12 zams

The Enterprise AI Platform to Automate Back-Office Work

Agenda

About Us

Future of AI

The Zams Platform

Integrations

Algorithms

Security

Success Stories

About Us

Supercharge every company with unstoppable Al.

The enterprise platform to build Al Agents that automate back-office work with speed, security and governance.

Founded in 2020

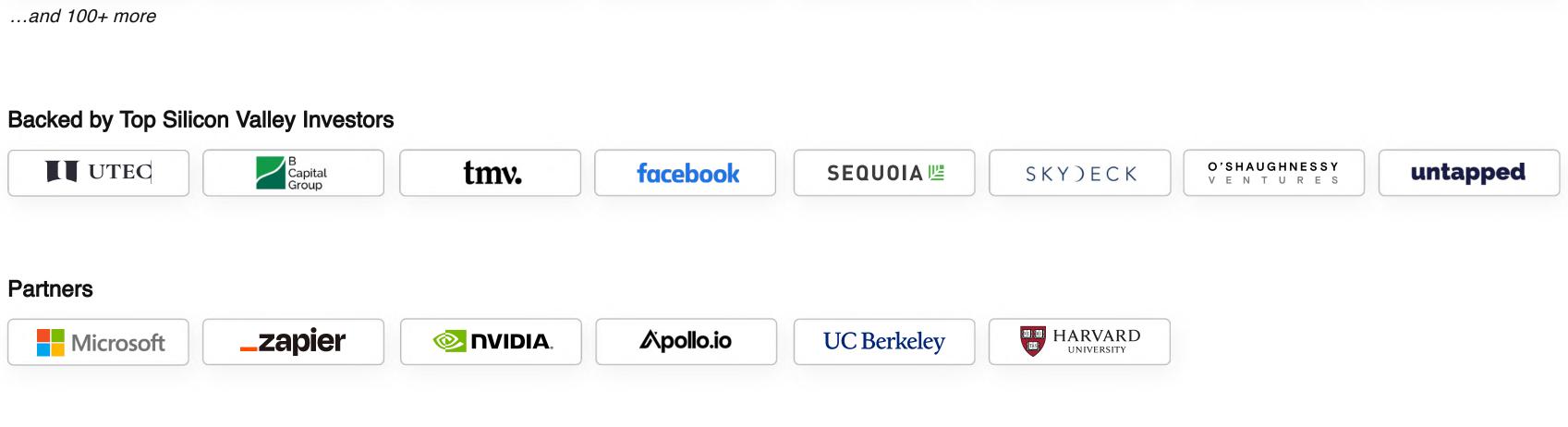
₩ Based in San Francisco

10,000+ Al Models Deployed in Production



Trusted by Generational Businesses

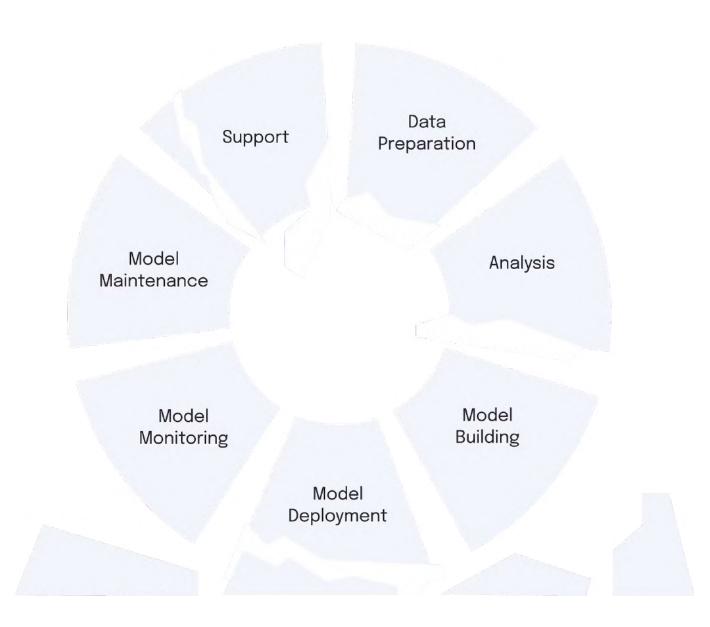




Built by People From

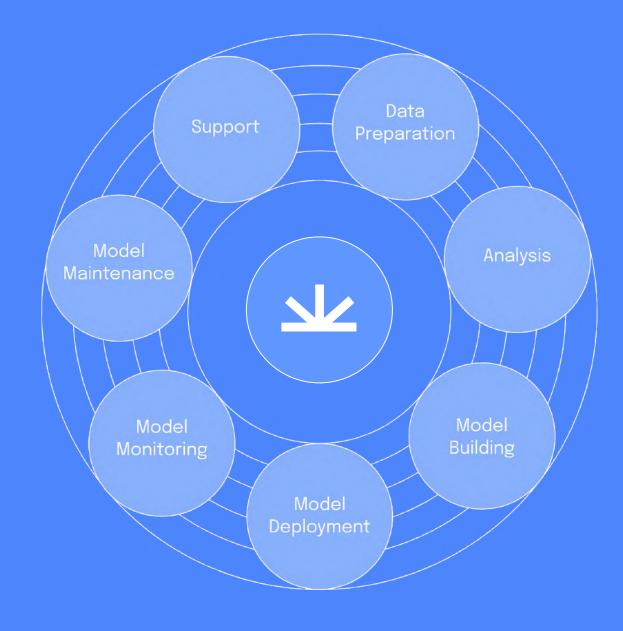


Current State of Al



- Fragmented, point solutions
- Need deep technical talent
- X Takes months to get outcome

