

# Copilot Engagement Plan for Microsoft 365

## Your AI Assistant at Work



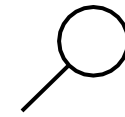
# 70% of people would delegate as much as possible to AI to lessen their workloads



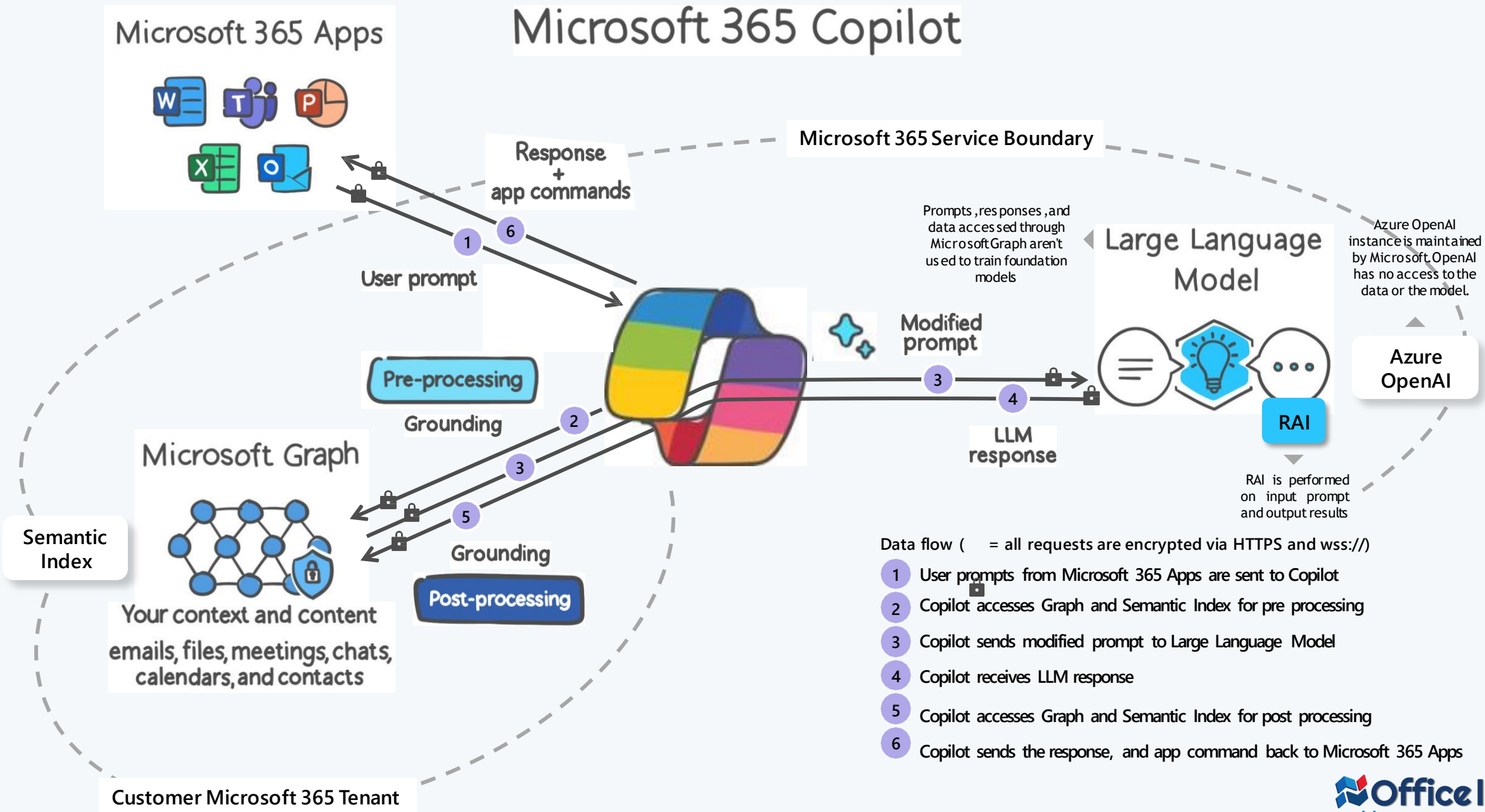
- 82% of leaders say employees will need new skills to be prepared for the growth of AI
- 76% of people would be comfortable using AI for admin tasks
- Leaders are 2X more interested in using AI to increase productivity than cut headcount



