



Persistent Teams Rooms Transformative Offering

Innovative solutions driving continuous
collaboration improvements

November 2025



Rapid Deployment of MTR

Zero-touch provisioning streamlines setup, minimizing manual effort and errors.	Native integration with Microsoft 365, Teams, Outlook, and Entra ID ensures seamless collaboration.	Certified hardware ecosystem (Cisco, Dell, Lenovo, Logitech, etc.) supports all room sizes with a vendor-neutral approach.	AI-enhanced meeting experiences: real-time transcription, intelligent framing, noise suppression, and occupancy insights.
Enterprise-grade security with automated device management and compliance controls.	Global scalability with bulk deployment, multi-vendor support, and 24x7 managed services.	Transparent SKU-based pricing for predictable budgeting.	End-to-end delivery: assessment, provisioning, configuration, training, and ongoing support

Why MTR with Persistent

Accelerated deployment with automated, zero-touch setup.	Deep Microsoft ecosystem expertise for unified collaboration
Flexible hardware partnerships for tailored room solutions	AI-powered features that elevate productivity and engagement
Robust security and compliance built into every deployment	Scalable solutions for organizations of all sizes
Simplified pricing with clear SKUs and predictable costs	Comprehensive managed services for reliability and peace of mind

Our Methodology



Implementation Steps



Our Competitive Pricing model and Benefits

SKU / Room Type	Room Size	Typical Equipment	Deployment Time	Minimum Commitment	Pricing Model
Focus SKU	Huddle / Small Room	All-in-one Teams device, basic camera, mic	< 1 week	5 rooms	Per room, predictable
Standard SKU	Medium Room	Modular Teams kit, advanced camera, mic	1 week	5 rooms	Per room, predictable
Executive SKU	Large Boardroom	Premium Teams kit, multiple cameras, mics	2 weeks	2 rooms	Per room, predictable

Notes:

- Focus SKU: Ideal for small spaces, quick turnaround, cost-effective.
- Standard SKU: Suited for medium rooms, modular equipment, balanced pricing.
- Executive SKU: Designed for large boardrooms, premium hardware, tailored deployment





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