Future State of Al



- ✓ All-in-one Platform for Al
- Opesn't break the bank
- ✓ No in-house AI talent needed
- ✓ Takes **14 days** to get outcome



All-in-one Platform for Al Agents



Knowledge Al

Al assistants that answer questions, generate charts and make vast enterprise data explainable.



Process Al

Al agents that understand your operations, plug into your tools and perform tasks autonomously.



Predictive Al

Al models that analyze historical data, identify patterns and use traditional ways to forecast future outcomes.



Beta

Unify your silos. Talk to your data in natural language.

Zams' powerful **Indexing Engine™** enables you to build Al assistants that answer questions, generate charts and make over 10B+ rows of enterprise data, explainable.

Instant Answers to Anything

← Resolve Support Issues 22x Faster

Get answers from your data, enriched with broader industry insights

\$ Zams customers save an avg. of \$1M /yr with Knowledge AI

User Manual Bot



Zams

Zams' Knowledge Al processed a total of 1,232,889 factory machine user manuals a model destructured, and converted into embeddings, allowing the Al to retrieve precise answers instantechnicians with accurate, real-time insights, reducing downtime and improving efficiency.



Jack Richardson

How does torque adjust for material density?



Zams

The machine's auto-adjust system uses real-time sensors to detect material density changes, control algorithm, preventing strain or inefficiencies. Regular recalibration is recommended pedetected.



Jack Richardson

Got it, thanks!

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Truveris saves \$260,000 /yr with Knowledge Al



truveris

\$ 500 Employees \$ \$100 Million ARR Founded 2009

(i) About

Truveris provides data-driven tools and insights to optimize prescription drug benefits for payers, providers, and patients.

□ Problem

Truveris analysts were reviewing and summarizing lengthy insurance policies and complex contracts, often ranging from 50 to 70 pages.

() Solution

Truveris used Zams to develop a model to summarize large documents effectively.

Outcome

Saved 4 hrs /week /person. Equal to 208 hrs /yr /person. No longer needing a team of 25 manual workers, this saves \$260K /yr.

Model Blueprint

土 Input	Process	→ Output	S Distribution
truveris	业 zams	<u> </u>	业 zams
User PDF Input	Standardization Standardization Data Vectorization Zams AI Q&A Model	Response in JSON format	Truveris Dashboard > Zams API Email Report



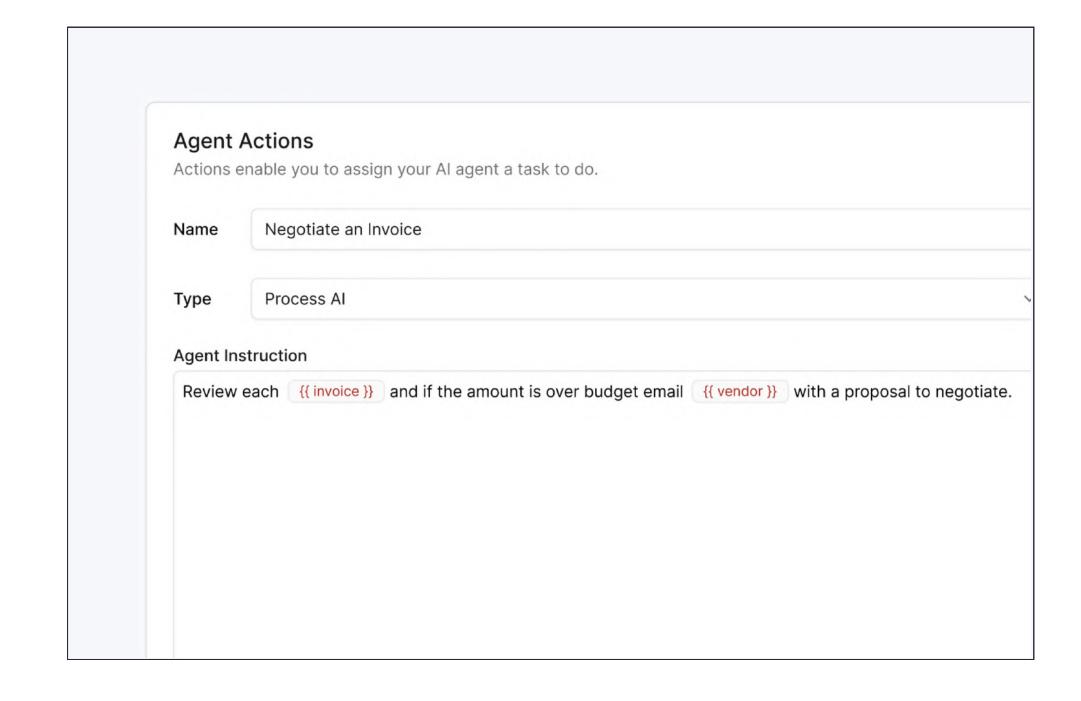


Beta

Eliminate inefficiencies. Scale smarter with Al Agents.

