



# What O3<sub>ai</sub> Does For Your Factory

A Ground-Up Approach To Smart Digital  
Transformation

# Go Digital

## O3ai Platform Overview

### Turn Adversity Into Opportunity

Manufacturers face several big challenges.

Rising energy costs. Sustainability.  
Maintenance costs. Supply chain issues.  
Data silos. Constant pressure to maximize productivity.

If your factory is still **pre-digital with fragmented, mostly manual workflows** – you're missing out on a way to ease these issues and gain a serious competitive edge.

However, implementing a full enterprise solution is costly and may be too complicated for your factory.

Fortunately, there's a smart alternative.

O3ai's **ground-up approach sets a strong foundation and builds on it gradually.**

It's **ideal for high-volume** manufacturers in verticals such as **paper, glass, packaging, food and beverages, pharmaceuticals, etc.**

One-by-one, O3ai breaks down data silos to build a 360-degree view of your operations, as well as automating key workflows.



#### Gain Real-Time Insights

Make better decisions with live process monitoring and analytics.



#### Predictive Maintenance

Anticipate and prevent equipment failure with autonomous and progressive maintenance.



#### Connect With Assets

Connect seamlessly to legacy systems, existing equipment, and IIoT sensors, and software – ERP, etc.



#### Enhanced Security

Your data is secured at every step with robust cybersecurity measures and encryption.



#### Grows With You

O3ai is a customizable and scalable platform that adapts to your changing needs.



# Make Your Factory Work Smarter

What can O3ai do for your factory?



## Get Organized

Streamline your factory processes and workflows. We help you restructure for optimal efficiency, setting the stage for greater connectivity and automation.



## Get Connected

Connect your team and machines within the O3ai ecosystem. We help you pilot and integrate the O3ai platform step-by-step, all unified in an intuitive dashboard.



## Get Insights

Unlock real-time, actionable insights. Our dashboards do more than report data – they empower informed decisions, minimizing bottlenecks and downtime.



**15 - 30%\***  
More productivity



**30 - 50%\***  
Less downtime



**over 15%\*\***  
Energy savings



## Get Optimized

O3ai drives your factory towards key goals – optimal productivity, net-zero environmental impact, and an empowered workforce.



## Expert Support

Throughout this journey, O3ai's team of value engineers, process specialists, and technicians work closely to meet your factory's needs.

# Our Customers



Food &  
Beverages



مجموعة السنبله  
SUNBULAH GROUP



Packaging



Plastic



Glass &  
Paper



Utilities

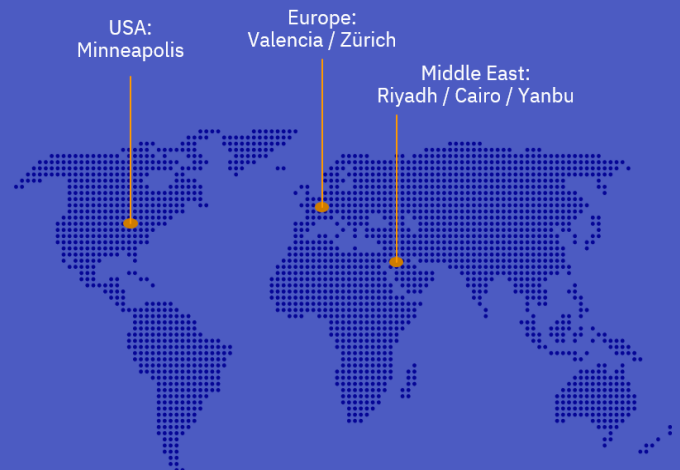


## About Our Company

Created By Manufactures For Manufacturers

We are:

- A Saudi born software company, operating worldwide. Saudi Arabia is the fastest growing digital economy worldwide.
- As a pivotal part of **Obeikan Digital Solutions**, O3ai focuses on Autonomous Manufacturing, Operational Excellence, and AI intelligence as its core DNA.
- Invested \$30M in O3ai in the last 5 years.
- Headquartered in Riyadh with offices in Switzerland and Spain, covering the European region, and our services are available across the Middle-East, Europe, and Americas markets.