# Architecture and Security



# Microsoft 365 Copilot basic architecture



# Copilot for Microsoft 365





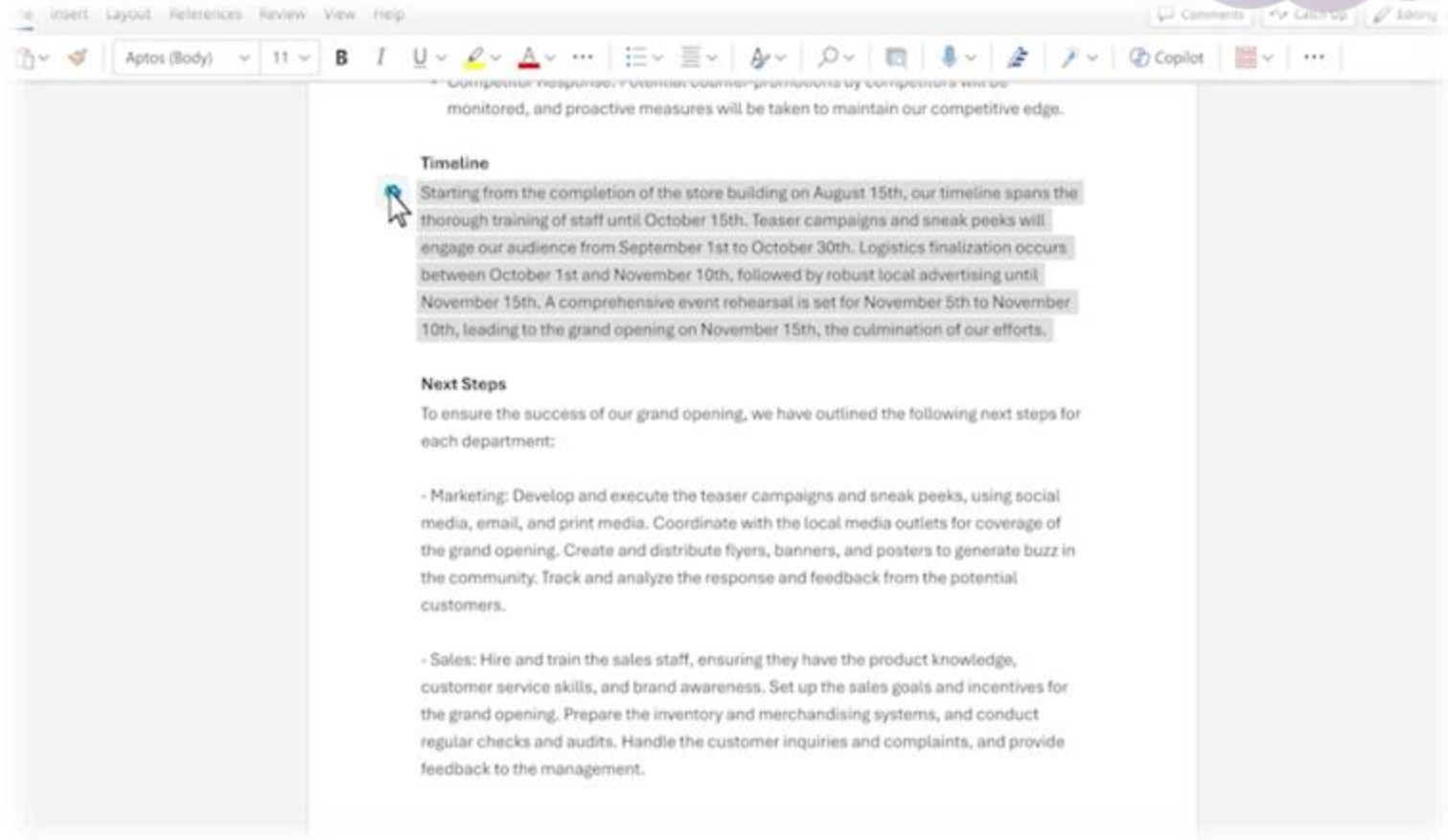


# Copilot in Word

Transforms the writing process to make you more creative and efficient.

With **Copilot** now you can:

- Create a summary of any document to share as a recap or quickly get up to speed.
- “Rewrite” a paragraph or save time on formatting by asking Copilot to generate a table from your copy.
- Create custom graphics right in the document with Microsoft Designer, which will pull from stock images, or your own uploads in the chat.