Zams' proprietary system, **Zamscript™**, builds AI agents from natural language. They understand your business, connect to your tools, and run autonomously.

- \$ Cuts labor costs, reduces errors, and streamlines operations.
- Executes tasks in seconds, improving agility and productivity.
- Handles unlimited requests without extra hiring or management.
- Operates 24/7 with zero fatigue, ensuring reliability.



SPEP Saved 4,160 hrs of Labor by Optimizing Invoice Management



SIERRA PACIFIC ENGINEERING AND PRODUCTS

250 Employees \$ \$100 Million ARR Founded 1986

About

Sierra Pacific specializes in designing and producing latches, hinges, and other components for industrial applications.

□ Problem

Processing hundreds of invoices weekly required significant manual effort, leading to delays, data discrepancies, and inefficiencies.

Solution

SPEP partnered with Zams to develop a tool to automate and enhance invoice management processes.

Outcome

Saved 10 hours per week per billing team member, equivalent to 4,160 hours annually, previously spent on manual data entry.

Model Blueprint

1 Input	Process	Output	S Distribution
SIERRA PACIFIC ENGINEERING AND PRODUCTS	⊻ zams	业 zams	<u>⊀</u> zams
Oracle Netsuite	Data Cleaning Data Vectorization Zams Extraction Al Model	Extracted details JSON	Zams API Sierra Pacific Portal Oracle Netsuite





Go beyond just insights. Predict what happens next.

Zams' **Edge Sharp™** system automatically builds AI models that analyze historical data, identify patterns and use traditional ways to forecast future outcomes.

Classification

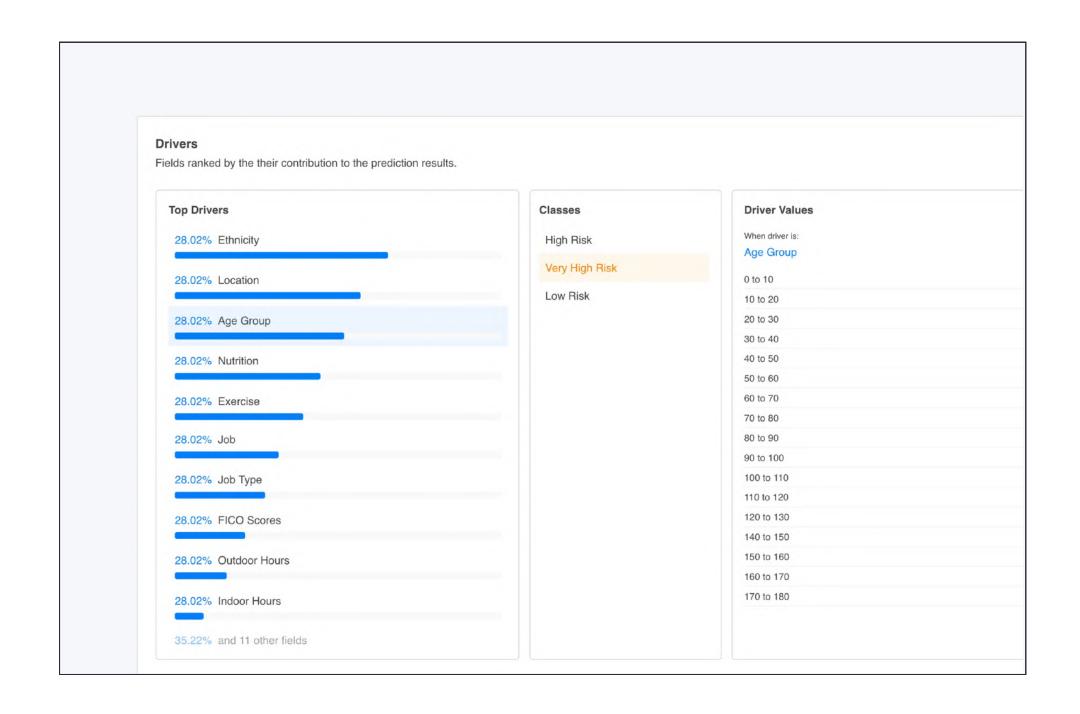
Regression

Time Series

Anomaly Detection

Recommendation

Optimization



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Husk Power saves \$554,000 /yr by predicting energy consumption



HUSK.

