

Copilot Engagement Plan for Microsoft 365

Your AI Assistant at Work



70% of people would delegate as much as possible to AI to lessen their workloads



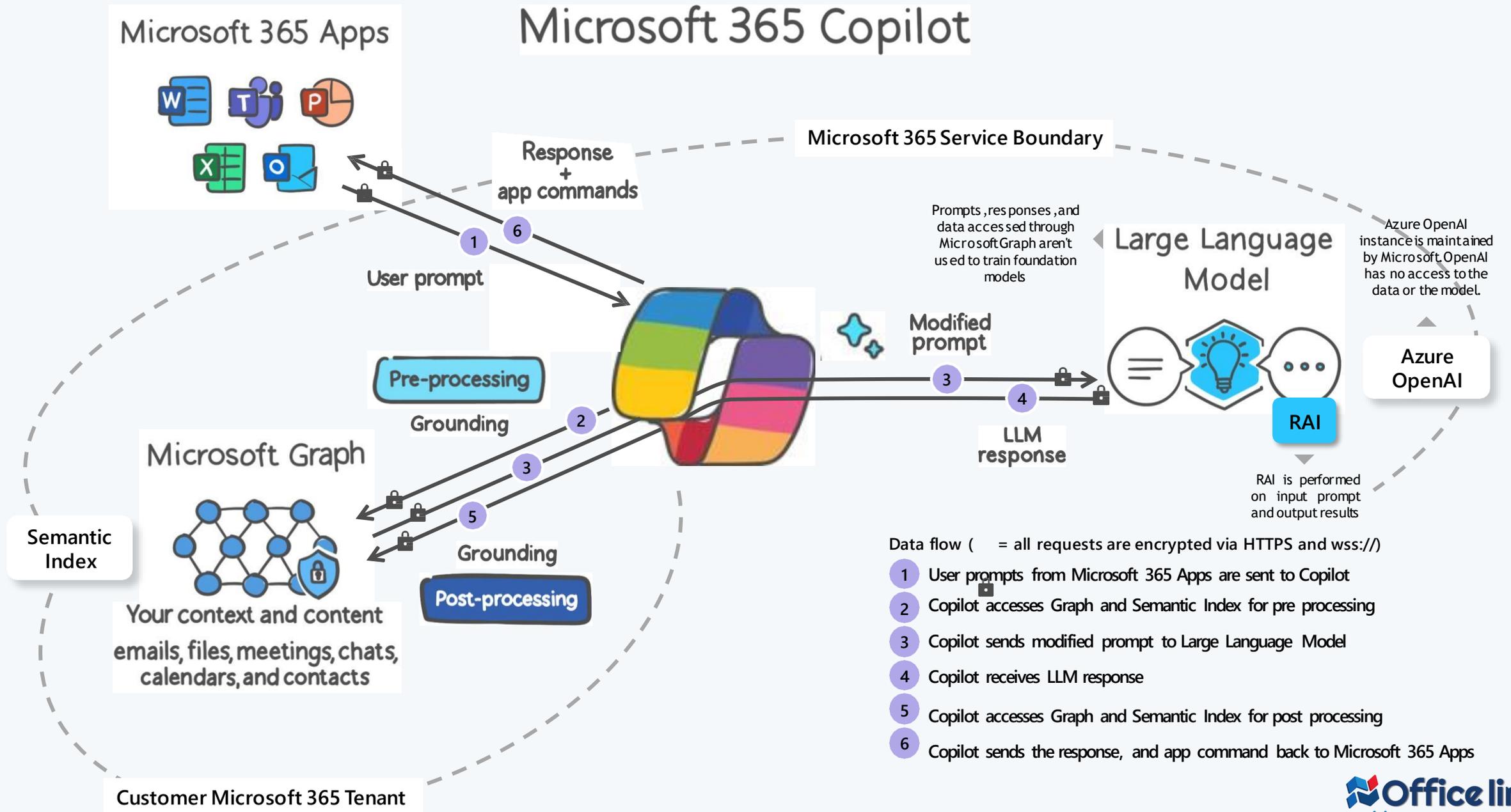
- 82% of leaders say employees will need new skills to be prepared for the growth of AI
- 76% of people would be comfortable using AI for admin tasks
- Leaders are 2X more interested in using AI to increase productivity than cut headcount



