

# Copilot Engagement Plan for Microsoft 365

## Your AI Assistant at Work



# 70% of people would delegate as much as possible to AI to lessen their workloads



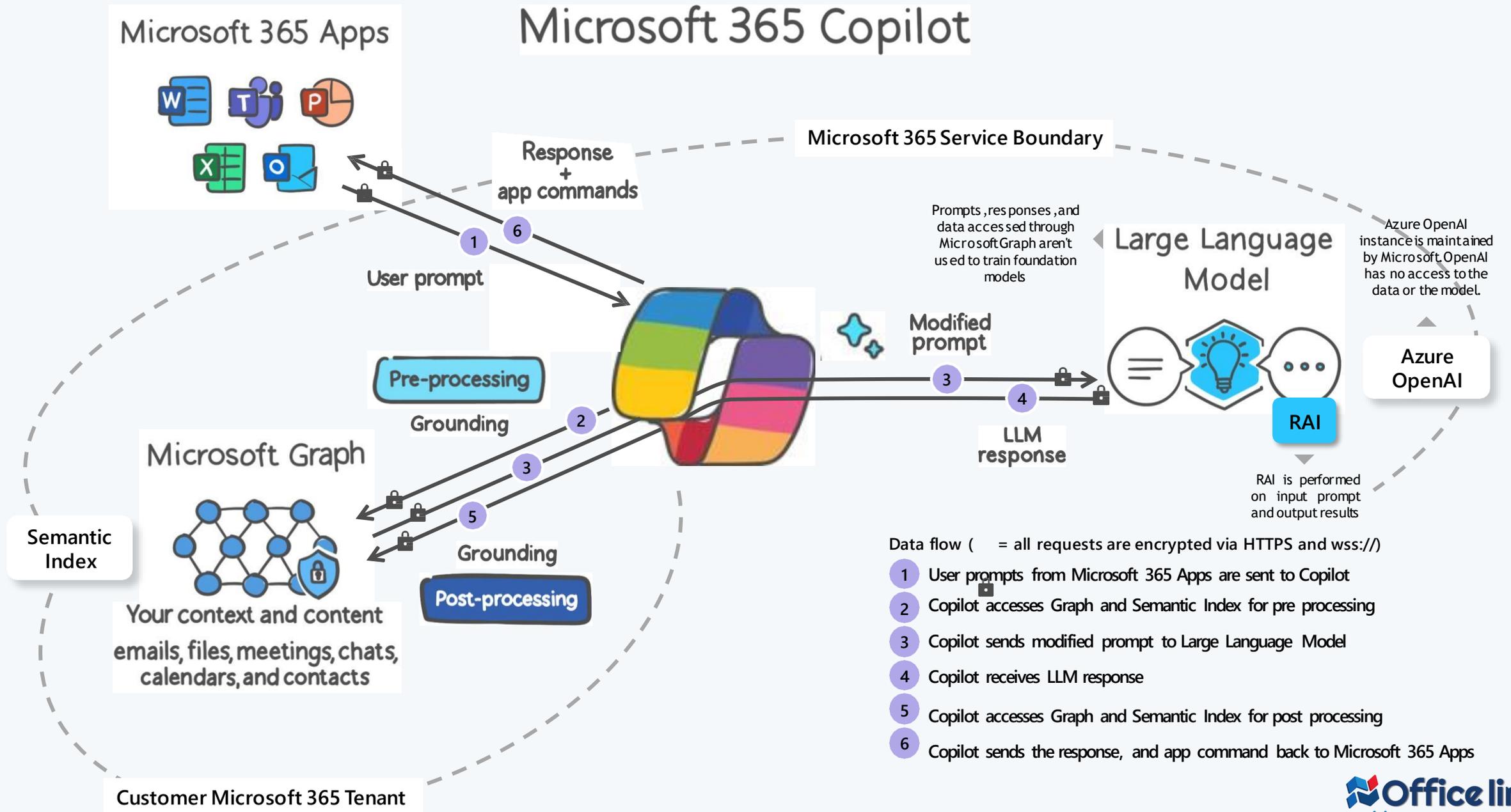
- 82% of leaders say employees will need new skills to be prepared for the growth of AI
- 76% of people would be comfortable using AI for admin tasks
- Leaders are 2X more interested in using AI to increase productivity than cut headcount



