



Making your cloud architecture work for you

**Using the Azure Well Architected
Framework to optimize your workloads**



Modern cloud workloads are complex, with applications running on different hardware on-premise, in the cloud and at the edge

Despite the fact that 56% of business leaders view cloud as a strategic platform for growth and innovation,

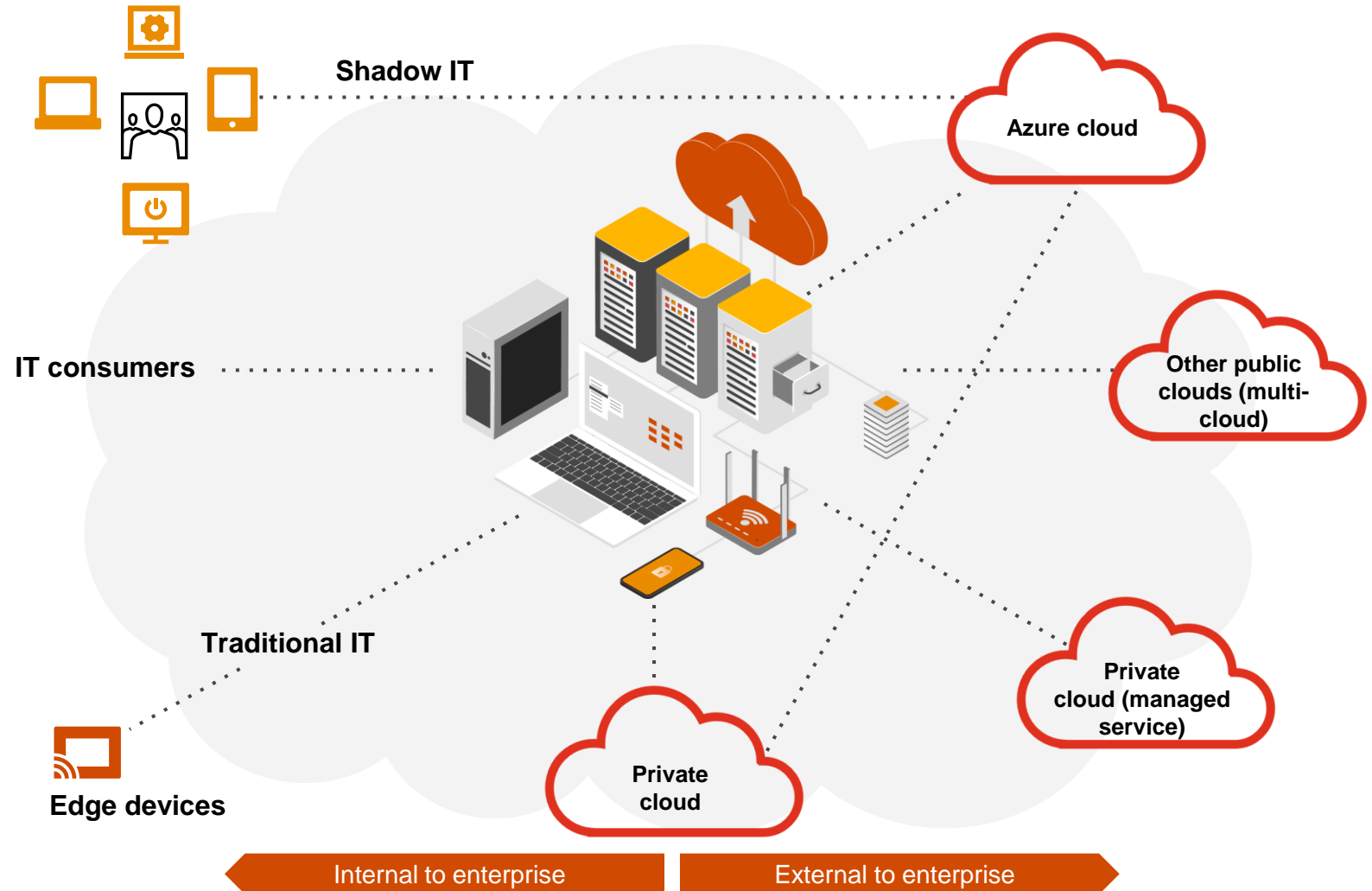
53%

of companies have yet to realize substantial value from their cloud investments.

