

### **Dynamics 365 For Construction**

V 1.0







# **Dynamics 365 for Construction**

Empower your organization with the visibility, collaboration and insight needed to drive success across operations – from prospect to profit. Microsoft Dynamics 365 for Construction connects sales, planning, project management, and finance teams within a single application to win more deals, accelerate project delivery, and maximize profitability.



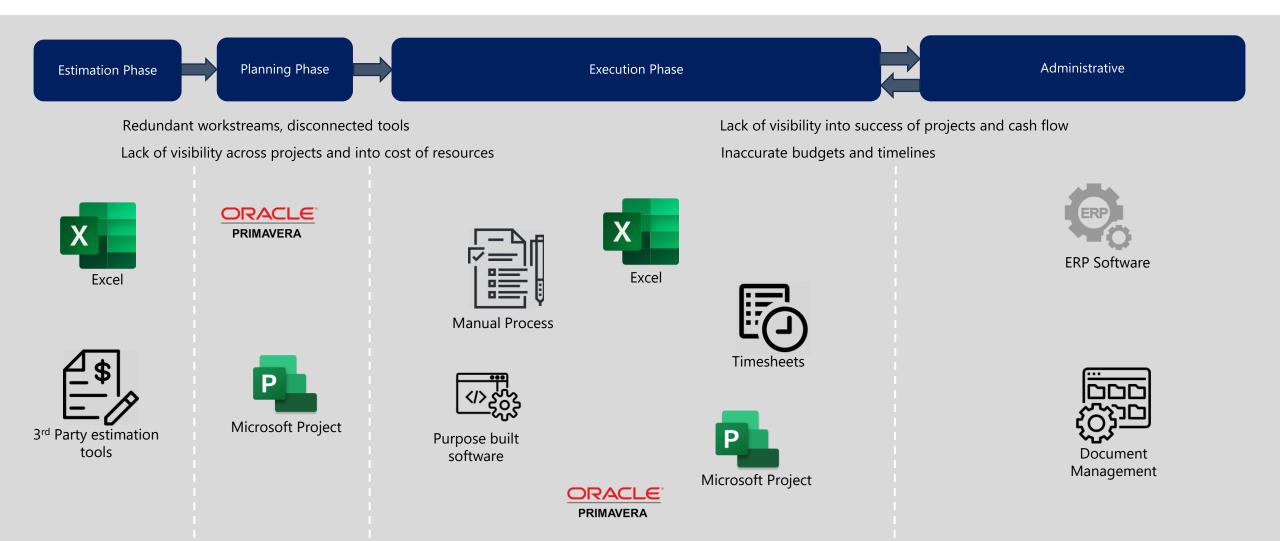
## **End-to-end Construction Management**

**Construction Business Value Chain** 

Project Estimation	Project Planning	Resource Management	Material Management	Subcontract Management	Project Billing	Project Control
Prospect, lead and Opportunity Management	Work Breakdown Structures	Resource Requests	Site Material Requests	Subcontract Packages	Progress and Milestone Billing	Budget and Cost Control
Costing templates	Cost Loading	Staff and Labor Management	Formwork and Scaffolding Requests	Comparison Sheets	Payment Application	Variation Orders
Bill of Quantity Management	Resourcing and Scheduling	Plant, Machinery and Vehicles	Production Management	Subcontract Agreements	WIP and Revenue Recognition	Project Accruals
Project Quotations	Cashflow forecast	Timesheets and Expense Management	Vendor Collaboration	Payment Certificates	Inter-company project accounting	Project Collaboration (Submittals, EOTs, SIRs, Handover, etc.)
Estimation Phase	Planning Phase		Execution Phase		Admi	nistrative

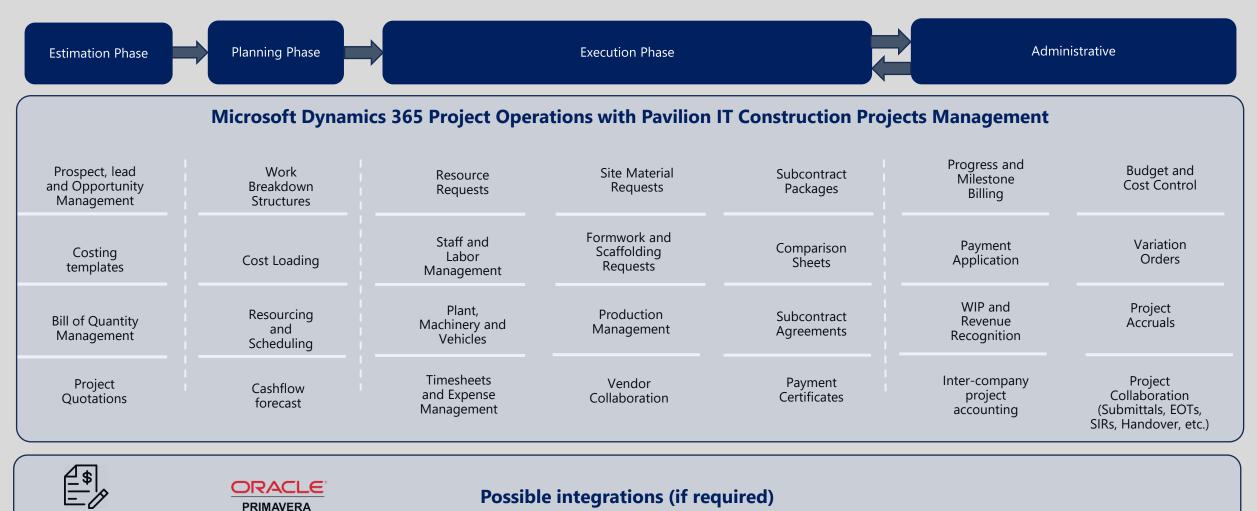
## **Typical Project lifecycle of Construction Companies**

