

# Microsoft Dynamics 365 Sales Accelerator

Powered by Microsoft

Transform your sales process with Microsoft Dynamics 365 Sales, a cloud-based CRM that centralizes customer management, automates sales tasks, and provides valuable insights.

OnActuate's **Microsoft Dynamics 365 Sales Accelerators** ensure a swift, efficient implementation, enabling rapid digital transformation. Our hybrid approach, based on Microsoft's Success by Design and our industry expertise, delivers a successful deployment with predefined scope, comprehensive training, and strong user support.

Get up and running quickly and drive continuous improvements with ease.



## Find your fit:

BASIC: 2 weeks	ADVANCED: 6 weeks	EXPERT: 10 weeks
<i>Designed for sales team with a small or non-existent customer relationship management (CRM) system.</i>	<i>Suited for growing businesses looking to increase CRM adoption and optimize performance.</i>	<i>Enables large sales teams with complex sales processes to design and implement a powerful CRM system with automation and AI-driven insights.</i>
<ul style="list-style-type: none"><li>• Contact &amp; Account management</li><li>• Lead to opportunity business process flow</li><li>• Activity tracking</li><li>• Outlook integration</li><li>• Data conversion templates</li></ul>	<ul style="list-style-type: none"><li>• Everything in Basic, plus:</li><li>• Email templates configuration</li><li>• Increased checkpoint calls</li><li>• Security roles configuration</li><li>• Admin training</li></ul>	<ul style="list-style-type: none"><li>• Everything in Advanced, plus:</li><li>• SharePoint integration</li><li>• Sales Copilot setup</li><li>• Enhanced support for data migration</li><li>• Increased hours for go-live support</li></ul>

## About OnActuate

OnActuate is a people-first global technology and consulting firm, Microsoft Solutions Partner, and Dayforce System Integrator Partner. For over a decade, OnActuate has been committed to helping organizations achieve more with less by leveraging Microsoft technologies and OnActuate's unmatched solutions. OnActuate's tailored business and data solutions, coupled with its experienced team's collaborative, process-centric approach, has helped many organizations reimagine their business in the digital age.



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