

Security

Protecting your data is our first priority

Protecting our customers' data is the cornerstone of our security program. It is ingrained in how we design our products, the operational security practices we put in place, the layers of protection we provide to reduce the risk of a single point of failure, and the key legal, regulatory, and compliance certifications and attestations that we meet.



Privacy Commitments

Outreach will never share customer data with unauthorized third parties or advertisers. Our product offers the ability to configure the product to your operational needs. We also provide a self-serve tool to support compliance deletes.

Secure by Design

Outreach protects data using industry-leading security monitoring tools and controls to reduce risk of a data breach. Customer data is encrypted at rest using AES 256 and in transit using TLS 1.2 or higher. Outreach also maintains a SDLC standard that includes security checks through the development lifecycle. This standard is reviewed and attested to by SOC 2 Type II and ISO 27001 certifications.



Rigorous Operational Security Practices

We earn trust through transparency with annual pen tests conducted by independent third-party testing firms and bug bounty results that are available to our customers. We perform annual risk assessments of our vendors, which are used to support our products and services to ensure privacy and security control frameworks are maintained, adhered to, and audited for operational effectiveness.

Independent Third-Party Certifications

Outreach undergoes independent third-party audits to attest and certify Outreach's security, data privacy, and compliance controls to help meet customers' legal, regulatory, and organizational policy requirements at scale. Additionally, Outreach is committed to providing transparency through external, independent testing and attestation on internal controls.



Additional Resources

At Outreach, one of the ways we are committed to earning customer trust is through transparency. To support our customers, we provide a self-serve portal where customers can find relevant documents and resources to help them when evaluating Outreach for the first time or conducting annual risk assessments.

[Access our Trust Documents Here](#)

About Outreach

Outreach is the largest and fastest-growing sales execution platform provider that helps companies dramatically increase productivity and drive smarter, more insightful engagement with their customers. Outreach is the only solution provider to integrate sales engagement, conversation intelligence, and revenue intelligence into one platform. The only sales engagement and intelligence platform to make the Forbes Cloud 100, Outreach was also the fastest-growing vendor in the category on the Deloitte Technology Fast 500. More than 5,300 companies such as Adobe, Tableau, Okta, Splunk, DocuSign, and SAP depend on Outreach's enterprise-scale, unparalleled customer adoption, and robust AI-powered innovation. Outreach is a privately held company based in Seattle, Washington. To learn more, please visit www.outreach.io.