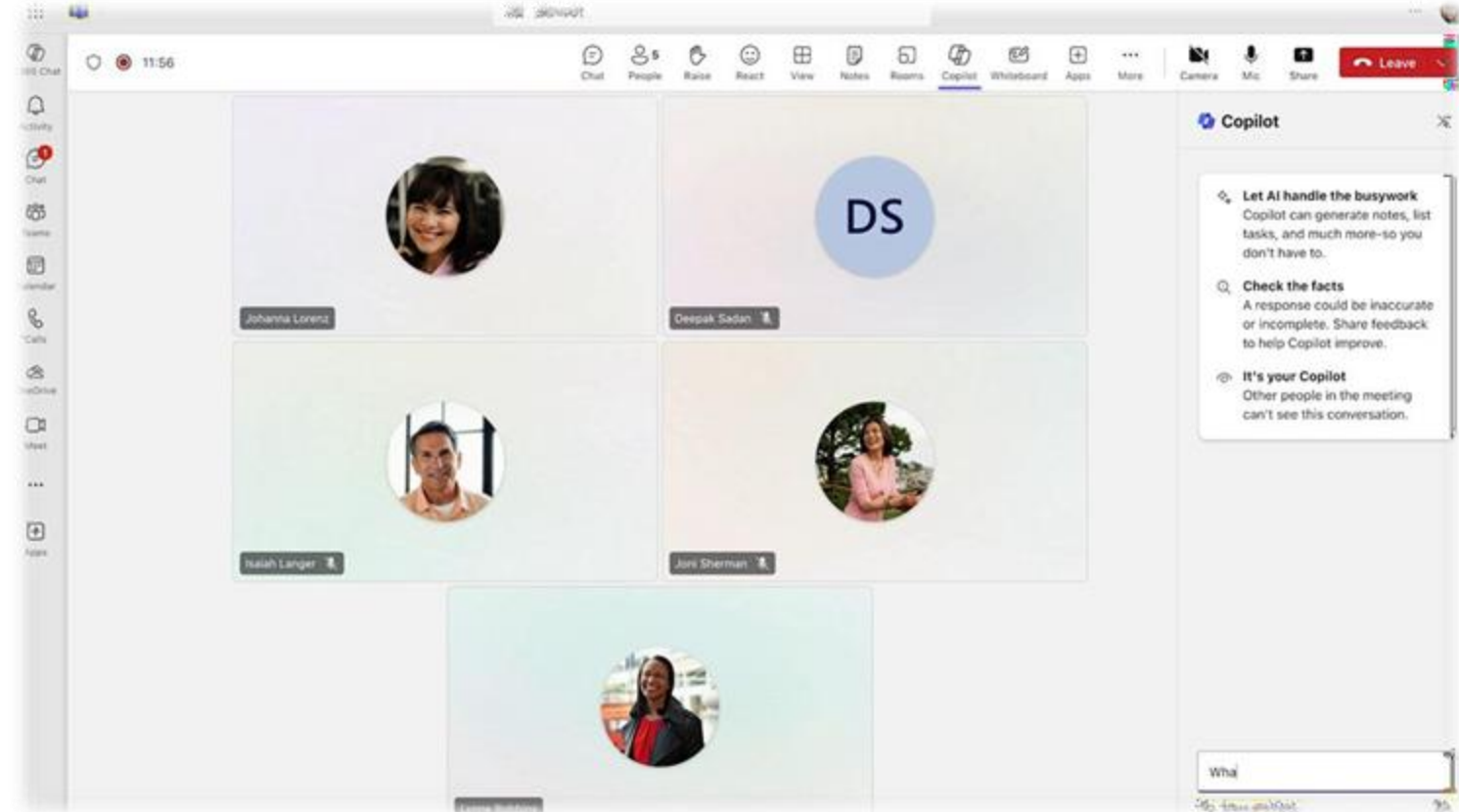


# Copilot in Teams

Copilot helps you run effective meetings, get up to speed, organize key discussion points, and summarize actions.

With **Copilot** now you can:

- Summarize what you've missed in a meeting.
- Create a table of pros and cons for *[topic]*.
- What decisions were made, and what are some suggested next steps?

