PROACTIVE

unified PPMPRO

powered by the Power Platform

Fellowmind
FSN
CAPITAL
PROACTIVE
PART OF FELLOWMIND

PROACTIVE

PART OF FELLOWMIND

Part of Fellowmind

One Team, multiple brands. The companies that are part of Fellowmind keep their own name.
The ‘boutique’ companies have their own, specific profile next to being a full member of the Fellowmind family.

ecraft PART OF FELLOWMIND

PROACTIVE PART OF FELLOWMIND

orango PART OF FELLOWMIND

AXtension® PART OF FELLOWMIND

crmpartners PART OF FELLOWMIND

endeavor PART OF FELLOWMIND

pulse PART OF FELLOWMIND

Fellowmind

Fellowmind Statistics

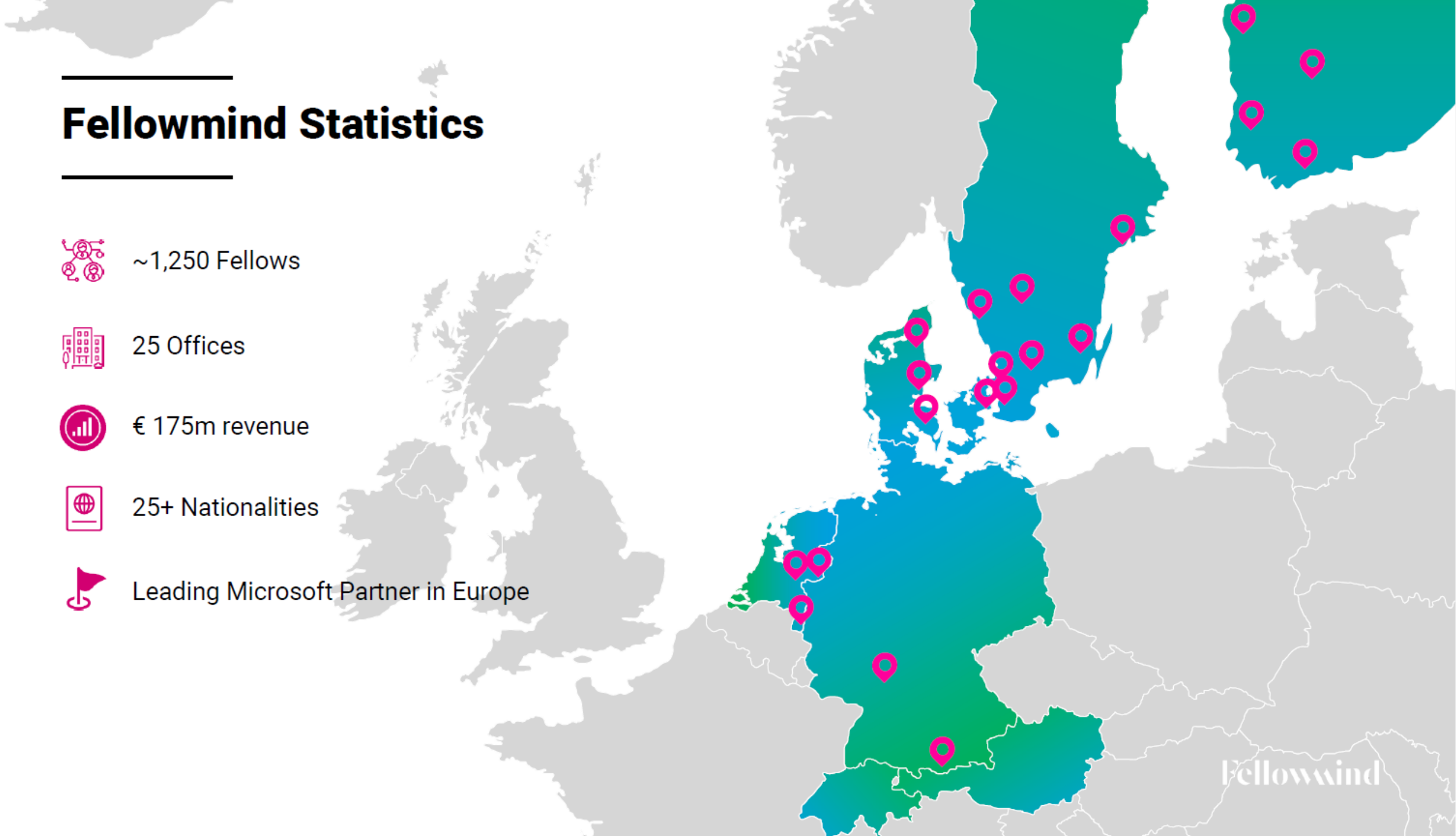
~1,250 Fellows

25 Offices

€ 175m revenue

25+ Nationalities

Leading Microsoft Partner in Europe



Leading Microsoft Partner

Finalist
Microsoft Partner
2019 Partner of the Year
Project and Portfolio Management
Award
Microsoft

Microsoft Partner Award 2020
Årets Digital Transformation Partner
– Empowering Employees –
ProActive A/S
Microsoft

Microsoft Partner Award 2020
Årets Digital Transformation Partner
– Optimizing Operations –
ProActive A/S
Microsoft

Microsoft Partner
Microsoft

- Gold Communications
- Gold Cloud Productivity
- Gold Collaboration and Content
- Gold Project and Portfolio Management
- Gold Cloud Customer Relationship Management
- Gold Data Analytics
- Gold Cloud Platform
- Gold Windows and Devices
- Gold Application Development
- Gold Enterprise Mobility Management

PROACTIVE

"At a time when organizational boundaries are redefined, ProActive manages to bring collaboration and productivity to a new level by establishing cloud-based solutions with a high level of user-friendliness."