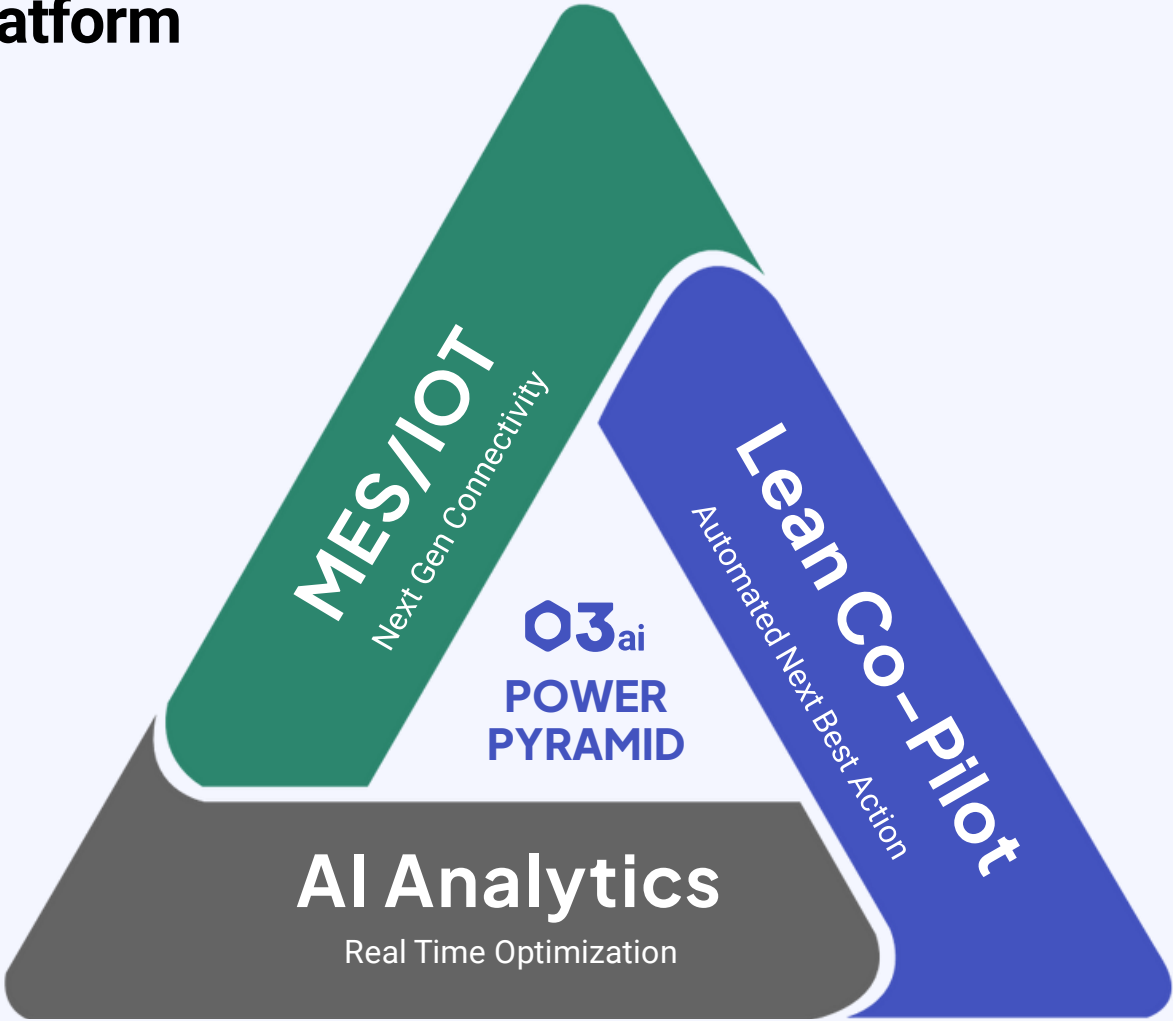
20+

Factories

1000+

Users

# Smart Operations Platform



**GET  
ORGANIZED**



**GET  
CONNECTED**



**GET  
INSIGHTS**



**GET  
OPTIMIZED**



# Smart Operations Platform

Options For All Digital Maturity Levels



## MES

Essential for every manufacturer

### Production Ordering

Manage production orders on the shop-floor

### Productivity

Track production and operations in real-time

### IoT Edge

Seamlessly connect machine and PLC data

### Quality Management

Manage non-conformities and complaints

### Progressive Maintenance

Prevent system breakdown with proactive maintenance

### Mobility App

Operational interfaces for mobile devices

## Lean Co-Pilot

Be lean with continuous improvement modules

### Performance

Increase workforce efficiency and productivity

### KPI

Set and track strategic KPIs across your operations

### Autonomous Maintenance

Operator management for machine maintenance

### Loss Analysis

Quantify operational losses with real-time insights

### Total Delivery Cost

Identify gaps and optimize cost-efficient operations

## AI Analytics

Analytics and insights for optimal decision making

### Analytical Tools

Full suite of data-driven tools

### AI Analytics

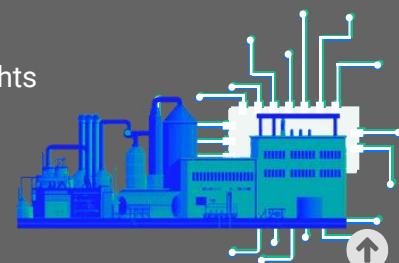
AI-powered anomaly detection for machines

### Alerts and Workflow

Optimize task workflows and notifications

### Gen AI

AI chatbot to gain deep contextual insights



# Production Ordering

Streamline your factory's production order processes with ERP integration



## Integrate Order Processing & Data

Combine order processing with shop floor data collection for a unified approach.



## Enhance Efficiency

Real-time production monitoring and ERP integration with box and pallet barcode technology.



## Achieve Optimal Productivity

Increase plant productivity with scheduled order execution and Bill of Materials (BOM) updates.

