

# Device as a Service

Modern Work Offering



# The way we work has changed

More choice in where work happens brings benefits and challenges



Increasingly complex IT environments due to number of new devices connecting to the corporate network



Need to provision and deploy devices remotely without sacrificing security



Pressure to scale, bring services to market faster, and reduce costs



Teams need flexible, productive, and secure work from home options



Growing cyberthreats require more advanced security across devices, users, apps, and their data



# What we offer



## HARDWARE

Microsoft Surface /  
Dell Latitude /  
HP ProBook



## SOFTWARE AND CLOUD SOLUTIONS

Office 365 Apps  
Cloud Services  
Device Management  
Endpoint & Cloud Security



## SERVICES

Flexible Financial Services  
Implementation  
Zero Touch Deployment  
Support



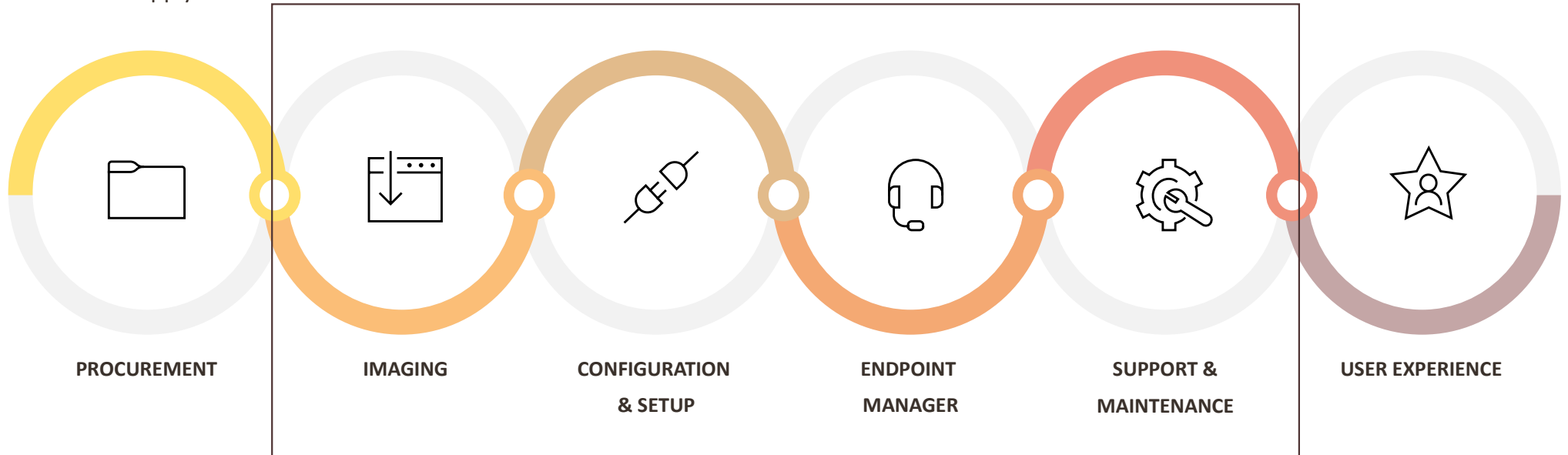
“

Empower your workforce with seamless experience, focused on productivity but less hassle for IT.

# IT Value Proposition

Dell/HP/Surface Laptop + Microsoft 365 + Microsoft Autopilot + Microsoft Endpoint Manager

Traditional Supply Chain



Modern Management and Zero-Touch Deployment

# Modern Work Offering



Microsoft Surface Pro 7+  
for Business

Classic, ultra-light, versatile 2-in-1 business laptop that adapts to the ways you work. Faster than ever and keeps you productive with improved all-day battery life.



Dell Latitude 3420 11<sup>th</sup> Gen 14

Smarter and faster than ever, sleeker and more modern design. With Enterprise level features that boost productivity for every business user.