Disparate systems and data silos are impacting success



## **Dynamics 365 for Construction**

Unify your construction business in a single application

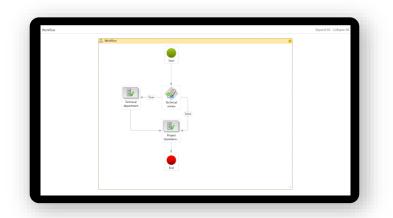


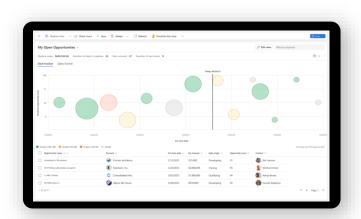
3<sup>rd</sup> Party estimation tools

### **Project Estimation**



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		000	Nome	Unit	Bill quartity	Final quant.	Project categ.	Transactio	Description	Unit cost price	Unit sales price	Total cost price	Total sales price 1
			00000220									15,352,510.66	16,227,237.72
		1	PRELIMINARIES & GENERAL REQUIREMENTS									1,401,522.01	1,548,494,29
		2	SITE WORKS									3,219,452.13	3.514.077.34
		2.1	EARTHWORKS										
		2.2	DEWATERING WORKS										
			CONCRETE CAST IN-SITE BORED PILES									1,399,878.34	1,654,226.59
			PILING AND SHORING WORKS										
			Mobilization & De-mobilization for Piling a	Each	1.00	1.00							
			Construct cast in sits reinforced concrete b									1,359,878.34	1,603,997.21
			1000exm Diameter boced piles (Type-P1)	Each	28.00	26.00				14,027.08	16,744.50	364,703.58	468,845.92
			1000mm Diameter bored piles (Type-P2)	Each	61.00	60.00				10,017.37	11,058.91	601,042.08	674,593.69
	~	2.3.2.3	750mm Diameter bared piles (Type-P3)	Each ~	78.00	78.00				5,052.98	5,903.82	394,132.28	460,497.60
							MC211201	Item	Ready Mix Concrete Supply	406.80	475.30	2,021.80	2,362.24
							WC511505	Item	Steel Deformed Bar	3,250.00	3,797,26	2,730.00	3,189.70
							SC200105	Expense	Piling Work				
						4.97	SC209105	Expense	Piling Work	60.60	70.80	301.18	351.88
			PILE TESTING									40,000.00	50,289.78
			SHORING WORKS									1,019,573.79	1,859,850.35
			Installation of Shoring system with steel H									1,019,573.79	1,859,850.35
				Each	157.00	157.00				11,589.64	11,846.18	1,819,573.79	1,859,850.35
		3	GOVERNMENT PLOT									10,651,535.72	11,164,666.00
		4	HEAD OFFICE OVERHEADS & PROFITS	Each	1.00								







Quickly translate your customer inquiries to a Bill of Quantity and use costing templates to build your estimates Easily collaborate with procurement, technical, finance or other departments on your estimates. Submit and follow up on your technical and commercial quotations for complete pipeline analysis

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## **Bill of Quantity Management**

- Record customer Bill of Quantity with requested Sales Quantities.
- Build your cost breakdown for each line by cost categories and record budget final quantity.
- Use flexible cost coding hierarchies for easier review and reporting.
- Apply markup percent to calculate your margins.
- Save your estimate as a template and use it for other inquiries.
- Use the excel add-in for bulk upload of BOQ and estimate lines from your working sheets or third-party estimation tools.

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	8 00		View	4 10	Details I impe	it i sipo			113: Finishing Work Material 114: Electrical Work Materials				
P Filter			Cost estimate					MC2	115: Fire Alarm Materials				
00		800	Name	Unit	Bill quantity	Final quant	Project categ		116: Fire Fighting & Sprinkler System Ma 117: Plumbing Work Materials	it cost price	Unit sales price	Total cost price	Total sales price
00	$\sim$		00000228		on quantity	inar quarter	. Troject categ	▶ MC2	118: LPG Distribution System Materials	in cost price	onic sures price	15,352,510.66	16,227,237.72
	~	1	PRELIMINARIES & GENERAL REQUIREMENTS					<ul> <li>MC2</li> <li>PC: Pres</li> </ul>	119. HVAC Materials	-		1,481,522.81	1,548,494.29
	$\sim$		SITE WORKS						contract lims and general	-		3,219,452.13	3,514,077.34
	~		EARTHWORKS					<ul> <li>PL: Plan</li> </ul>		-		-,=,=	-,
	~	2.2	DEWATERING WORKS					<ul> <li>PL204</li> <li>PL204</li> </ul>	: Plant 41: External Hired Plant & Machinary	-			
	$\sim$	2.3	CONCRETE CAST IN-SITE BORED PILES						42: In house Plant & Machinary			1,399,878.34	1,654,226.99
	$\sim$	2.3.1	PILING AND SHORING WORKS						1: Surveying Equipments				
	~	2.3.1.1	Mobilization & De-mobilization for Piling a	Each	1.00	1.00			1: Scoffolding i7101: Scoffolding hiring				
	$\sim$	2.3.2	Construct cast in-situ reinforced concrete b					PL20	17102: Scoffolding In house			1,359,878.34	1,603,937.21
	~	2.3.2.1	1000mm Diameter bored piles (Type-P1)	Each	28.00	26.00			i7103: Steel Craddle i7104: False Work System	14,027.08	16,744.50	364,703.98	468,845.92
	~	2.3.2.2	1000mm Diameter bored piles (Type-P2)	Each	61.00	60.00		► SC: Sub		10,017.37	11,058.91	601,042.08	674,593.69
0	$\sim$	2.3.2.3	750mm Diameter bored piles (Type-P3)	Each ~	78.00	78.00				5,052.98	5,903.82	394,132.28	460,497.60
						4.97	MC211201	ltem	Ready Mix Concrete Supply	406.80	475.30	2,021.80	2,362.24
						0.84	MC211202	Item	Steel Deformed Bar	3,250.00	3,797.26	2,730.00	3,189.70
						3,440.40	SC209105	Expense	Piling Work				
						4.97	SC209105	Expense	Piling Work	60.60	70.80	301.18	351.88
	^	2.3.3	PILE TESTING									40,000.00	50,289.78
	$\sim$	2.4	SHORING WORKS									1,819,573.79	1,859,850.35
	$\sim$	2.4.1	Installation of Shoring system with steel H									1,819,573.79	1,859,850.35
	$\sim$	2.4.1.1	Shoring wall system using, UC 356x406x287	Each	157.00	157.00				11,589.64	11,846.18	1,819,573.79	1,859,850.35
	~	3	GOVERNMENT PLOT									10,651,535.72	11,164,666.08
		4	HEAD OFFICE OVERHEADS & PROFITS	Each	1.00								

