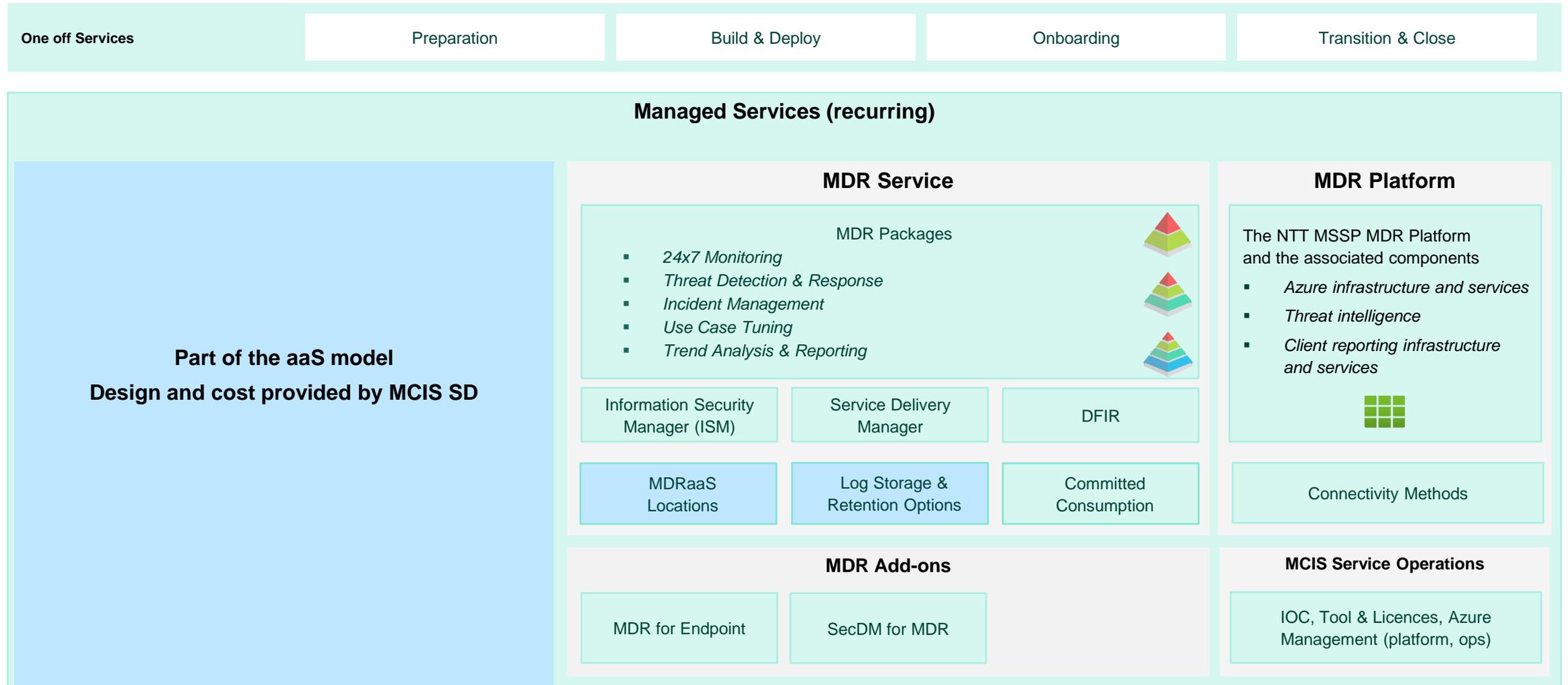
NTT MDR consists of a number of one off, recurring and consumptive cost components