### Order Processing

Group  
Trial OIG Demo












Plant  
RIYADH MFG

Unit

Start Date  
Select date

End Date  
Select date



| Action  | PO  | Item Code            | Item Desc            | Target                       |      |
|---|---|----------------------|----------------------|------------------------------|------|
|   | <input type="text"/>  | <input type="text"/> | <input type="text"/> | <input type="text"/>         |      |
|  |  | P034343              | 90000                | PLASTIC RIDGE CUTTER...      | 100  |
|  |  | P03000               | 90000                |                              | 1700 |
|  |  | P02004               | 90003                | Froz.Tortilla Brown Thick... | 1500 |
|  |  | P02002               | 90001                | 1KG FORASAN SOFT CR...       | 1902 |
|  |  | P02001               | 90000                | PLASTIC RIDGE CUTTER...      | 1900 |
|  |  | P02002               | 90001                | 1KG FORASAN SOFT CR...       | 1902 |
|  |  | P02001               | 90000                | PLASTIC RIDGE CUTTER...      | 1900 |

### Checklist Execution

Checklist Type  
Inspection Checklist

Checklist Name  
Daily Personal Hygiene

Area

Date  
04/12/2023 12:48

Shift  
A

Previous Process Order No  
1

Previous Product Name  
PLASTIC RIDGE CUTTER 45 CMS

| Items                         | Result   | Remarks |
|-------------------------------|--|---------|
| Employee 1                    |  |         |
| Name / File # of the Employee | <input type="radio"/> Yes <input type="radio"/> No | Remarks |
| Area of Work                  | <input type="radio"/> Yes <input type="radio"/> No | Remarks |
| Medical Card                  | <input type="radio"/> Yes <input type="radio"/> No | Remarks |
| Jewelry                       | <input type="radio"/> Yes <input type="radio"/> No | Remarks |
| Face Mask                     | <input type="radio"/> Yes <input type="radio"/> No | Remarks |

### Operations

| Operation No | Operation Description | Product Description | Product Code | Machine    | Target | UoM     |
|--------------|-----------------------|---------------------|--------------|------------|--------|---------|
| KR1          | KR1Name               | PLASTIC RIDGE ...   | 90000        | BRIDGEPORT | 100    | Pcs/Min |

### BOM

| PPB ID | Item Code  | Item Desc                    | Estimated Qty | UoM |
|--------|------------|------------------------------|---------------|-----|
| 293840 | 502-006 K  | KODAK CAPGT PLT0795X1060M... | 0.6           | PCS |
| 293846 | 407-UN-C01 | CONVENTIONAL PROCESS BLA...  | 0.40885       | KG  |

### O3ai In Action

On an assembly line, precision and timing are key. O3ai can track each element through the factory ERP system and update the BOM to suit. Order processing integration ensures each component is available at the right time on the assembly line.



# Productivity

Visualize key productivity data in real-time for deep insights



## Boost Plant Productivity

Enhance yield, optimize capacity, reduce downtime and waste, improve plant efficiency.



## Increase Efficiency

Real-time dashboards and KPI tracking for data-driven decisions and reduced errors.



## Optimize Resources

Enable rapid corrective actions and prioritize resources to avoid unnecessary downtime.

### Downtime Pareto DashBoard



### O3ai In Action

A packaging factory notices a drop in yield. The problem is highlighted instantly on the O3ai dashboard. The management team pinpoints the issue – a machine calibration error – and rectifies it quickly, maintaining high yield rates.



# IoT Edge

Harness the power of real-time data for smarter decisions



## Capture Data In Real-Time

Bring together data from PLCs (300+ drivers), ERP systems, and more for deep insights.



