

Contents

- **1. Persistent Overview**
- 2. Connector Practice
- 3. D365 SCM IOM Provider
- 4. Viva Learning Oracle HCM Learning Provider



Persistent



Annualized revenue run rate based on Q4FY23

274.6M

Q4 FY23 Revenue +26.3%

Y-o-Y Revenue \$4.3B

Market cap +6.7% Y-o-Y



Product Development DNA



Partners in Innovation



Robust Execution Framework

Revenue by Industry



26% BFSI



48.5%

We are now 22,750+ strong.

20.1%

HCLS

+23.1% YoY

Growing Presence in 18 Countries / 55 Cities



Ingredients to Our Success



Digital Engineering Expertise



Client Centricity



Employee Resiliency



Operational Excellence

Our strategic partner ecosystem



ThoughtSpot





























Forbes Asia **C**TUNDER A



Selected from a universe of 20,000 publicly traded companies across

Persistent is one of 26 companies from India





quarters

Constellation Shortlist™: Innovation Services for 4th year in row **Top 15 Sourcing** Standout for 9 consecutive





Persistent Connector Factory Overview

Over 15 years of experience in delivering enterprise connectors and providing integration solutions

Built Connectors to 300+ enterprises software; More than 1,200 connector Releases

Set of **Technology Alliances** with ISVs like IBM, HP, BMC, EMC, SAP, Microsoft that enable access to enterprise software & support

IP of reusable connector framework and plug-ins for a certain class of integrations to a variety of enterprise software

Independent Software Lab for development, quality assurance, release management, maintenance, support & presales

Expertise in a wide variety of enterprise integration domains including content synchronization & transformation, enterprise system monitoring, identify provisioning

Business solution partnerships with key platform vendors like Google, Oracle, Salesforce, Attivio, Dassault

D365 SCM IOM Providers

Challenges

- IOM Clients are dependent on connectors or Providers to integrate with existing applications
- \ Capacity to build providers
- \ Complex Order Workflows and Exceptions
- \ Inventory Management Challenges
- \ Lack of ERP (SAP) based customized integration
- SAP IOM integration for MSCC (Microsoft Supply Chain Center)

Solutions

- Enabled & fully integrated UPS Delivery, Amazon and Adobe Order Intake Connector and Provider
- \ Created IOM Provider based on Power Automate RFC connection to SAP ECC (ERP Central Component)
- Integrated SAP Provider which is capable of reading Sales Orders & writing them back, and fetching on demand Master data entities like Products, Warehouse, Account and Currency.
- Mapped over 1500+ SAP fields of MSCC (Microsoft Supply Chain Center) entities
- Integrated Amazon Provider for Sales Order, Inventory and Product catalog
- \ Developed autogenerating bulk order scripts to enhance and optimize E2E testing
- Improved performance by connecting and reusing workflows

Outcomes

Technical Contributions

Developed connectors, workflows and scripts for IOM systems integration

Performance

Optimized performance through faster Order processing and streamlined workflows

Continuous Innovations

Innovations by overcoming various platform challenges



Provider for Oracle HCM



Oracle HCM Provider Scope

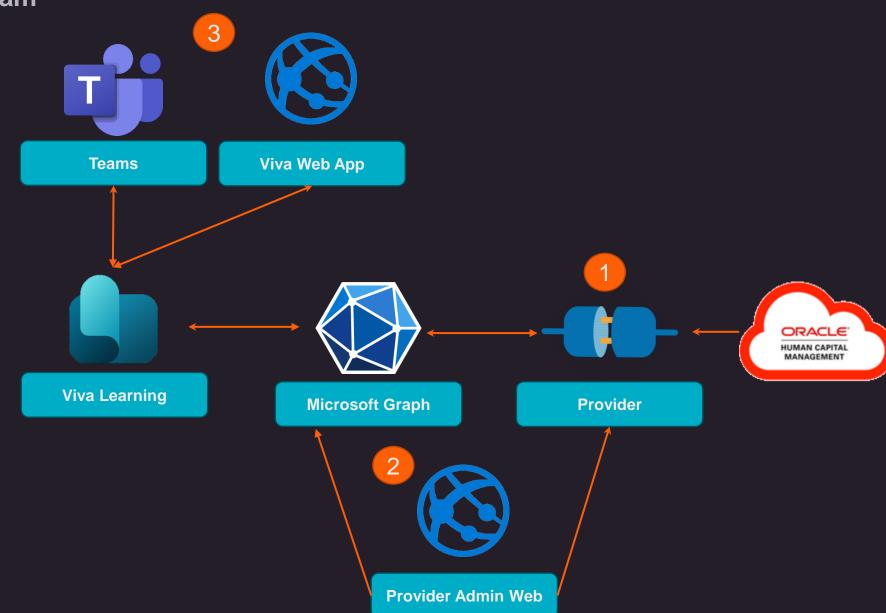
Activity	Create Learning Provider Using	Oracle HCM Learning API
Provider Registration	\ Graph API - Create Learning Provider	\ NA
	\ Graph API - Delete Learning Provider	
Learning Content Synchronization	\ Graph API - Get Learning Content	\ GET /learningContentItems
	\ Graph API - Update Learning Content	\ GET /learnerLearningCatalogItems
	\ Graph API - Delete Learning Content	
Learning Course Activities Synchronization	\ Graph API - List Learning Course Activities	\ GET /learnerLearningRecords
	\ Graph API - Create Learning Course Activities	\ GET /learningContentItems
	\ Graph API - Get Learning Course Activities	
	\ Graph API - Update Learning Course Activities	
	\ Graph API - Delete Learning Course Activities	