Difficulties in optimizing their workloads can prevent companies from taking full advantage of the benefits of moving to the cloud

Source: PwC US Cloud Business Survey 2021






PwC | Making your cloud architecture work for you



PwC's approach to cloud architecture allows you to cut costs and regain control of your cloud assets



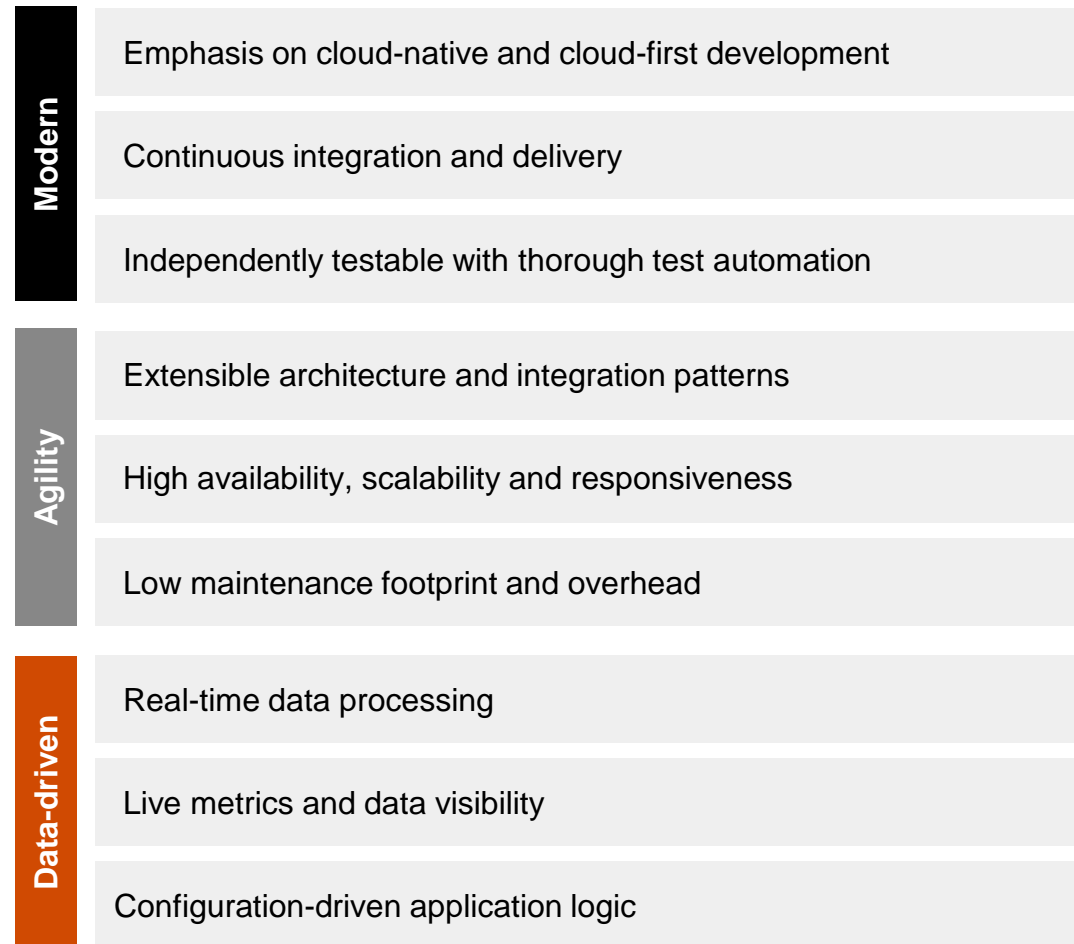
We can help you navigate the complexity of cloud environments and cut your costs