# Architecture and Security



# Microsoft 365 Copilot basic architecture



# Copilot for Microsoft 365

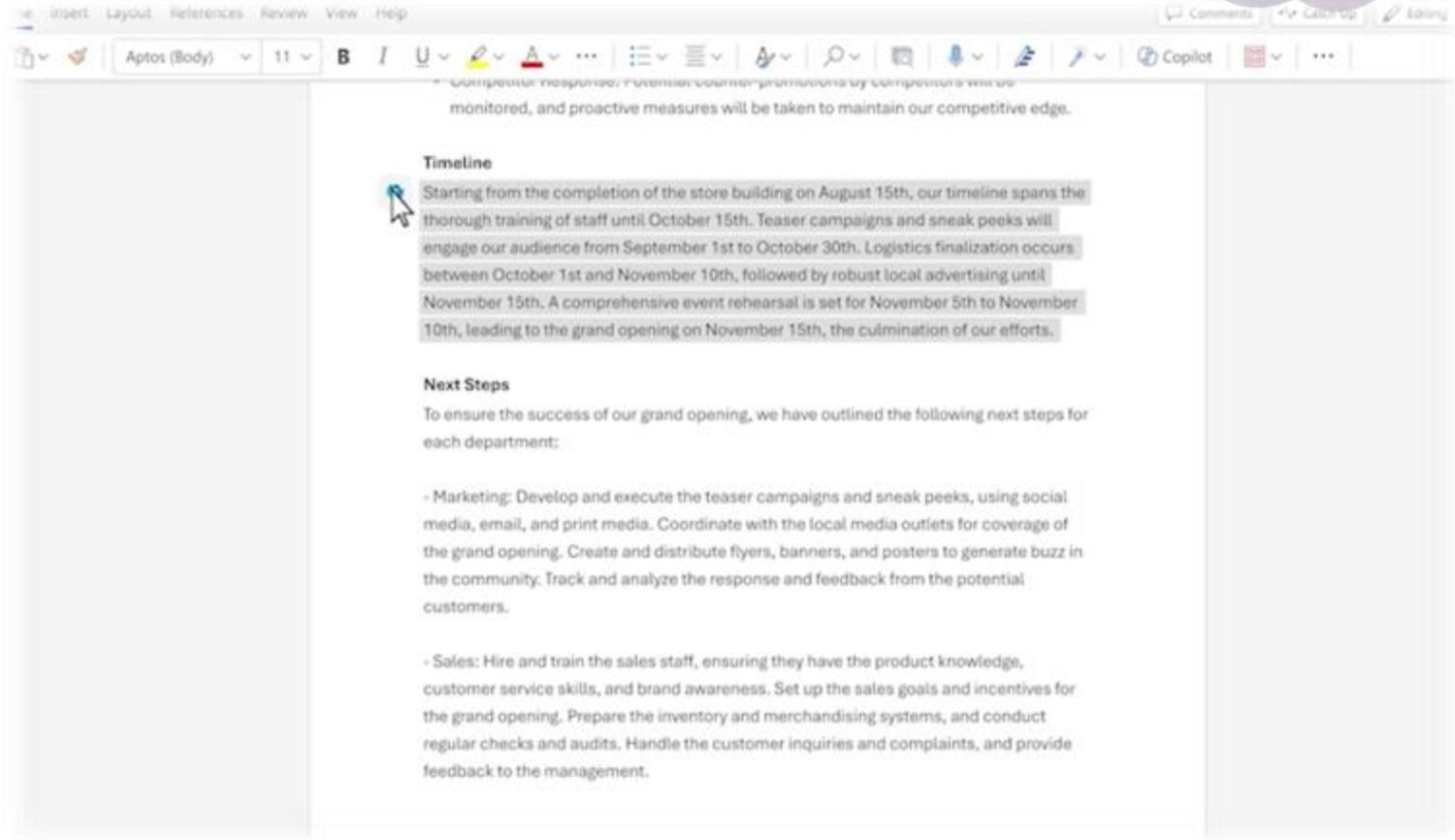


# Copilot in Word

Transforms the writing process to make you more creative and efficient.

With **Copilot** now you can:

- Create a summary of any document to share as a recap or quickly get up to speed.
- “Rewrite” a paragraph or save time on formatting by asking Copilot to generate a table from your copy.
- Create custom graphics right in the document with Microsoft Designer, which will pull from stock images, or your own uploads in the chat.