## **Project Quotation Management**

- Aggregate your BOQ lines and review budget by category.
- Collaborate on your estimate with other departments:
  - Technical department for review
  - Procurement department for vendor pricing (RFQs)
  - Commercial department for subcontractor pricing
  - Finance department for financial review and approval
  - Etc.
- Follow up on quotations with your customers, revise and negotiate your final offer with full version history.
- Perform pipeline analysis on prognosis and win probability.
- Automatically transfer your estimate BOQ to project budget and project contract for won bids.
- Prepare quotations for variation requests and update your projects with revised BOQ.

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00	Group by	Transaction type	Project category	Totals		3,815,167.13 15,362,528.03	4,174,437.09			5.13		
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		Item	MC211201									
		ltem	MC211202									
		Expense	SC209105	268,351.2	0.00		9/14/2023	Piling Work	0551-00207			
		Expense	SC209105	387.660	70.80		9/14/2023	Piling Work	USSI-00207			
	USSI-00209 (20) [BOQ line i					1,859,850.35						
		Hour	LC210201	356.390	12.16		9/14/2023	Concrete Work Labour Reinforcement Work Labo	USSI-00209			
		Hour	LC210208 LC210204	733.190 6,397.750	12.16		9/14/2023 9/14/2023	Formwork Labour	USSI-00209			
		Hour	LC210204	494.550	12.16		9/14/2023	Block work Labour	USSI-00209			
		Item	MC211201	1.775.670	357.75	635,245.94		Ready Mix Concrete Supply				
		Item	MC211209	108.330	91.99		9/14/2023	Plywood	USSI-00209			
		ltem	MC211210	7.850	919.94	7,221.53	9/14/2023	White Wood	USSI-00209			
		ltem	MC211212	1,727.000	3.07	5,301.89	9/14/2023	Form work Accessories	USSI-00209			
	Total					Sum						
	313 rows					16,193,748.72						

## **Sales Pipeline Analysis**

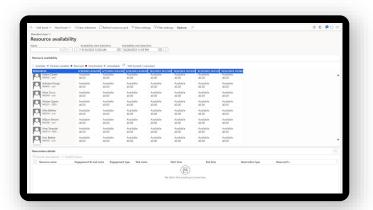
- Aggregate your BOQ lines and review budget by category.
- Collaborate on your estimate with other departments:
  - Technical department for review
  - Procurement department for vendor pricing (RFQs)
  - Commercial department for subcontractor pricing
  - Finance department for financial review and approval
  - Etc.
- Follow up on quotations with your customers, revise and negotiate your final offer with full version history.
- Perform pipeline analysis on prognosis and win probability.
- Automatically transfer your estimate BOQ to project budget and project contract for won bids.
- Prepare quotations for variation requests and update your projects with revised BOQ.

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Lines				Hour		212,073.32	229,756.54			7.70	
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	Group by	Transaction type	Project category	Totals		3,815,167.13 15,362,528.03	4,174,437.09			i.61	
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		ltem	MC211201	1							
		Item	MC211202								
		Expense	SC209105	268,351.2	0.00	0.00	9/14/2023	Piling Work	0551-00207		
		Expense	SC209105	387.660	70.80		9/14/2023	Piling Work	USSI-00207		
	USSI-00209 (20) [BOQ line i					1,859,850.35					
		Hour	LC210201	356.390	12.16		9/14/2023	Concrete Work Labour	USSI-00209		
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		Hour	LC210204 LC210202	6,397.750 494.550	12.16 12.16		9/14/2023 9/14/2023	Formwork Labour Block work Labour	USSI-00209 USSI-00209		
		Item	MC211201	1.775.670	357.75	635.245.94		Ready Mix Concrete Supply			
		Item	MC211201	108.330	91.99		9/14/2023	Plywood	USSI-00209		
		ltem	MC211210	7.850	919.94		9/14/2023	White Wood	USSI-00209		
		Item	MC211212	1,727.000	3.07		9/14/2023	Form work Accessories	USSI-00209		
	Total					Sum					
	313 rows					16,193,748.72					