Marianne Dahl Steensen, CEO, Microsoft Danmark

PROACTIVE

unified

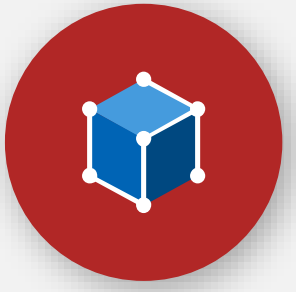
PPMPRO

Project &
Portfolio
Management

Modern work management problems

Work is happening everywhere all the time—and we end up losing track

Our teams choose their own tools to work the way they want



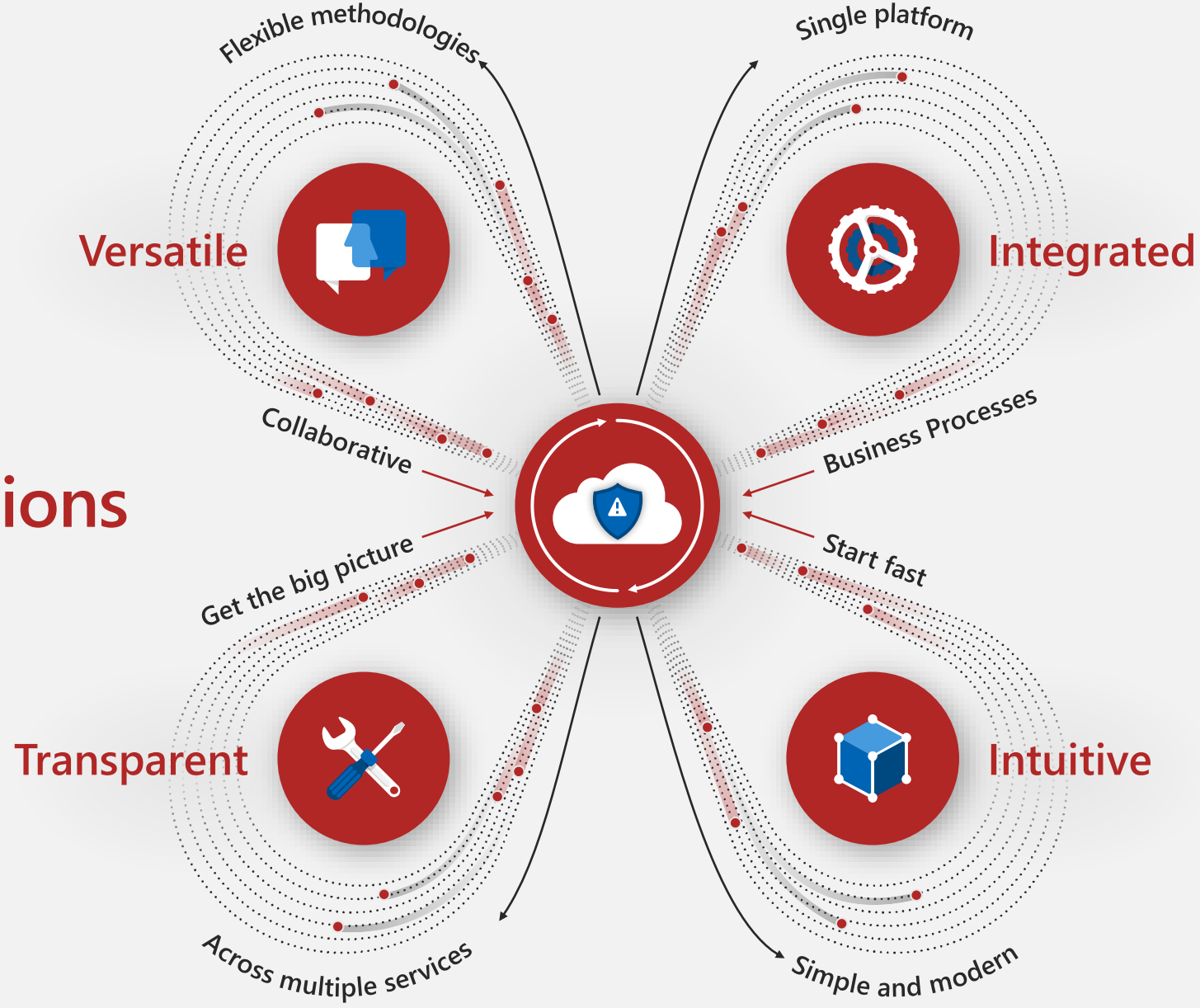
Our accidental PMs and millennials want simple, visual tools for work

Our business processes cross functions and systems

A single compliance, security, or platform issue can disrupt business

Modern work management solutions

1. Simple is better: start fast
2. Empower: provide guidance and adoption
3. Insights: made for every organization



PROACTIVE

Modern work management strategies

Get the big picture
Gain visibility across the enterprise into all work, no matter the size or complexity, from tasks to portfolios, across multiple services

→ Make better decisions

Work how you want
Collaborate on work using the right methodologies and tools to match project type and preferred work style

→ Get more done

Start fast
Get started quickly with easy-to-use tools for all types of work, modern web experiences, and familiar Office 365 apps

→ Deliver quicker

Model your processes across functions and systems
Integrate workflows, business processes, sales, and financials on one platform

→ Run your business your way

Focus on business, not technology
Minimize business risks with a cloud platform that helps meet rigid compliance, security, performance, and scalability needs