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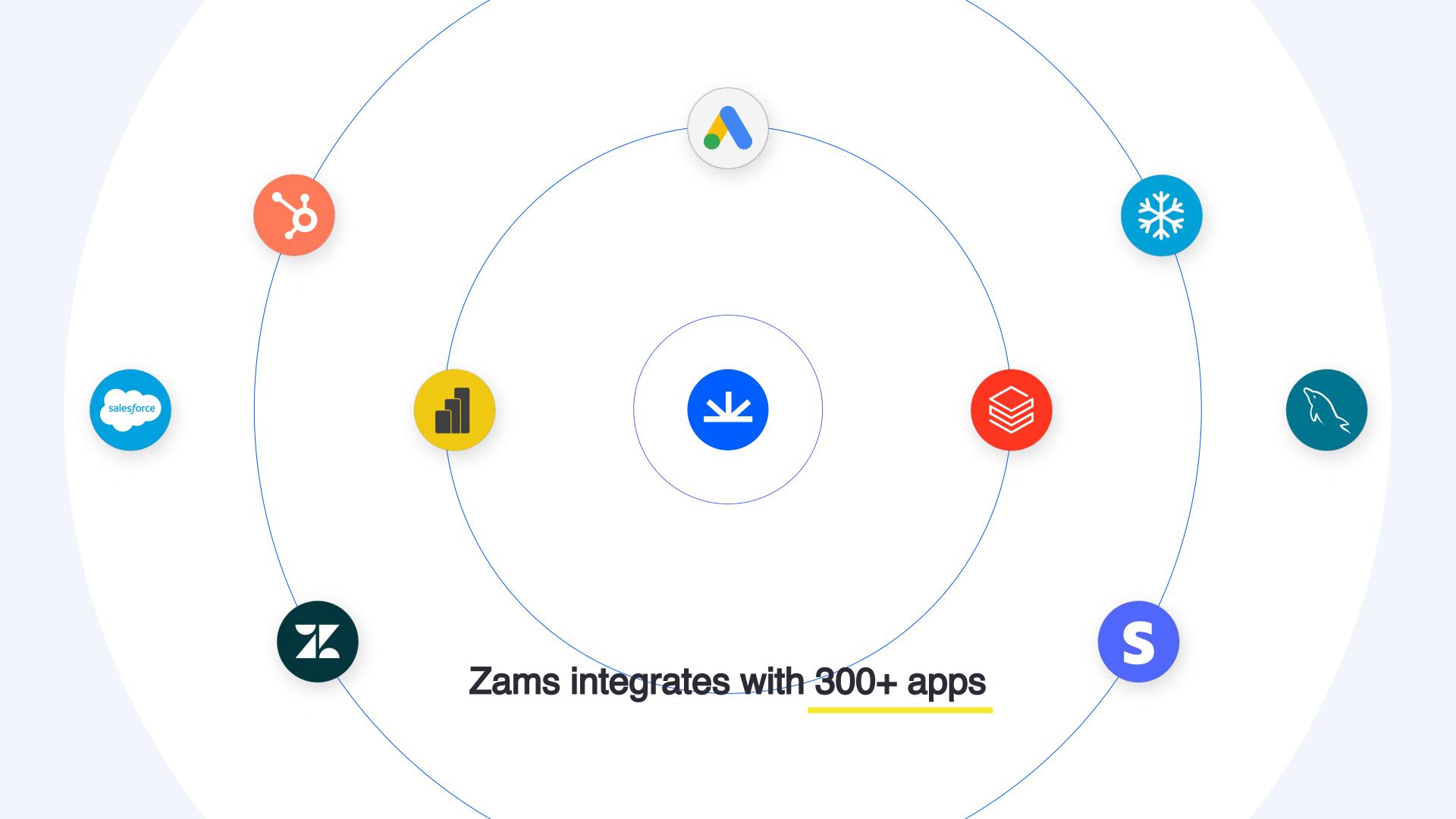
Husk's AI model cut outages, saved \$554K yearly, and improved reliability, now optimizing solar and purchasing operations.