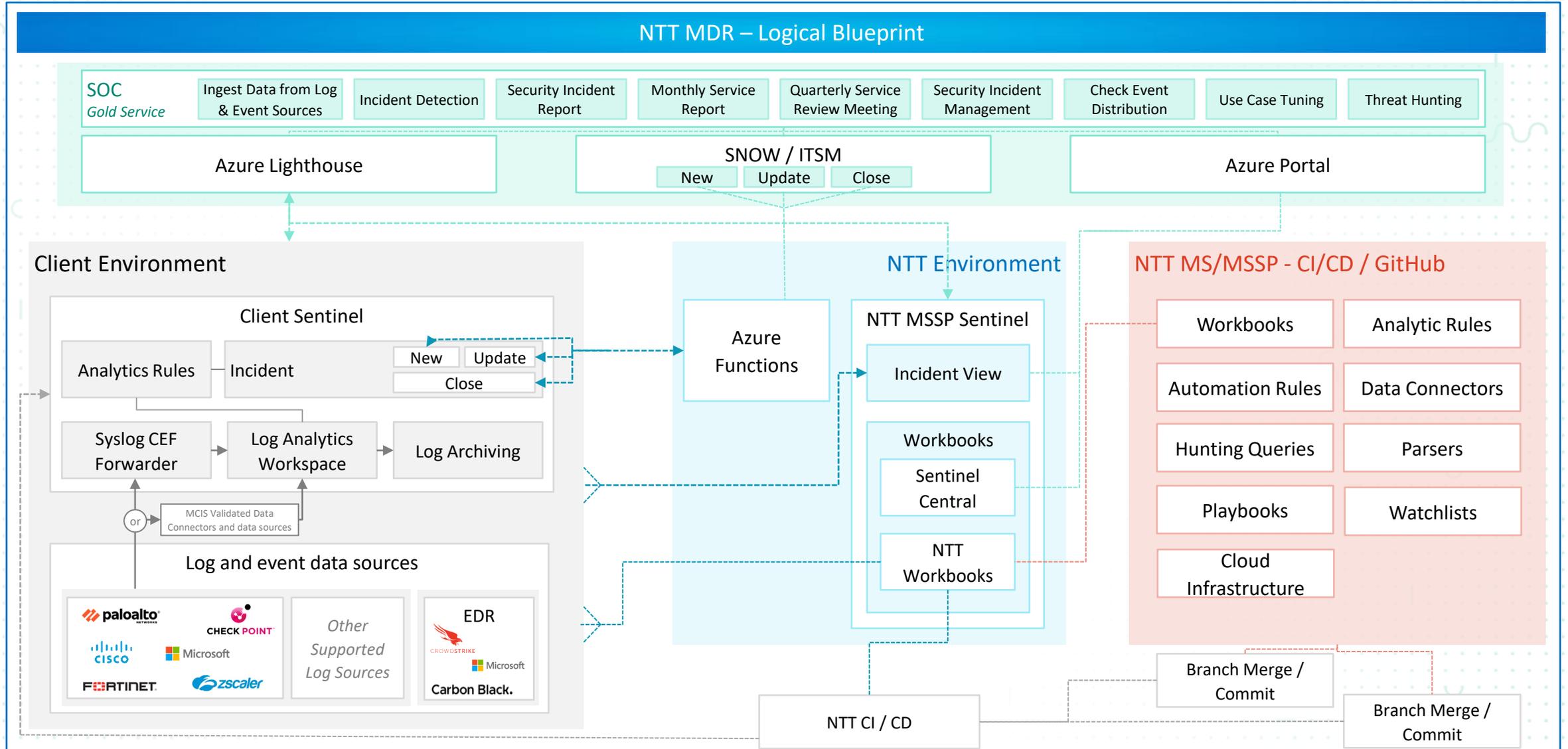
# MDR Service Components - MDRaaS



NTT MDR consists of a number of one off, recurring and consumptive cost components



# NTT MDR – Logical Blueprint



# MDR Service Delivery Elements

- The SOC team using an MSSP Sentinel, monitor a client's Sentinel instance. This is made possible using Azure Lighthouse which provides access to a client's subscription.
- Using an MSSP model, log and event data from a client's environment is never copied to NTT.
- Instead, the data remains in client's Sentinel and Log Analytics Workspace instance, where it is analysed and queried.
- Whether MDRaaS or Managed MDR, the Azure subscription, represents the boundaries of a client's environment.
- There are no shared Sentinel or Log Analytics Workspaces.
- Each client is logically and technically separated from others providing increased security on a per client level by using an Azure subscription for each client.
- Log and event data sources vary by type and method of sending logs to the Log Analytics Workspace (LAW) / Sentinel Workspace.
- Direct API ingestion goes direct into the Log Analytics Workspace.
- Syslog data sources send logs to a Syslog CEF Forwarder which in turn sends it to Log Analytics Workspace.
- Agents send logs direct to LAW.
- Log sources need to be validated by NTT for ingest and usefulness before being an officially supported technology.

- CI/CD Continuous integration / continuous deployment pipeline:
- In our MDR solution, Cloud Infrastructure is maintained as Infrastructure as Code, and Sentinel components such as workbooks, analytic rules, playbooks etc., are maintained as code.
- CI/CD bridges the gaps between development and operation activities and teams by enforcing automation in building, testing and deployment of Azure Cloud Infrastructure as well as Sentinel Specific content.

CI/CD services compile the incremental code changes made by developers, then link and package them into software deliverables. Automated tests verify the software functionality, and automated deployment services deliver them to required subscription / Sentinel instance.