HP ProBook 440 G8  
Notebook PC

With a new compact design, this notebook delivers commercial performance, security, and durability to professionals at growing companies who move from desk to meeting room to home.

# HP - Modern Work Bundle



- + HP ProBook Notebook PC
- + Microsoft 365
- + Services

*Annual Contract*

## Gold

- ✓ HP ProBook 440 G8 Notebook PC
- ✓ Microsoft 365 E3
- ✓ Setup, Implementation, Deployment and Support
- ✓ Flexible Financial Services

## Silver

- ✓ HP ProBook 440 G8 Notebook PC
- ✓ Microsoft 365 Standard, AAD P1, Intune
- ✓ Setup, Implementation, Deployment
- ✓ Flexible Financial Services

## HARDWARE

### HP ProBook 440 G8 Notebook PC

**Dimension:**

32.19 x 21.39 x 1.99 cm (wxdxh)

12.68 x 8.42 x 0.78 in (wxdxh)

**Display:**

LCD 14 FHD AG LED UWVA 250 fHDC NWBZbent

**Memory:**

8GB (1x8GB) DDR4 3200

**Processor:**

Intel® Core™ i5-1135G7 (Up to 4.2 GHz with Intel® Turbo Boost Technology, 8 MB L3 cache, 4 cores)

**Storage:**

SSD 256GB PCIe NVMe Value

**Graphics:**

Intel® Iris® Xe Graphics (Integrated)

**Camera, Video and Audio:**

WEBCAM Integrated HD 720p DM, 2 Integrated stereo speakers and Integrated microphone (Dual Array)

**Wireless:**

WLAN RT ac 2x2 +BT 5 WW

**Warranty:**

HP 3Y NEXTBUSDAYONSITE NOTEBOOK ONLY SVC

## SOFTWARE

### Microsoft 365 E3

**Cloud Services:**

Teams, Exchange, OneDrive, SharePoint

**Desktop Apps**

Outlook, Word, Excel, PowerPoint, Publisher, Access

**Advanced Security**

Intune, Azure Information Protection, Azure AD Premium P1, Microsoft Defender for O365, Data Loss Prevention, Conditional Access with MFA

### Microsoft 365 Business Standard

**Cloud Services:**

Teams, Exchange, OneDrive, SharePoint

**Desktop Apps**

Outlook, Word, Excel, PowerPoint, OneNote

**Advanced Security**

Intune, Azure Information Protection, Azure AD Premium P1, Microsoft Defender for O365, Data Loss Prevention, Conditional Access with MFA

## SERVICES

### Services

**Logistics**

Delivery

Asset management and tracking

Enrolment

**Financing**

Third party capital via partner

**Professional services**

Set-up

Implementation

Deployment

Ongoing support

Warranties

Training

Cloud services

**Microsoft Services**

Autopilot

Remote Device Management



# Dell - Modern Work Bundle



+ Dell Latitude Laptop  
+ Microsoft 365  
+ Services

## Gold

- ✓ Dell Latitude 3420 11<sup>th</sup> Gen 14
- ✓ Microsoft 365 E3
- ✓ Setup, Implementation, Deployment and Support
- ✓ Flexible Financial Services

## Silver

- ✓ Dell Latitude 3420 11<sup>th</sup> Gen 14
- ✓ Microsoft 365 Standard, AAD P1, Intune
- ✓ Setup, Implementation, Deployment
- ✓ Flexible Financial Services

## HARDWARE

### Dell Latitude 3420 11<sup>th</sup> Gen 4

#### Dimension:

Height: 17.6 mm (0.69") x Width: 326 mm (12.83") x  
Depth: 226 mm (8.9")

#### Display:

14" FHD (1920 x 1080) Anti-Glare

#### Memory:

8GB, 1x8GB, DDR4 Non-ECC [3200mhz,  
2 slots up to 32GB (2x16GB)]

#### Processor:

11th Generation Intel® Core™ i5-1135G7 (4 Core, 8M  
cache, base 2.4GHz, up to 4.2GHz)