→ Innovate with confidence

PROACTIVE

EPMO

PMO

PROJECT TEAMS

Modern work management ecosystem with PPMPRO

Get the big picture

Roadmaps | Modern Project | Project Online | Dynamics 365 PSA | Power BI

Pillars

EPMO

PMO

PROJECT TEAMS

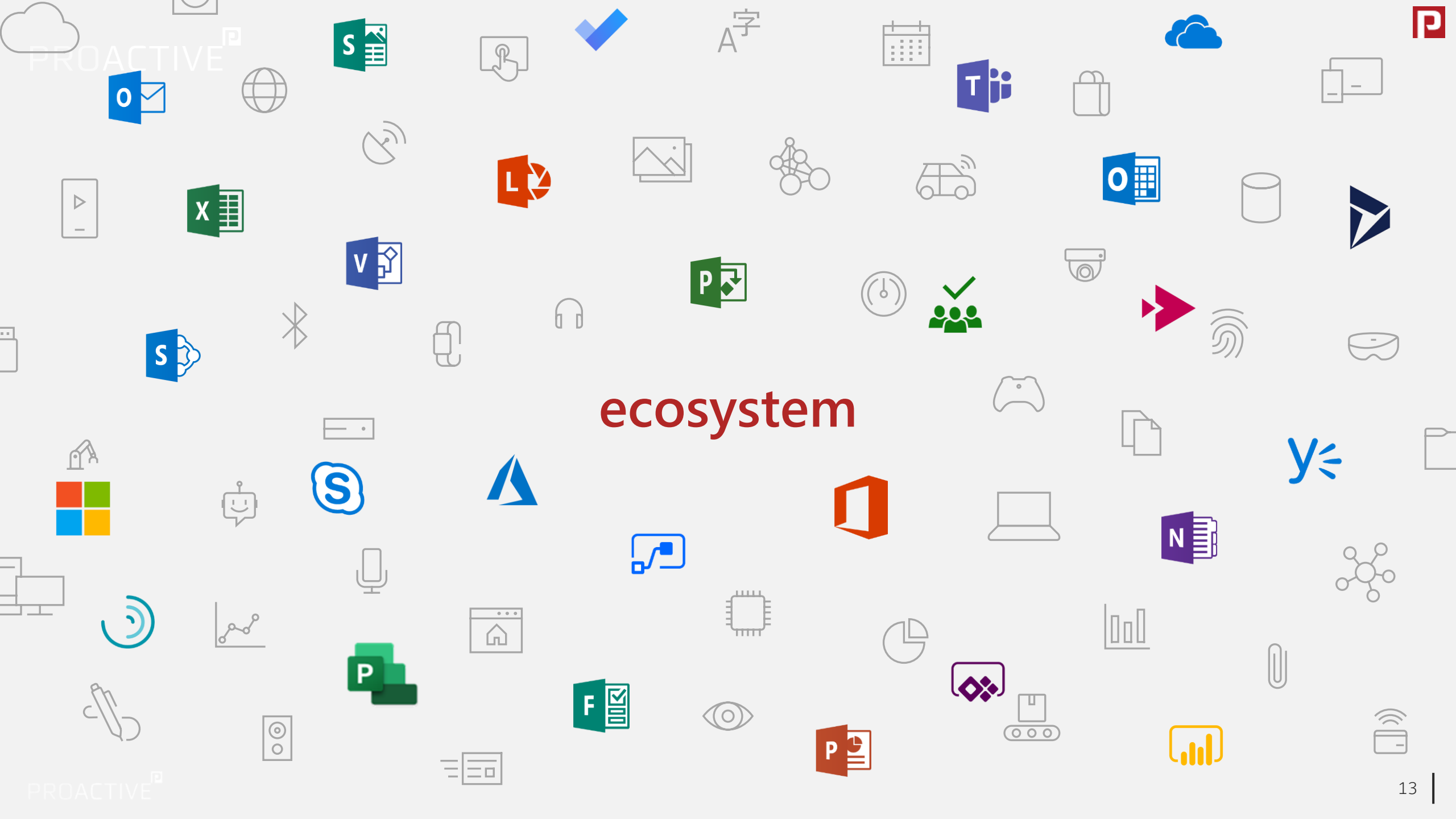
Portfolio level — **Strategy** — **Roadmaps** — **Priority**

Resources — **Governance** — **Templates** — **Projects** — **Frameworks**

Collaborative work — **Teams** — **Tools** — **Mobility** — **Tasks** — **Productivity**

Work how your want

O365 Groups | Planner | Azure DevOps | Teams | OneDrive | SharePoint | Power Apps | Flow