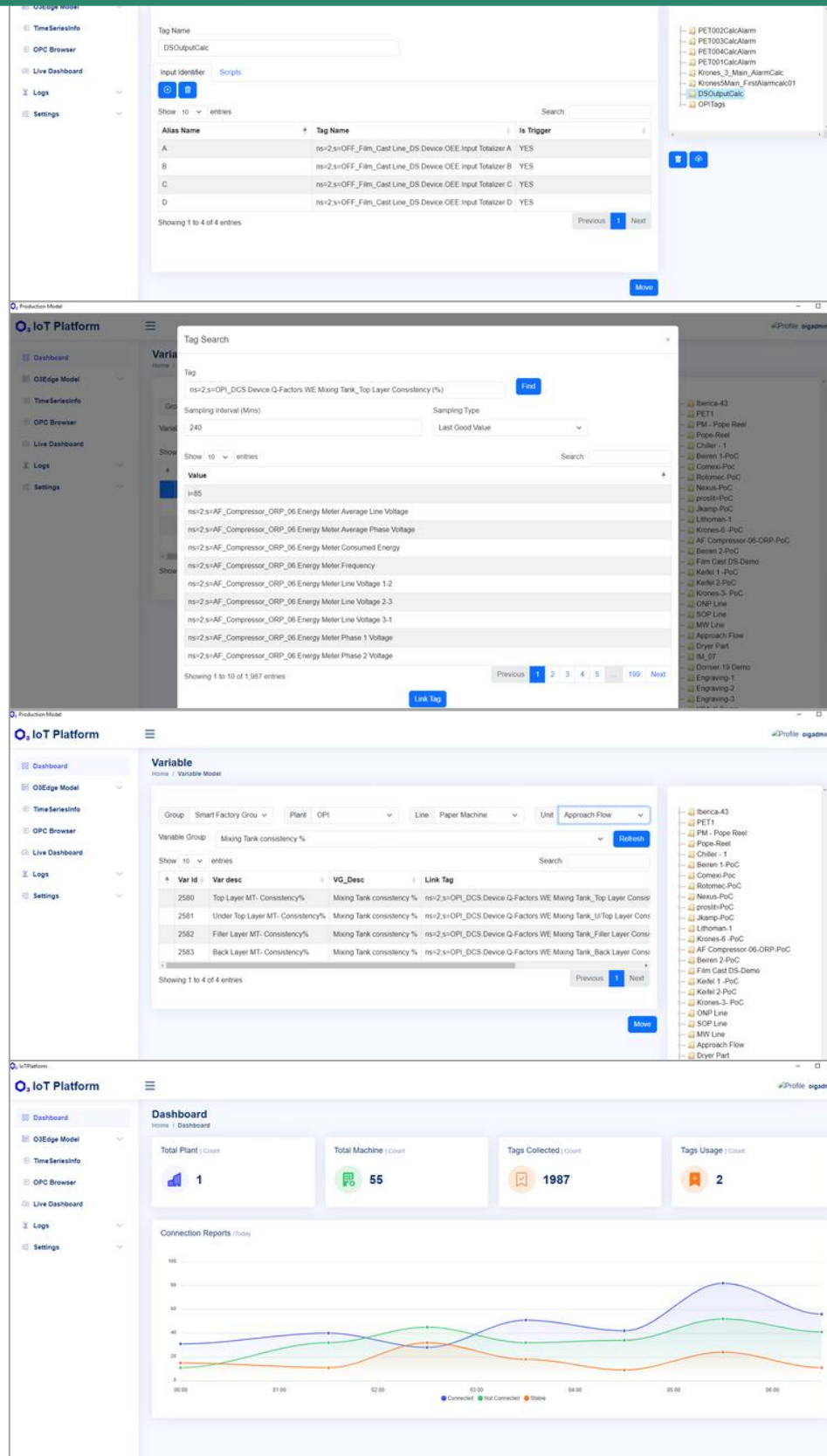
## Detect Inefficiencies

Access real-time series data for in-depth analysis and anomaly detection.



## Integrate with Ease

Connect with data historians, OPC, ERP, and PLCs without the need for new hardware.



### 03ai In Action

In a food and beverage processing plant, the IoT Edge module detects temperature fluctuations in storage units. Quick analysis and corrective action prevents spoilage, saving thousands.

## Quality Management

Raise product standards with quality monitoring, process control, and NCR/CCR management



### Improve Product Quality

Implement rigorous quality control processes, using real-time data and analytics.



### Streamline Processes

Enable quick identification, escalation, and rectification of issues with automated reporting.

## Progressive Maintenance

Streamline maintenance processes for enhanced equipment reliability



### Take Preventive Action

Combine proactive and responsive maintenance strategies for optimal equipment health.



### Reduce Workload

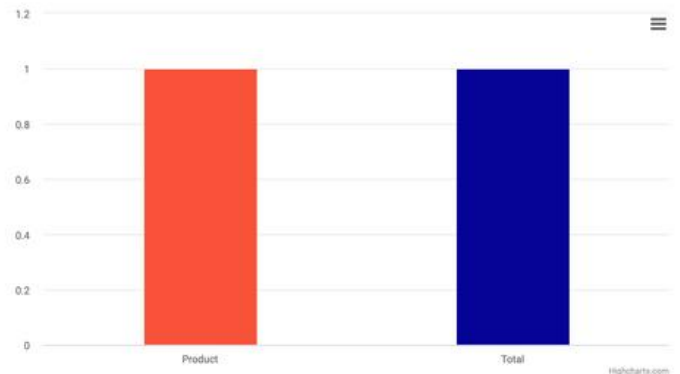
Automatically handle daily maintenance calls and track response time, DT, MTTR, MTBF.

#### Quality Management / NCR & CCM / NCR & CCM Dashboard

##### NCR and Customer Complaint Dashboard

Group: Trial OIG Demo Plant: RIYADH MFG Year: 2023 Month: ALL Machine:

#### CCR GAP Analysis

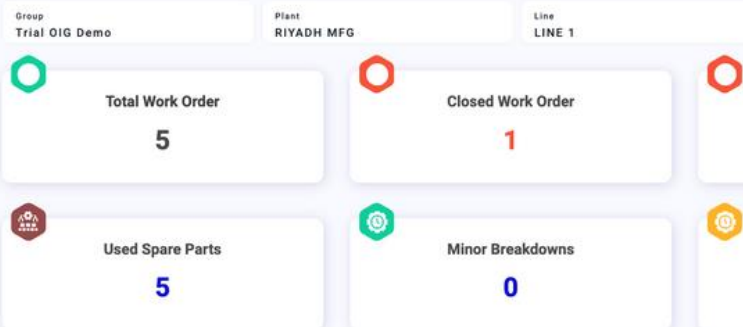


### O3ai In Action

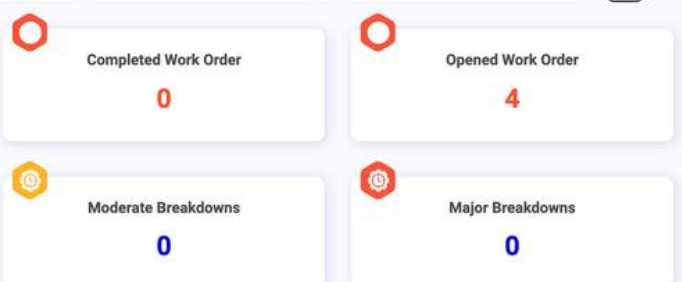
At a high-volume glass manufacturer, O3ai Quality Management identifies deviations in glass thickness. Immediate action is taken to create NCR and track resolution.