#### Storage:

M.2 256GB PCIe NVMe Class 35 Solid State Drive

#### Graphics:

Intel Iris Xe Graphics (Integrated)

#### Camera, Video and Audio:

Non-Touch, 250nits, Camera w/ shutter & Microphone

#### Wireless:

Intel Dual Band Wi-Fi 6 AX201 2x2 802.11ax 160MHz +  
Bluetooth 5.1

#### Warranty:

3Yr ProSupport : Next Business Day Onsite Service-PH  
Note: Battery Carries 1 Year Warranty from Invoice Date

## SOFTWARE

### Microsoft 365 E3

#### Cloud Services:

Teams, Exchange, OneDrive, SharePoint

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Access

#### Advanced Security

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#### Microsoft Services

Autopilot  
Remote Device Management

# Microsoft Surface - Modern Work Bundle



- + Microsoft Surface Device
- + Microsoft 365
- + Microsoft Surface Accessories
- + Services

*Annual Contract*

## Gold

- ✓ Surface Pro 7+ for Business
- ✓ Microsoft 365 E3
- ✓ Surface Type Cover and Surface Pen
- ✓ Setup, Implementation, Deployment and Support
- ✓ Flexible Financial Services

## Silver

- ✓ Surface Pro 7+ for Business
- ✓ Microsoft 365 Standard, AAD P1, Intune
- ✓ Surface Type Cover and Surface Pen
- ✓ Setup, Implementation, Deployment
- ✓ Flexible Financial Services

## HARDWARE

### Surface Pro 7+ for Business

**Dimension:**  
11.5" x 7.9" x 0.33" (292 mm x 201 mm x 8.5 mm)

**Display:**  
Screen: 12.3" PixelSense™ Display  
Resolution: 2736 x 1824 (267 PPI)

**Memory:**  
8GB LPDDR4X RAM

**Processor:**  
Quad-core 11th Gen Intel® Core™ i5-1135G7  
Processor

**Security:**  
TPM 2.0 chip for enterprise security  
Enterprise-grade protection with Windows Hello face  
sign-in

**Storage:**  
Removable solid-state drive (SSD) options: 256GB

**Graphics:**  
Intel® Iris® X<sup>e</sup> Graphics (i5, i7)

**Camera, Video and Audio:**  
5.0MP front-facing camera with 1080p full HD video  
8.0MP rear-facing autofocus camera with 1080p full  
HD video  
Dual far-field Studio Mics  
1.6W stereo speakers with Dolby Atmos®

**Wireless:**  
Wi-Fi 6: 802.11ax compatible  
Bluetooth Wireless 5.0 technology

**Warranty:**  
1-year limited hardware warranty

## SOFTWARE

### Microsoft 365 E3

**Cloud Services:**  
Teams, Exchange, OneDrive, SharePoint

**Desktop Apps**  
Outlook, Word, Excel, PowerPoint, Publisher,  
Access

**Advanced Security**  
Intune, Azure Information Protection,  
Azure AD Premium P1, Microsoft Defender  
for O365, Data Loss Prevention, Conditional  
Access with MFA

### Microsoft 365 Business Standard

**Cloud Services:**  
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## ACCESSORIES

### Surface Accessories

**Surface Pro Signature Type Cover**  
Constructed with Alcantara®, a luxury material  
sourced from Italy, featuring a soft, velvety  
feel.

**Surface Pen**  
Surface Pen delivers our most natural writing  
and drawing experience yet. With tilt support  
for shading, 4,096 levels of pressure sensitivity,  
and virtually no lag.