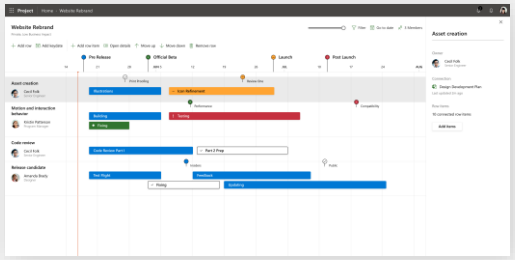

ecosystem

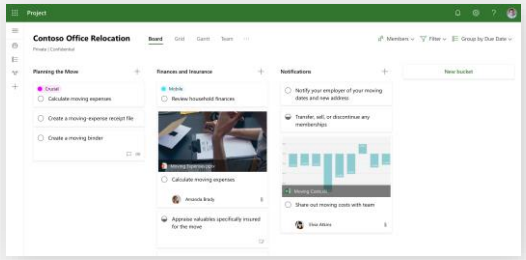
The modern toolset

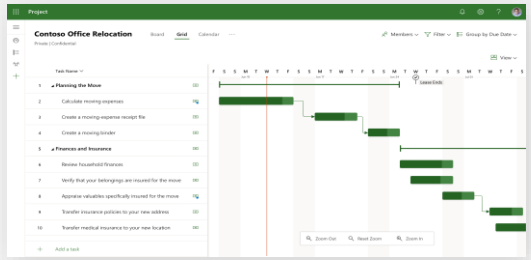
Modern Project

Project Home

Roadmaps

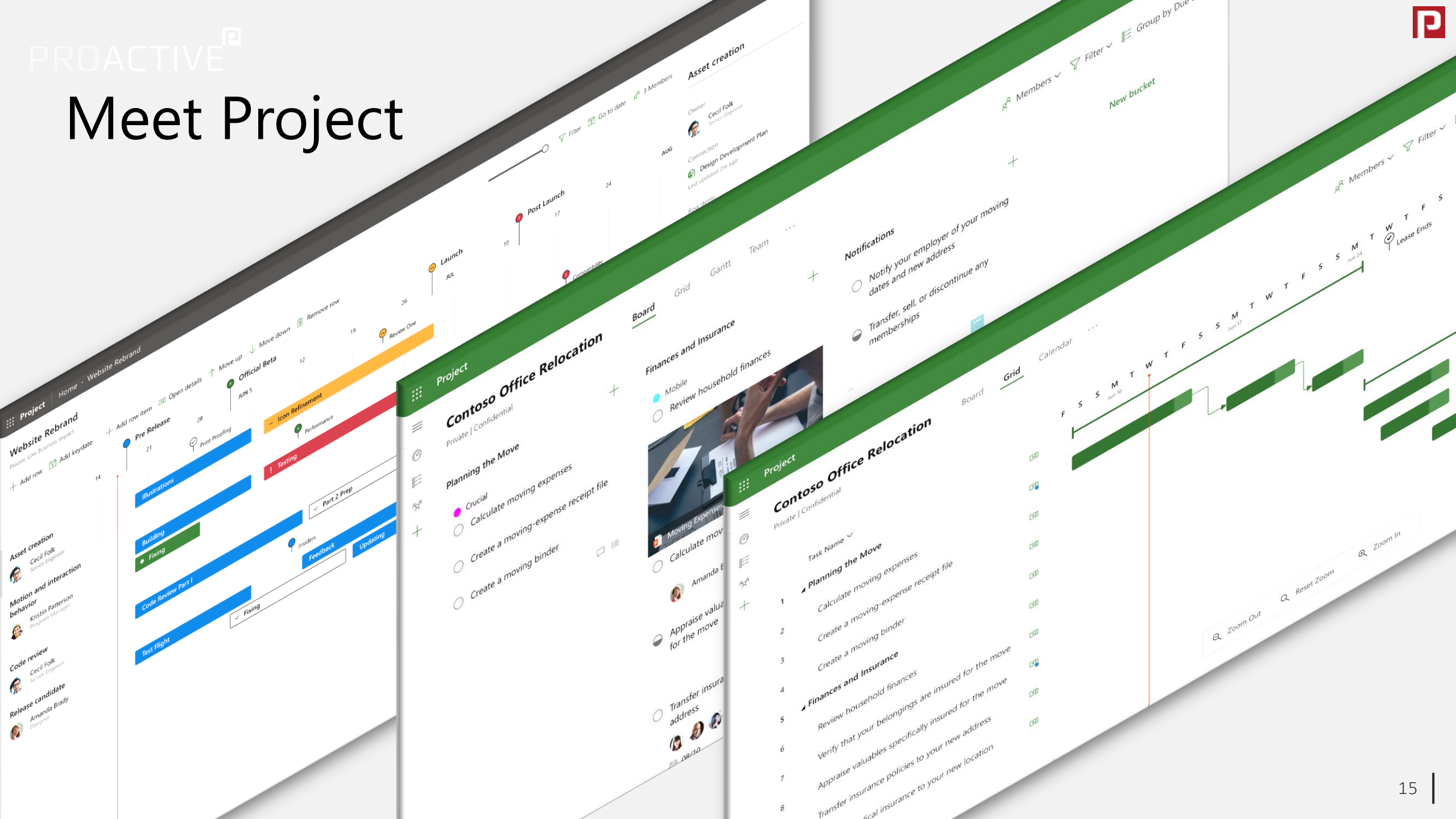


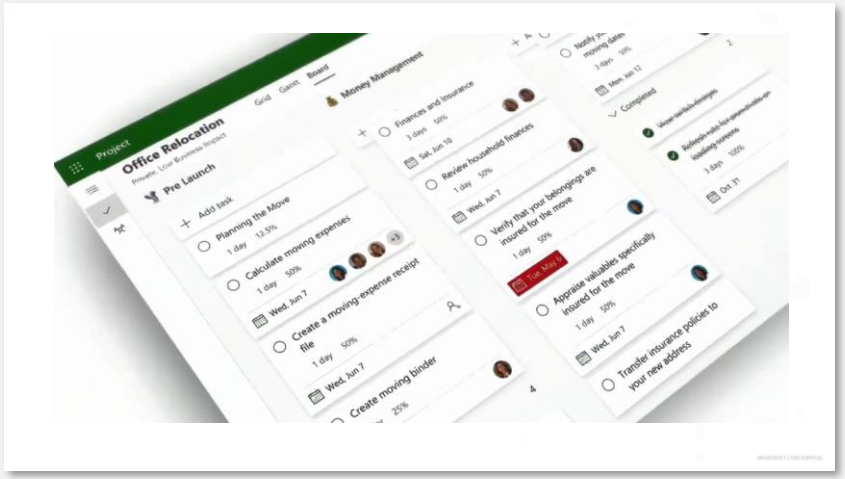




PROACTIVE

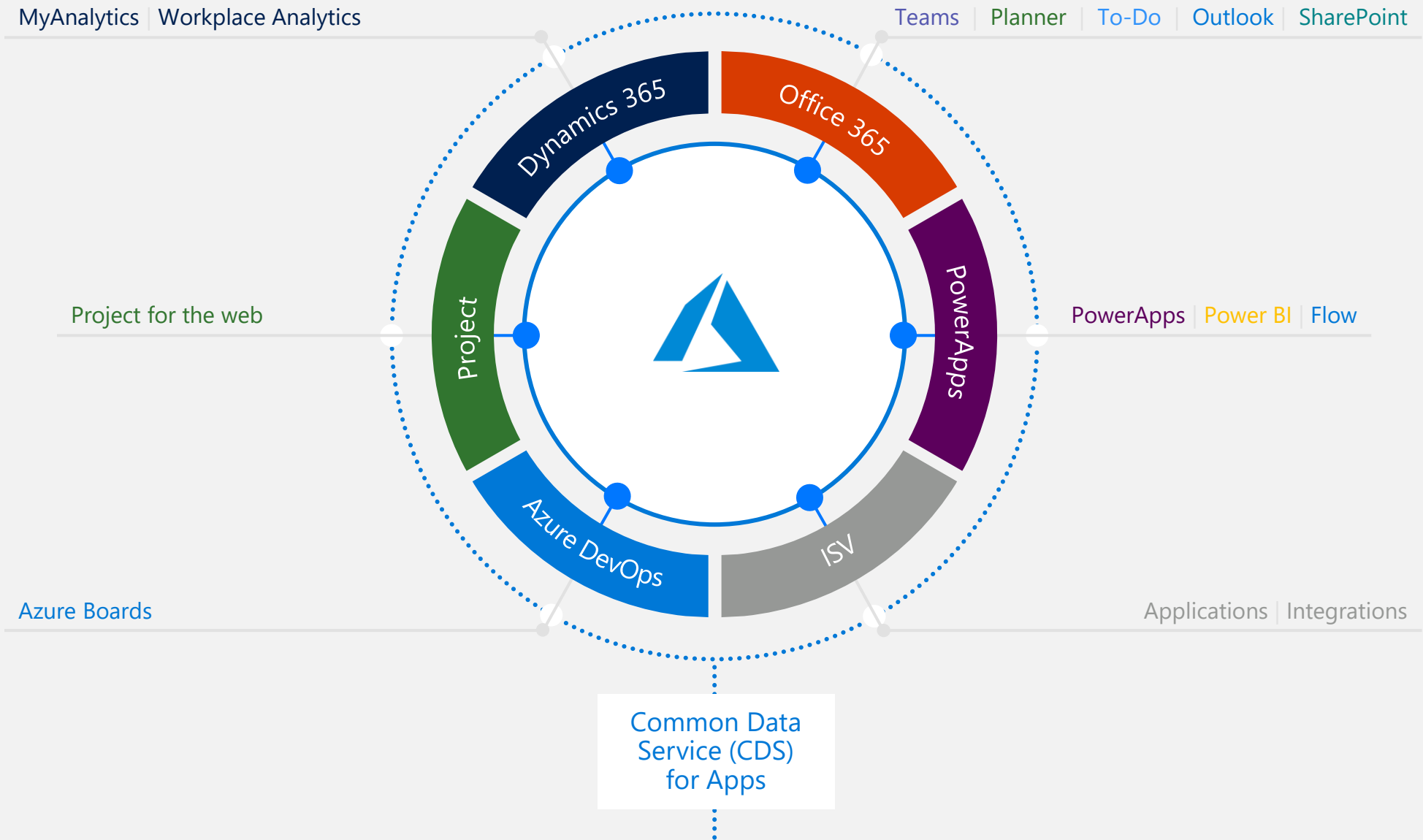
Meet Project



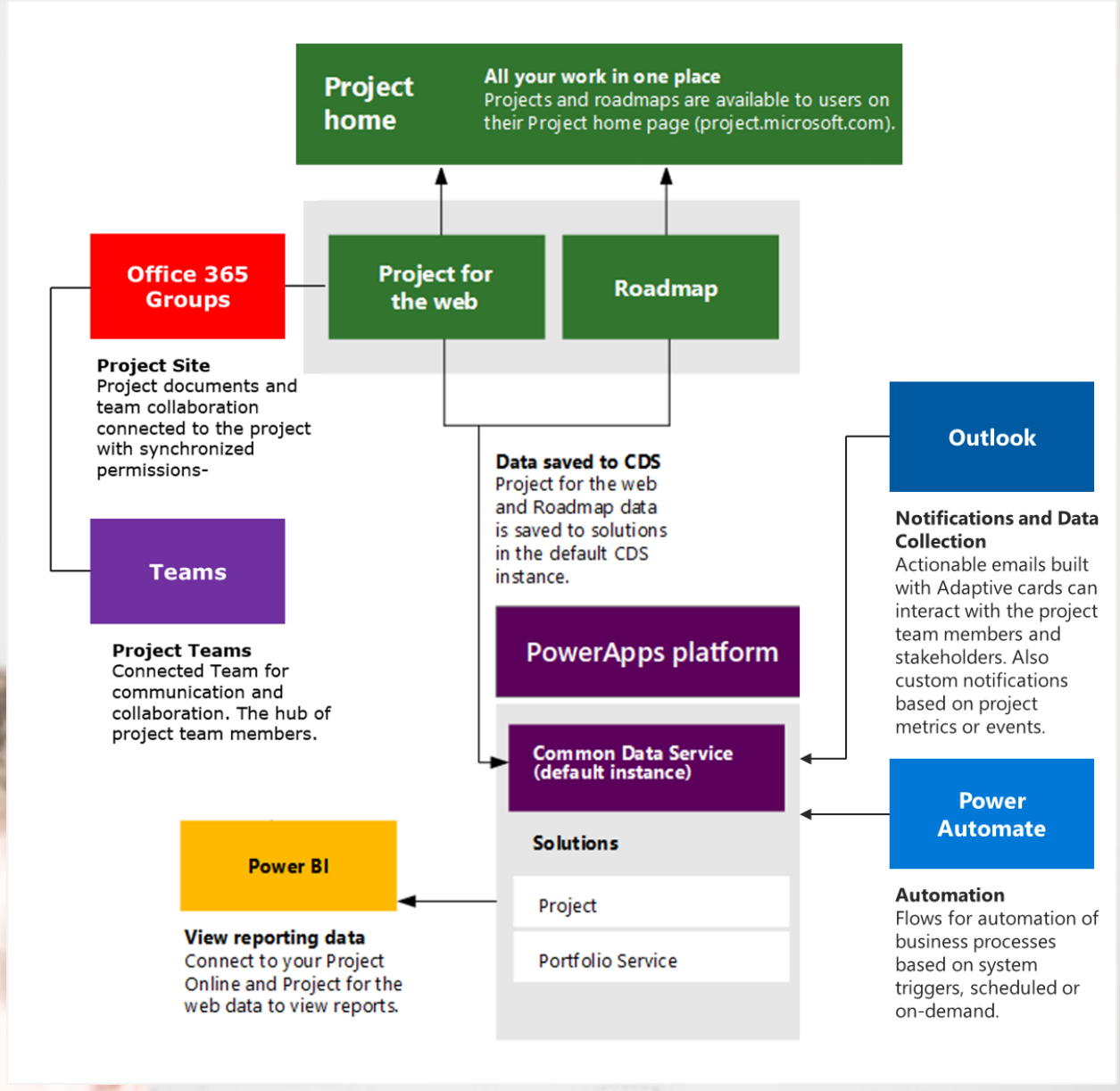

Project
Office Relocation
Pre Launch
Add task
Planning the Move
Calculate moving expenses
Wed, Jun 7
Create a moving expense receipt
Wed, Jun 7
Create moving binder
Money Management
Finances and Insurance
Review household finances
Wed, Jun 7
Verify that your belongings are insured for the move
Appraise valuables specifically insured for the move
Wed, Jun 7
Transfer insurance policies to your new address
Completed