# Service Matrix

The MDR service is available in three service offer options

Domain	Silver	Gold	Platinum
<i>Professional Services, Azure Platform Costs, MDR Platform Costs, MCIS Service Costs, DFIR</i>	✓	✓	✓
Information Security Manager - ISM (Per Month)	8 Hr (Max)	24 Hr (Max)	48 Hr (Max)
Service Delivery Manager - SDM (Per Month)	8 Hr (Max)	24 Hr (Max)	32 Hr (Max)
DFIR (Per Year)	25 hrs	25 hrs	25 hrs
<b>MDR Managed Service Elements</b>			
Ingest Data from Log and Event Sources	✓	✓	✓
Data Retention	✓	✓	✓
Incident Detection	✓	✓	✓
Security Incident Report	✓	✓	✓
Monthly Service Report	✓	✓	✓
Use Case Tuning	✓	✓	✓
Quarterly Service Review Meeting		✓	✓
Security Incident Management		✓	✓
Check Event Distribution		✓	✓
Threat Hunting		✓	✓
Custom Use Case Tuning			✓
Targeted Threat Hunting			✓
Update Special Handling Notes			✓

# Summary Definitions for Components within the Packages (1 of 2)

Domain	Overview
Information Security Manager (ISM)	Provide a subject matter expert in cyber security, with a strong operational focus ensuring value realization of the MDR service. The ISM supports Client as part of a long-term relationship which enables the ISM to develop a deep understanding of the Client's environment and business. ISM support includes: Security incident escalation point, Risk management support for NTT and the Client improvement recommendations.
Service Delivery Manager (SDM)	The Service Delivery Manager (SDM) provides an NTT interface that can manage the service delivery relationship between NTT and the Client. Conducts operational reviews and business performance reviews following a defined management cadence and provides a key point of escalation for the Client (e.g., through Major Incident escalations).
DFIR (25 Hours per Year)	Twenty-Five (25) hours of DFIR support per contract year, which includes the following: 24 x 7 on-call service, Incident Management and Coordination, On-demand Threat-Hunting on supported and unsupported log sources, Evidentiary compliant handling with chain of custody, Expert digital forensic analysis, Deploy endpoint detection response tools to support DFIR activities as necessary and Malware reverse engineering.
<b>Silver Package</b>	
Ingest Data from Log and Event Sources	Support the ingestion of data from a range of technologies and services as log and event sources.
Data Retention	Retain Analytics Logs for in scope devices for ninety (90) days. (See Optional Extended Log Management Services)
Incident Detection	Provide 24 x 7 incident detection. Alerts created by the MDR platform, based on the severity of the alert a ticket will be logged in NTT ITSM with a notification to Client.
Security Incident Report	Provide Client with a Security Incident Report that includes a detailed description of the threat, identified activity and impact combined with a recommendation of suitable incident response steps to take. Further updates to the Security Incident are updated on the Services Portal.
Monthly Service Report	Provide Client with a monthly service report which includes extracts from Sentinel Workbooks, Sentinel Widgets, and ITSM incident summary.
Use Case Tuning	Tune existing Use Cases for supported sources, to reduce false positives, based on emerging threats, updates to the watchlist and results from threat hunting.

# Summary Definitions for Components within the Packages (2 of 2)

Domain	Overview
<b>Gold Package</b>	Includes All Items in Silver and the Following:
Quarterly Service Review Meeting	Client meetings with ISM to review monthly reports and discuss overall service performance and discuss additional features and roadmap for client.
Security Incident Management	24 x 7 security analysts validate and investigate threats, suspected threats and notify Client through the Services Portal. NTT may contact Client by telephone for high severity security incidents. Where applicable, the security analyst will initiate a response action.
Check Event Distribution	Compare data source event distribution against historical trends. Associate specific changes linked to seasonal events. Identify risk impact on the Client and provide the ISM with a breakdown of the events.
Threat Hunting	Security analyst proactively and iteratively search through logs to detect and isolate advanced threats that evade existing use cases and existing security solutions using threat intelligence data.
<b>Platinum Package</b>	Includes All Items in Silver and Gold and the Following:
Custom Use Case Tuning	Create Client custom detection rules (up to 10 per year) for specific cases based on Client requirements.
Targeted Threat Hunting	Investigate and identify patterns on data collected for a specific industry or region. Security Analysts review and analyze logs in the LAW and conduct comparisons against new threats and industry specific threats, hunting for any anomalies in a client's environment.
Update Special Handling Notes	Quarterly update special handling notes for Client Security Incident Notification and Management.



