

OfficeTechHub Sage 200 on the Azure Platform



You think your business would really benefit from Sage 200 but you need to invest in expensive servers and licences.



Challenges

Sage 200 on premise requires installation on a server

To get the full benefits of Sage 200 it needs to be installed on a server but that can make the additional costs prohibitive for the project

- By paying monthly for a server on Azure, project costs can be dramatically reduced
- You have the flexibility to increase server specification as the number of users increase as the business grows, so you are not limited with the first server specification you use.



Ideal Solution

On-demand Server Hardware on Microsoft Azure Platform.

Minimal Setup Cost

Ability to scale up and down with number of users accessing the platform

- Monthly charges for the platform helping cash flow
- Server licence can be paid for monthly
- Access Sage 200 from anywhere you have an internet connection



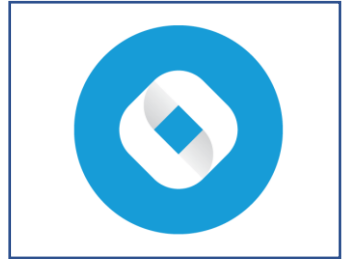
Desired Outcomes

Benefits of Sage 200 with the benefits of a cloud solution

- Allow the flexibility you get with Sage 200 on-premise solution with benefit of being on the cloud
- Access Sage 200 anytime/anywhere with a internet connection
- Scale up as the business grows



OfficeTechHub – Sage 200



On Demand Network Infrastructure Lets Businesses Fly

On Demand Infrastructure

Network infrastructure that flexes round your business

- Secure access to confidential data
- Create an instant branch office
- Accommodate fluctuations in workforce

Fast and Cost Effective Deployment

No waiting on capital approval or hardware delivery

- Minimal setup fees
- Fast deployment

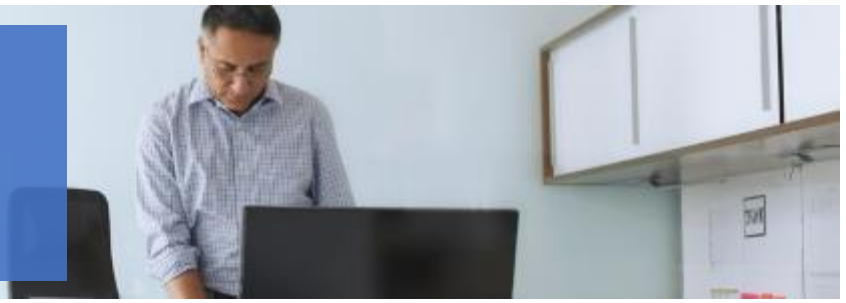
Leveraging the Scale of Microsoft

Running on Microsoft's enterprise-grade hardware

- High security UK data centres
- Built in resilience and redundancy
- Accessible from anywhere in the world

“It gave us the flexibility to access critical information anytime/anywhere”

OfficeTechHub – Sage 200 on Microsoft Azure Platform



Prohibitive hardware costs stop SMB's growing. Utilising Microsoft Azure, OfficeTechHub provide flexible, pay-as-you-go network infrastructure for Sage 200. Move from trial to live with no re-installation.

Solution Alignment

On Demand

Network infrastructure that flexes with your business
Pay for as much or as little computing power and storage capacity as you need this month



Highly Secure

Server security that's managed for you
Servers and storage that are constantly updated against the latest security threats and safely stored in Microsoft's ISO 27001 security certified UK Data Centres



Built-in Resilience

Infrastructure that just works
Built on Microsoft's ultra resilient enterprise-class hardware so you can get on with making your business fly without worrying about the technicalities



Customer Success Story



Amberdale Limited are a manufacturer of packaging materials. They were keen to explore the benefits of Sage 200 but without making a long-term hardware commitment.

Having already seen the benefits of OfficeTechHub and Microsoft together through their deployment of Office 365, Amberdale approached OfficeTechHub for a solution.

The “on demand” flexibility of Azure meant OfficeTechHub could provision short-term resources within hours for Amberdale to install Sage 200. Subsequently, when the testing period completed, Amberdale moved seamlessly to live running.

Win Results

“Thanks to OfficeTechHub and Microsoft Azure we were able to test Sage 200 exactly how we needed it before going live, which confirmed our view that it would significantly benefit our business.”

“Once we’d decided Sage 200 was configured exactly how we required, a copy of the live data was taken over a weekend and we were live on the Monday morning”

“Deploying Sage 200 on the Azure platform has allowed us the flexibility to expand our business”

Dawn Evans, Accounts assistant, Amberdale Ltd.