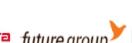


About PeopleCart

- Peoplecart is modern Engagement, Feedback & Recognition Platform. Our apps enable organizations to improve engagement & real-time feedback, tech-drive R&R, and simplify global redemption.
- Company HQ in Hyderabad, India and operates in North America, South East Asia and Middle East.
- Our mission is to enable employees (client teams & own teams) accomplish possibilities.
- SAAS deployment, ISO 27001 & VAPT certified, Tech stack: Microsoft Azure/ PostGres SQL, Go Lang & Vue JS
- Member of France Canada Chamber of Commerce (FCCCO) & Confederation of Indian Industry (CII)



















FINANCE



























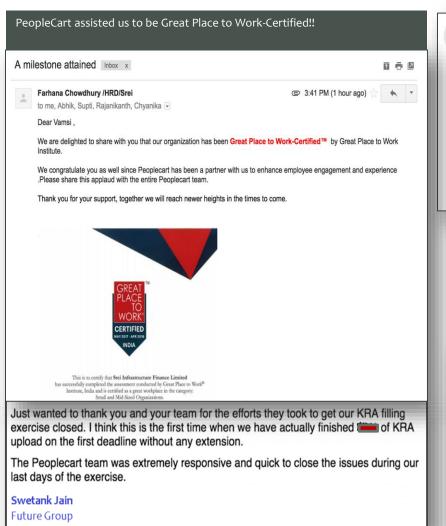
Our Purpose

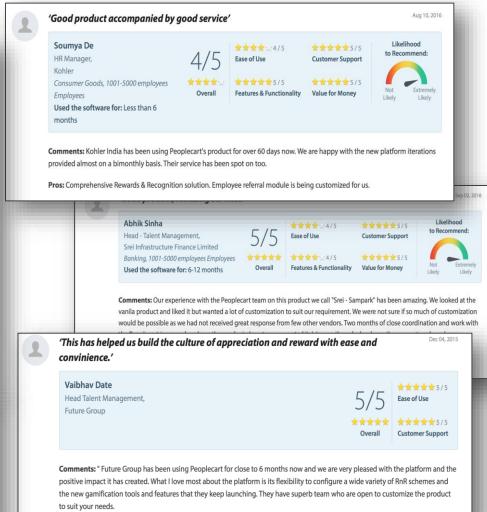


On an average 1/3 of our active life is spent at workplace

"We enable employees accomplish possibilities, and in turn improve workplace happiness"

We are what our customers say about us!



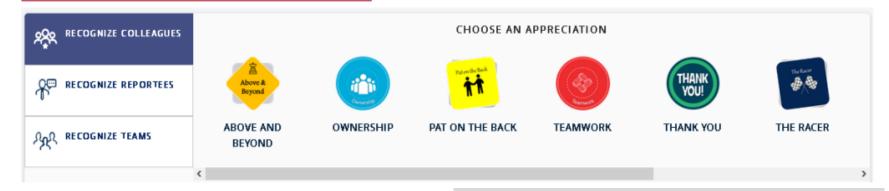


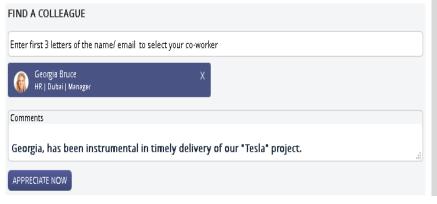




Peer to Peer Appreciation

Appreciation around the Year





- Automate Peer to Peer recognition/appreciation
- Define badges aligned to org values, behaviours, competencies
- Customized badges/icons for each promotable behaviours
- Facilitate employees to appreciate instances of positive contribution/ behavior, demonstration of organizational values, desired behaviours
- Gamify by creating progressions leading to titles like Value Champion, Trailblazers, True Citizen etc.
- Flexibility to create monetary/non-monetary badges