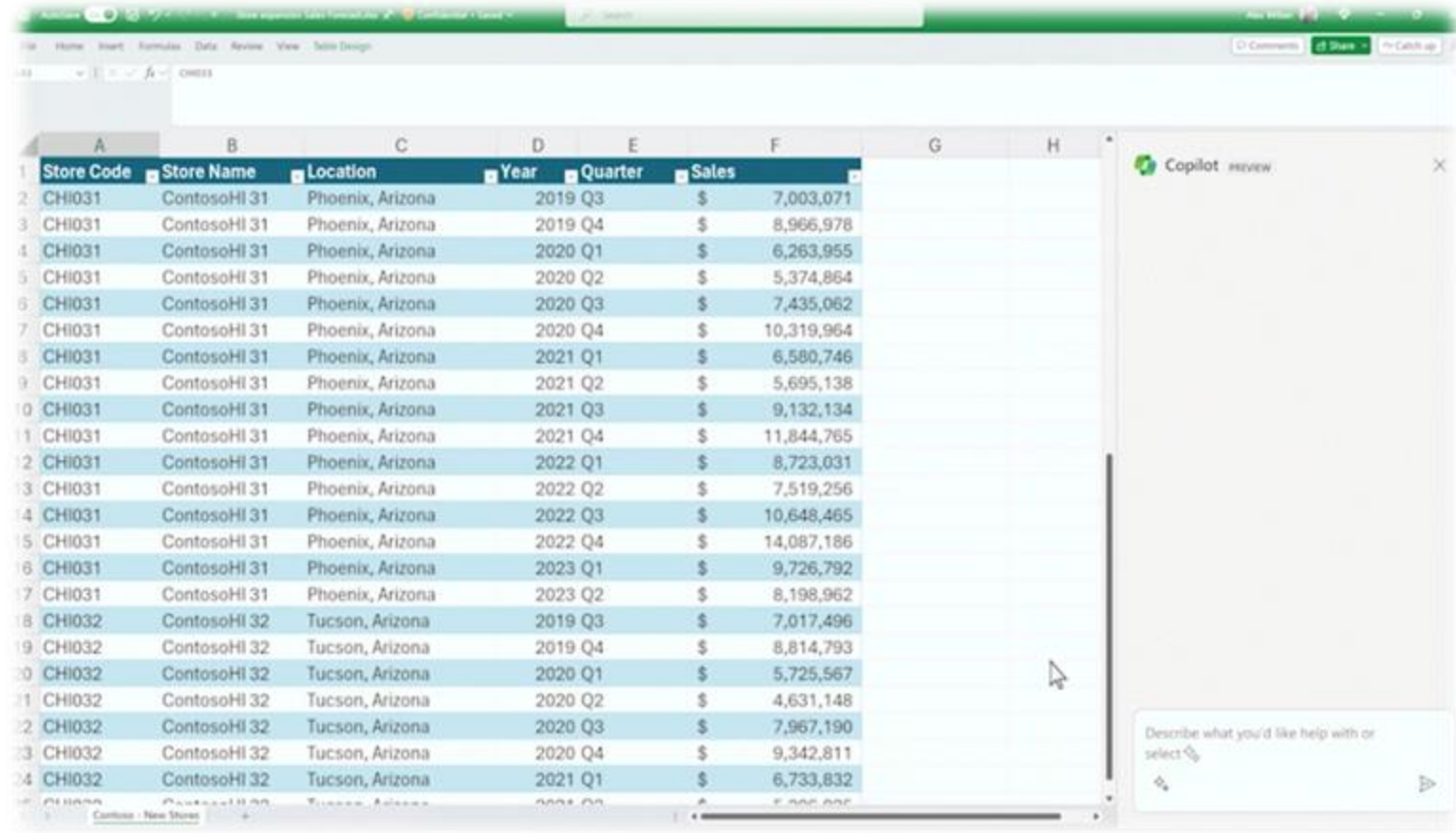


# Copilot in Excel

Enables anyone to analyze and visualize data like a data analyst.

With Copilot now you can:

- Create powerful, professional visualizations, generate forecasts, and save time sorting through data with Python in Excel.
- Prompt: “make all cells red where the value is under 1000,” filter and sort your data
- Ask questions about your data to instantly uncover key insights.

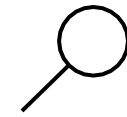


The screenshot displays the Microsoft Excel interface with a sales data table. The table has columns for Store Code, Store Name, Location, Year, Quarter, and Sales. The data spans from 2019 Q3 to 2023 Q1 for two store locations: Phoenix, Arizona (Store Code CHI031) and Tucson, Arizona (Store Code CHI032). The Copilot sidebar is visible on the right, showing a 'review' tab and a prompt input field.