Tasks in
Microsoft 365

…in a connected project management platform



General info on solution



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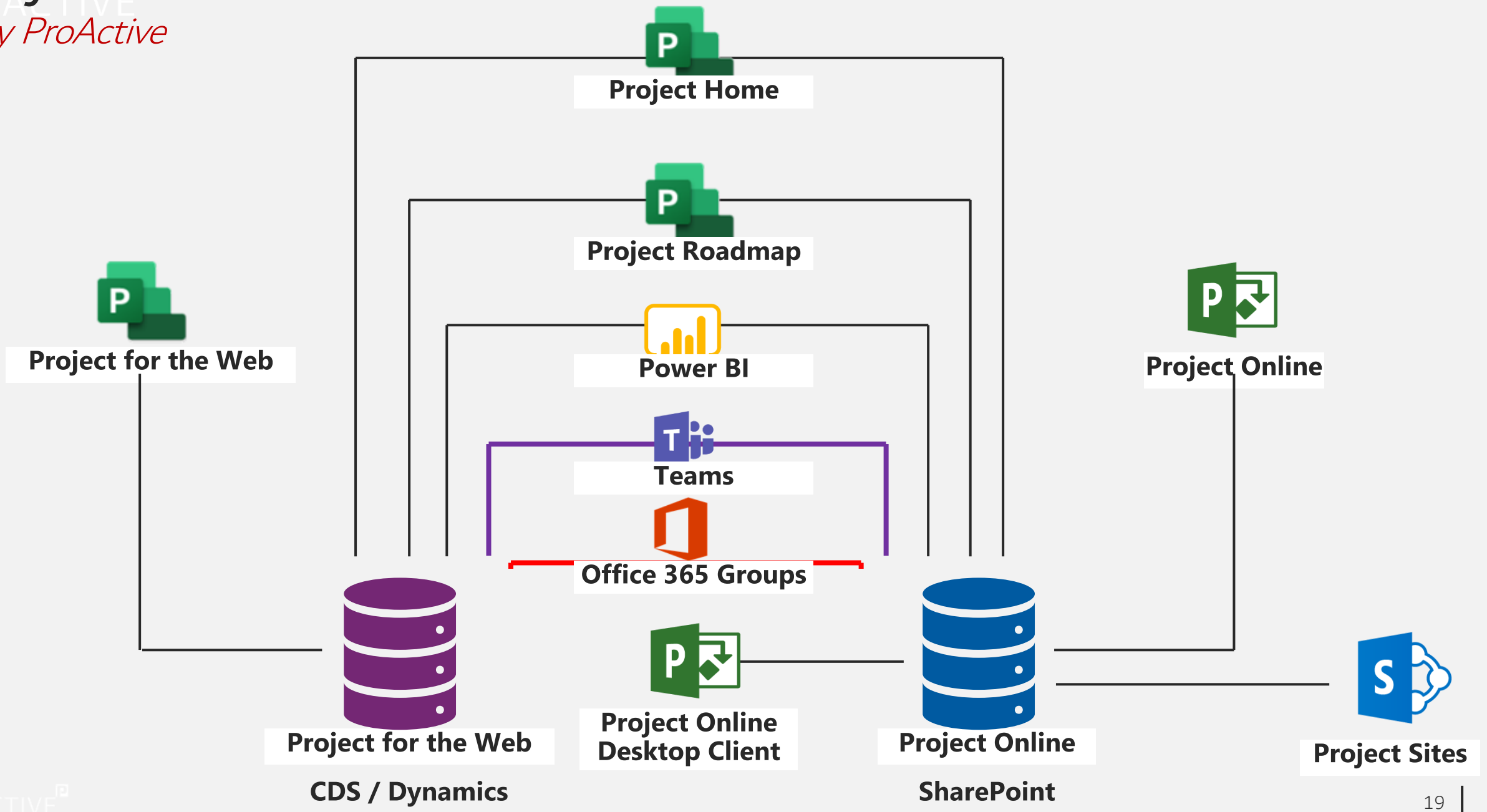
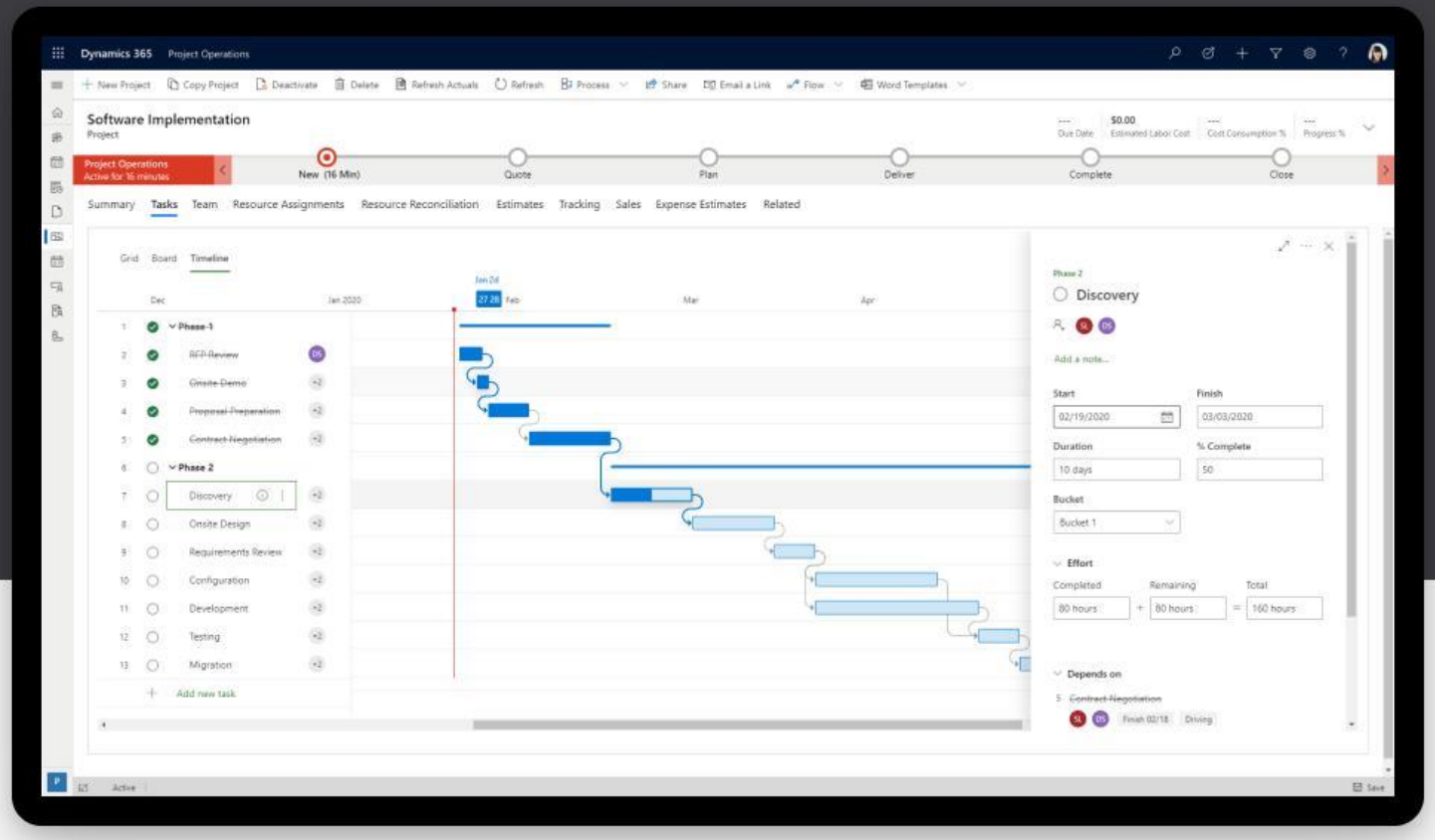
Hybrid solution