#### Progressive Maintenance / PM Dashboards / RM Dashboard

##### Reactive Maintenance Dashboard



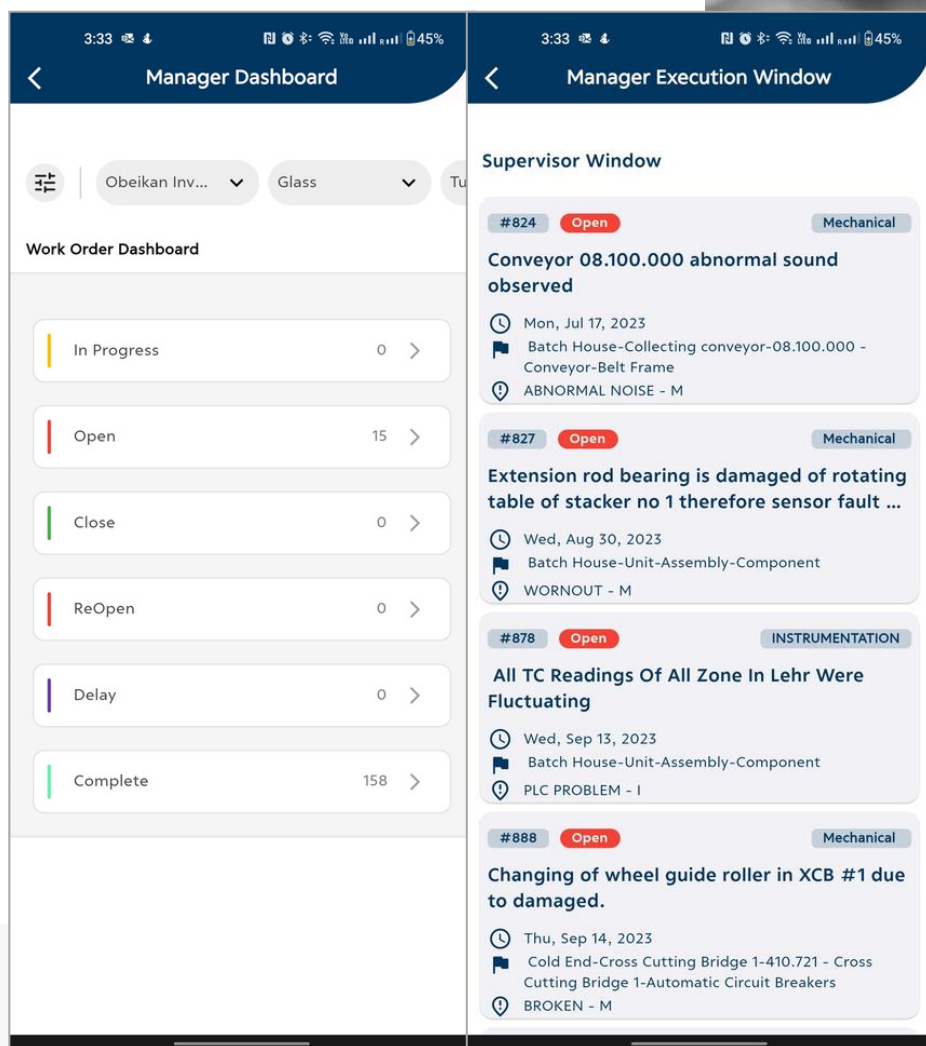
Start Date: 01-Dec-2022 06:01 End Date: 04-Dec-2023 13:01



### O3ai In Action

In a dairy processing plant, the Progressive Maintenance module optimizes equipment maintenance schedules, reducing downtime and extending equipment life.





## Mobility App

Update and access critical factory data on the go with mobile app and QR codes



### Automate Data Capture

Scan checkpoint QR codes to instantly access data capture fields and add notes.



### Access Resources Remotely

New field workers can access training materials on handheld mobile devices.

### O3ai In Action

In a life sciences facility, O3ai Mobility App enables field technicians to quickly access and update maintenance records, leading to improvements in field response times.



# Performance Management

Empower your team with actionable insights for peak performance



## Automate Action Plans

Organize and manage key meetings and action plans efficiently.



## Enhance Performance

Evaluate meeting effectiveness against performance metrics, driving accountability.



## Optimize Communication

Leverage integrated tools to streamline communication, keeping all team members aligned.

### Meeting Scheduler

Select Group  
Trial OIG Demo

Meeting Name \*

Meeting Frequency \*

Yearly

Select KPI

Select Level \*

Plant

Meeting Evaluations \*

Please select Meeting Leade...

Meeting Participants



| Actions   | Id  | Meeting Name           | Start Time               | End Time                 | Leader  |
|---|-----|------------------------|--------------------------|--------------------------|---|
|       | 366 | Production DDS         | Oct 26, 2023, 2:00:00 AM | Oct 26, 2023, 2:00:00 AM | Fusion Admin - Production Head, Production Head |
|       | 365 | Daily Review Meeting   | Oct 26, 2023, 2:00:00 AM | Oct 26, 2023, 2:00:00 AM | Fusion Admin - Production Head, Production Head |
|       | 364 | Monthly Review Meeting | Oct 26, 2023, 2:00:00 AM | Oct 26, 2023, 2:00:00 AM | Fusion Admin - Production Head, Production Head |

### Reschedule Meeting

Meeting Name\*

Production DDS

Meeting Subject\*

No Subject

Meeting Participants

Fusion Admin - Production Head, Production Head

Hanzala Shami - Quality Manager

Onais Onais - Maintenance Manag

Meeting Time:

Start Time

Select time

End Time

Select time

Duration (minutes):

0

Recurrence Pattern:








☐ Daily☐ Weekly☐ Monthly☐ Yearly

### Scorecard

Trial OIG Demo

Frequency \*

Yearly

| Type  | KPI Name          | Indicator | Trend | Owner | Previous | YTD    |
|---|-------------------|-----------|-------|-------|----------|--------|
|  | Sales             | SAR       | Up    |       | 0        | 50000  |
|  | Sales             | SAR       | Up    |       | 0        | 45000  |
|  | Production Volume | Count#    | Up    |       | 0        | 100000 |
|  | Production Volume | Count#    | Up    |       | 0        | 165000 |
|  | OEE               | %         | Up    |       | 0        | 85     |
|  | OEE               | %         | Up    |       | 0        | 81     |
|  | Availability      | %         | Up    |       | 0        | 80     |

### O3ai In Action

In a pharma medtech facility, O3ai's Performance Management module streamlines meetings and action tracking. This increases the completion rate of critical tasks, such as R&D milestones and operational efficiency improvements.