### **Project Planning**

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				00000228			7,913.68 6/1/2023	8/7/2024	310.00	Not staffed	7,913.68	1
		1		General Conditions			193.60 6/1/2023	6/23/2023	17.00	Not staffed	193.60	
		1.1		Receive notice to proceed and sig		G.C. General Management	24.00 6/1/2023	6/5/2023	3.00 1.0	0 Not staffed	24.00	
•		1.2		Submit bond and insurance docu	1.1	🛩 G.C. General Manage 🛩	20.00 6/6/2023	n 6/9/2023 m	3.00 1.0	0 Not staffed	20.00	
		1.1		Prepare and submit project sched	1.2	G.C. General Management	20.00 6/9/2023	6/13/2023	3.00 1.0	0 Not staffed	20.00	
		1.4		Prepare and submit schedule of sa	1.3	G.C. General Management	17.60 6/14/2023	6/16/2023	3.00 1.0	0 Not staffed	17.60	
		1.5		Obtain building permits	1.1	G.C. General Management	32.00 6/6/2323	6/9/2023	4.00 1.0	0 Not staffed	32.00	
		1.6		Submit preliminary shop drawings	1.5	G.C. General Management	80.00 6/12/2023	6/23/2023	10.00 1.0	0 Not staffed	80.00	
		1.7		Submit monthly requests for paym.	1.1	G.C. General Management	0.00 6/6/2023	6/6/2023		0 Not staffed	0.00	
		2		Long Lead Procurement			960.00 6/7/2023	8/12/2023	70.00	Not staffed	960.00	
		2.1		Submit shop drawings and order L.	17	Steel Erection Contractor	80.00 6/7/2023	6/20/2023	10.00 1.0	D Not staffed	80.00	
		2.2		Submit shop drawings and order L.		Roofing Contractor Mana .	80.00 6/26/2023	7/7/2023		0 Not staffed	80.00	
		2.5		Submit shop drawings and order L.		Elevator Contractor Man	80.00 6/25/2023	7/7/2023		0 Not staffed	80.00	
		2.4		Submit shop drawings and order L.		Humbing Contractor Ma	80.00 6/26/2023	7/7/2023		0 Not staffed	80.00	
		2.5		Submit shop drawings and order L.		Bectric Contractor Mana	80.00 6/26/2023	7/7/2023		0 Not staffed	80.00	
		2.6		Submit shop drawings and order L.		HVIIC Contractor Manag	80.00 6/26/2023	7/7/2023		0 Not staffed	80.00	
		2.7			2.1	Steel Erection Contractor	490.00 6/21/2023	9/12/2023		0 Not staffed	480.00	
				Mobilize on Site			100.00 6/6/2023	6/21/2023	12.00	Not staffed	100.00	
		3.1		Install temporary power	1.1	Electric Contractor Mana	16.00 6/6/2023	6/7/2023		0 Not staffed	16.00	
		3.2		Install temporary water service	1.1	Plumbing Contractor Ma	16.00 6/6/2023	6/7/2023		0 Not staffed	16.00	
		3.3		Set up site office	3.1, 3.2	G.C. Superintendent	26.40 6/6/2023	6/13/2023		0 Not staffed	26.43	
		3.4		Set line and grade benchmarks	13	G.C. Survey Crew	24.00 6/14/2023	6/16/2023		0 Not staffed	24.00	
		3.5		Prepare site - lay down yard and t	3.4	G.C. Labor Crew	17.60 6/18/2023	6/21/2023		0 Not staffed	17.60	
		4		Site Grading and Utilities			360.00 6/22/2023	8/9/2023	35.00	Not staffed	360.00	







Maintain your Work Breakdown Structure with efforts and duration. Assign resource roles required for each activity. Load your cost estimates from BOQ and link to your WBS

Maintain your project resources and characteristics. Schedule resource request and plan material constraints using planning optimization.

Maintain your project forecasts and cashflow forecasts.

## Work Breakdown Structure Management

Optimize resource utilization

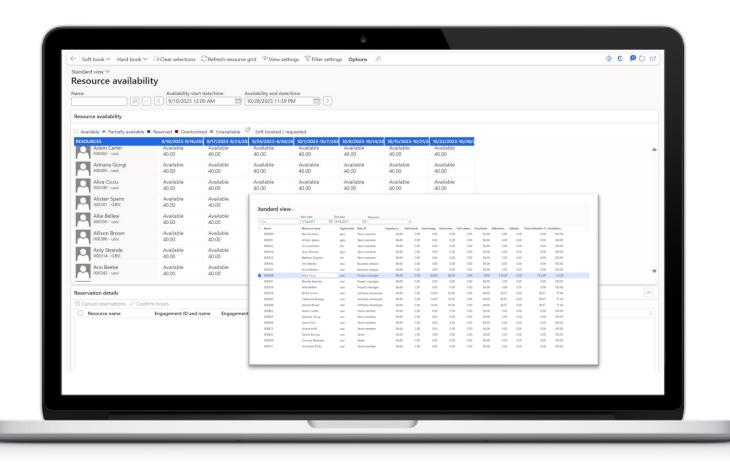
- Maintain WBS directly on the system. Or alternatively use Microsoft Excel or Microsoft project with direct integration.
- Option for integration with Primavera using Data Management Framework and XML templates.
- Assign resource roles needed and build resource characteristics needed for each role.
- Load cost from BOQ and allocate to activities for progress tracking.