By ProActive



Drive project success and profitability

Get everything you need to run your services business—quotes, resourcing, project delivery, time and expense, project accounting, and business intelligence—all in one solution for better insight, collaboration, and visibility. Dynamics 365 Project Operations is coming soon.



PPMPRO

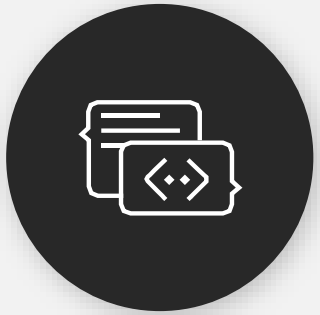
PROACTIVE

PROACTIVE

Accelerators

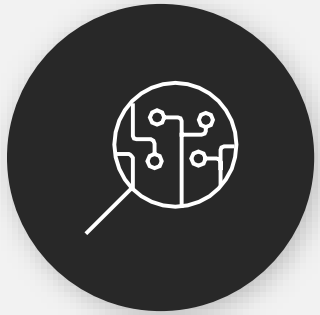
unified PPM PRO

Pillars



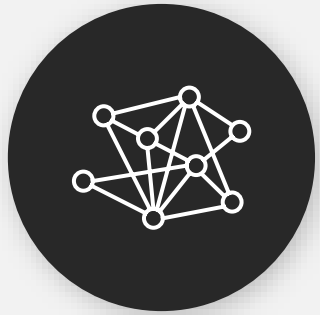
EPMO

Defining the strategy and priorities for the organization



PMO

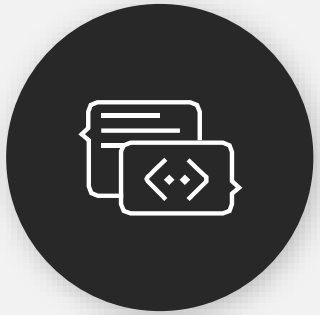
Controlling portfolios and programs, while supporting a department of business unit



PROJECTS

Executing and delivering to the organization with high efficiency, quality and alignment

