

# **UNLEASH THE POWER OF ANALYTICS & AI**

### **Dynamics 365 Finance & Supply Chain Management**

Unlock the fastest, most precise data analysis across your D365 ERP environment. Powered by Microsoft Fabric, OmniAnalytics by OmniData ensures consistent data, enhanced cross-business reporting, and seamless integration with your existing Microsoft ecosystem. Uncover the truths unified data can reveal to give your business a competitive edge.

#### DISCOVER THE DIFFERENCE



#### A Modern Foundation: Data Lakehouse Built on Microsoft Fabric

D365's complex data structure often prevents organization's from fully utilizing their data. OmniAnalytics includes a data warehouse built on Microsoft Fabric. All commonly used tables and fields from your D365 ERP are mapped and ready for reporting.

- > Centralized data processes for fast, efficient data analysis and reporting.
- > Modern data Lakehouse architecture to scale with your organization's needs.
- > Seamless Integration with your existing Microsoft ecosystem.



## Unified, Consistent Data: 10 Pre-built Data Models

Organizations constantly battle chaotic data environments, inconsistent data models, and no central source of truth. Labor-intensive, error-prone, and inaccurate systems continuously erode trust in your organization's analytics efforts.

- > Make confident data-driven decisions based on a unified source of truth.
- > Decrease the time and effort needed to establish reporting and analytics.
- > Lessen reliance on manual processes and lower error rates.



# Self-Service Analytics: Your Launchpad for Unlimited Reporting

Native D365 reporting can be restrictive for some businesses. OmniAnalytics offers flexible models and tools to generate any report you need in-house. Start with nearly 100 customizable templates. Our advanced semantic models adapt to your ERP fields, delivering dependable and tailored analytics. One deployment, infinite reporting possibilities.



#### Seamless Deployment: Organizational Change Management

Change is challenging. That's why each OmniAnalytics rollout follows a thorough change plan. We collaborate with your team to outline deliverables, set expectations, and guarantee timely, budget-friendly completion. Installation is 100% remote using our tested methods. No middleman or outsourcing.



#### **BENEFITS**

#### FOR YOUR BUSINESS

- > Single source of truth
- > Restored analytics confidence
- > Readily scalable
- > Lowest cloud operating costs
- > Fastest time to insight

#### **FOR YOUR PEOPLE**

- > Self-service analytics
- > Microsoft-certified training
- > Lifecycle support
- > Lower error rates
- > Detailed change management

#### FOR YOUR TECHNOLOGY

- > Full Microsoft integration
- > Seamless adaptation to unique ERP fields
- > Fabric open data architecture
- > Al ready
- > Lowest technology risk

# **Enhance OmniAnalytics**with Al-powered Add-ons





#### FOR FINANCIAL FORECASTING

Forecasting at scale with our custom AI model

#### Financial Planning & Forecasting

Take your planning and forecasting to the next level using our forecasting framework applied to your business.

#### Risk Management

Navigate uncertainty by identifying, quantifying and prioritizing financial risks. Proactively manage these risks and monitor progress.

#### Financial Control & Monitoring

Highlight opportunities and risks with informed, data-driven decision making. Gain greater visibility into financial performance and implications.

#### Scenario Planning

Anticipate and prepare for potential disruptions to the base scenario. Facilitate informed decision making by creating and analyzing multiple scenarios, from best to worst-case outcomes.

#### **BENEFITS**

- > Enhanced strategic direction based on forward looking analysis
- > Augmented budgeting and planning with data-driven decisions
- Improved cash flow through management of accounts receivable, accounts payable and working capital
- > Enhance accuracy of financial forecasts with analysis of macroeconomic indicators such as GDP growth, inflation rates, and interest rates



#### FOR SUPPLY CHAIN MANAGEMENT

Drive profit optimization and efficiency with our custom AI model for sales demand forecasting

#### **Optimal Price Decisioning**

Elevate your planning and forecasting with our tailored optimal pricing framework to maximize profit.

#### **Demand Forecasting**

Utilize Item-level forecasting to shape product life cycle strategies and optimize pricing and promotion schedules according to anticipated demand.

#### What-if Scenario Planner

Perform What-if analysis on safety stock levels and demand change on inventory.

#### **Price Elasticity & Promotion Affinity**

Identify Price Elasticity and Promotion Affinity scores of products to drive effective targeted campaign efforts.

#### Optimized Inventory Management

Prepare for potential disruptions by analyzing various scenarios, enabling informed decision-making from best to worst-case outcomes.

#### Market Basket Analysis

Understand optimal product combination for pricing and promotion for associated products.

#### **BENEFITS**

- Enhanced promotion selection strategies: using a portfolio approach of timing, product baskets, and cannibalization effects
- > Improved supply chain management
- Proactive inventory management: ordering points and levels to maximize profit and working capital management
- Increased revenue growth opportunity identification
- > Improved campaign ROI: selection, rebates and discount depth
- > Insights to historical campaign and discount depth performance
- Identification and managing of multiple scenarios
- > Integration with ERP processes