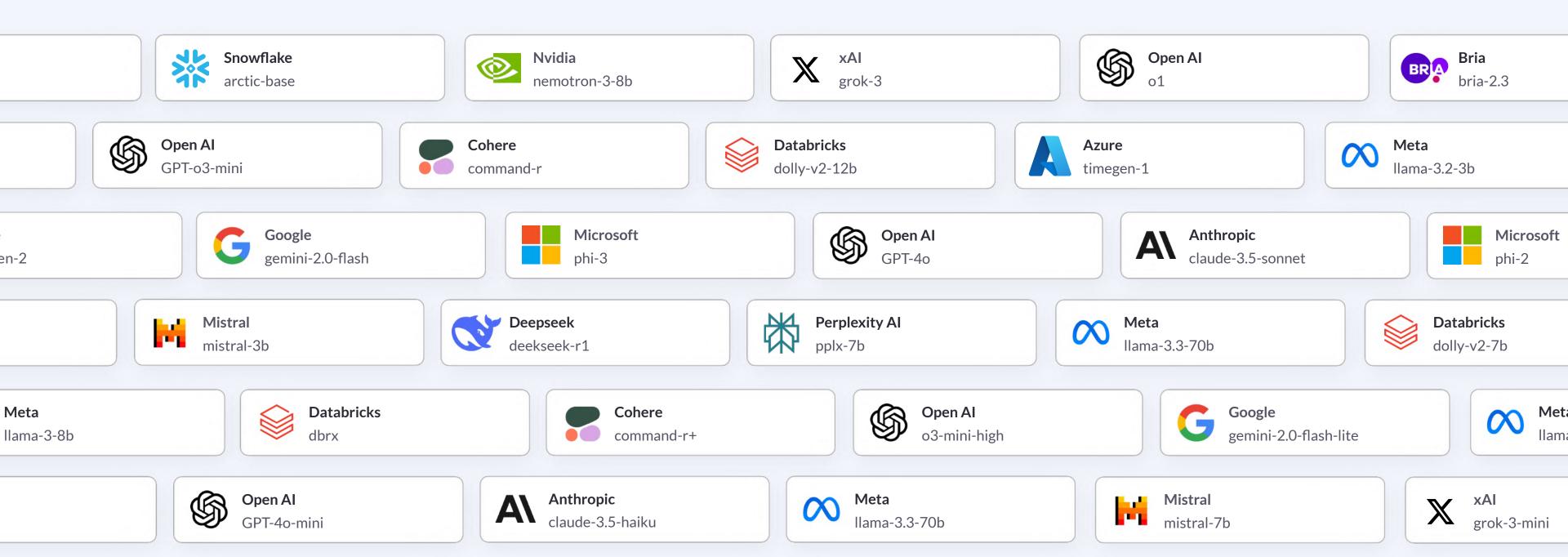
Model Blueprint

A visual guide to how an AI model processes data and integrates with applications.

1 Input	Process	Output	S Distribution
HUSK.	⊻ zams	<u> </u>	业 zams
MySQL Database	Data Merging		Husk Product
			Dashboard
	Data Cleaning	Predictions File in JSON format	Zams API
	Zams Al Model		Email Report
	Zanis/arrioder		Linaii Report

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...and supports over 1,800+ Language Models!

Security



SOC 2 Type II

Zams' SOC 2 Type II report covers the trust services categories of Security, Confidentiality, and Availability, and is audited annually.



GDPR

We comply with GDPR data retention requirements, and offer a data processing agreement (DPA) for customers in the EU.



HIPAA

Zams is HIPAA compliant, and is prepared and able to execute a standard Business Associate Agreement ("BAA").



NIST AI RMF

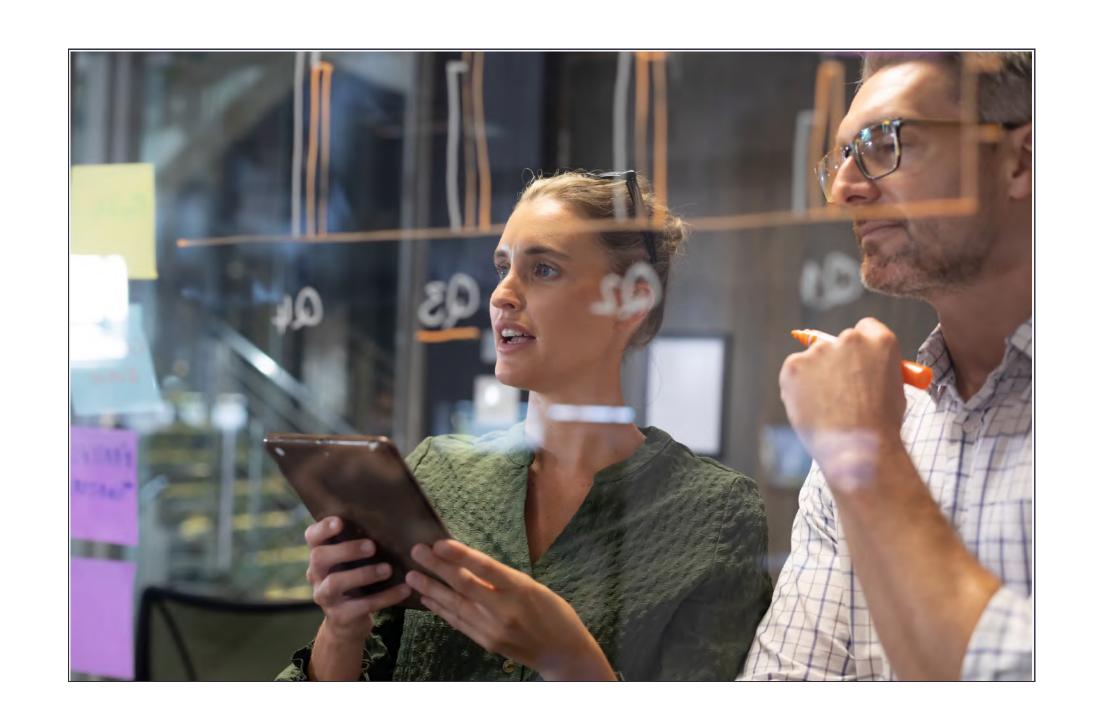
Zams aligns with the NIST AI RMF, ensuring robust risk management practices for trustworthy and responsible AI deployment.



Not just the software. An entire Data Science team.

Get access to a Dedicated Data Scientist and a Solutions Architect—driving strategy, execution, and ROI.