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	$\sim 1$		General Conditions			193.60 6/1/2023	6/23/2023	17.00	Not staffed	193.60	
	1.	.1	Receive notice to proceed and sig		G.C. General Management	24.00 6/1/2023	6/5/2023	3.00	1.00 Not staffed	24.00	
0	1.	.2	Submit bond and insurance docu	1.1	✓ G.C. General Manage <	20.00 6/6/2023	m 6/8/2023 m	3.00	1.00 Not staffed	20.00	
	1.	.3	Prepare and submit project sched	1.2	G.C. General Management	20.00 6/9/2023	6/13/2023	3.00	1.00 Not staffed	20.00	
	1.	.4	Prepare and submit schedule of va	1.3	G.C. General Management	17.60 6/14/2023	6/16/2023	3.00	1.00 Not staffed	17.60	
	1.	.5	Obtain building permits	1.1	G.C. General Management	32.00 6/6/2023	6/9/2023	4.00	1.00 Not staffed	32.00	
	1.	.6	Submit preliminary shop drawings	1.5	G.C. General Management	80.00 6/12/2023	6/23/2023	10.00	1.00 Not staffed	80.00	
	1.	.7			G.C. General Management	1			1.1		
	∨ 2		Long Lead Procurement			Skill V					
	2.	1	Submit shop drawings and order I	1.7	Steel Erection Contractor				SEARCH CRIT	TRIA	
	2.	2	Submit shop drawings and order I	1.6	Roofing Contractor Mana	Name	Description	₹ :	O Name	:	
	2	.3	Submit shop drawings and order I	1.6	Elevator Contractor Man	CCChief	Carpenter crew		→ ·······		
	2.	.4	Submit shop drawings and order I	1.6	Plumbing Contractor Ma	FCarpentry	Finish Carpentr		_	(醤)	
	2.	.5	Submit shop drawings and order I	1.6	Electric Contractor Mana	RCarpentry	Rough Carpent		← We didn't fi	nd anything to show here.	
	2.	.6	Submit shop drawings and order I	1.6	HVAC Contractor Manag	TCarpentry	Trim Carpenter	.,			
	2.	.7	Detail, fabricate and deliver steel	2.1	Steel Erection Contractor						
	∨ 3		Mobilize on Site								
	3.	.1	Install temporary power	1.1	Electric Contractor Mana						
	3.	.2	Install temporary water service	1.1	Plumbing Contractor Ma						
	3.	.3	Set up site office	3.1, 3.2	G.C. Superintendent						
	3.	.4	Set line and grade benchmarks	3.3	G.C. Survey Crew	24.00 6/14/2023	6/16/2023	3.00	1.00 Not staffed	24.00	e 1
	3.	.5	Prepare site - lay down yard and t	3.4	G.C. Labor Crew	17.60 6/19/2023	6/21/2023	3.00	1.00 Not staffed	17.60	
	$\sim$ 4		Site Grading and Utilities			360.00 6/22/2023	8/9/2023	35.00	Not staffed	360.00	

## **Resource Scheduling**

Optimize resource utilization

- Maintain resource list for all types of project resources (e.g. labor, equipment, etc.)
- Fulfill resource requests from projects automatically based on roles or assign manually.
- Prepare deployment schedules and share with project team.
- Check resource availability
- Monitor resource utilization.



# **Material Planning**

Optimize resource utilization

- Plan for any material constraints on the project.
- Planning optimization will check for constrained item supply and propose planned transfer, purchase or production orders based on the sourcing policy of the item.
- Anticipate any delays in material receipts and impact on project.
- Review actions for material advance or delay with suppliers based on schedule updates.

Copy plan Delete plan Sup	oply schedule Firming	g history Unfinished planning proce	esses Planned inte	ercompany demand ~ Opti	ons 🔎				0 5
Vaster planning									
Master plan									
StaticPlan V									
Summary of the current plan									
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Delaying safety stock	003865	Planned purchase orders	T0002	6.000 2	21	42 1/6/2017	2/17/2017	0.00	
Delaying salety stock	003866	Planned purchase orders	T0002	37.000 2	21	40 1/6/2017	2/17/2017	0.00	
	003867	Planned purchase orders	T0002	12.000 2	21	37 1/6/2017	2/17/2017	0.00	
	003868	Planned purchase orders	T0002	6.000 2	21	37 1/6/2017	2/17/2017	0.00	
	003869	Planned purchase orders	T0002	477.000 2	21	33 1/6/2017	2/17/2017	0.00	
	003870	Planned purchase orders	T0002	460.000 2	21	2 1/6/2017	2/17/2017	0.00	
	003872	Planned purchase orders	T0003	13.000 2	21	40 1/6/2017	2/17/2017	0.00	
	003873	Planned purchase orders	T0003	6.000 2	21	37 1/6/2017	2/17/2017	0.00	
	003874	Planned purchase orders	T0003	4.000 2	21	37 1/6/2017	2/17/2017	0.00	
	003875	Planned purchase orders	T0003	467.000 2	21	33 1/6/2017	2/17/2017	0.00	
	003876	Planned purchase orders	T0003	445.000 2	21	2 1/6/2017	2/17/2017	0.00	
	003885	Planned purchase orders	T0005	6.000 2	21	42 1/6/2017	2/17/2017	0.00	
	003886	Planned purchase orders	T0005	25.000 2	21	40 1/6/2017	2/17/2017	0.00	
	003887	Planned purchase orders	T0005	344.000 2	21	33 1/6/2017	2/17/2017	0.00	
	003888	Planned purchase orders	T0005	332.000 2	21	2 1/6/2017	2/17/2017	0.00	
	003890	Planned production orders	D0001	3.000 1	13	1/6/2017	1/6/2017	0.00	
	See more								

## **Cashflow Forecasting**

- Cashflow forecasts will be automatically updated from project WBS forecasts.
- Cashflow forecast analysis on multiple levels:
  - Legal entity
  - Project portfolio
  - Project Group
  - Project.





