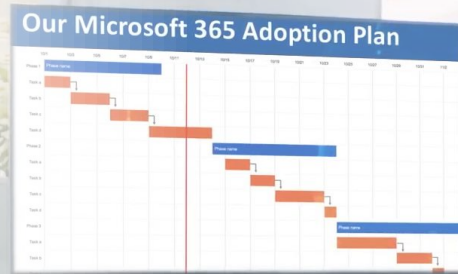# NULIA

Increasing adoption to maximize your Copilot & Microsoft 365 investment

Let us let you in on a little secret... you aren't getting the full value out of your technology investments. Duplicate apps, lost productivity, & expensive support resources are just the tip of the iceberg.

Are your employees skipping Microsoft Teams and using Slack or Zoom? That's 25% of your investment down the drain. Are they using Box or Dropbox and ignoring SharePoint? Now you're up to 40%. **The more Microsoft 365 apps left unused, the more value that is being tossed out the window.** It really adds up.

With new technology reshaping our organizations, we need a better way to identify the jobs to be done and empower new ways of working. It is now more important than ever to optimize our technology investments.

We have a solution that is proven to produce as much as a 11x return on your Microsoft 365 investment

Don't just take our word for it – let's follow the money with a personalized value workshop

A 1,000-employee company could realize **cost savings from our solution of** **$15m+**

$900k	in **duplicate application cost savings** because employees stop using the most common non-Microsoft apps and have the skills to use the Microsoft 365 apps you are already paying for
$7.84m	in employee cost savings by **reducing the time they waste on self-help activities**, searching for and using un-curated content from sources like Google and YouTube to get the guidance they need to use Microsoft 365
$420k	in **help desk agent and employee cost savings** by helping employees avoid calling the help desk for guidance on how to use Microsoft 365 questions
$6.02m	in employee cost savings because information and mobile workers develop skills allowing them to **improve the efficiency of the time they spend communicating & collaborating** by using Microsoft 365

You can realize more value from your Microsoft 365 investment. Let us show you how...

Change as a Service, powered by Nulia Works: A *must have* for your bottom-line

Our Change as a Service solution uses data from the Microsoft Adoption Score and other sources to identify your organization's specific Microsoft 365 adoption challenges, discover opportunities to increase usage, **and personalize an actionable plan to drive real adoption and sustained change.**

Unlike traditional training, Change as a Service continuously drives skills development based on users' actual use of Microsoft 365 in their natural flow of work – **creating further opportunity to save your organization even more money.**

Utilizing the true value of Copilot & ALL of Microsoft 365 productivity suite, our ever-growing catalog of 40+ Outcomes is developed to drive adoption of multiple apps, for example:

Business Value Drivers	Nulia Works Outcome	Description
Getting employees started using Microsoft 365	Getting Started with Microsoft 365	Build confidence using Microsoft 365 by exploring the core apps of this powerful productivity suite.
Increasing productivity with Microsoft 365	Collaborating on Files with Your Team	Boost productivity and save your teams time by utilizing the communication and collaboration tools in Microsoft 365.

Driving the success of your organization's adoption goals to maximize your bottom-line

Our Change as a Service solution, led by our adoption experts and powered by Nulia Works, is purposely designed to empower a personalized adoption plan to address the unique Copilot & Microsoft 365 adoption challenges facing your organization and each employee.

Employees Succeed – Realizing their potential by adopting Microsoft 365 to improve the way they work

Organizations Succeed – Unlocking the value of their Microsoft 365 investment by getting employees using it

Want to know how you can increase adoption and maximize your Microsoft 365 investment?

Not getting your team to fully use Copilot & Microsoft 365? That's like burning money. Duplicate apps, lost productivity, & expensive support resources are just the tip of the iceberg.

Let's identify your adoption challenges & develop a personalized roadmap to get you the value you deserve from your Microsoft 365 investment with a Change as a Service solution.