Architecture and Security



Microsoft 365 Copilot basic architecture



Copilot for Microsoft 365

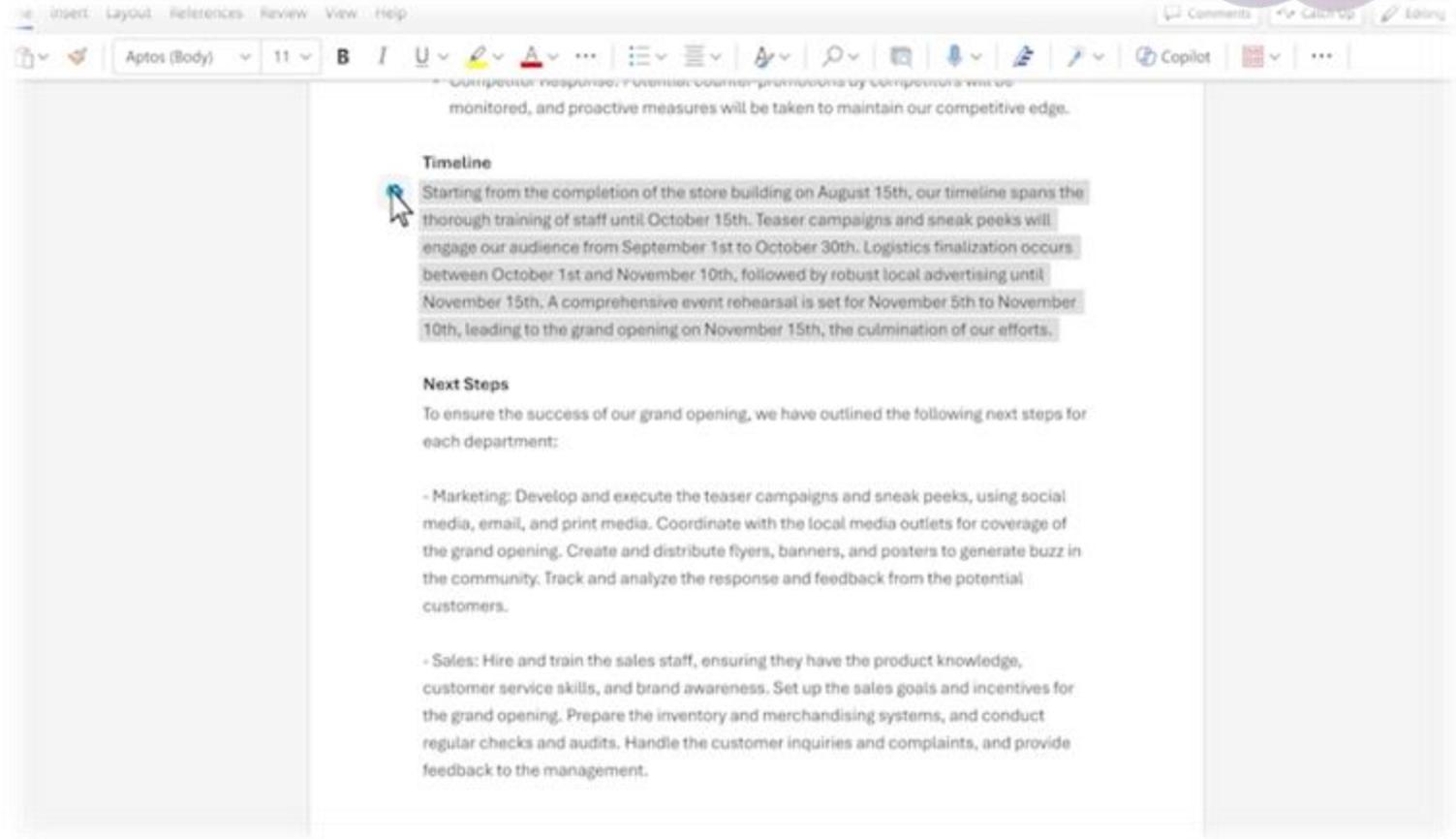


Copilot in Word

Transforms the writing process to make you more creative and efficient.