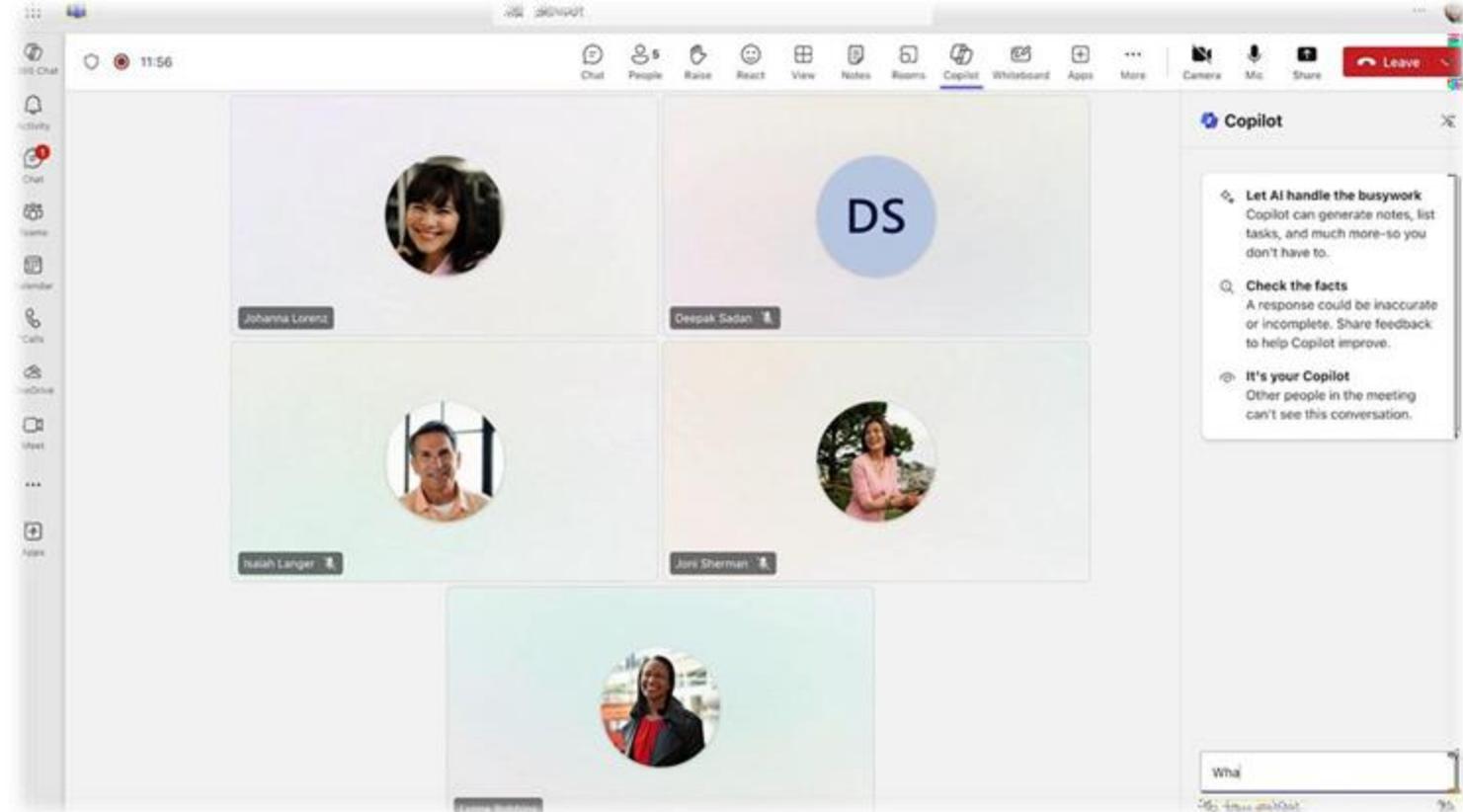


# Copilot in Teams

Copilot helps you run effective meetings, get up to speed, organize key discussion points, and summarize actions.

With **Copilot** now you can:

- Summarize what you've missed in a meeting.
- Create a table of pros and cons for [topic].
- What decisions were made, and what are some suggested next steps?