Examples	Cost	Agility	Speed	Innovation
 Self-provisioning	Fewer servers are required to maintain high-performing IT services.	Allows for a quicker reaction time to changing demand on servers.	Faster time to provision/deprovision resources based on demand.	Enables increased flexibility to expand services to new ideas and products.
 Resource pooling	Fewer physical drives are required to store data.	More effectively manage data to meet changing business needs.	Faster time to search and find relevant data.	Better access to files increases collaboration across business units and geographical lines.
 Scale out, scale back	Resources are only powered on as demand dictates.	Non-disruptive expansion: no stopping, starting or reconfiguring servers.	Performance and capability are instantly available to users.	Allows for innovative new technologies and ideas to be piloted quickly and cost effectively
 Showback and chargeback	Provides visibility and accountability into the cost of IT.	Enables IT department to respond to unexpected customer demand.	Decisions are made faster due to more access to relevant data.	Use of IT resources that are mapped to specific needs and applications.
 Access from anywhere	Less reliance on expensive servers as workforce taps into compute power on mobile devices.	Empowers faster collaboration and problem-solving.	Data retrieval is faster on mobile devices and laptops.	Data is accessible for search, analytics and collaboration.

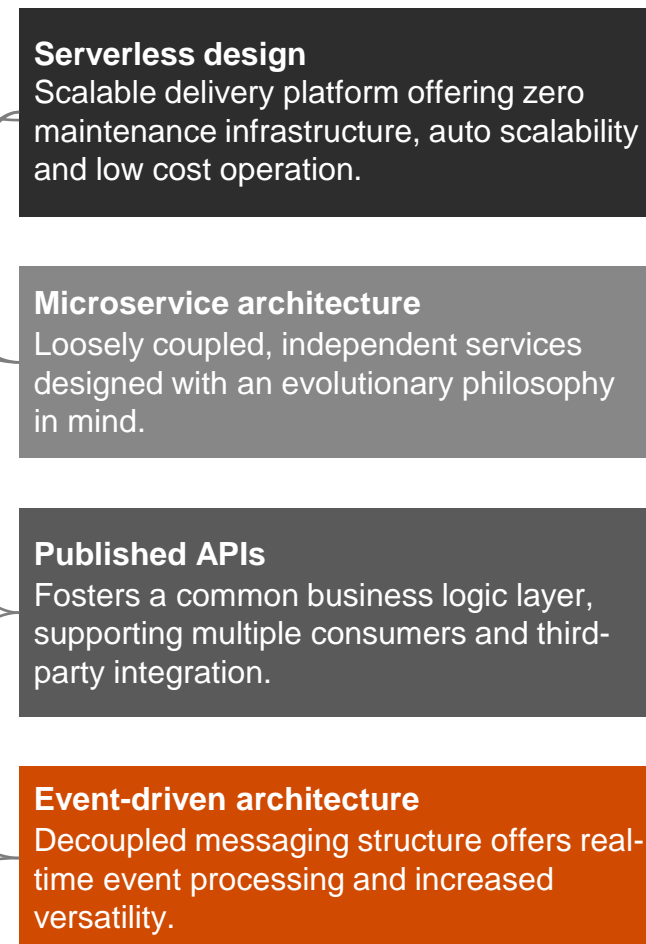
We provide a proven technical vision with architectural patterns and tools which help you optimize your workloads