With **Copilot** now you can:

- Create a summary of any document to share as a recap or quickly get up to speed.
- “Rewrite” a paragraph or save time on formatting by asking Copilot to generate a table from your copy.
- Create custom graphics right in the document with Microsoft Designer, which will pull from stock images, or your own uploads in the chat.

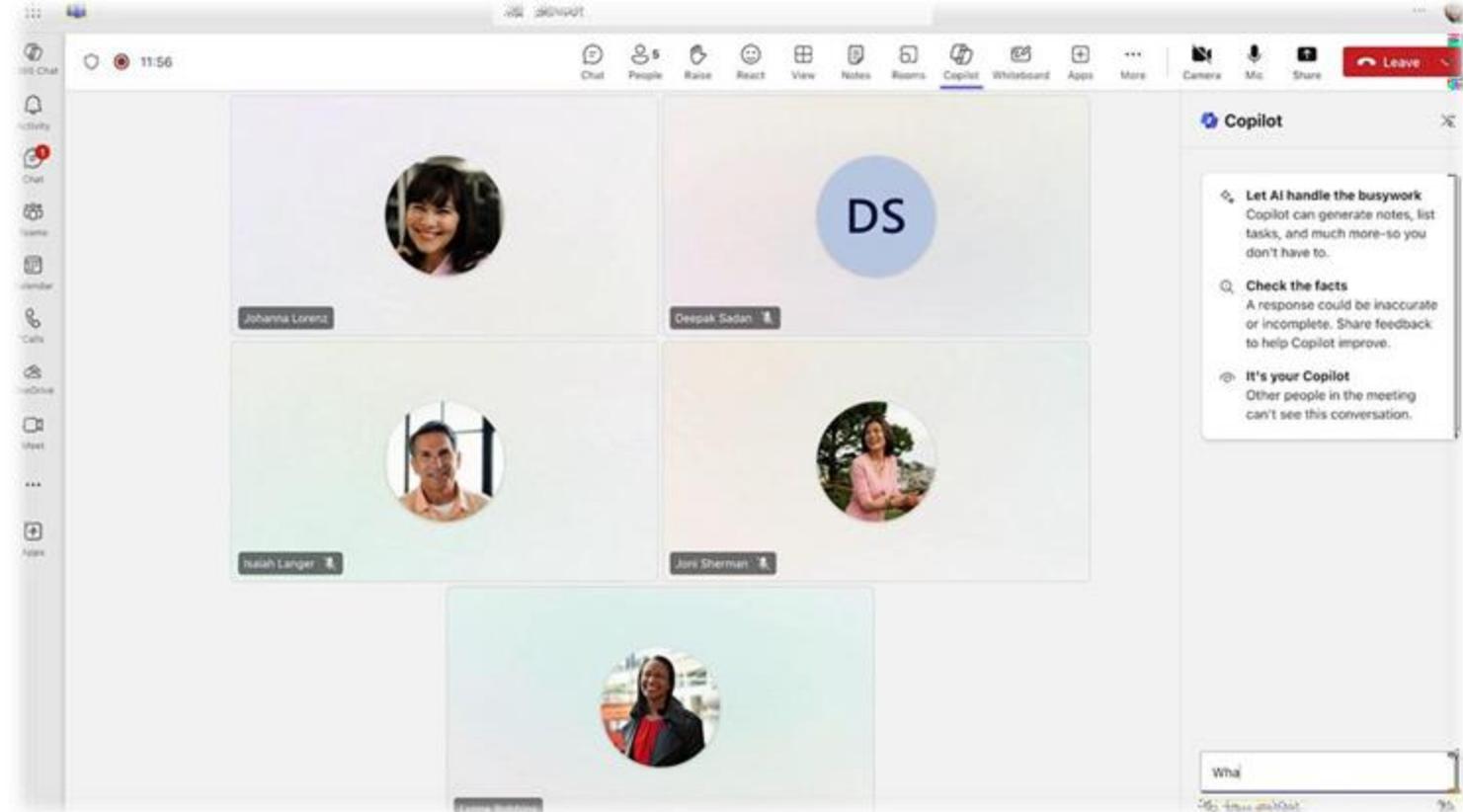


Copilot in Teams

Copilot helps you run effective meetings, get up to speed, organize key discussion points, and summarize actions.