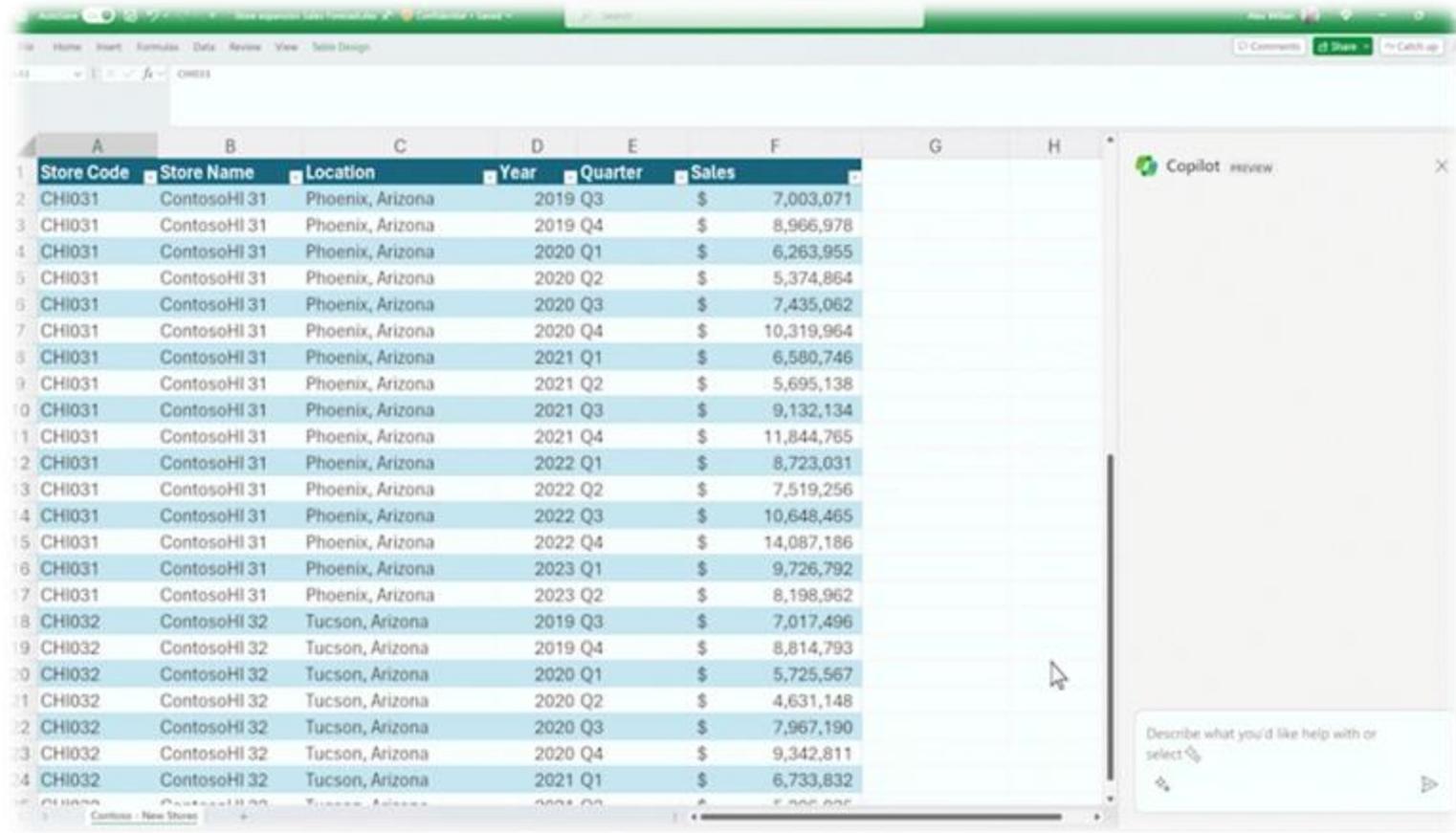


# Copilot in Excel

Enables anyone to analyze and visualize data like a data analyst.

With Copilot now you can:

- Create powerful, professional visualizations, generate forecasts, and save time sorting through data with Python in Excel.
- Prompt: “make all cells red where the value is under 1000,” filter and sort your data
- Ask questions about your data to instantly uncover key insights.