- Direct access to Data Scientist and Solutions Architect via Slack
- \$ Ensures every AI model is tied to very clear business ROI
- Thorough planning that guarantees a win in 14 days
- Unparalleled industry insights and best practices



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The Main Sequence

The Main Sequence™ is Zams' meticulously designed onboarding program, built to show ROI in 14 days. Guiding you seamlessly from setup to success—so your AI delivers impact from day one.



Onboarding

We collaborate with your team to deeply understand your business and craft a value statement that connects Al directly to measurable ROI.



First Setup

Zams' Dedicated Data Scientists handle the first draft of your model, so you can stay focused while we do the heavy lifting—no effort required.



Iterations

With Zams' Al Platform, you can tweak models yourself **or** stay hands-off—just Slack message your Data Scientist and they'll handle it for you.



Always-on Support

We run regular check-ins, update your models as your business evolves and recommend actions to keep you ahead.

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Success Stories

SPEP Saved 4,160 hrs of Labor by Optimizing Invoice Management



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SIERRA PACIFIC ENGINEERING AND PRODUCTS	⊻ zams	业 zams	业 zams
Oracle Netsuite	Data Cleaning Data Vectorization Zams Extraction AI Model	Extracted details JSON	Zams API Sierra Pacific Portal Oracle Netsuite



InTouchCX Reduced Employee Churn by 15%



⋒Intouch[™]

25,000 Employees \$ \$1 Billion ARR Founded 2000

(i) About

InTouchCX is a leading provider of customer support services, headquartered in Winnipeg, Manitoba, Canada.

□ Problem

InTouchCX faced an annual churn rate of 35%, approximately 8,750 agents were leaving the organization each year.

() Solution

Zams built a semantic similarity model that analyzed historical employee data to create to assign churn risk scores.

Outcome

The churn rate decreased from 35% to 29.75%, translating to annual savings of \$1.69 million.

Model Blueprint

1 Input	Process	Output	ಕ್ Distribution
⋒ Intouch	<u>ل</u> ا zams	<u></u>	عد zams
Employee Input	Data Merging	CSV of Predicted Employees	Email Report
Amazon Database	Zams Semantic Al Model	Predictions File in JSON format	Zams API
	Model Retraining		InTouchCX ATS System



Marketing Architects Sped Up their Campaign Analytics by 10x





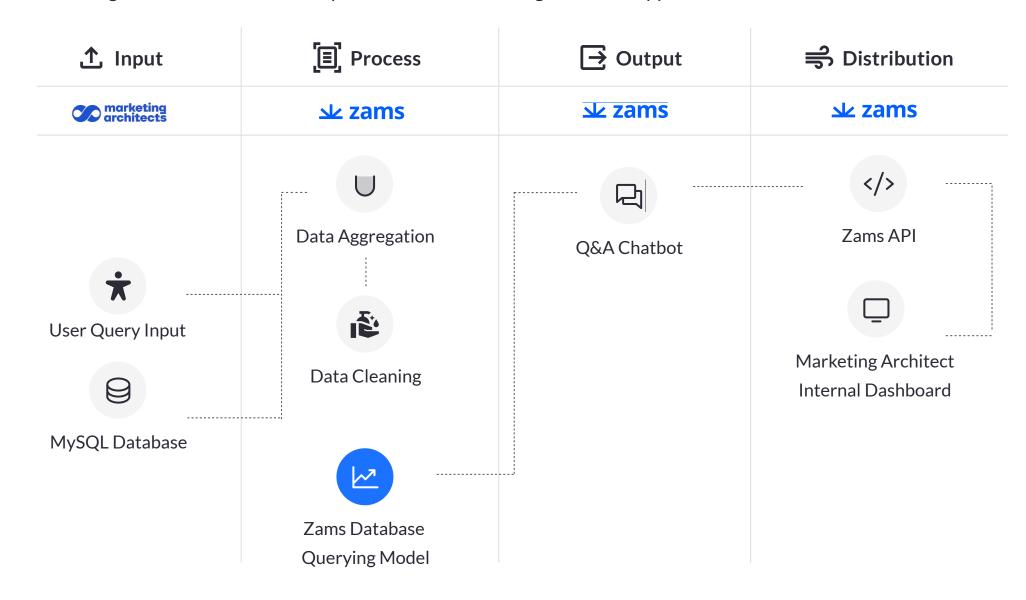
- \$ 500 Employees \$ \$500 Million ARR Founded 1997
- (i) About

 Marketing Architects is a leader in TV advertising campaigns through advanced analytics.
- Problem

 Marketing Architects relied heavily on their BI teams for accessing and analyzing campaign data through SQL queries.
- Solution
 Marketing Architects used Zams to implement an Advanced Natural Language Database Querying Generative Model.
- Outcome

 Reliance on BI resources dropped by 95%, freeing up the BI team to focus on strategic initiatives rather than routine data requests.

Model Blueprint





Cargomatic made \$1M/yr by predicting revenue leakage



cargomatic

200 Employees \$ \$100 Million ARR Founded 2013

(i) About

Cargomatic specializes in logistics and freight management, streamlining shipping processes.

