

Replatform with Confidence: Azure Integration Services

Organizations using enterprise integration platforms can face increasing licensing costs and limitations in scalability. Replatforming to Azure Integration Services (AIS) unlocks significant cost savings while providing comparable or superior capabilities—without the high Total Cost of Ownership.

Why Replatform to Azure Integration Services?

1. Enhanced Performance and Scalability with Event-Driven Architecture

- AIS is built for real-time, event-driven applications, enabling seamless and scalable workflows.
- Decoupled, asynchronous nature enhances AIS's ability to handle high event volumes with flexibility and responsiveness.

2. Faster Time-to-Market

- User-friendly tools and deep Azure ecosystem integration
- Simplified support and maintenance

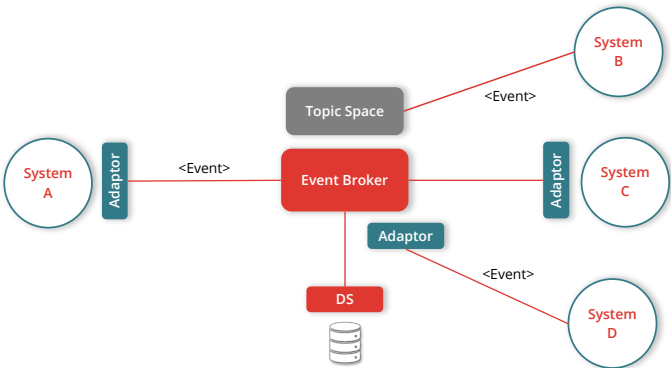
3. Significant Cost Savings

- Leverage Azure's pay-as-you-go model
- Annual savings of **70%** for a recent client after replatforming

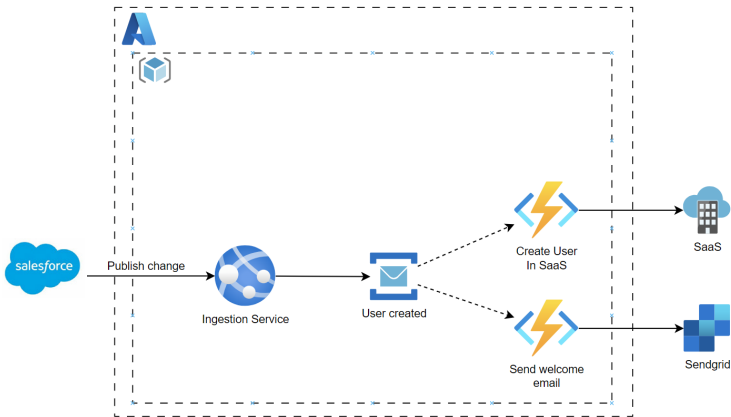
4. Proven Results

- **40%** faster data processing times
- **30%** reduction in workflow errors

AIS's modern, Event-Driven Architecture offers the agility and performance required for today's dynamic integration needs.



Example of event-driven architecture



Example of event-drive architecture in Azure

Platform Benefits

Feature/Capability	Azure Integration Services (AIS)
Azure-Native Integration	✓
Scalability	High
Cost Efficiency	All services have a free tier and very competitive PAYG options
Ease of Use	Azure Portal or Programmatic
Event-Driven Architecture	✓
Enterprise Messaging	✓
API Management	✓

Get Started with AIS

Complimentary Assessment

Optimus Information offers a comprehensive assessment & workshop designed to evaluate your integration landscape and create a high-level AIS migration plan.

1. Introduction and Business Context

- Overview AIS and its role in modernizing application connectivity.
- Understanding your organization’s integration challenges, goals, and scalability needs.

2. Current State Assessment

- Discussion on your existing integration architecture and workflows.
- Identifying pain points, inefficiencies, and opportunities for AIS adoption.
- Evaluating security, governance, and compliance considerations.

3. High-Level Solution Design

- Mapping your current state to an AIS-powered integration architecture.
- Identifying key components like Logic Apps, API Management, Service Bus, and Event Grid.
- Developing a phased migration plan with quick wins for immediate impact.

4. Next Steps & Recommendations

- Summary of findings and recommended next steps.
- Defining a roadmap for Proof of Concept* (PoC) or full-scale implementation.
- Open discussion and Q&A.

**Proof of Concept initiatives may be eligible for Microsoft funding, subject to meeting specific criteria and approval.*

Value of the Assessment



Explore AIS Capabilities

Understand key features, use cases, and best practices.



Assess Integration Landscape

Identify bottlenecks and opportunities for AIS adoption.



Define a Strategic Roadmap

Plan quick wins and long-term Azure-native integration.



Hands-on Pilot

Test AIS with a tailored integration demo.

Case Study



The Client

A leading healthcare provider specializing in personalized and preventative services, offering medical assessments, wellness programs, and health management solutions. They leverage technology to enhance patient care and improve operational efficiency.

Problem

- Lacked deep MuleSoft expertise and sought to empower their IT team for faster feature delivery.
- High cost for licenses, support, and additional CPUs.
- Tight feature integration: single failure could disrupt the entire platform.
- Need to retain key features: security, scalability, availability, and seamless integration with core systems.

Solution

- Migrated the client from MuleSoft to AIS
- Implemented Event-Driven Architecture which offered flexibility, scalability, and longevity.

Results

- Cost Efficiency: Over **70% reduction in overall costs** with Azure.
- Improved Support: Faster support and project release turnaround times.
- Simplified API Management: User-friendly Azure interface streamlines API management.
- Faster API Deployment: Improved speed and efficiency.
- Future-Ready: Easier, compliant, and secure integration with Azure Data Lake and OpenAI.

About Optimus

Optimus Information is a premier Microsoft Cloud Partner offering a comprehensive suite of cloud solutions and services to businesses. With a team of highly skilled professionals and a client-centric approach, Optimus delivers innovative and tailored cloud solutions that drive digital transformation, enhance productivity, and empower organizations to achieve their strategic goals.

 Infrastructure Azure Specialist Infra and Database Migration	 Data & AI Azure Specialist Infra and Database Migration	 Digital & App Innovation Azure Specialist Migrate Enterprise Applications to Microsoft Azure
 Digital & App Innovation Azure Specialist Accelerate Developer Productivity with Microsoft Azure	 Digital & App Innovation Azure Specialist Kubernetes on Microsoft Azure	 Digital & App Innovation Azure Specialist Build and Modernize AI Apps with Microsoft Azure