



# Envision your business in Construction industry

## Our experts are here to help you solve key challenges such as:

---

- Get simple building Objects from DataSupplier
- One view at the customer & the participants
- Direct & indirect sales for objects & Projects
- Central documents like construction drawings
- Activities support

## Make your sales strong enough

How do I quickly find potential construction projects, what are the decision makers and the chances of winning, how do I map the 3-step sales process, which project phases require which activities, what does the winning team look like, how do I automate inquiries. Many questions to which we have answers. Create your transformation strategy with Microsoft Catalyst, a proven and powerful innovation approach. Translated with [www.DeepL.com/Translator](http://www.DeepL.com/Translator) (free version)

## Let's ideate together

As part of Catalyst, meet with our experts and run an envisioning workshop, where we can ideate together using design led thinking concepts and jointly define how to enable the digital transformation of your organization.

This one-day briefing starts with a review of your business objectives, followed by mutual discovery and visualization of solutions, ending with a clear, actionable picture of how we can help you reach your business goals.

## How ORBIS can help

We have tested and standardized sophisticated solutions based on Microsoft technologies in numerous well-known customer projects. With our solution ORBIS ConstructionOne, you will be faster in sales and increase your chances of success significantly.

Our consulting approaches follow the most modern methods and aim at practice-relevant results.



ORBIS ConstructionOne

# What is Microsoft Catalyst?

Build, plan, and execute business transformation strategies with a proven, innovative approach from Microsoft Catalyst—an envisioning and planning program that employs Microsoft Dynamics 365, the Microsoft Power Platform, and the Microsoft Cloud. Your business transformation starts with an I.D.E.A.

Start by finding the transformation strategy that's right for you. Define and prioritize your strategy using development activities, then foster ideation and drive decision making with an envisioning workshop.



## Inspire

Imagine a future state solution for your business

➤ Envisioning Workshop



## Design

Discover what's possible by aligning technology investments to business goals

➤ Business Value & Solution Assessment



## Empower

Empower others in your organization to see the value

➤ Solution Demonstration



## Achieve

Achieve business outcomes and improved customer experiences

➤ Transformation Plan

For more information visit: <https://dynamics.microsoft.com/en-us/microsoft-catalyst/>

## Our Construction solution and how we get together

With our best practice solution ORBIS ConstructionOne, we can show you how to digitalize your sales processes using modern approaches in conjunction with the Microsoft platform and thus quickly generate efficiency. Based on examples, we discuss possibilities and improvements in the process together. We apply these in the new concept and try to identify improvements. In the end we create a new way!

Get Started

Request an envisioning workshop today!  
Get in touch to us over [www.orbis.de](http://www.orbis.de)