□ Problem

Cargomatic faced challenges in managing additional accessorial fees incurred during shipping operations, resulting in revenue leakage.

() Solution

Cargomatic partnered with Zams to develop an advanced predictive classification model to anticipate additional accessorial fees.

Outcome

The AI mode predicted accessorial fees with 90% accuracy. Reducing revenue leakage and making Cargomatic an extra \$1M /yr.

Model Blueprint

1 Input	Process	Output	S Distribution
cargomatic	<u> ∡</u> zams	址 zams	业 zams
Azure Database	Data Merging		Cargomatic Dashboard
	Data Cleaning	Predictions File in JSON format	Zams API
	Zams Predictive Al Model		Email Report



McGuireWoods Leveraged AI to Identify Private Equity Opportunities



McGuireWoods

2 1000 Employees \$ \$1 Billion ARR Founded 1834

(i) About

McGuireWoods is a leading nationwide law firm. Their private equity branch focuses on connecting LPs with EMs.

□ Problem

McGuireWoods' manual process of reviewing their extensive database of LPs and EMs was time-intensive and limited in scope.

() Solution

McGuireWoods partnered with Zams to build an advanced agentic model that match LPs and EMs and leverage external data.

Outcome

The semantic similarity model enhanced the accuracy and quality of matches between LPs and EMs, improving the overall hit-rate.

Model Blueprint

1 Input	Process	Output	S Distribution
McGuireWoods	⊻ zams	<u> </u>	业 zams
User Query Input EM / LP Knowledge Base	Semantic Similarity Internet Scraping Zams Matching Knowledge Base	JSON File of Matched LP/EMs Structured Research Report	Zams API Email Report



Truveris saves \$260,000 /yr with Knowledge Al



truveris

\$ 500 Employees \$ \$100 Million ARR Founded 2009

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truveris	业 zams	<u> </u>	业 zams
User PDF Input	Standardization Standardization Data Vectorization Zams AI Q&A Model	Response in JSON format	Truveris Dashboard Zams API Email Report



Espresso Capital saved 1,250 lawyer hrs /yr with Al Agents





- 75 Employees \$ \$75 Million ARR Founded 2009
- **About**

Espresso Capital is a leading provider of venture debt solutions, supporting growth-stage companies with tailored financing options.

□ Problem

Espresso Capital's lawyers face manually review lengthy documents such as Shareholders Agreements, Articles of Incorporation, etc.

Solution

Espresso Capital partnered with Zams to develop Agentic Credit Review Models tailored to analyze critical legal documents.

Outcome

Saved 5 hrs per document, with 250 documents processed /yr, Espresso Capital saves 1,250 lawyer hours every year.

Model Blueprint

土 Input	Process	Output	S Distribution
	⊻ zams	<u> ∡ zams</u>	业 zams
BigQuery Database	Data Defining Data Cleaning Zams Language Model	Structured Report in JSON Chat Q&A	Zams API Email Report



Creditt saves 208 days of backlog /yr by automating loan underwriting





20 Employees

\$ \$5 Million ARR

Founded 2020

(i) About

Creditt is a micro-lending and financing company based out of India that addresses the credit needs for users.

□ Problem

Each Creditt loan application takes 20 minutes to process manually, leading to a monthly backlog of 18,000 loans.

Solution

Creditt partnered with Zams to develop their predictive loan default Al models.

Outcome

Creditt automated the loan underwriting process, reducing the time to process each application from 20 minutes to just 5 minutes.

Model Blueprint

Process	→ Output	 Distribution
⊻ zams	业 zams	业 zams
Data Processing Data Balancing Zams Predictive Model	Predictions File in JSON format	Creditt Dashboard
	Data Processing Data Balancing	上 zams Data Processing Predictions File in JSON format Data Balancing



C2 Perform Improved Response Times by 40%



C²PERFORM

- 50 Employees
- \$ \$9 Million ARR
- Founded 2015

(i) About

C2 Perform offers a comprehensive performance management platform designed to streamline contact center support operations.

□ Problem

C2Perform call agents faced challenges in accessing information swiftly, leading to longer response times and reduced satisfaction.

() Solution

C2Perform used Zams to interpret natural language queries and retrieve precise information from a consolidated knowledge base.

Outcome

A 40% reduction in average response times, and agent productivity saw a 35% uptick.

Model Blueprint

土 Input	Process	→ Output	S Distribution
☐ C ² PERFORM	业 zams	业 zams	业 zams
Customer API User Database	User Balancing Data Cleaning Zams Optimal Time Model	JSON of Predictions	C2 Perform Dashboard Zams API Email Customer



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Oracle Netsuite	Data Cleaning Data Vectorization Zams Extraction Al Model	Extracted details JSON	Zams API Sierra Pacific Portal Oracle Netsuite



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HUSK.	⊻ zams	<u> </u>	业 zams
MySQL Database	Data Merging		Husk Product Dashboard
	Data Cleaning	Predictions File in JSON format	> Zams API
	Zams Al Model		Email Report