# MDR Pricing



# How the MDR costs are built up

A three step process to determine the charges

## Cost Build for MDR



Step 1:

Select the service options the customer needs



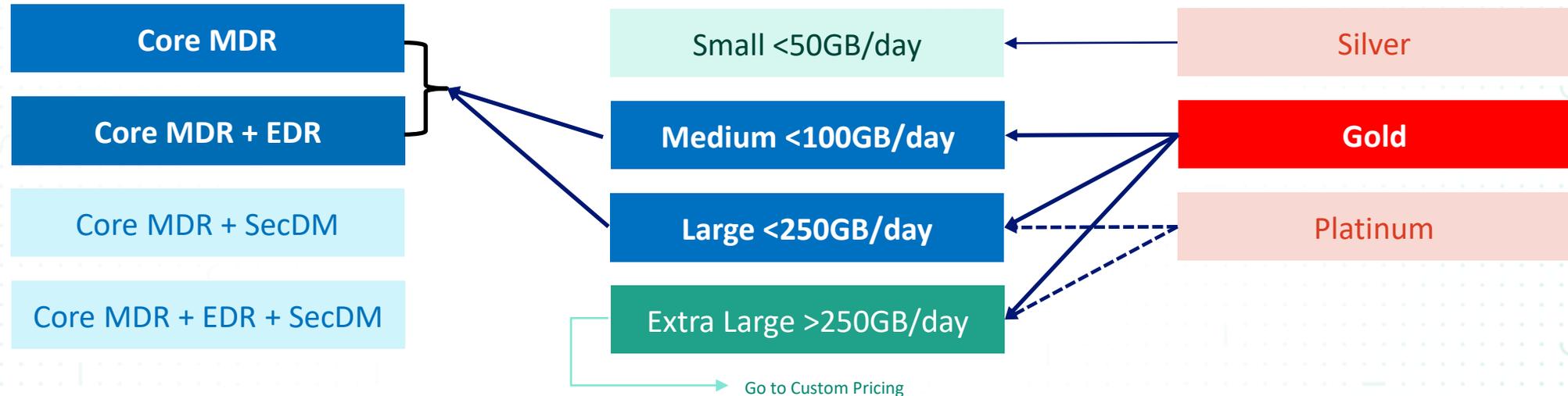
Step 2:

Select the consumption GB/day and toggle Managed MDR on or off



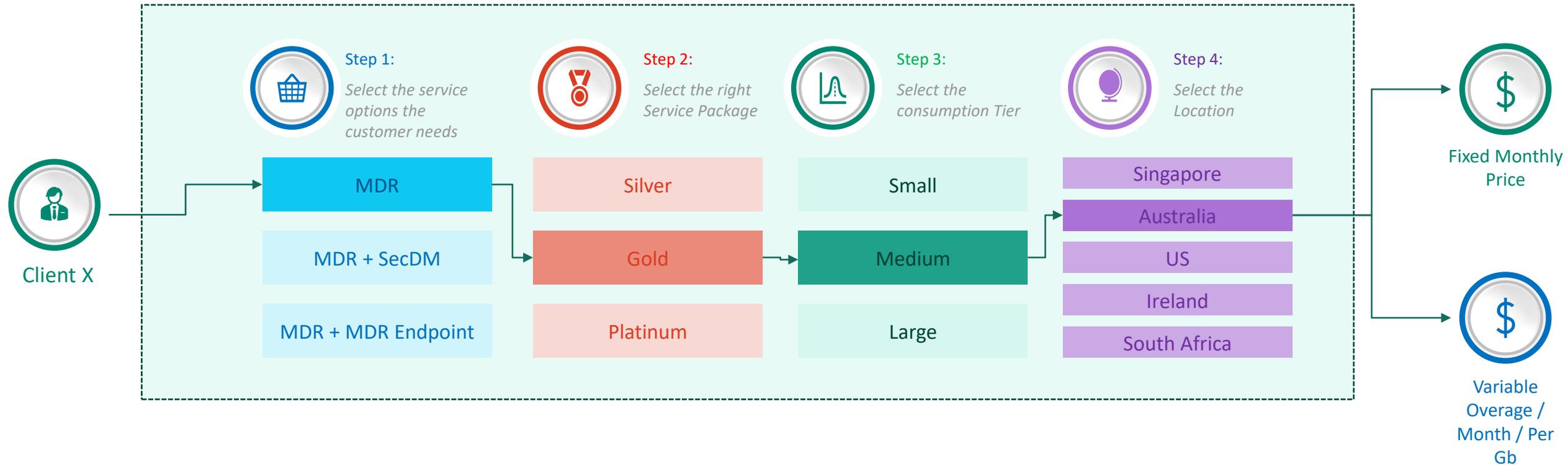
Step 3:

Select the right Service Package



# Pricing Options for MDR as Service

any overage is costed using an fixed overage cost, fair use policy applies to the managed services



Fair usage policy: breach of monthly ingest for 3 consecutive months will result in the consumption model automatically increasing to the next tier at NTTs discretion.