

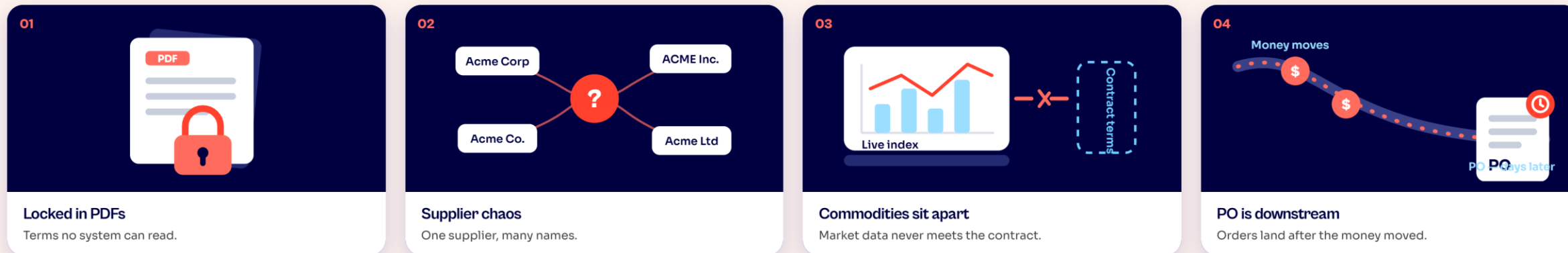
From fragmented data to **commercial commercial truth**

One connected layer of contracts, suppliers, spend and forecast — cleansed, related and related and indexed — then orchestrated into the workflows that run procurement, every day. every day.

The broken link — and the pain it creates.

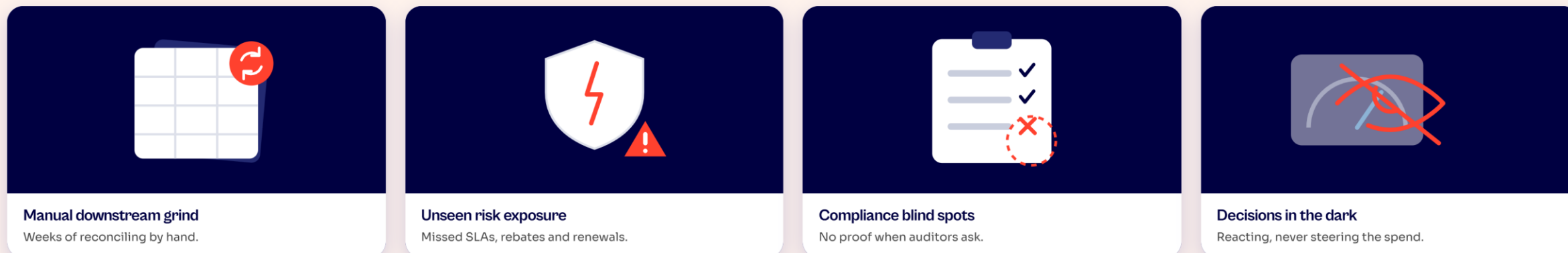
Four disconnected systems on top; the downstream cost on every team below.

THE BROKEN LINK — FOUR SYSTEMS THAT NEVER CONNECT



WHICH IS WHY IT HURTS

THE PAIN — WHAT IT COSTS EVERY TEAM



Inflation Forecasting

Spend Analytics

SLA Compliance

Rebate Recovery

Contract Coverage

Spend Leakage

Spend Visibility

Should-Cost Modeling

3–5% of total spend **leaks every year** — the compounding cost of a commercial truth that never connects.

Four research firms. **One consistent signal.**

Independent research across procurement and contracting keeps landing in the same place: most commercial value is lost quietly, after signature, quietly, after signature, because nothing connects what was agreed to what's actually happening.

