

Digital Workspace

# Copilot for Microsoft 365 Adoption Accelerator



## THE CHALLENGE

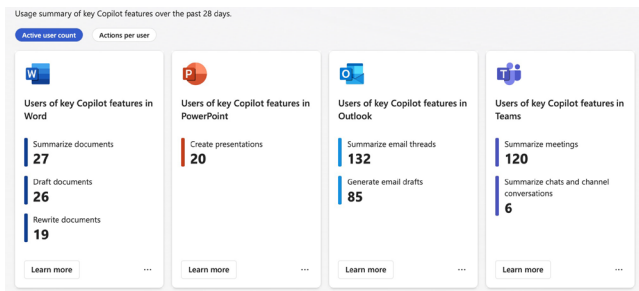
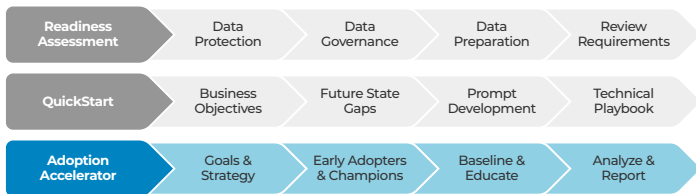
Investing in a new technology such as Copilot for Microsoft 365 can lead to higher productivity. Organizations need end-users to fully embrace the new technology to reap the benefits. However, adoption is not just hands-on learning. The challenge is in implementing Copilot with a clear adoption vision and goals, multilayered and timely communication strategies, and metrics and feedback.

## THE SOLUTION

The Copilot for Microsoft 365 Adoption Accelerator leverages Presidio's extensive Microsoft solution experience to help guide clients through unique adoption challenges such as end user training customization, communication plan development, and feedback monitoring, which in turn accelerates adoption and drives significant productivity gains.

This engagement should take place after the completion of the Copilot for Microsoft 365 Readiness Assessment and the Copilot for Microsoft 365 QuickStart program.

## COPILOT FOR MICROSOFT 365 ADOPTION ACCELERATOR



## Goal Alignment and Discovery

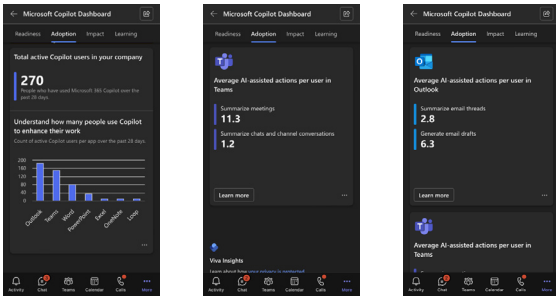
- ◆ Identify adoption goals (clarity and prioritization)
- ◆ Define objectives and business strategy
  - Identify target audience
  - Onboard adoption resources
  - Identify and define scenarios
  - Develop key actions and milestone timeline
  - Plan success measurement
  - Create Center of Excellence definition
  - Define staged enablement (trial (IT), stage 1 (leadership, champions), stage 2)
- ◆ Discovery of the following
  - Content repository readiness
  - Existing adoption processes and workflows
  - Existing communication channels and workflows
  - Conduct user-experience baseline survey

## Identification and Enablement

- ◆ Copilot onboarding (foundational learning)
  - Review Copilot capabilities
  - Identify early adopters
  - Identify AI ready scenarios
  - Enable user-champions and support staff
  - Refine scenarios, personas, and timeline
  - Develop templates for end user and executive communications
- ◆ Adoption delivery (iterative through staged enablement)
  - Review baseline usage reports
  - Deliver training and adoption support
  - Identify optimization scenarios
  - Analyze Copilot usage reports
  - Deliver report tracking results
  - Plan iterative refinement of training and adoption support
  - Gather and publish success stories

Delivery timelines generally range from 6 weeks to 6 months.

## Copilot for Microsoft 365 Adoption Accelerator



### KEY BENEFITS

Accelerating the deployment of Copilot in a program with defined stages can support the smooth introduction of a new way of working to the workforce.

**Seamless implementation** – With the Copilot for Microsoft 365 Adoption Accelerator clients can get it right the first time. Presidio's experts help strategize, plan, implement, and provide reporting for the systems to deliver optimal performance.

**Productivity gains** – with Copilot doing the research across different applications, clients can reduce time for everyday activities such as taking notes, drafting documents, or consolidating information from multiple sources.

**Automation** – Clients can leverage Copilot to automate repetitive tasks, reduce human errors, and free up time for those resources to engage in more strategic activities. Presidio's expertise in finding those impactful opportunities helps accelerate the available benefits.

### WHAT MAKES US DIFFERENT

Presidio is a trusted partner to our clients, securing their cloud, infrastructure, employees, customers, and assets from ever-growing challenges.

**Multi-Cloud and Hybrid-Cloud Capabilities** – Presidio has capabilities with the leading cloud providers and on-prem environments. AI integration must be considered in the context of the entire organization. With deep knowledge of every layer of the IT, cloud, and systems architecture, combined with proven methodologies Presidio can help secure the end-to-end implementation.

### Microsoft Solutions Partner

Presidio is a Microsoft Solutions partner with over 400 Microsoft certified engineers supporting our clients' digital and cloud transformation initiatives – from end-user productivity to full cloud-native workload re-factoring.

**Copilot for Microsoft 365 Jumpstart Partner** – With early access to enablement, licensing and advisory, Presidio has solid expertise to assist clients.

**Copilot for Microsoft 365 FastTrack partner offerings** – Presidio can assist with a FastTrack engineer to assist with adoption and circle of excellence around Copilot for Microsoft 365.

**Azure Innovation Funding partner** – Presidio can access or nominate our clients for funding to assist with proof of concepts or pilots of Azure OpenAI and Copilot for Microsoft 365.

**Microsoft Cloud Solution Provider** – Presidio can assist with Copilot for Microsoft 365 licensing, and provide licensing layered with support for a full spectrum of services.

### WHY PRESIDIO

At Presidio, speed and quality meet technology and innovation. With a decades-long history of building traditional IT foundations and deep expertise in automation, security, networking, digital transformation, and cloud computing, Presidio is a trusted ally for organizations across industries. Presidio fills in gaps, removes hurdles, optimizes costs, and reduces risk. Presidio's renowned technical team develops custom applications, provides managed services, enables actionable data insights, and builds forward-thinking solutions that drive extraordinary outcomes for customers globally.

**Presidio's Digital Workspace Practice covers a broad portfolio of Modern Work, Productivity, and End User Compute solutions. Our highly skilled and tenured practitioners maintain leading industry certifications, provide thought leadership and practical industry experience. We have conducted thousands of engagements across all major industry segments. Getting started with Presidio is easy. Let's explore how we can optimize your business.**

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