

Adoption & Change Management

Services and strategy to drive adoption, increase security and compliance, and increase ROI on your Microsoft 365 investment



What is Adoption & Change Management?

Microsoft 365 enables your organization to save time and money, increase security and automate processes. However, these can only be achieved if your organization is ready to adopt and use the technology as intended.

We help deliver real change and adoption within your organization by assessing the needs and readiness of your organization and creating a strategic roadmap. This will help enable your employee's and ultimately your customers to realize business value from your investments.

- Adoption & Change Management
- Governance & Administration
- End User & Admin Training

Adoption & Change Management

- ✓ **Discovery and assessment:** Determine business objectives, impacted processes and key sponsors
- ✓ **Roadmap and design:** Define the strategy to meet defined business outcomes
- ✓ **Execution support:** Support the execution of the strategy, including on-site and online training
- ✓ **Ongoing support and value expansion:** Leverage reporting to show impact towards business goals and highlight ongoing opportunities

Why incorporate Adoption & Change Management services?

Technology is only one part of any solution and change is typically one of the most challenging parts of any project. There may be competing projects, lack of vision or stakeholder involvement, or the solutions simply do not align up with the various user scenarios across the organization. Applying Adoption & Change Management services into a project enables a project to be successful and the users satisfied.

Pivotal Consulting is your trusted strategic advisor

We have been in business for over 10 years and have engaged with hundreds of customers on a variety of products. Our company has a long-standing partner relationship with Microsoft and focus on their products. Our architects focus on the Microsoft Cloud Platform, Cloud Productivity, Collaboration and Content, Enterprise Mobility Management, Communications, and Messaging. We view security as the foundation for all these productivity services so you can focus on what you do best - growing your business.

We invite you to view our website for more information about the services we offer, our methodology to help you identify the right sized business solutions, and the quality of our implementations.

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info@pivotalconsults.com
<http://pivotalconsults.com>