77% of security decision-makers experienced at least one data breach over the past 12 months
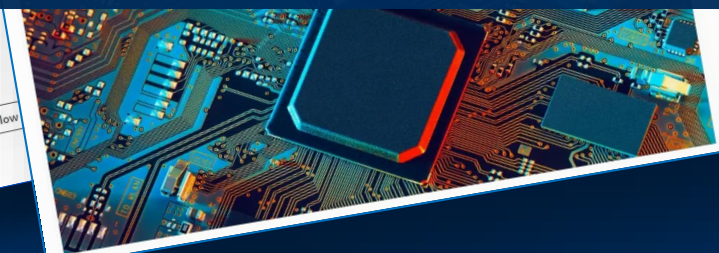
$4.45M Average cost of a data breach in 2023

51% of organizations have plans to increase investments in security directly as a result of a breach

We Hear from Our Customers that They Need to:

Improve Security
Get best-of-breed protection and productivity

Improve Efficiency
Deliver simple to use solutions designed to work together

Prove Controls
Address continuous compliance requirements imposed on the business and by cyber insurance providers

Gain Expert Support
Combat shortage of security professionals in the market

Consolidate
Cut costs and eliminate redundant cybersecurity solutions

Connection

Managed Cybersecurity and Compliance Services

Powered by **abacode**

Solution

- 24x7x365 managed threat detection and response – "Eyes on Glass"
- Professional services for security awareness training, vulnerability, assessments
- Manage your on-premises, multi-cloud, and Software-as-a-Service (SaaS) architectures
- Security architecture reviews and governance
- Implement SIEM or leverage existing, agnostic tool sets

Benefits

- Compliance and cybersecurity integrated into ONE managed program
- Access to an entire team of cybersecurity and compliance experts
- Continuous compliance attestation for auditors, customers, partners, and insurance
- Remove security tool redundancy and consolidate suppliers
- Predictable monthly spend

Added Value

- Security research and development
- Security product evaluation
- Product agnostic support
- Delivering services throughout the Americas and Europe
- Microsoft Security product expertise

Certifications and Compliance Programs

CMMC-AB RPO REGISTERED · ISO 9001:2015 CERTIFIED COMPANY · CIS Controls · HIPAA COMPLIANT · AICPA SOC aicpa.org/soc4so · NIST National Institute of Standards and Technology · PCI DSS COMPLIANT · Microsoft Solutions Partner Security

Connection

Compliance by Industry

Achieve the Security Certification You Need with Connection

Healthcare
HIPAA, HITRUST

Banking and Finance
Penetration Tests, PCI DSS, FFIEC, FINRA

Public Sector
NIST 800-171, CMMC, FIPS, ITAR, FedRAMP

Retail
PCI DSS

Global IT Procurement and Services
SOC 2, ISO 27001, GDPR, CCPA

Education
FERPA, FISMA, GLBA, HIPAA, HEA

IT and Cybersecurity
CIS, NIST CSF, ISO 27001, SOC 2, GDPR and CCPA

Manufacturing
NIST 800-53, NIST-800-171, CMMC, ISO 27001

Connection®

Microsoft Security Stack Optimization

Leverage and Optimize Your Microsoft Investment

Simplify Vendor Management

- Integrate and optimize up to 50 product categories

- Eliminate redundant capabilities

- Consolidate number of contracts

- Cut third-party consulting and deployment costs

Strength of the Microsoft Stack

- Microsoft Copilot for Security: Detect and respond faster and more accurately

- Microsoft Sentinel: Increase SecOps with a unified SIEM and enterprise-wide visibility

- Microsoft Defender: Fully protected at the edge with endpoint detection and response

- Microsoft Entra ID: Secure identity and access management establishing the foundation of your zero-trust approach

Microsoft Solutions Partner

Security

Connection

Microsoft Security Stack Optimization

Get Up to 60% Savings

$63 per user/month

$24 per user/month

Compliance ($33)

Compliance Management

Search and eDiscovery; Auditing (Advanced)

Insider Risk Management; Access Control

Information Protection and Governance

→

Microsoft 365 E5 Compliance
add-on to Microsoft 365 E3

($12)

Microsoft 365 E5 Security
add-on to Microsoft 365 E3

($12)

Security ($30)

Identity and Access Management

Intrusion Detection, Investigation, Prevention,
and Threat Intelligence

Email Protection

Endpoint Protection and Response

Cloud Access Security Broker

Examples of multi-vendor standalones

Full E3 Suite

Microsoft 365

Up to **60%** Savings

Web Direct/Base Price shown for Microsoft offerings. Multi-vendor prices based on publicly available estimated pricing for other vendor solutions and are illustrative.

Connection®

Cybersecurity–Microsoft Security Stack Optimization

Continuous Compliance and Threat Hunting

Powered by

abacode

Challenge

A Connection customer had increased regulatory compliance issues and had difficulty hiring the necessary IT security staff.

The customer had several legacy security solutions and Microsoft 365 across their organization.

Lacked complete visibility of all devices causing operational inefficiencies and security blind spots, potentially compromising client data security.

Solution

- Connection teams assessed and worked with the customer to implement the Managed Cybersecurity and Compliance services, powered by Abacode.

- Connection created a roadmap to upgrade the customer to Microsoft 365 E5 licensing, enabling the full use of Microsoft Defender and Sentinel products and the phase-out of legacy security products.

- 24x7x265 Security Operations Center (SOC) services provided continuous monitoring of threats.

- Address all the compliance requirements imposed on the customer with the necessary reporting.

Result

Comprehensive suite of security tools, services and features for protection, integrated with Microsoft applications, including:

- Centralized dashboard for visibility and continuous compliance

- Malicious activity detection from all digital assets and threat hunting

- Cost-effective usage of toolset and Microsoft licensing, compared to utilizing multiple third- party solutions

Teams Involved:
Security Professional Services, Microsoft Licensing, Abacode

Source: Customer project

Connection®

Thank You!

For more information visit
www.connection.com/Services

Connection®
we solve IT®