3–5%

Annual spend leakage

ARDENT PARTNERS

9.2%

Contract value lost post-signature

WORLDCC

80%+

Labor automation potential in
contract-heavy work

HACKETT GROUP

70%

Cycle-time reduction potential

ABERDEEN GROUP

Published industry research — not SimpliContract estimates.

AI-Native Enterprise Contracts & Spend Intelligence Platform

3 AGENTIC SOLUTIONS

READY-TO-DEPLOY AGENTIC SOLUTIONS



1. Contract Coverage for Spend Leakage (Incl. Tail Spend)

Outcomes

- Identify uncovered spend and tail spend
- Improve contract coverage & compliance
- Reduce leakage and capture savings



2. Rebate, Volume Discount SLAs & Recovery Identification

Outcomes

- Monitor rebates, discounts and SLA terms
- Track performance and entitlement eligibility
- Identify and recommend recoveries



3. Formula-based Forecasting for Commodities

Outcomes

- Generate AI-driven, formula-based forecasts
- Improve accuracy and scenario planning
- Enable proactive sourcing & budgeting



4. Rate Card / Pricing Table Adherence

Outcomes

- Ensure adherence to agreed pricing
- Detect price deviations and exceptions
- Protect margins and drive compliance



More Custom Agents as Needed

Additional AI Agents can be built based on evolving business priorities and use cases.

2 ORCHESTRATION LAYER

mNEMO AI AGENT BUILDER & ORCHESTRATION LAYER



Pre-built & Custom Agents



Task & Workflow Orchestration



Multi-Agent Collaboration



Human-in-the-Loop



Observability & Guardrails



Secure & Governed

1 THE LAYER

INTERNAL ENTERPRISE SYSTEMS

SAP S/4HANA

ORACLE Fusion

Microsoft 365

IBM Salesforce

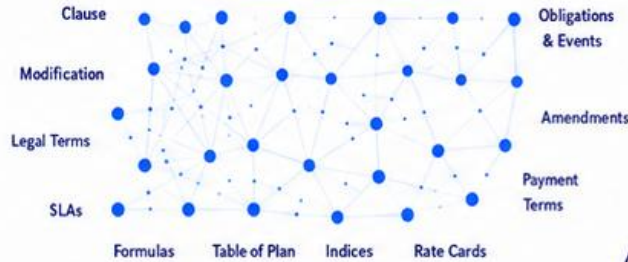
CRM

... and more

EXTERNAL RISK & COMPLIANCE DATA

- KYC/AML Databases
- Regulatory Watchlists
- ESG & Compliance Scoring
- Sanctions Data
- ... and more

CONTRACT INTELLIGENCE LAYER



SPEND INTELLIGENCE LAYER



COMMERCIAL INTELLIGENCE

SUPPLIER INTELLIGENCE LAYER



COMMODITY / ITEM & MARKET INTELLIGENCE LAYER



AI-POWERED INSIGHTS & RECOMMENDATIONS



PREDICTIVE ANALYTICS & FORECASTING



AUTOMATED DECISIONS & WORKFLOWS



PERFORMANCE & VALUE REALIZATION



NATURAL LANGUAGE INTERFACE

One layer, **read six different ways**

The same intelligence layer, read differently depending on the question being asked.



Category Manager

Auto-generated renewal briefs, real-time overbilling alerts, instant portfolio answers.



Procurement CoE

Continuous audit with no manual reconciliation; maverick spend tracked in real time.



CPO

One view of exposure, leakage and risk — board-ready, backed by contract-level evidence.



Finance & FP&A

Budget variance answered by contract and index — tied to real formulas, not approximations.



Legal & Risk

Clause posture queried instantly across the whole portfolio, always audit-ready.



Supply Chain & Operations

Supplier risk events resolved in hours, not weeks, with the nearest alternative already surfaced.

Built to run inside **how procurement already works**



Mapped to how you already work

Approvals, escalations and sign-off follow your existing policy — not a generic template you adapt to.



Any AI engine, your choice

Works with the reasoning models you trust today — switch providers without touching a single workflow.