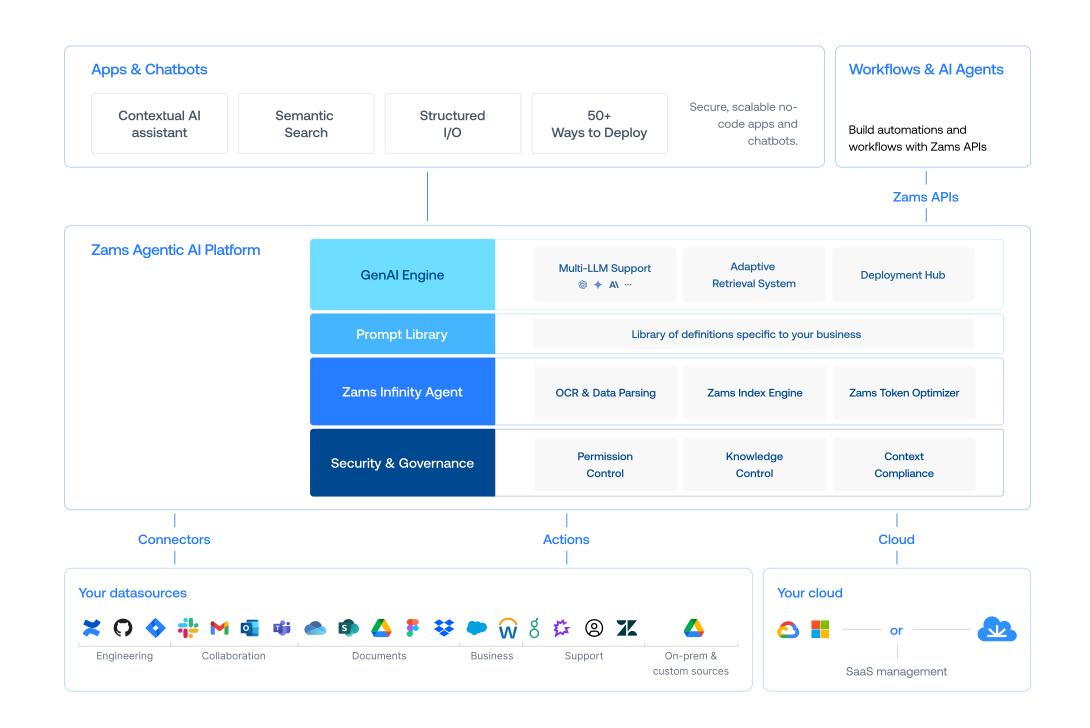
Appendix

Zams Agentic Al Platform

Not just LLMs. An enterprise ready Al Agents Platform.

The Zams Agentic Al Platform[™] delivers enterprise-grade features with our powerful Indexing Engine[™], handling over 10B+ rows of data and 10TB of files effortlessly.

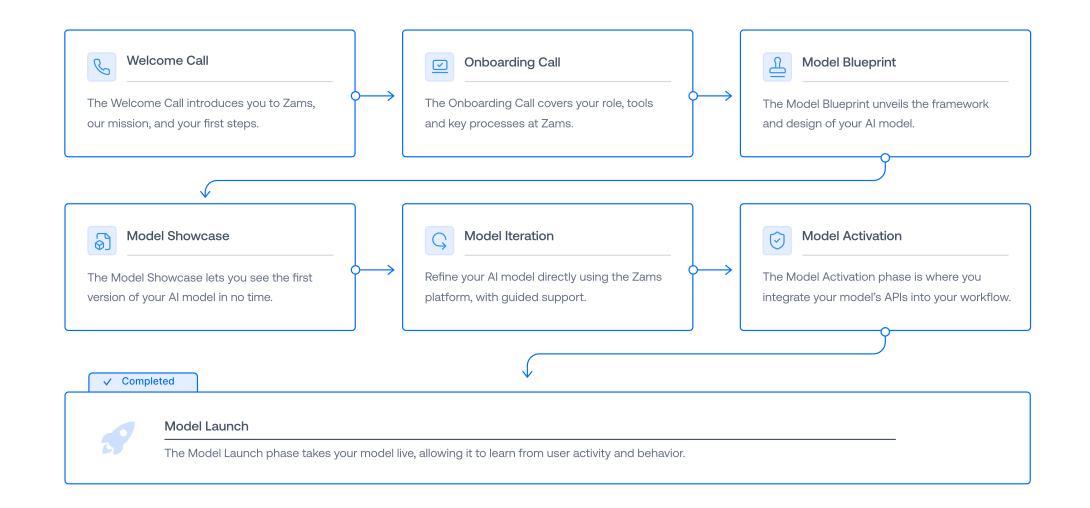
- Indexing Engine Embeds and Vectorizes 10B+ Rows of Data
- Permission Control, Context Compliance and Governance Built In
- No training on your data, secure end-to-end connections.
- Private Cloud, Data Residency and Compliance Built In



The Main Sequence - Step-by-step Details

Onboarding program built to show ROI in 14 days.

The Main Sequence is our hand-crafted onboarding process that ensures a seamless transition from setup to success, guiding you through every step to maximize your Al's impact from day one.



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