Store Code	Store Name	Location	Year	Quarter	Sales
CHI031	ContosoHI 31	Phoenix, Arizona	2019	Q3	\$ 7,003,071
CHI031	ContosoHI 31	Phoenix, Arizona	2019	Q4	\$ 8,966,978
CHI031	ContosoHI 31	Phoenix, Arizona	2020	Q1	\$ 6,263,955
CHI031	ContosoHI 31	Phoenix, Arizona	2020	Q2	\$ 5,374,864
CHI031	ContosoHI 31	Phoenix, Arizona	2020	Q3	\$ 7,435,062
CHI031	ContosoHI 31	Phoenix, Arizona	2020	Q4	\$ 10,319,964
CHI031	ContosoHI 31	Phoenix, Arizona	2021	Q1	\$ 6,580,746
CHI031	ContosoHI 31	Phoenix, Arizona	2021	Q2	\$ 5,695,138
CHI031	ContosoHI 31	Phoenix, Arizona	2021	Q3	\$ 9,132,134
CHI031	ContosoHI 31	Phoenix, Arizona	2021	Q4	\$ 11,844,765
CHI031	ContosoHI 31	Phoenix, Arizona	2022	Q1	\$ 8,723,031
CHI031	ContosoHI 31	Phoenix, Arizona	2022	Q2	\$ 7,519,256
CHI031	ContosoHI 31	Phoenix, Arizona	2022	Q3	\$ 10,648,465
CHI031	ContosoHI 31	Phoenix, Arizona	2022	Q4	\$ 14,087,186
CHI031	ContosoHI 31	Phoenix, Arizona	2023	Q1	\$ 9,726,792
CHI031	ContosoHI 31	Phoenix, Arizona	2023	Q2	\$ 8,198,962
CHI032	ContosoHI 32	Tucson, Arizona	2019	Q3	\$ 7,017,496
CHI032	ContosoHI 32	Tucson, Arizona	2019	Q4	\$ 8,814,793
CHI032	ContosoHI 32	Tucson, Arizona	2020	Q1	\$ 5,725,567
CHI032	ContosoHI 32	Tucson, Arizona	2020	Q2	\$ 4,631,148
CHI032	ContosoHI 32	Tucson, Arizona	2020	Q3	\$ 7,967,190
CHI032	ContosoHI 32	Tucson, Arizona	2020	Q4	\$ 9,342,811
CHI032	ContosoHI 32	Tucson, Arizona	2021	Q1	\$ 6,733,832



**Officeline Offering**



# Accelerate Copilot for M365

Improve your organization's productivity and creativity with Microsoft 365 Copilot. Empower your people to achieve more. Officeline engagement will guide you to a success plan. Get started today!



## Readiness

Provide a summary of the plan for the Microsoft 365 Copilot engagement, discuss the key elements, confirm the high-value scenarios, and walk-through the onboarding wizard.

- Microsoft 365 Copilot Adoption Kick-Off
- Assess & Review organization Readiness
- Technical set up of Copilot
- Build & Confirm Scenarios



## Build the plan

Construct the adoption plan, strategize the Center of Excellence, and determine how to track the adoption success

- Adoption Planning Summary
- Establish Success Measures and Monitoring Success
- Engagement strategy
- Build Training Strategy
- Build your Early Adopter and Champions Program



## Drive adoption (up to 300)

Deploy the Center of Excellence, carry out the adoption plan, and keep an eye on the success of adoption.

- Build Center of Excellence
- Train Early Adopters and Champs
- Deliver Awareness Communications
- End-User Engagement
- Monitor Adoption Success
- Report and Recommendations

# Microsoft Partner



2019 Partner of the Year Winner  
2020 Partner of the Year Winner  
2021 Partner of the Year Winner  
2022 Partner of the Year Winner



Security

## Specialist

Cloud Security  
Identity and Access  
Management  
Information Protection and  
Governance  
Threat Protection



Infrastructure  
Azure

## Specialist

Infra and Database Migration  
Azure Virtual Desktop



Data & AI  
Azure

## Specialist

Infra and Database Migration



Modern Work

## Specialist

Calling for Microsoft Teams  
Modernize Endpoints



Digital & App Innovation  
Azure