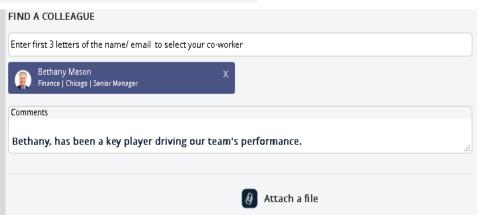


Approval Based/ Manager Driven Nominations



Automate Nomination Workflows

- Automate Manager driven approval based Nomination Programs
 - Individuals/ Teams
- Define multi layer approval workflow
- Attach multiple files to support nominations
- Customized icons for each nomination type
- Enabling Managers/ Team Leads to nominate high performers
- Peer participation through likes/comments on WoF
- Flexibility to configure Panel approval awards as well

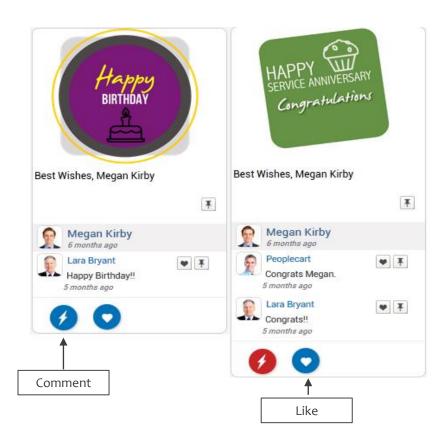




Milestone Awards



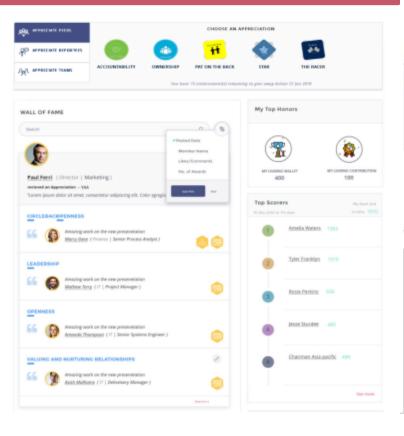
- Make your employees feel special on their personal & service milestones
- Automated celebration feeds on the employee social space
- Allow peers to become part of the celebration and make the occasion more special
- Develop connect on a personal level
- Infuse confidence in the company's future
- Flexibility to upload rewards & recognition through xls uploads using the administrative backend-





Virtual Wall of Fame

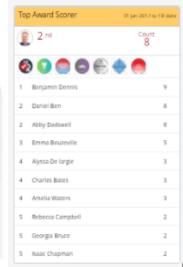
Recognition Feed Screen Social recognition, proliferation of role models - via web/ mobile app



Leader Boards



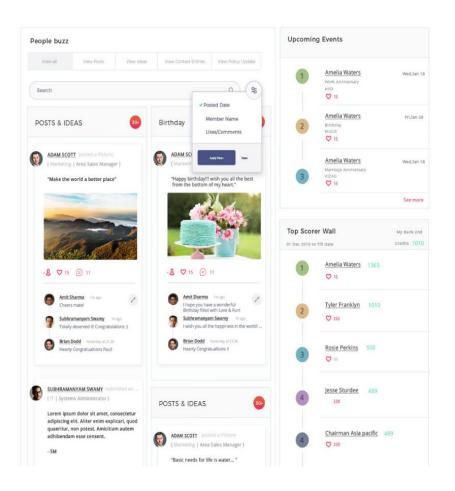
Badge Endorsement Post



- WoF auto publishes "Recognition Post/Feed" on completion of recognition/award process
- Colleagues can contribute to the live recognition feeds and build success stories from each achievement
- Real-time comment / like option for social participation
- Leader boards displaying Top Award / Badge Scorers across the organization



Share & Engage Through People Buzz



PeopleBuzz

- Share organizational and personal updates, connect & engage better
- Make selective/organization wide announcement



Mood Meter

Instant pulse polls to identify employees mood on daily basis

Global Reward Redemption

- Provide employees with a greater choice of rewards that are exclusive & experiential in nature and culturally relevant
- Experiences make memories and memories create repeated behaviours
- User can choose from a variety of options to redeem his/her credits
- User can filter the voucher by categories
- User can search by a keyword for a specific voucher





3000+ Ready options across 70+ countries

Catalogue gives access to millions of products

On demand alliances for new geographies Culturally relevant & locally redeemable options Reward value standardization across currencies -PPP Index





Fueling Organizational growth through agile Performance & social Recognition

Alignment by culture and to organizational vision was identified as a critical intervention, against the background of fierce competition. Client was early to recognize the value of this initiative to ALIGN across all its retail concepts spanning a diverse workforce of over 35,000 people.

