

Microsoft Center of Excellence Azure 5-Star Service

Assess, Plan, and Optimize Your Azure Investment



Adopting the cloud is no small undertaking. You might have applications to migrate, servers to upgrade, and software licenses to change. Connection's Microsoft Center of Excellence has developed a way to make your journey to the cloud much easier. Our Azure 5-Star suite of offerings is designed to help take you from ideology all the way to the point of deployment. Our three-phased approach creates an adoption process that is customized to your business's unique needs. Best of all, the entire suite of services is complimentary for current Connection customers.

Step 1: Azure Baseline Assessment

There are a host of tools on the market today to help optimize Azure at the resource level. Most organizations use Azure for multiple purposes, so our Baseline Assessment records your usage across the entire Azure ecosystem and ties it all together— with visuals, dashboards and workbooks that technology and business stakeholders can understand. You get a true answer to the question, “What is our Azure ecosystem doing for us?”

Step 2: Azure Readiness Assessment

Connection's Azure Readiness Assessment provides your organization with a data-backed roadmap that is essential to properly adopting the cloud. Not only does the assessment provide your organization with a detailed blueprint, but you also receive a detailed analysis of the Microsoft Cloud benefits, such as resource sizing, standard pricing, hybrid-use-benefits, reserved instance detail, and best practice incentive stacking.

Step 3: Azure 5-Star Service

The Microsoft Cloud platform has continuous value built into the stack and purchasing vehicles. And Connection's 5-Star Service is a 100% complimentary suite of services that is available to you as long as you still do you Microsoft business with Connection. The services include complimentary scoping, Microsoft Cloud Private Preview programs, reviews of existing Azure governance, White Glove Support, and much more!

How Connection Does Things Differently

- 1. Experience:** Our consultants have been working in Microsoft Azure cloud for years—some even since it hit the market—and some sit on Microsoft Azure's Advisory Board. Helping cloud customers is our passion—we have assisted and consulted for thousands of Azure customers.
- 2. Focus:** Our professionals are focused on delivering industry leading consultative services. Our cloud consultants are part of a comprehensive continuum of care for our customers that includes business, licensing, and technical resources. Our sole focus for the team is to aid businesses in transitioning to the cloud while maintaining continued success and optimization.
- 3. Continued Support:** Once we help businesses successfully adopt the Microsoft cloud, we do not make our exit. Connection's Microsoft Center of Excellence will be your trusted advisor from the research phase and beyond deployment. We strive to set the standard for what partner value should look like.

To learn more about the benefits of our Azure Landscape Optimization services, contact your Account Manager today.

Business Solutions	Enterprise Solutions	Public Sector Solutions
1.800.800.0014	1.800.369.1047	1.800.800.0019

www.connection.com/Azure