

Empowering Stakeholders to Deliver Business Value Using Persistent Connected Copilot Solution

Personas and Journey Maps



CIO / CTO

Responsible for...

- \ Reducing IT costs
- Migrating legacy CRM systems to Microsoft ecosystem
- \ Providing right data at fingertips
- Delivering business value

Connected Copilot plugin maps 80% of data to migrate from CRM to MS

Dynamics



Chief Product Officer

Responsible for...

- Developing products & solutions for end-to-end value chain across domains
- Integrating solutions/systems in the value chain
- Launching products faster to the market

Connected Copilot integrates solutions in Azure Marketplace to build an end-to-end integrated industry value chain platform



Chief Customer Success Officer

Responsible for...

- \ Resolving issues proactively
- \ Improving agent productivity
- Delivering superior customer experience
- \ Optimizing IT costs

Services Copilot auto-generates contextual response emails with right resolutions

Microsoft Teams as the Interaction Interface

- Saves license & resource costs
- Migrations at 2x speed
- \ Easy to use for business end users

- Single window to E2E solution
- \ Ease of solution adoption
- \ Faster product launches

- \ Improved agent productivity & CSAT
- \ Faster query resolution time



Value Chain Orchestration – Illustrative Example Patient Onboarding Management

- Value stream driven Azure Marketplace
- Integration of Systems -Value Stream example of a E2E patient management system for Healthcare providers bringing together patient onboarding, patient care, self service and post care solutions.
- Connected Copilot integrates solutions in Azure Marketplace to build an endto-end integrated industry value chain platform
- **Custom Copilots integrated** with M 365 interface

Inquiry and Callback

Appointment Booking & Registration

Record Medical History & Verification

Prescription & Reports

Follow-Up & **Feedback**



MazikCare Patient Self-Service Kiosk

Quisitive



Power Apps

Streamline patient check-in, reduce staff burnout, and improve patient throughput and safety.



Infosys Patient Check-in

Infosys Limited

Power Automate

Infosys Patient Check-in app digitizes complete patient experience from their walk-in to discharge.



Digital Signup

SOFTURA





SaaS

ehCOS Clinic

NTT DATA EMEAL ehcos

An open Digital Health Record platform that maximises value and health outcomes for patients



James Software

James Software BV



An electronic patient file system. We develop flexible EPF for various healthcare professions



Digital Outpatient Appointments

Storm ID



Transforming outpatient experience for patients and clinicians



CitiusTech GenAl **Physician Assistant**

CitiusTech



GenAl Physician Assistant solution can help reduce provider burnout and improve patient experience

MazikCare Appointment Scheduling

Mazik Global Inc.



Operations

A tool to simplify scheduling processes through integration and automation.

Integrating different products/solutions from Azure Marketplace to build an end-to-end patient onboarding solution

Harnessing Microsoft Teams as Business Interface to Enhance Business Productivity

Integrate various business & IT applications using Microsoft Copilot Studio

Persistent Connected Copilot Factory: Building connected copilot plugins at scale to integrate third-party applications with various renowned business & IT applications harnessing Persistent Connected Copilot Solution on-demand basis within 3-6 weeks

Azure OpenAl | Microsoft Copilot Studio | Serverless (Azure Functions) | Low code/No code (Power Automate) | M365

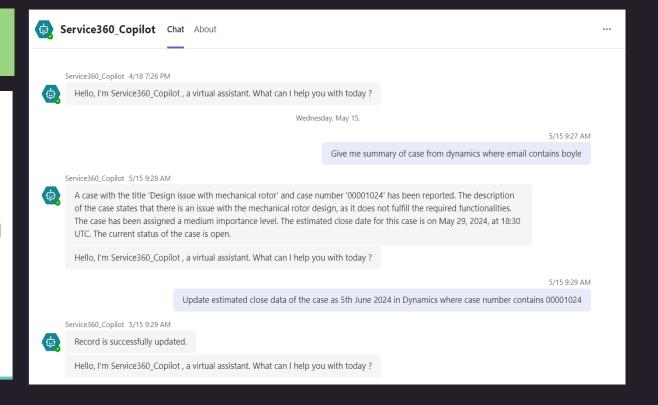
Connected Copilot plugins boosts the productivity of business users by at least 30%

Traditional way of integrations is costly & resource intensive

- Uses license-based thirdparty integration platforms
- Requires a team of skilled developers

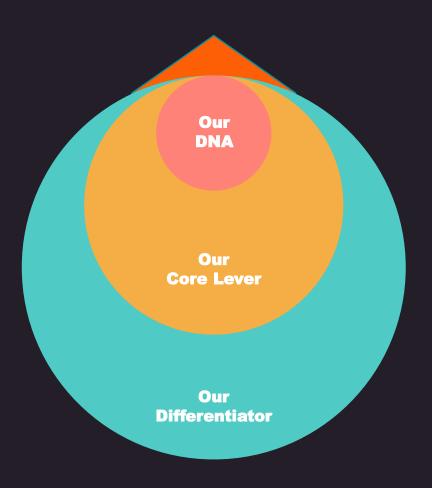
Gen Al-based Integration Using Microsoft Copilot

- Saves license costs drastically as it is org-based license (~ \$200 per month)
- Easy to use & more productive for business end users





Persistent Brings Strong Product Engineering Capabilities



Product Engineering is Our DNA

33+ years of Engineering DNA serving 16 of the Top 20 global software companies and Hyperscalers

Connector Engineering is Our Core Lever

20+ years of experience in developing, maintaining and implementing enterprisegrade data connectors. Also, Strategic Connector Engineering Partner for Cloudnative and Al/ML products for all major Hyperscalers.

Generative AI is Our Differentiator

Strategic partnership and investments for Gen AI with Hyperscalers like Microsoft. A well-established dedicated Microsoft Viva practice integrated with GenAI as well as a dedicated Gen AI CoE and Innovations Lab.