Provider Architecture Diagram

- Provider enables integration for managing
 - i. LMS Registration
 - ii. Learning Content
 - iii. Learning Course Activities
- Data sync can be initiated by Viva Learning or Provider Admin Web via Microsoft Graph
- Admin, Managers and Users can assign and access courses over Teams and Web App

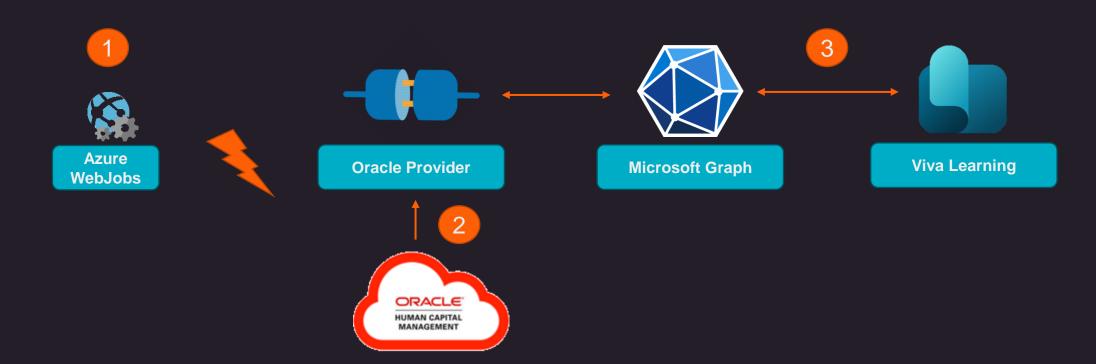
Technologies Used:

- Provider: Azure WebApp, RESTful API,
 .NET
- Admin Web: Azure WebApp, .NET, ASP.NET, JS



Provider Flow Diagram

- Azure WebJob triggers the API based "Oracle Provider" to initiate data sync
- Course Content and Activities are read from Oracle HCM Cloud instance
- Course Content and Activities are ingested into Viva Learning, via Microsoft Graph API calls



Assumptions on Scope

- \ Source LMS system would be Oracle HCM Learning
- \ Only Learning Course Content creation and Learning Course Activity (assignment to employee) will be covered
- Any change in the scope of work would require re-estimation and review of delivery milestones
- \ Integration Specific
 - Analysis of the customer's LMS environment to be carried out
 - Mapping of customer's LMS Course Content and Course Activity to be carried out
 - There will be unique fields/values within the Customer's LMS environment by which full pull and incremental pull can be enabled
 - Only integration code related to mapping and enabling connectivity between Customer's LMS environment and Oracle HCM Provider will be developed
- ↑ Deployment and integration would be done to 1 UAT and 1 Production environment only



Questions

- \ Are there customizations carried out on the Oracle HCM Learning instance?
 - If yes, please list the customizations carried out
- \ Is there any Middleware or SOA layer associated with the Oracle HCM Learning instance?
- \ Are there other LMS systems other than Oracle HCM within the environment?
- What is the course structure and hierarchy implemented within Oracle HCM?
- \ What is the volume or count of
 - Number of users
 - Number of courses
 - Number of assignments
 - Number of assignment updates (typical)

