Smart Industries Readiness **Assessment -**Strategy **Definition**

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Business



Strategy Definition: How do I transform my company from this to

that?





But most important is: does it make sense for your company?

Orange can help to define what will bring more value according to your processes and business needs through the official SIRI (Smart Industries Readiness Index) Assessment.

The Digital Transformation Path:



<u>Smart Industry Readiness Index (SIRI) –</u> INCIT

More info on SIRI Assessment

<u>Smart Industry Readiness Index -</u> <u>Official SIRI Assessment - YouTube</u>

Source: Stages in the Industry 4.0 development path (FIR e.V. at RWTH Aachen University)

Orange Restricted

Strategy Definition: How to avoid Pitfalls?

Business View:

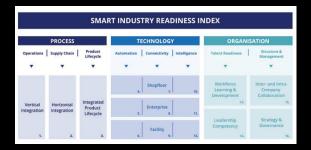
- How do you prioritize? What creates a greater business Impact?
- Where do you invest your resources and budget? And Why?

Technological View:

- Where is the data?, Which data do you need for the major problems you are facing?
- How to get the data in a secure, reliable, way?

Organisational View:

How can you enable your organization to adopt technological changes quicker?







Strategy Definition: What are the right next steps for my company?

1 Y Know your current situation 2
Bottomline
impacts

Essential
Business
Objectives

4 Industry References

5 <u>⊯</u> Define a Roadmap Realize the roadmap

We will run the SIRI (Smart Industry Assessment) with you in your production plant.

The assessment consist of a plant tour and a serious of interviews with the SME and a workshop with the management team.

We will review together your cost profile. This will indicate where would actions provide more impact to your company on a short / medium or long term (according to your company's needs).

You and the leadership team will share the most important KPIs that you would like to tackle as well as other challenges (capacity problems, phasing out, workforce upskilling, etc.)
The actions defined

will need to address these unique problems. We will discuss the industry references of your industry sector. Compare how you are doing in regards of your peers. Identify where your company is lagging the most.

The information shared comes from a ww database.

With priorities established and focus areas defined, a specific roadmap would be constructed to make sure you achieve your goals.

Technological options are shared and the company choses the most appropriate according to its needs.

You company assigns resources for the project and execution of the roadmap begins. This can be done with one or several technology partners.

Your company will see the benefits from the implementation after stabilization phase (usually 3-4 months). Make sure the new process is sustainable.



Standard Package

- Assessment of the 16 dimensions of SIRI
- Prioritisation matrix based on cost profile from company, chosen KPIs to improve and planning horizon
- Insights and comparison against industry
- Recommendations for the 4 focus dimensions (result from prioritisation matrix)

Silver Package

- Standard Package
- Deep dive for 1-2 of the focus dimensions
 - Workshop for solutions presentation and technology recommendations
 - Business case creation of selected solution
 - Recommendations for suggested implementation plan

Gold Package

- Standard Package
- Deep dive for 3-4 of the focus dimensions
 - Workshop for solutions presentation and technology recommendations
 - Business case creation of selected solution
 - Recommendations for suggested implementation plan