The screenshot displays an Excel spreadsheet with a table of sales data. The table has columns for Store Code, Store Name, Location, Year, Quarter, and Sales. The data is organized by store and then by quarter and year. A Copilot chat window is open on the right side of the spreadsheet, with a text input field and a send button.

Store Code	Store Name	Location	Year	Quarter	Sales
CHI031	ContosoHI 31	Phoenix, Arizona	2019	Q3	\$ 7,003,071
CHI031	ContosoHI 31	Phoenix, Arizona	2019	Q4	\$ 8,966,978
CHI031	ContosoHI 31	Phoenix, Arizona	2020	Q1	\$ 6,263,955
CHI031	ContosoHI 31	Phoenix, Arizona	2020	Q2	\$ 5,374,864
CHI031	ContosoHI 31	Phoenix, Arizona	2020	Q3	\$ 7,435,062
CHI031	ContosoHI 31	Phoenix, Arizona	2020	Q4	\$ 10,319,964
CHI031	ContosoHI 31	Phoenix, Arizona	2021	Q1	\$ 6,580,746
CHI031	ContosoHI 31	Phoenix, Arizona	2021	Q2	\$ 5,695,138
CHI031	ContosoHI 31	Phoenix, Arizona	2021	Q3	\$ 9,132,134
CHI031	ContosoHI 31	Phoenix, Arizona	2021	Q4	\$ 11,844,765
CHI031	ContosoHI 31	Phoenix, Arizona	2022	Q1	\$ 8,723,031
CHI031	ContosoHI 31	Phoenix, Arizona	2022	Q2	\$ 7,519,256
CHI031	ContosoHI 31	Phoenix, Arizona	2022	Q3	\$ 10,648,465
CHI031	ContosoHI 31	Phoenix, Arizona	2022	Q4	\$ 14,087,186
CHI031	ContosoHI 31	Phoenix, Arizona	2023	Q1	\$ 9,726,792
CHI031	ContosoHI 31	Phoenix, Arizona	2023	Q2	\$ 8,198,962
CHI032	ContosoHI 32	Tucson, Arizona	2019	Q3	\$ 7,017,496
CHI032	ContosoHI 32	Tucson, Arizona	2019	Q4	\$ 8,814,793
CHI032	ContosoHI 32	Tucson, Arizona	2020	Q1	\$ 5,725,567
CHI032	ContosoHI 32	Tucson, Arizona	2020	Q2	\$ 4,631,148
CHI032	ContosoHI 32	Tucson, Arizona	2020	Q3	\$ 7,967,190
CHI032	ContosoHI 32	Tucson, Arizona	2020	Q4	\$ 9,342,811
CHI032	ContosoHI 32	Tucson, Arizona	2021	Q1	\$ 6,733,832

**Officeline Offering**



# Discover Copilot for M365

Explore how Microsoft 365 Copilot can help elevate your organization's productivity and creativity.

Curious about it? Officeline engagement will guide you to a success plan. Get started today!



## Readiness

Define scope, identify business stakeholders, and gather information on key business scenarios. Complete and review readiness assessment and guidance.

- Microsoft 365 Copilot Adoption Kick-Off
- Assess & Review organization Readiness
- Prepare Workshops



## Art of the Possible

Showcase the intelligence added to employee experiences by unleashing creativity, unlocking productivity, and leveling up skills (included in the demos).

- AI-powered organization
- Unleash Creativity & Productivity
- Better Together: Teams Premium & Copilot in Teams
- Microsoft 365 Copilot Personas



## Build the plan

Develop a plan to implement recommendations based on prioritized scenarios. Define next steps and timeline to develop and implement the solution.

- Build the Plan Session & Scenarios Workshop
- Prepare Report & Recommendations
- Report presentation and handover session

# Microsoft Partner



2019 Partner of the Year Winner  
2020 Partner of the Year Winner  
2021 Partner of the Year Winner  
2022 Partner of the Year Winner



Security

### Specialist

Cloud Security  
Identity and Access  
Management  
Information Protection and  
Governance  
Threat Protection



Infrastructure  
Azure

### Specialist

Infra and Database Migration  
Azure Virtual Desktop



Data & AI  
Azure

### Specialist

Infra and Database Migration



Modern Work

### Specialist

Calling for Microsoft Teams  
Modernize Endpoints



Digital & App Innovation  
Azure