Rapid Migration Offering for Azure

Rapid Migration Offering (RMO) for Azure supports migration of virtual machines from on-prem into Azure.   It is a lift-and-shift approach structured to minimize downtime and ensure a seamless transition to the cloud. This offering based on a fixed per-VM pricing allows organizations to quickly and predictably migrate their virtual machines to Azure Cloud Infrastructure at a pre-defined price.

RAPID MIGRATION OFFERING FOR AZURE

WHAT IS IT?

Lift-and-Shift VM migration to Azure. Fixed-fee pricing (Per VM) to eliminate unexpected costs

PREREQUISITES

Assessment using Azure Migrate; using Dr. Migrate (Optional)

If Funding requirements are expected, the Assessment(s) should be executed at least three weeks before engagement starts.

A properly configured **Azure Landing Zone** is required to support RMO Migrations
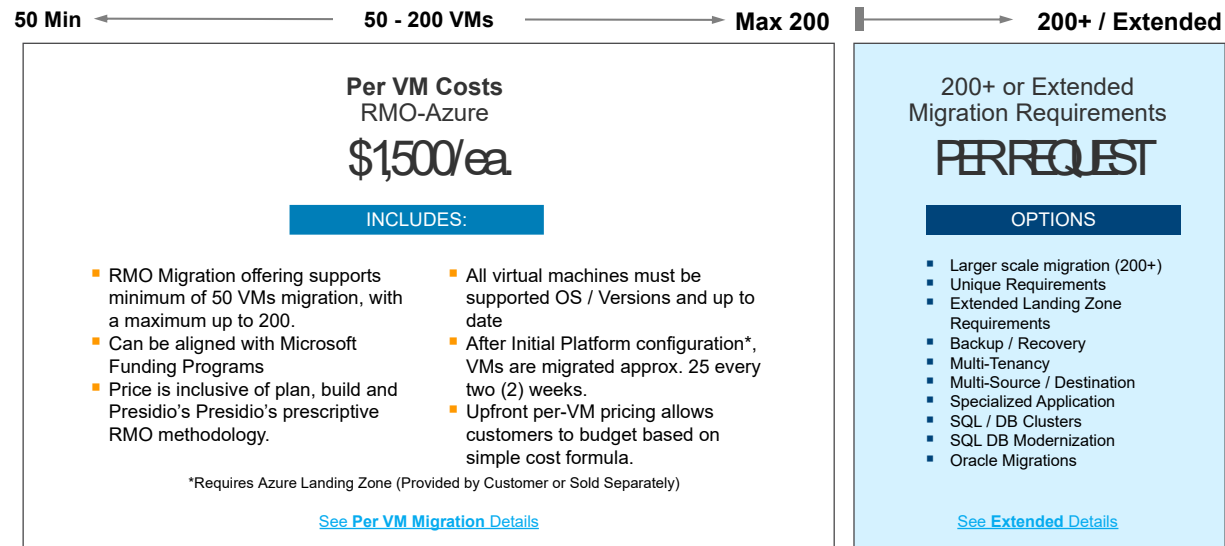
ADDITIONAL CONSIDERATIONS

Customers can move to the cloud using **Presidio's prescriptive RMO methodology.**

Pricing is based on per-VM unit costs

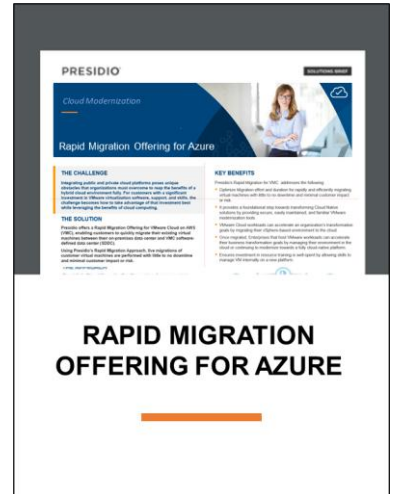200 VMs or more **may be migrated via our custom RMO solution**

OFFERING OPTIONS

50 Min ⟵⟶ 50 - 200 VMs ⟶ Max 200 ⟶ 200+ / Extended

Per VM Costs
RMO-Azure

$1,500/ea.

INCLUDES:

- RMO Migration offering supports minimum of 50 VMs migration, with a maximum up to 200.
- Can be aligned with Microsoft Funding Programs
- Price is inclusive of plan, build and Presidio's Presidio's prescriptive RMO methodology.

- All virtual machines must be supported OS / Versions and up to date
- After Initial Platform configuration*, VMs are migrated approx. 25 every two (2) weeks.
- Upfront per-VM pricing allows customers to budget based on simple cost formula.

*Requires Azure Landing Zone (Provided by Customer or Sold Separately)

See **Per VM Migration** Details

200+ or Extended Migration Requirements

PER REQUEST

OPTIONS

- Larger scale migration (200+)
- Unique Requirements
- Extended Landing Zone Requirements
- Backup / Recovery
- Multi-Tenancy
- Multi-Source / Destination
- Specialized Application
- SQL / DB Clusters
- SQL DB Modernization
- Oracle Migrations

See **Extended** Details

KEY BENEFITS

Presidio's Rapid Migration for Azure addresses the following:
- RMO offers a cost-effective, fixed-priced migration solution for organizations that are looking to migrate their virtual machines into Azure
- Optimize Migration effort and duration for efficiently migrating virtual machines with minimal customer impact or risk.
- Provides a foundational step towards transforming and modernization workloads and apps to Cloud Native infrastructure
- Faster time to realize value on the Azure cloud than a traditional end-to-end migration motions
- RMO can answer a company's need to quickly exit a data center due to cost or upcoming hardware refreshes

Migrate Up to 200 VMs

$1,500/ea

Per VM Pricing

Migrate Up to 200 VMs per-VM fixed cost