# KPI Management

Transform strategic objectives into actionable insights



## Align with Strategic Goals

Create a KPI tree from your vision, cascading it to the shop floor for clear, actionable objectives.



## Track Targets

Set precise targets and analyze performance gaps to drive efficiency and productivity.



## Visualize and Act

Real-time dashboards ensure everyone from executives to shop floor workers understands their performance impact.

### KPI Historical Report

Version 1(31/12/2022-C...

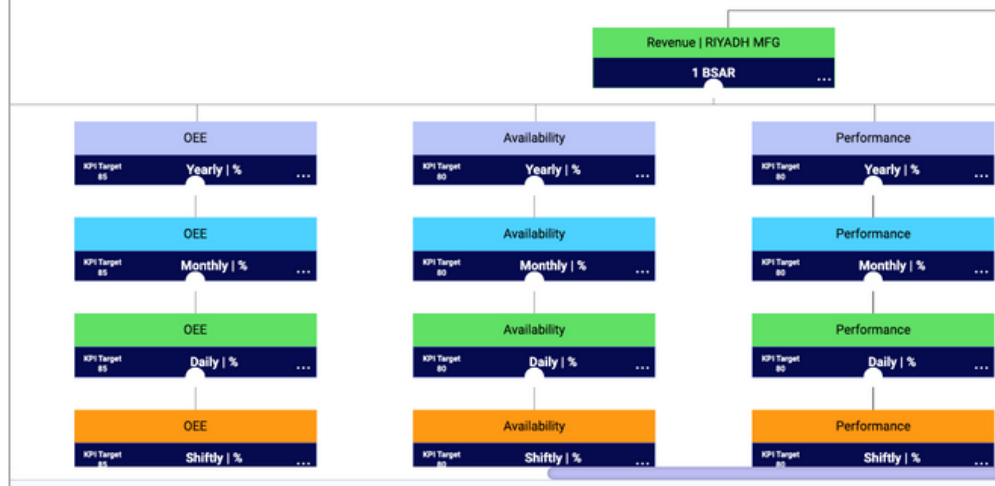
Yearly

Sele  
12/

| <input type="checkbox"/> KPI Name          | KPICode | 2023                 |
|--|---------|----------------------|
| <input type="checkbox"/> Sales             | KFCD89  | 45000.0000 (SAR)     |
| <input type="checkbox"/> Production Volume | K85521  | 165000.0000 (Count#) |
| <input type="checkbox"/> OEE               | K7FD8F  | 81.0000 (%)          |
| <input type="checkbox"/> Availability      | K9F45F  | 78.0000 (%)          |
| <input type="checkbox"/> Performance       | K6A8F5  | 78.0000 (%)          |
| <input type="checkbox"/> Quality           | K21753  | 85.0000 (%)          |
| <input type="checkbox"/> #NCR              | K247BA  | 350.0000 (Count#)    |
| <input type="checkbox"/> #CCR              | KC909D  | 500.0000 (Count#)    |
| <input type="checkbox"/> Downtime          | K88AC9  | 780.0000 (Count#)    |
| <input type="checkbox"/> Waste             | K3ED24  | 2000.0000 (Kgs)      |

### KPI Tree

RIYADH MFG



### O3ai in Action

At a high-volume dairy processing plant, O3ai's KPI Management module identifies inconsistencies in the pasteurization process. By visualizing data across shifts, the team implements targeted improvements such as upskilling operators.