### **Project Execution**

CSI Index V	Standard view V Category hierarchy	
CSI Index     Ot. General Requirements     Ot. Concerte	Name Gale Active Import status CSI Index CSI Index Yes Not applicable	
64 Masony	General	
<ul> <li>9 05: Metals</li> <li>9 05: Wood, Plastics And Composites</li> <li>9 05: Thread And Mointure Protection</li> <li>9 05: Openings</li> <li>90: Finites</li> <li>91: Specialities</li> </ul>	Count for         Madfaility         Dewriften         Yong           S202022 (30.65.MH)         supervision         Cilinity         Cilinity           Gardy to scribly product         Cilinity         Granty         Granty           Mindail for         Cardy to scribly product         Granty         Granty           Mindail for         To:         Cilinity         Cilinity           Mindail for         To:         Cilinity         Cilinity           Value (2022) AM         Cilinity         Cilinity         Cilinity	dex tλ
<ul> <li>11: Equipments</li> <li>12: Exercisings</li> <li>22: Pluebing</li> <li>24: Electrical</li> <li>27: Communications</li> </ul>		ry Display Online 0.00
28 Electronic Safety and Security     82 Stationery	Products	
81: Oothes And Safety Gear	Category attributes	
<ul> <li>82: Tools &amp; Hardware</li> <li>83: Food Items And Miscellaneous Medicines</li> </ul>	Commodity codes	
<ul> <li>Bit Formwork &amp; Scaffolding</li> <li>85: Cleaning And Husienic Items</li> </ul>	Category pears	
<ul> <li>88 Ministeriosa</li> <li>98 Others</li> </ul>		

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13	The works comprises the construction, completion, ma-	Farls	2.00			0.00		
14	The Contractor shall allow for obtaining all necessary		2.00		12.000.00	0.00		
1.5	The Contractor shall allow for setting up the site inclu-	Each	2.00	8,920.00	17,640.00	0.00		
1.6	The Contractor shall allow for the supply, install and	Each	1.00	14,863.53	14,863.53	0.00		
17	Supply and Erect, 2 nos. of Project Identification Sign	Each	1.00	5,630.00	5,630.00	0.00		
1.8	The Contractor shall establish necessary offices, and f.	Each	1.00	24,973.50	24,973.50	0.00		
1.9	The Contractor shall also be fully responsible for the s.	Each	1.00			0.00		
1.10	The Contractor shall provide separate telephone lines	Each	2.00			0.00		
1.11	The Contractor shall provide covered parking for the	Each	1.00			0.00		
1.12	The Contractor shall take full responsibility and pay all.	Each .	1.00	11,594.80	11,594.80	0.00		
1.13	The Contractor shall allow for compliance with all traff.	. Each	1.00			0.00		
1.14	The Contractor shall take full responsibility for providi.	Each	1.00	94,042.56	94,042.56	0.00		
1.15	The Contractor shall ensure that an efficient organisat.			957,587.00	957,587.00	0.00		
1.16	The Contractor shall provide, erect, maintain, move fr	Each	1.00	68,639.73	68,639.73	0.00		
1.17	Provide and maintain temporary sheds for the storag			13,120.50	13,120.50	0.00		
1.18	Provide all constructional plant, cranes, lifting equipm.			207,093.86	207,093.86	0.00		
1.19	Provide and maintain telephone, fax line and internet		1.00			0.00		
1.20	The Contractor shall comply with requirements of all s.		2.00			0.00		
1.21	The Contractor shall allow for necessary watching for		1.00			0.00		
1.22	The Contractor shall allow for testing all materials as r.		1.00		9,000.00	0.00		
1.23	Provide all necessary temporary scaffolding for the pr.			2.000.00	9,000,00	0.00		



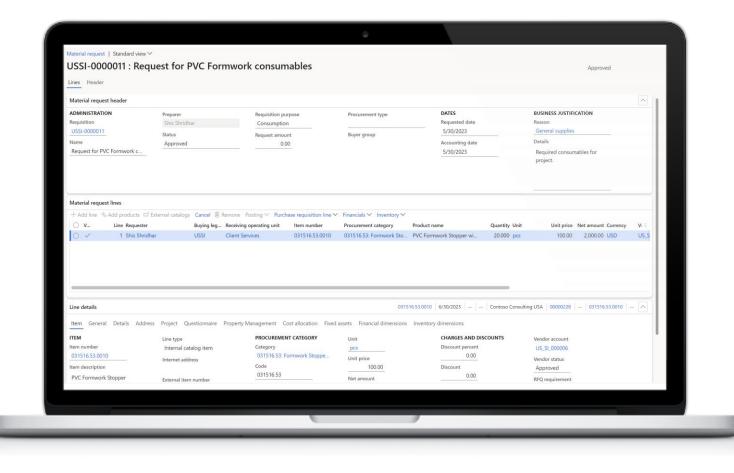


Manage materials, resources and subcontractors on your projects, track their cost against your budget. Automate your project billing, WIP and earned value management, and use pay-when-paid with your contractors. Control your project budget and prepare job cost reports with multiple Cost To Complete (CTC) trends. Analyze project performance and collaborate with your clients using portals.