Remembers the conversation

Ask a follow-up next week and it still knows what “these contracts” means — nothing re-explained.



Connects where work happens

Sits on top of SAP, Oracle, Salesforce and the rest of your stack — nothing to rip out. nothing to rip out.

3–5%

spend + revenue recovery on missed rebates and pricing terms

80%+

automation of routine commercial work

100%

audit-ready lineage on every clause and deviation

24/7

governance over live commercial commitments

[See it on your own contracts ›](#)

A use-case library, **organized by spend category**

What follows is a category-by-category reference. Jump to whichever section matches the spend you want to dig into first.



Direct Sourcing



**Indirect Procurement
Procurement**



**Contract
Manufacturing**

Four use cases, **one commercial truth layer**

Formula pricing, rebate capture and inflation exposure — the highest-value automation opportunities in direct procurement.

01

Critical

Contracted Rate Assurance

Every formula extracted and matched to live indices; invoices validated before the payment payment run, deviations flagged with the clause reference.

Pre-pay

Deviation caught

Live

Index matching

Auto

Recovery brief

02

Critical

Commercial Command Center

Four sources integrated in real time — the gap between what you agreed, who you're paying, and what you should be paying becomes visible.

4 sources

Unified view

Real-time

Gap detection

Board

KPI-ready

03

Critical

Rebate & Volume Discount Tracking

Every rebate clause tracked against PO actuals in real time; entitlement calculated and routed before the claim window closes.

88%

Automation

Zero

Missed windows

25–35%

Unclaimed today

04

High

Inflation Forecasting & Budget Impact

Commodity forecasts connected to formula weights and PO actuals; cost impact recalculated by contract the moment an index moves.

Real-time

Index linkage

Proactive

Pre-QBR brief

40%

Fewer surprises*

High fragmentation, **high maverick-spend risk**

MRO, IT, professional services, facilities — where auto-renewals, compliance gaps and overbilling quietly destroy value every year.

01

Critical

Spend Governance at the Point of Commitment

Every PO validated against contracted terms the moment it's raised; breaches route to an exception queue with the clause cited.

90%
Automation

Real-time
Detection

Pre-PO
Enforcement

02

Critical

Auto-Renewal Prevention

180-day advance alert with spend data, scorecard and market benchmark, well before the renewal window closes.

88%
Automation

180 days
Advance alert

Zero
Silent renewals

03

High

InfoSec & Cybersecurity Compliance

Security clauses extracted and tracked against live vendor posture; gaps surfaced before a breach, not after.

78%
Automation

100%
Vendor coverage

Pre-breach
Detection

04

High

Professional Services Governance

Every SOW tracked against deliverables, rate cards and milestones; non-contracted billing flagged automatically.

75%
Automation

SOW-level
Granularity

Pre-pay
Flagged

The most **contractually complex** category

BOM-linked pricing and quality obligations — where a single missed clause can cost more than the entire contract value.

01

Critical

BOM-Linked Pricing Variance Monitoring

PROBLEM

CMO invoices include BOM components — resins, APIs, metals. When input prices fall, prices fall, the invoiced price rarely follows, without contract intelligence to catch it.

WHAT SIMPLICONTRACT DOES

BOM pricing formulas extracted from every CMO contract and connected to live live commodity indices; every invoice validated before payment is released.

88%

Automation

Real-time

Index monitoring

Pre-pay

Prevention

Pharma · Chemicals

02

Critical

Quality Obligation & SLA Compliance

PROBLEM

Quality KPIs, batch-release requirements and yield commitments sit in CMO contracts. Breaches go undetected; penalty rights expire unclaimed.

WHAT SIMPLICONTRACT DOES

Quality obligations tracked against actual production and delivery data; penalty clauses trigger automatically when thresholds are breached.

80%

Automation

100%

Obligation coverage

Auto

Penalty trigger

Pharma · F&B