## Autonomous Maintenance

Empower operators to improve machine performance



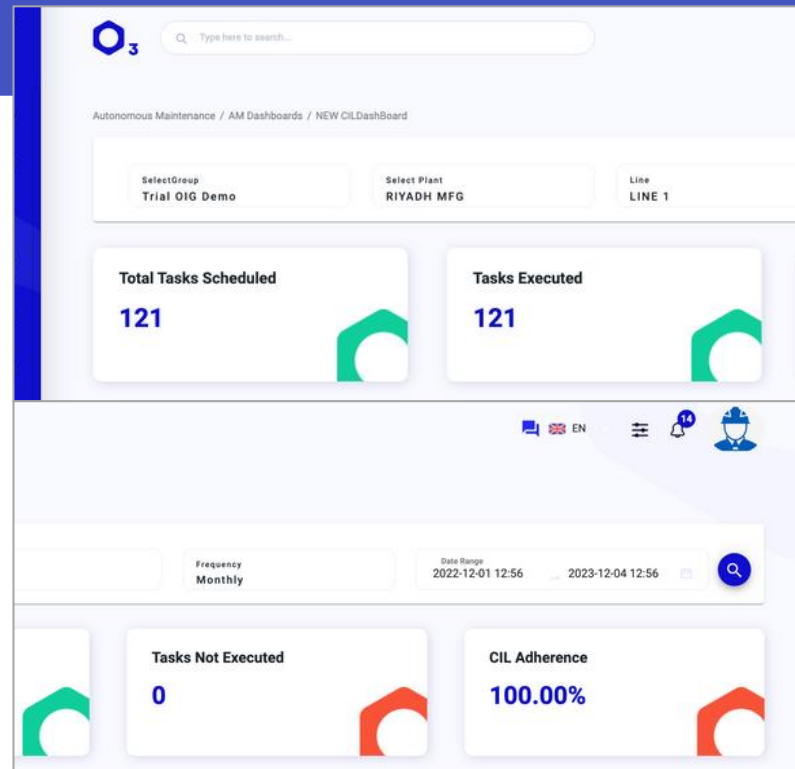
### Increase Machine Uptime

Prompt operators to carry out CIL maintenance tasks with paperless monitoring.



### Manage Defects In Real-Time

Quickly record and track machine defects, for rapid resolution and machine optimization.



### O3ai In Action

In a packaging plant, O3ai Autonomous Maintenance allows operators to instantly report and address critical printer misalignments, preventing quality issues.

## Loss Analysis

Optimize productivity and minimize costs with in-depth loss analysis



### Identify & Quantify Losses

Analyze various losses from small frequent issues to asset failure and quantify financially.



### Integrate Priorities

Use Pareto analysis to set priorities and integrate cost data for a holistic view.

## Total Delivery Cost

Streamline processes with detailed delivery cost analytics



### Analyze Costs

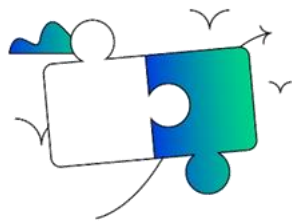
Analyze data from ERP and other sources to gain a complete view of total delivery costs.



### Optimize Gaps

Pinpoint and fix any gaps in your processes that contribute to higher delivery costs.

# Anomaly Detection



Early detection of anomalies in individual process parameters.



Identifying complex anomalies across multiple variables.



# Generative AI – O3ai Copilot

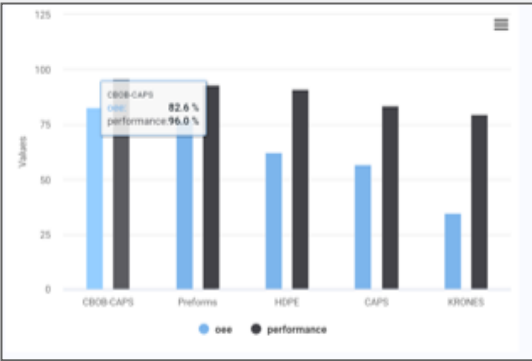


Enhances user interaction with manufacturing data.



Recommends the next best action, offering actionable insights.

OEE and Performance of ORP Lines



The screenshot shows the O3ai Copilot interface. At the top is a robot icon. Below it is a chat window with several messages: 'Good Job Operator! You have successfully completed the PO\_1234.' (11:56 am), 'You waste is increasing for the PO-1234' (11:57 am), '5 Actions assigned to you and your target is to complete within a week.' (11:58 am), 'You have a new RCS ticket.' (11:59 am), 'You have pending RCA for last 15 days.' (12:00 pm), 'Your performance score has increased by 10% this month!' (12:01 pm), and 'Machine downtime has exceeded the threshold for today.' (12:02 pm). At the bottom, there is a 'Next Best Action' button, a 'Copilot' button, and a 'Communicate & Collaborate' button.



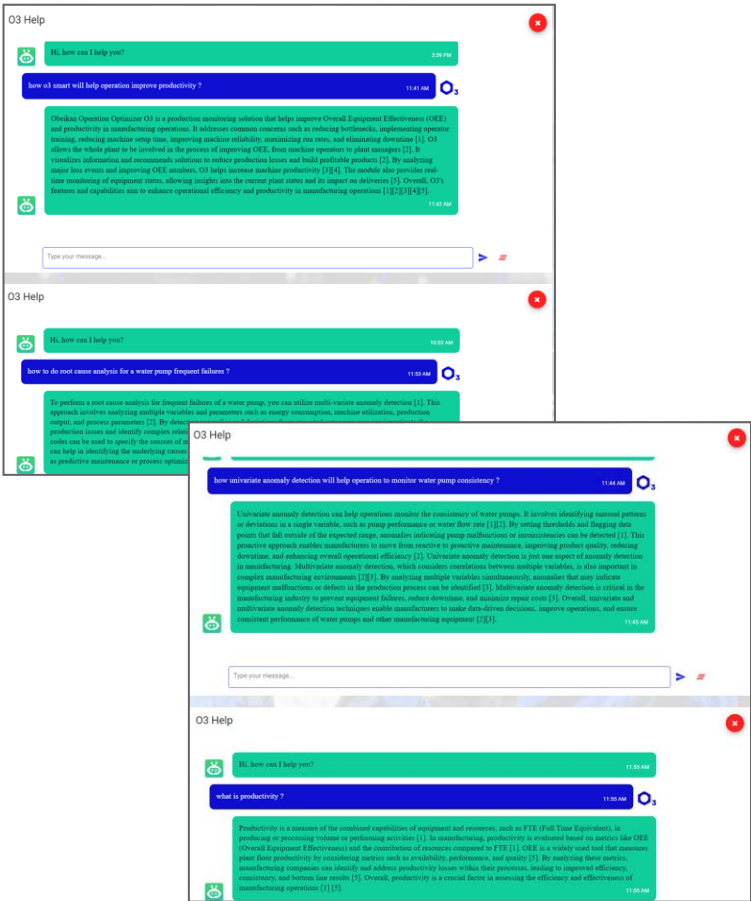
Large Language Models



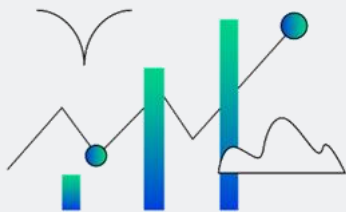
Utilizing Retrieval Augmented Generation (RAG) technology.