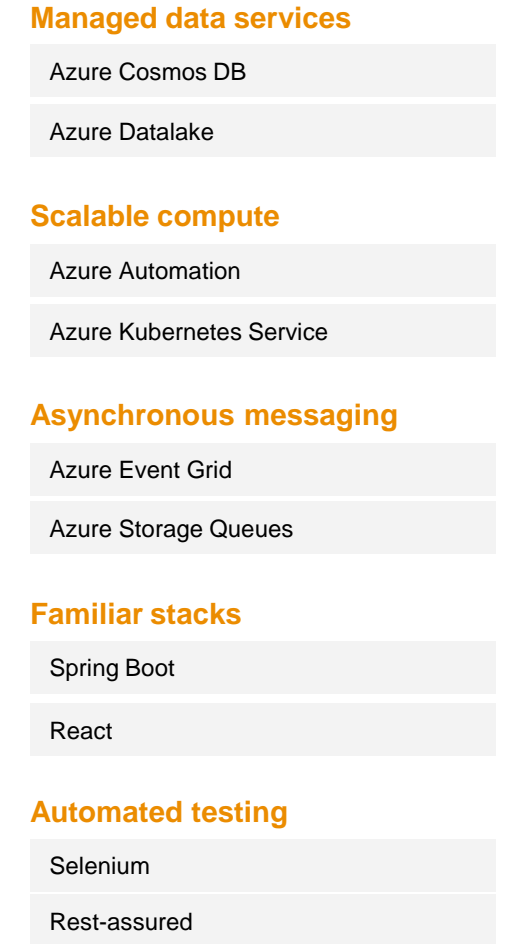
Technical vision



Enabling architectural patterns



Tooling



Our approach aligns with Azure's Well-Architected Framework to ensure that your cloud architecture aligns with global best practices



Performance efficiency

We use the latest Azure PaaS offerings to allow for easy scalability as your user demands change



Operational excellence

We automate your deployments to ensure that they are reliable and predictable. We build agile into your architecture to allow you to easily roll updates backwards or forwards



Cost optimisation

We focus on generating value early, accelerating time to market while avoiding capital-intensive solutions



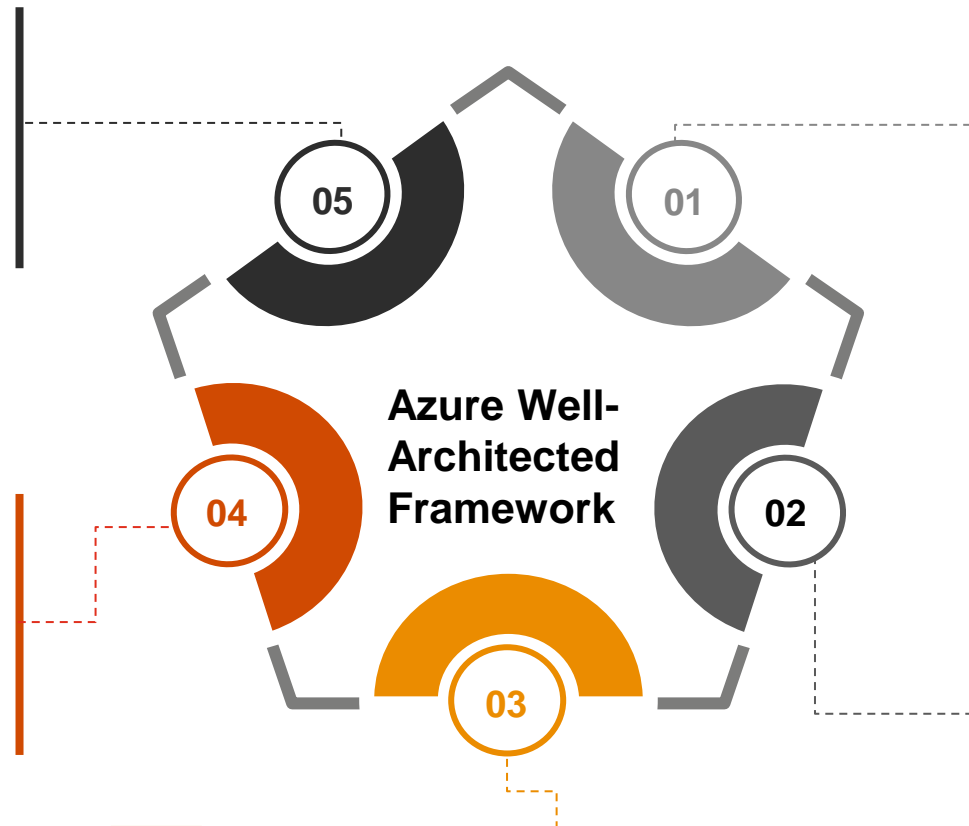
Reliability

We ensure that your architecture can quickly recover from failures and continue to function with high availability