Approach: In such a scenario speed (in thought & action) and strength (in perseverance & change absorption) became important cultural objectives sought to achieve (which was driven and achieved during the first 24 months of the platform implementation). Inculcating a deeper alignment through cascaded goals all the way from organizational vision onto one's individual goals is then achieved through a highly digitized solution that is flexible, fast. Through PeopleCart's Perform & Engage platform with inbuilt social features, flexible technology and gamifiable rules, the group embarked on a journey to make Speed, strength and quantitative holacracy goals a way of life at work.

PeopleCart's solution was built with the following features:

- Flexibility to align individual goals with the org. vision & mission and percolating Speed & Strength into the workforce DNA
- Multi-layered and multi-directional cascading of goals, real-time feedback on configurable goal milestones, crowd sourced endorsements from peers and a culture of on the spot appreciation.
- Gamification of entire framework to amplify value proposition & drive greater alignment to objectives.

Transformed culture aligned to org goals & values



Tremendous workplace positivity attracting best talent



All set for achieving year 2020 goal of cross market supremacy

Highlights



Award Winning Use Case

Real Goals & feedback system

 Cascading of goals from CEO/ vision, real-time WhatsApp interface for feedback, summary and analytics at various reporting levels, Holacracy options

Recognition Awards

 Peer-to-Peer Badges - Value Cards, Individual Awards -Mustang (or) Top Gun, Team Awards - The A Team, Privilege Circles - Future Gold/ Platinum Clubs, Chairman Club

Milestone Awards

New Arrivals - Value Litmus,
 Personal & Service Milestones

 2gether, Development Plan
 Milestones



KPI Gamification

A global company intended to drive performance to improve individual employee KPIs, get recognition based on continuous improvement, and lastly drive team level competition based on composite Game score. Key features of the solution:

- KPI based data inputs around 20 identified metrics such as attendance, outcalls, call time, success rate and many others – Enabling team leads/ leaders and admin to input the KPI data for Parameter wise gamification as well as composite scores
- Individual tracking daily data and monthly summaries
- Team and Tribe level gamification for competition themed along "Hunger Games" Flexibility to group teams, tribes, custom logos, and backgrounds
- Organization wide display of performance of Teams Access to employees to the Wall of game to compare their team's and individual performance against other teams and individuals
- Analytics dashboard and leaderboards Decision enabling analytical dashboards to display the top performing teams, top performing individuals of respective teams. Leaderboards displaying the overall weekly top scores
- **High engagement** Connect to employees through mobile notifications and updates

Highlights



Award Winning Use Case

- Organization wide proliferation of KPI data increased transparency and healthy competition amongst teams
- Custom analytics and dashboard views for leaders
- Increase the use of best practices through communication



Driving Innovation from Spark to Sparkle

A Fortune 500 global company into the premium Bath & Kitchen fittings business, was looking for a solution that could help them drive innovation through the entire lifecycle right from the time an idea is born till the commissioning of the project. They wanted to extend the same program across it's entire workforce of 30,000+ employees across 25 countries globally. PeopleCart created an Innovation platform called **Spark to Sparkle** built to not just gather, but also nurture and implement new ideas that create value for the organization or the stakeholders.