With **Copilot** now you can:

- Summarize what you've missed in a meeting.
- Create a table of pros and cons for *[topic]*.
- What decisions were made, and what are some suggested next steps?

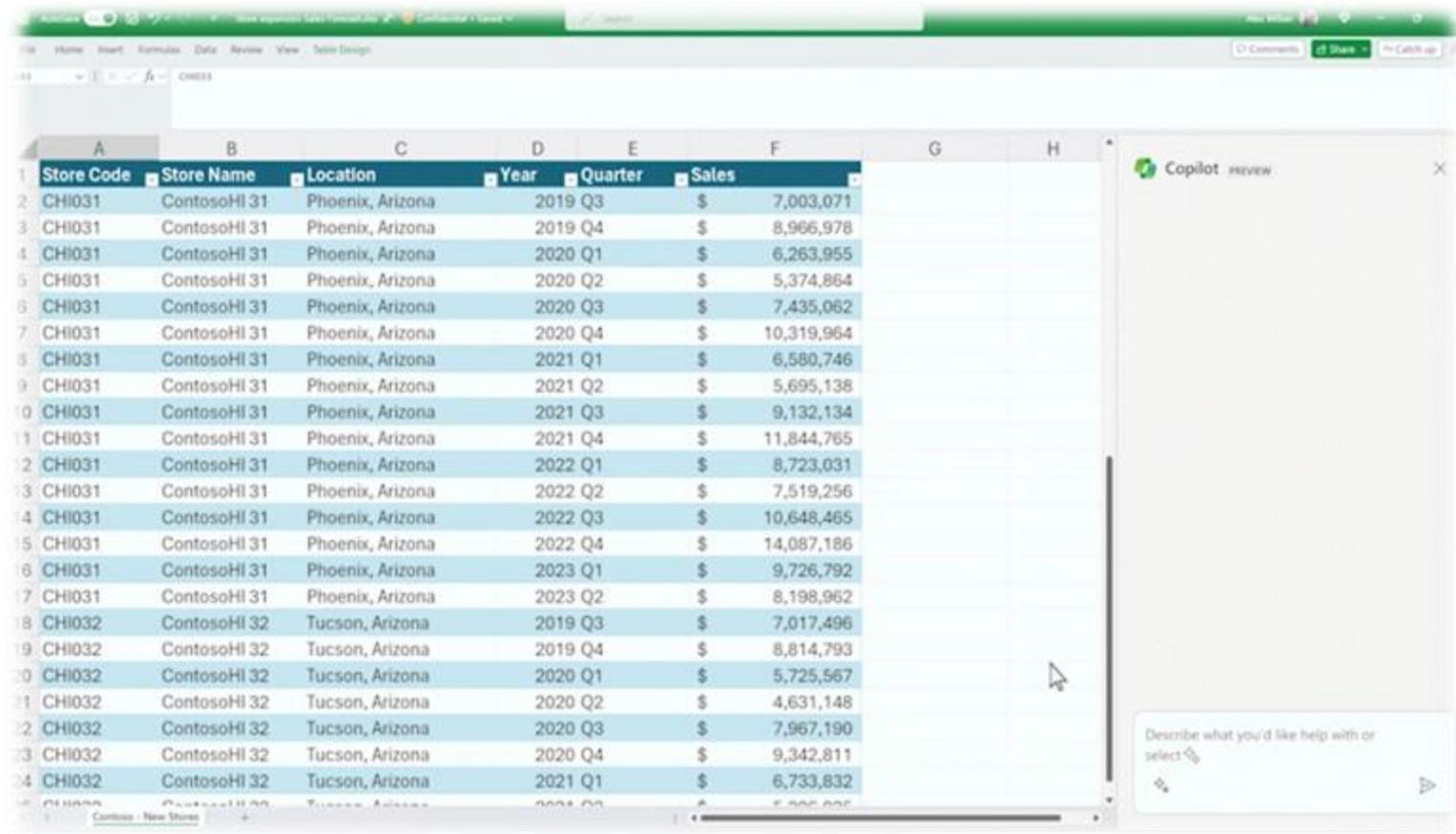


Copilot in Excel

Enables anyone to analyze and visualize data like a data analyst.

With Copilot now you can:

- Create powerful, professional visualizations, generate forecasts, and save time sorting through data with Python in Excel.
- Prompt: “make all cells red where the value is under 1000,” filter and sort your data
- Ask questions about your data to instantly uncover key insights.