Security

We consider security throughout the entire lifespan of an application from design and implementation to deployment and operations



Our partnership with Microsoft is built on a common commitment to bringing the best technology solutions to your business



Our partnership with Microsoft is built on:



Vision and commitment to sustainable customer-tailored business evolution



Longstanding strategic alliance and history of industry-focused, technology-enabled **business innovation**



Aligned strategy through execution approach to consulting, design, development, and delivery



Growing portfolio of joint solutions and offerings to transform, empower, and expand your business

What it means for you:



Informed decisions on investments for **longer-term business value**



Access to the latest and most innovative business technologies



An **approach that is tailored to work seamlessly** with Microsoft's technology



Market-leading solutions that bring the best of PwC and Microsoft to your business

Our partnership with Microsoft means we can help you take advantage of the latest cutting-edge technologies and advanced security features



Our cloud practice:



PwC Cloud Professionals: **3,000+** in over **60** countries.



PwC Cloud Projects & Clients: **400+** **100+** cloud transformations in last 5 years



PwC Thought leadership: published **100+** thought leadership pieces around cloud computing.



PwC Recognition: named a **Leader in Worldwide Cloud Professional Services** in the IDC MarketScape report.

What it means for you:

We have the right people – We have an experienced team of global professionals who can solve your most complex problems

We have done this before – our team has helped hundreds of clients on their cloud journey. We have over 50 built on Azure ready-made solutions

We are market leaders – we conduct innovative cloud research and have an in-depth understanding of the latest cloud technologies

We are globally recognised – We bring global expertise and knowledge to your business



Gold status for all 18 Microsoft Competencies



Azure global launch partner with **1,500** Microsoft professionals in **30 countries**



Inner Circle partner for Microsoft Business Applications, 2020/2021

And our 40 years experience in the Middle East means that we know how to make Azure work for you

PwC has operated in the Middle East region for more than **40 years**.

Collectively, our Middle East network employs in the region of **6000+ people including over 180 partners** working from offices in 23 locations across 12 countries: Bahrain, Egypt, Iraq, Jordan, Kuwait, Lebanon, Libya, Oman, the Palestinian territories, Qatar, Saudi Arabia and the United Arab Emirates.

We are one of the **fastest growing** PwC member firms worldwide and the **largest professional services firm** in the Middle East.

Our tailored solutions help clients to meet the challenges and opportunities of doing business in the Middle East market and beyond.

We have experience in industries including government, energy and utilities, financial services and banking, retail, construction and engineering, manufacturing, entertainment and telecoms.

Our regional network functions as one seamless practice unit structured on the basis of industry lines. This enables us to mobilise our industry specialists across the Middle East region, whenever and wherever needed.

Our clients in the Middle East include prominent public and private companies, governments, banks and family businesses.

There are over 230 members of staff from other international territories on secondment to our Middle East firm, meaning **we bring global perspectives** and the full extent of our worldwide network to the work that we do for our clients in the region.



PwC Offices

- | | |
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| 7 Beirut | 18 Sharjah |
| 8 Amman | 19 Dubai |
| 9 Erbil | 20 Abu Dhabi |
| 10 Baghdad | 21 Ras Al-Khaimah |
| 11 Kuwait | 22 Muscat |

Over **40** years in the Middle East

6000+ people
Including 244 partners and 294 directors

Contact us today



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At PwC, our purpose is to build trust in society and solve important problems. We're a network of firms in 157 countries with more than 276,000 people who are committed to delivering quality in assurance, advisory and tax services. Find out more and tell us what matters to you by visiting us at www.pwc.com.

Established in the Middle East for 40 years, PwC has firms in Bahrain, Egypt, Iraq, Jordan, Kuwait, Lebanon, Libya, Oman, the Palestinian territories, Qatar, Saudi Arabia and the United Arab Emirates, with around 4,000 people (www.pwc.com/me).

PwC refers to the PwC network and/or one or more of its member firms, each of which is a separate legal entity. Please see www.pwc.com/structure for further details.

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