## **Material Management**

Simplify project procurement

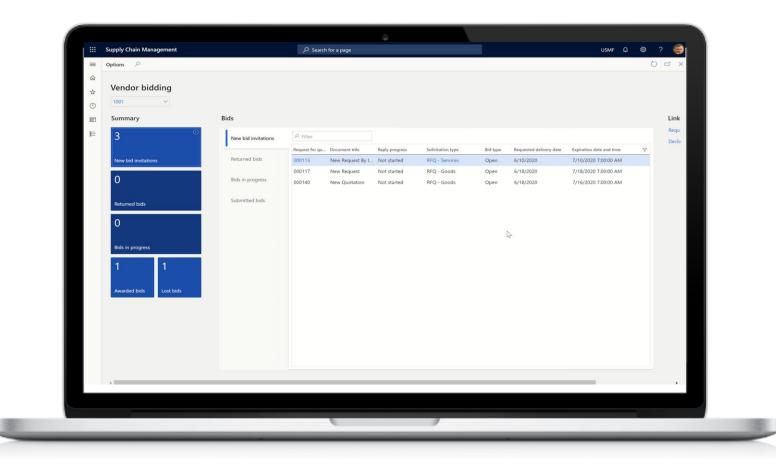
- Initiate Material requests from by project engineers. Multiple request classifications can be used for Standard materials, Permanent materials, or fixed assets.
- Maintain inventory for each project site and provide visibility for store supervisors on inventory in the main warehouse.
- Integrate weigh bridge for receiving tickets and recording material and transportation costs on the project.
- Categorize project materials using flexible category hierarchies (e.g., CSI index for divisions and sub-divisions) to make it easier for users to find and reduce human error.
- Configurable workflow for approval (project manager, cost control, store supervisor)
- · Automatic budget check against material requests.
- Material request fulfillment can be either:
  - Through transfer from main store
  - Through a purchase requisition.
- Requests for quotations can be initiated from purchase requisitions automatically.
- Vendor collaboration portal can be used by suppliers to submit their bids for comparison sheets.
- Purchase orders are approved through workflows with electronic signature capabilities.
- Product receipts are recorded against the Purchase Orders.
- Utilize production control for items that need processing or fabrication
- Material is then received at site and issued against the material request on the project with full traceability on the associated procurement cycle.



## **Vendor Collaboration**

### Manage vendors and facilitate collaboration

- Collaborate with external vendors using a vendor collaboration interface that displays information about bids, orders, and invoices
- Set up a workflow to provision new interface users and manage their security roles
- Use the vendor collaboration mobile workspace to help vendors stay informed on order statuses and respond easily to orders that are awaiting approval
- Retain records of all collaboration actions for vendor performance evaluations and auditing purposes



## **Resource Management**

### Collaboration and simplified time and expenses

- Use resource timesheets to record their time and book their cost on projects.
- Timesheets can be created by the resource, or on their behalf for a group of resources by their crew leader.
- Timesheets have approval workflow for processing and posting depending on the resource type.
- Utilize intercompany timesheets for resources owned by sister companies on the system.
- Resource requests are available for multiple types of resources:
  - Staff or labor request.
  - Plant request.
- Use formwork and scaffolding requests to request their allocation on the project.
- Resource requests are checked against the project budget during approval workflow.
- Leverage the Integration with Microsoft Teams for easier collaboration between employee resources.

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## Asset Management

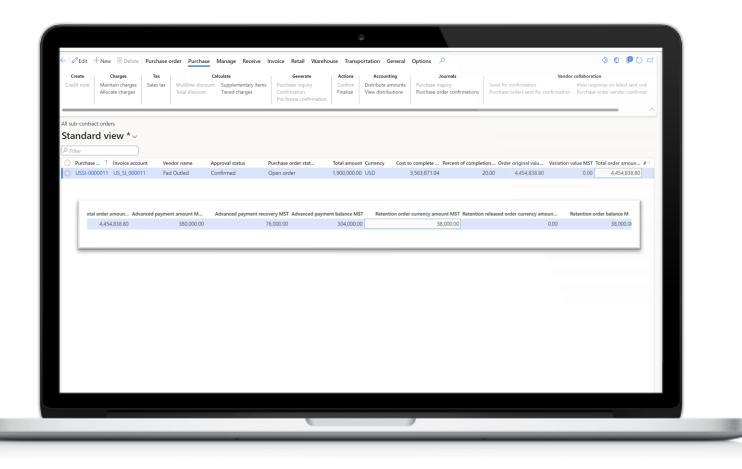
Ensure business continuity

- Maintain a comprehensive list of all company assets and operation resources with their make, manufacturer and warranty details in each functional location.
- Track the total cost of ownership for operations assets and manage ongoing maintenance for those assets
- Manage the full lifecycle for an asset while keeping track of asset locations and hierarchies
- Use preventive maintenance to track, manage, and monitor assets based on the manufacturer's recommendations
- Plan—automatically or manually—using key parameters such as worker capacity, availability, or work order criticality
- Track spare parts to effectively manage inventory



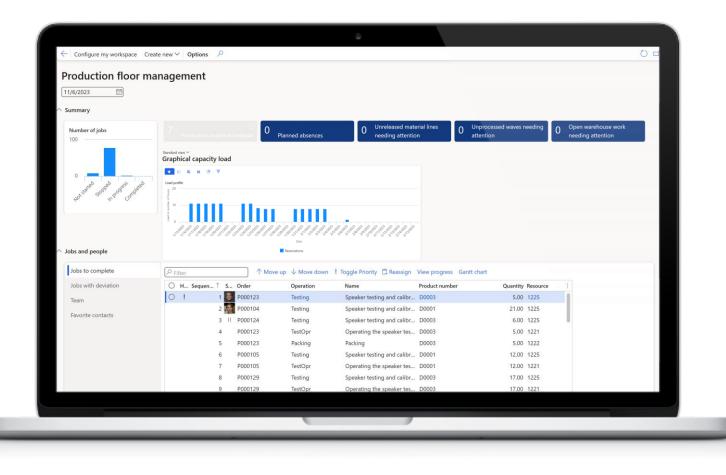
## Subcontract Management

- Use subcontract requests to initiate a request with the commercial department for a subcontractor service. Packages can be copied directly from the project BOQ.
- Subcontractors can use the vendor collaboration portal to submit their bid. Comparison sheet can then be produced to select the appropriate contractor.
- Subcontract agreements keep track of the original and revised contract with the supplier. Allows for multiple types of retention (Performance bond, material on site, etc.). And also multiple types of advanced payments.
- Subcontractors can use the portal to submit their Payment certificate for approval and payment. And will be able to track its status.
- At any time, you can keep report on completed percent, retainage and advanced payment per agreement.