The screenshot displays the Microsoft Excel interface with a data table and the Copilot sidebar. The table contains sales data for various stores over time. The Copilot sidebar is open, showing a prompt input field and a 'Copilot review' button.

Store Code	Store Name	Location	Year	Quarter	Sales
CHI031	ContosoHI 31	Phoenix, Arizona	2019	Q3	\$ 7,003,071
CHI031	ContosoHI 31	Phoenix, Arizona	2019	Q4	\$ 8,966,978
CHI031	ContosoHI 31	Phoenix, Arizona	2020	Q1	\$ 6,263,955
CHI031	ContosoHI 31	Phoenix, Arizona	2020	Q2	\$ 5,374,864
CHI031	ContosoHI 31	Phoenix, Arizona	2020	Q3	\$ 7,435,062
CHI031	ContosoHI 31	Phoenix, Arizona	2020	Q4	\$ 10,319,964
CHI031	ContosoHI 31	Phoenix, Arizona	2021	Q1	\$ 6,580,746
CHI031	ContosoHI 31	Phoenix, Arizona	2021	Q2	\$ 5,695,138
CHI031	ContosoHI 31	Phoenix, Arizona	2021	Q3	\$ 9,132,134
CHI031	ContosoHI 31	Phoenix, Arizona	2021	Q4	\$ 11,844,765
CHI031	ContosoHI 31	Phoenix, Arizona	2022	Q1	\$ 8,723,031
CHI031	ContosoHI 31	Phoenix, Arizona	2022	Q2	\$ 7,519,256
CHI031	ContosoHI 31	Phoenix, Arizona	2022	Q3	\$ 10,648,465
CHI031	ContosoHI 31	Phoenix, Arizona	2022	Q4	\$ 14,087,186
CHI031	ContosoHI 31	Phoenix, Arizona	2023	Q1	\$ 9,726,792
CHI031	ContosoHI 31	Phoenix, Arizona	2023	Q2	\$ 8,198,962
CHI032	ContosoHI 32	Tucson, Arizona	2019	Q3	\$ 7,017,496
CHI032	ContosoHI 32	Tucson, Arizona	2019	Q4	\$ 8,814,793
CHI032	ContosoHI 32	Tucson, Arizona	2020	Q1	\$ 5,725,567
CHI032	ContosoHI 32	Tucson, Arizona	2020	Q2	\$ 4,631,148
CHI032	ContosoHI 32	Tucson, Arizona	2020	Q3	\$ 7,967,190
CHI032	ContosoHI 32	Tucson, Arizona	2020	Q4	\$ 9,342,811
CHI032	ContosoHI 32	Tucson, Arizona	2021	Q1	\$ 6,733,832

Officeline Offering



Accelerate Copilot for M365

Improve your organization's productivity and creativity with Microsoft 365 Copilot. Empower your people to achieve more. Officeline engagement will guide you to a success plan. Get started today!



Readiness

Provide a summary of the plan for the Microsoft 365 Copilot engagement, discuss the key elements, confirm the high-value scenarios, and walk-through the onboarding wizard.

- Microsoft 365 Copilot Adoption Kick-Off
- Assess & Review organization Readiness
- Technical set up of Copilot
- Build & Confirm Scenarios



Build the plan

Construct the adoption plan, strategize the Center of Excellence, and determine how to track the adoption success

- Adoption Planning Summary
- Establish Success Measures and Monitoring Success
- Engagement strategy
- Build Training Strategy
- Build your Early Adopter and Champions Program



Drive adoption (up to 300)

Deploy the Center of Excellence, carry out the adoption plan, and keep an eye on the success of adoption.

- Build Center of Excellence
- Train Early Adopters and Champs
- Deliver Awareness Communications
- End-User Engagement
- Monitor Adoption Success
- Report and Recommendations

Microsoft Partner



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2020 Partner of the Year Winner
2021 Partner of the Year Winner
2022 Partner of the Year Winner



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Management
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Governance
Threat Protection



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Data & AI
Azure

Specialist

Infra and Database Migration



Modern Work

Specialist

Calling for Microsoft Teams
Modernize Endpoints



Digital & App Innovation
Azure