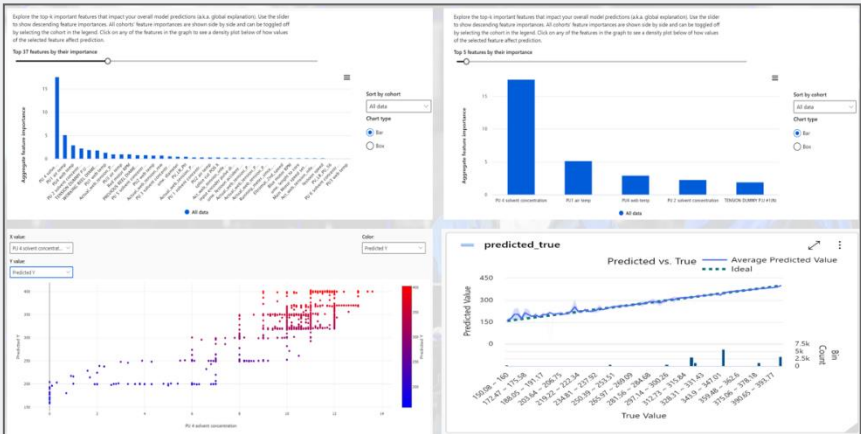
Facilitating efficient information retrieval and assistance.



AutoML



Automated model building and deployment across various manufacturing scenarios.





# O3ai in Action

## Folding Carton Company

The Folding Carton Company had problems with visibility and data control in their operations. This led to reduced productivity, inefficiencies, and high costs. O3ai implemented systems to provide real-time operational intelligence, monitor and control assets, and integrate existing systems.

**80%** less customer complaints

**12%** less unplanned downtime

**11%** better equipment efficiency

**10%** lower costs



## The Liquid Packaging Company

The Liquid Packaging Company faced challenges in reducing its workforce, improving productivity, and ensuring performance levels didn't deteriorate. Other challenges included increased customer complaints and inconsistent quality output. O3ai was deployed to help with the rollout, digitalization, and standardization of autonomous and predictive maintenance, safety, quality, and production processes across the plant.

**98%** better delivery performance

**35%** less customer complaints

**71%** less workplace accidents

**21%** lower costs

**7%** better equipment efficiency





## O3ai in Action

### The Rigid Plastic Company

The Rigid Plastic Company (RPC) faced challenges including increased delivery costs and frequent unplanned downtime resulting in high levels of waste and low quality. To address these challenges, they utilized the O3ai platform, including advanced analytics, production monitoring, and autonomous maintenance.

**90%** better delivery performance

**60%** less customer complaints

**21%** less downtime

**6%** less waste



### The Commercial Printing Company

The Commercial Printing Company faced challenges with manual processes and workflows consuming time and resources, as well as downtime of critical equipment. This severely limited productivity. They utilized the O3ai platform, including production, productivity and quality modules, to improve their operations.

**78%** less customer complaints

**57%** better delivery performance

**13%** better equipment effectiveness

**13%** lower costs

# Implementation

## Consultative Approach

At O3ai, we know that implementing new systems in manufacturing is rarely straightforward. That's why we offer a full consultative process, including initial diagnostic assessment of your value chain, running pilots, ongoing implementation, and continuous support.

## Bridging Old & New Systems

O3ai is designed to bridge the gap between legacy systems and advanced smart manufacturing technology. Connect and collect data from all your machinery and assets, whether they use PLC, SCADA, or any other control system. Fast, friction-free connection with ERP and SCM software.

## Full Training & On-Demand Support

Our dedicated team ensures that your staff are fully trained and comfortable with every aspect of the platform. We provide ongoing support to address any challenges. Our team liaises with you to get feedback on how we can improve and upgrade the cloud platform automatically when changes are rolled out.

## Dependable Security

We understand how important data security and system reliability are to manufacturing companies. Our platform is built with robust security protocols and reliable technology to protect your data and ensure consistent operational performance.





# Break Down Data Silos with **O3ai**



## Optimized Production

Real-time monitoring of production processes to run at peak efficiency for better product quality and reduced waste.



## Informed Decision Making

Make data-driven decisions quickly, without waiting for end-of-day reports or manual data compilation.



## Immediate Problem Resolution

Detect issues as they occur, allowing for immediate response and minimal downtime.



## Reduced Downtime & Cost

Enable proactive maintenance, lean methodology, quality control, and performance monitoring.



## Empowered Employees

Give operators the tools and responsibility to resolve issues quickly without waiting for specialist technicians.



## Strategic Planning

Insights derived from data analysis inform strategic decisions, helping you allocate resources more effectively and identify areas for growth or improvement.