## SERVICES

### Services

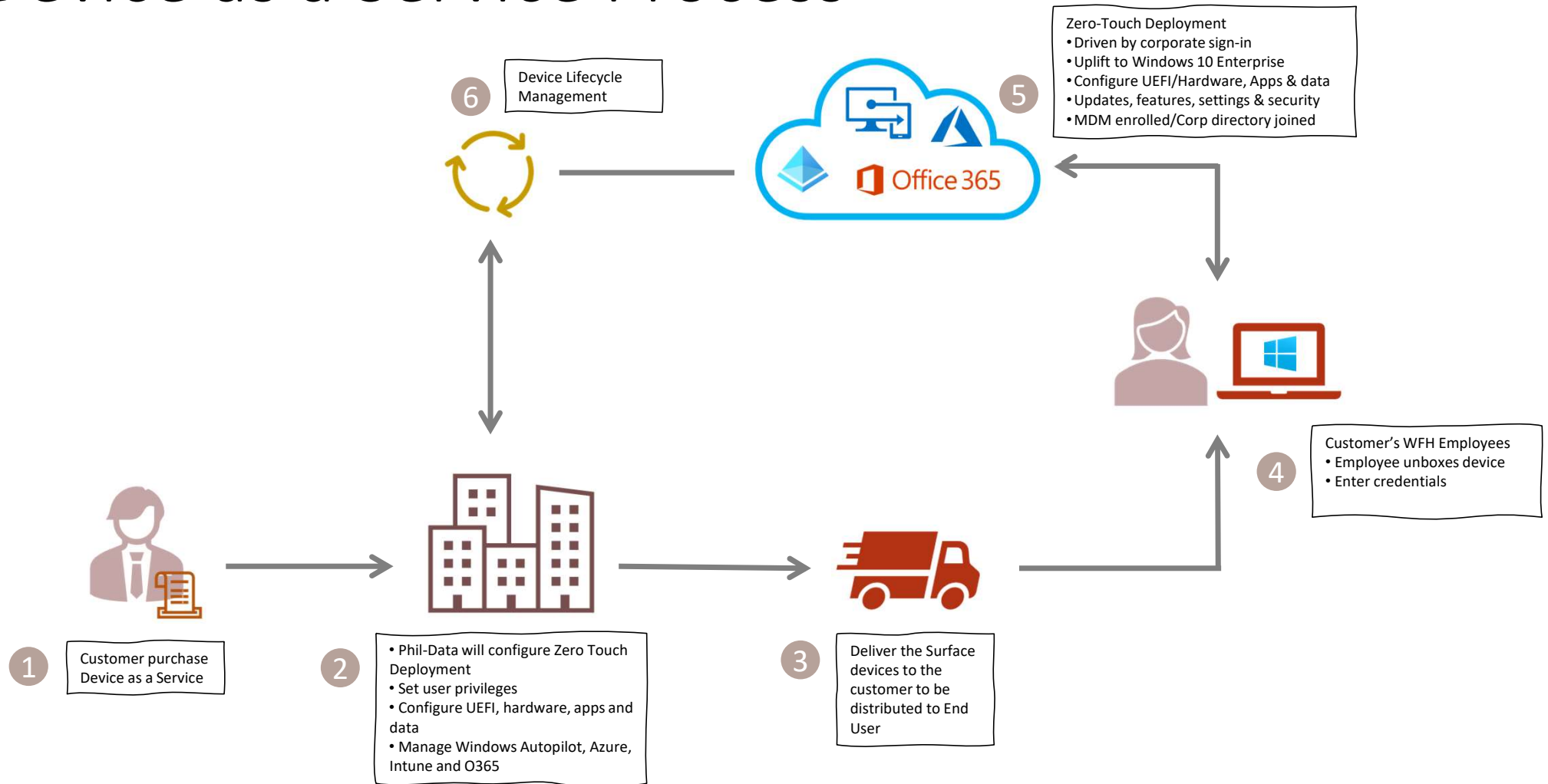
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**Microsoft Services**  
Autopilot  
Remote Device Management  
Extended Service Plan

# Device as a Service Process






# Customer Benefits



Productive  
Employees



Predictable  
Cost



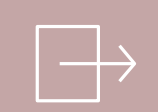
Simplified IT



Efficient  
Resources



Enhanced  
IT Security



Faster  
Deployment