PeopleCart's S2S solution was built with the following features:

- Social interface to make innovation a way of life where the entire workforce internalizes the tenets of innovation and practice the desired actions repeatedly till they become a habit.
- Ability for BUs to create relevant themes and for employees to submit ideas across themes, regions together with colleagues.
- Ability to map a variety of subject matter experts to select and nurture relevant ideas
- Ability for Leaders to identify best ideas (basis cost benefits analysis, budget vs ROI) and assign resources for implementation tracked through real time progress
- Recognize and reward the top contributors on a global platform
- Involve all employee in nurturing of best ideas and drive organization wide engagement



Highlights

- Program rolled out to 8,000+ employees across 12 countries. To be extended to other 22,000+ employees and additional 13+ countries in Phase 2
- Abilities for each Business Unit to create themes specific to their business and specific to a period
- Unified single platform for global workforce
- Platform accessible for cultural relevance and higher adoption in English, French, Spanish, Thai, Mandarin, Hindi (Phase 2)
- Structured evaluation process with crowdsourced inputs to drive engagement
- Integration with client existing HRMS system for low day to day administration



Case Study IV

Peer Appreciation

A renowned Financial Services Company was looking at an integrated solution to develop a culture of positive appreciation across its 10,000+ workforce in India. PeopleCart deployed an automated solution with the following features:

Peer to Peer Endorsements

- Across the organization any employee within the organization can give away a badge to another employee within, across designations, Service lines, locations etc.
- One per Month each employee can give away one badge a month to his applaud
- Names of the Badges These badges could be defined as simple badge such as "I applaud" with option to comment, initially and will be subsequently extended either by ABC's organization values (for ex: Gr8 on integrity, respect & teaming etc.) or by Balanced score card components (for ex: Hi5 on Market leadership etc.)

Highlights

- Connect Workforce
- Recognize top contributors
- Access analytics & preappraisal reports
- Identify gaps in practice of key organization values/ parameters
- Hall of Honor 5 such badges would get an employee entry into Hall of Honor. Each entry will be part of Hall of Honor for minimum 90 days. Hall of Honor in the landing page would show recent 10 entries
- **Rewarding** Badges could have monetary value of INR 250 (or any other value) each and could be redeemed against multiple national vouchers such as Shoppers Stop, Spencers, Café Coffee Day, Tanishq etc.
- Baseline Appraisal Reports Analytical insights based on real-time data on organizational / BSC values



Automated & Integrated Platform

The largest generic pharmaceutical manufacturer in the United States wanted to automate their Rewards and Recognition process for 4,000+ employees. PeopleCart is deployed to replace a manual reward system, where employees were being rewarded but were not socially recognized.

PeopleCart deployed a solution with the following features:

- Use case for distributed Pharmaceutical/ Manufacturing set ups Created and successfully implemented work flows that address Employees' low mobile / internet penetration
- Real time recognition of employee actions Dashboards facilitate the real-time analytics with respect to the Organizational and Individual progress.
- Evaluate Effectiveness of Recognition Framework Defined assessment metrics and reports provide the insights for framework utilization
- Real-time Recognition of Employee progress Dashboards facilitate the real-time analytics with Organization progress, Individual's progress
- The Reward of Choice Employees have the freedom to redeem reward points across variety of options.

Highlights



- Use case for distributed Pharmaceutical/ Manufacturing set ups. Created and successfully implemented work flows that address Employees' low mobile / internet penetration
- Integrated framework to provide highly impactful experience.
- Instant gratification through Automated redemption process which provides varied options to employees.





Global Redemption

A global technology company focusing on VAS based solutions for Telecom companies, was looking for a solution that could extend the same rewards experience to all its employees across 22 countries in America, Europe, Asia & Africa:

PeopleCart's solution was built with the following features:

- Local reward options in each of the 22 locations First time catalogs were set up in countries like Burkina Faso, Gabon, Chad, Niger, Indonesia & Philippines
- Regional mapping of employees to catalog System validates location with login credentials to ensure employees are directed to the relevant catalogs with reward options in the local currencies
- **Region wise Analytics dashboard** Decision enabling analytical dashboards for leaders with metrics based on geography, business unit, and reward classifications
- High engagement being created through a series of interventions that include catalog promotions







- First time ever local redemptions in West African Nations
- Wide variety of experiential reward options across all geographical location.
- Custom analytics and dashboard views for leaders
- All Recognition programs to be managed on a single integrated platform