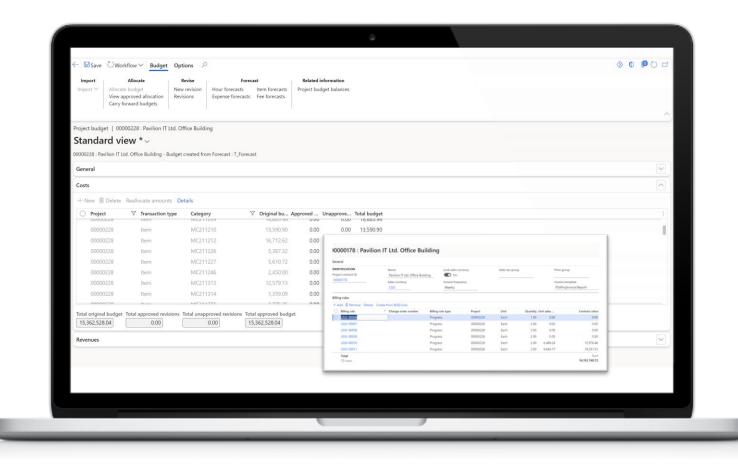
## **Production Management**

- Manage your project assembly and fabrication needs, batching plants and delivery tickets from a single solution.
  - Production order: A classic order type used to produce a predetermined quantity of a product on a specific date.
  - Batch order: A formula-based order used for process industries and discrete processes
  - Kanban: Used to signal repetitive and lean manufacturing processes
  - Project: Used to assign a schedule and budget to specific products and services
- Manage the steps required to manufacture products—from creation to when a product is ready for shipment, and Calculate estimates for material and resource consumption
- Get immediate insight and make it easier to instruct and guide workers with the information they need to perform their jobs
- Allow managers to easily track production order costs with continuous registration approvals and transfers
- Register and track project activities and nonproductive tasks
- Register material usage on a mobile application



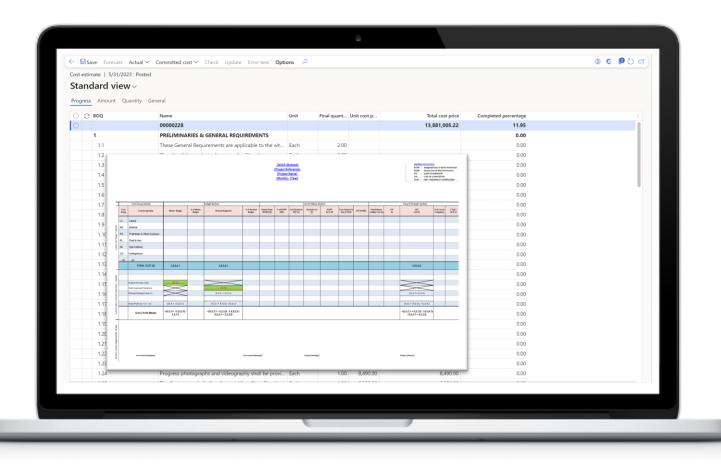
## **Project Variations**

- Process request for variations or variation orders directly on the system with project quotations and project BOQ revisions.
- Revised BOQ will carry a variation order reference for traceability.
- Project budget revision is created based on updated BOQ
- Project contract terms are created with VO reference based on updated BOQ.
- At any time, you can track the original project budget, variation orders and their impact, and final revised project budget and contract values.



## **Project Estimates and Cost Control**

- Prepare your project estimate periodically to calculate project costs
  - Actual booked costs
  - Committed POs and SCOs
  - Accrual cost
- Use Accrual journals to account for any accrued costs (e.g. unsubmitted invoices, etc.) on the project
- Automatically calculate percentage of completion based on completed activities –or opt to use manual entry- for earned value management and accrued revenues.
- Use percentage of completion to apply different trend calculations for cost to complete calculation per cost category:
  - Budget trend
  - Actual trend
  - Recovery trend
  - Manual trend
- Produce monthly job cost reports for project performance.



### **Project Billing** Enhance visibility and control

- Manage customer advances and recoveries. Manage contract retention and request retention release.
- Automatically update contract status with percentage of completion from monthly project Estimate or enter it manually.
- Prepare project invoice proposal based on percentage of completion or milestone billing.
- Submit the invoice proposal for review as a Payment Application with the client, once confirmed, post it into a project invoice.
- Keep track of invoice amount, invoiced percent, and remaining contract amount.

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## **Project Collaboration**

### Drive collaboration and improve productivity

- Leverage Dynamics 365 integration with Power Pages portals to collaborate with your clients, consultants, and main contractors.
- Automate project correspondence and submittals using workflows and business processes for notifications and approvals:
  - Extension of Time (EOT)
  - Request for Information (RFI)
  - Confirmation of Verbal Instruction (CVI)
  - Site Inspection Reports (SIR)
  - Non conformance reports (NCR)
  - Engineering Instructions (EI)
  - Schedule of rates (SOR)
  - Shop drawings
  - Material submittals
  - Method statements
  - Variation orders
  - Etc.
- Leverage SharePoint integration for document management and version history.