Pillars



EPMO

Strategy

PMO

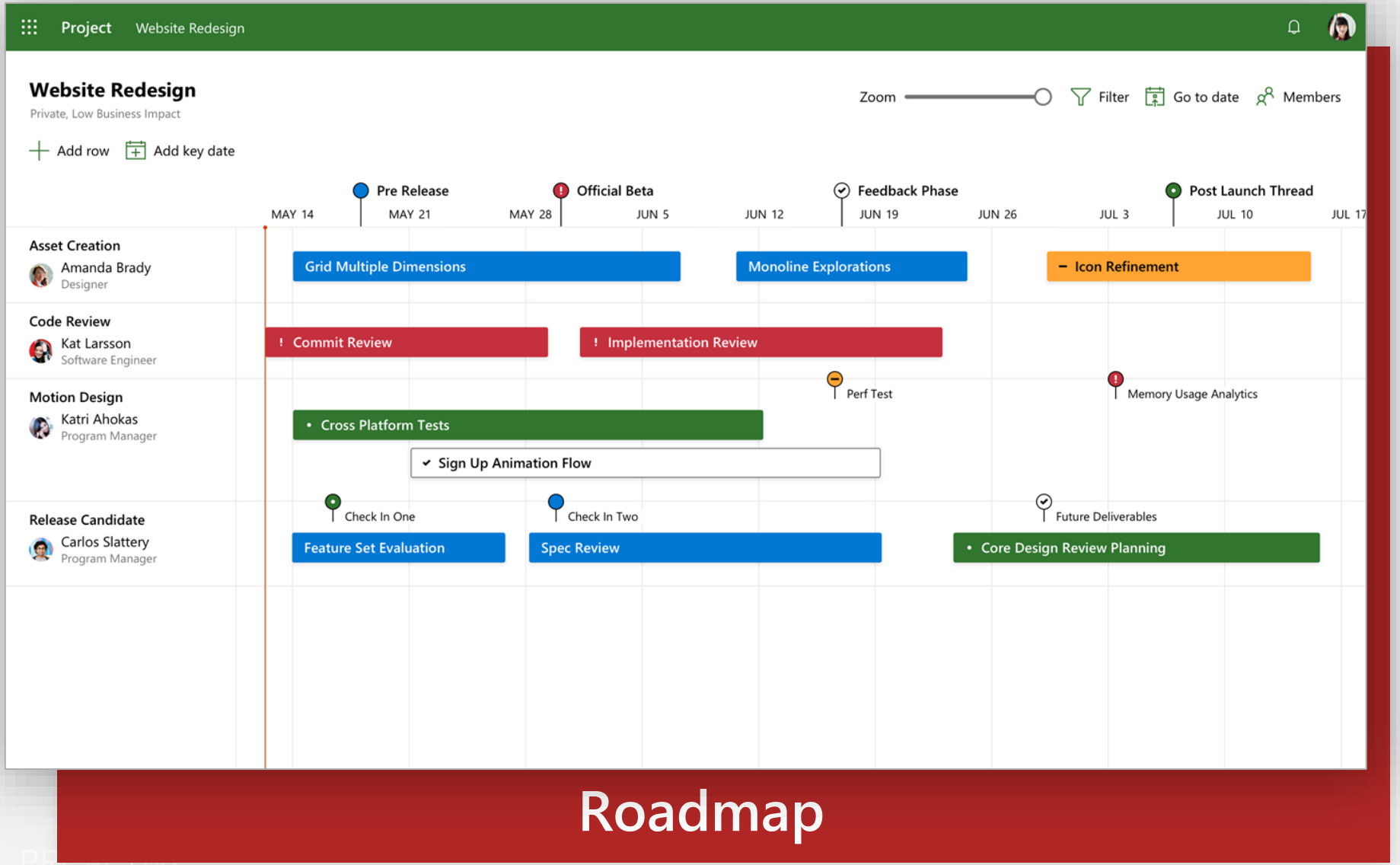
Portfolio

PROJECTS

Execution

Define and communicate your roadmaps

EPMO



Roadmap

+

Communicate

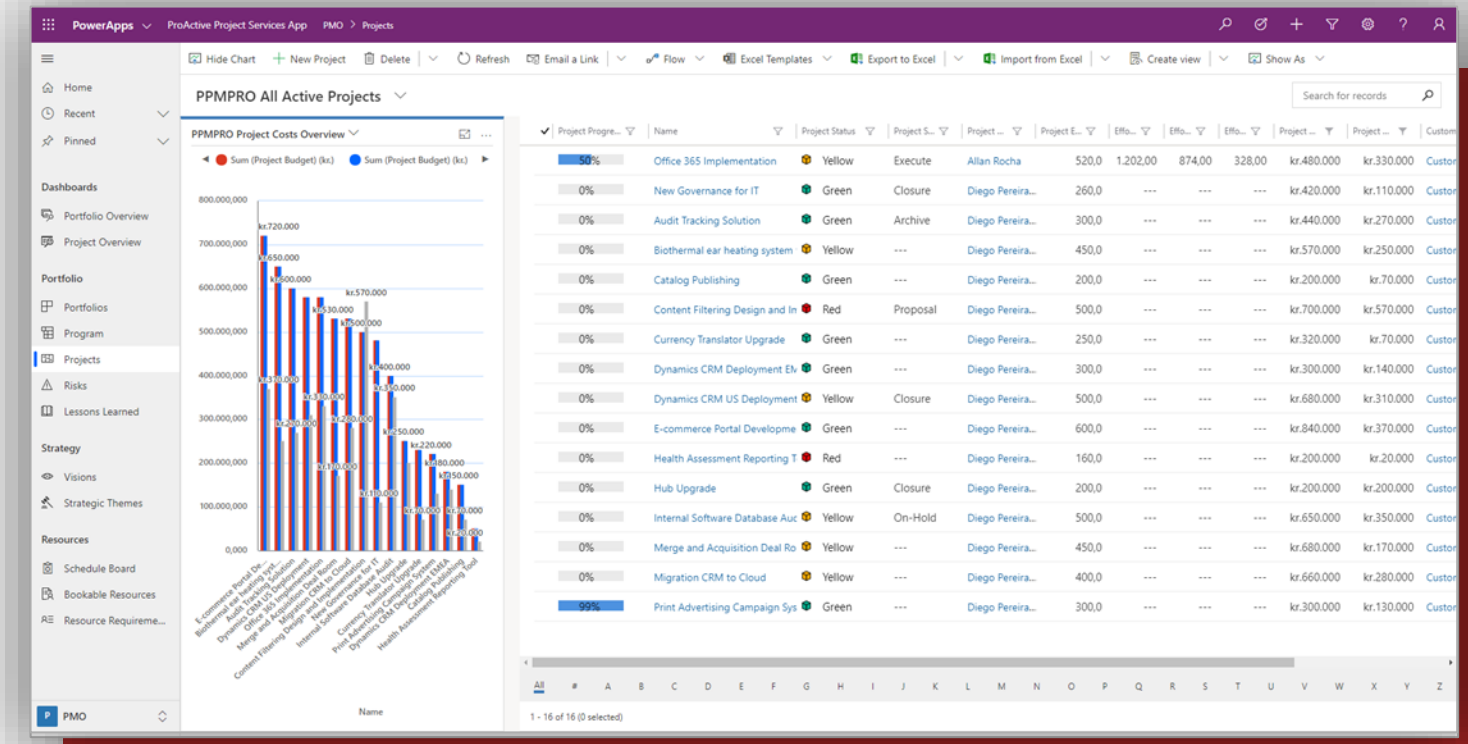
Track

High-level

PROACTIVE

A single source of truth

EPMO



Portfolio overview

Visibility

Central

Quick Access

PROACTIVE

Unified Interface

PowerPlatform

Built on the Microsoft Power Platform. The Power Platform consists of PowerApps, Microsoft Flow, Power BI, and the Common Data Service (CDS). Project for the web data is stored in CDS.

KPI's overview

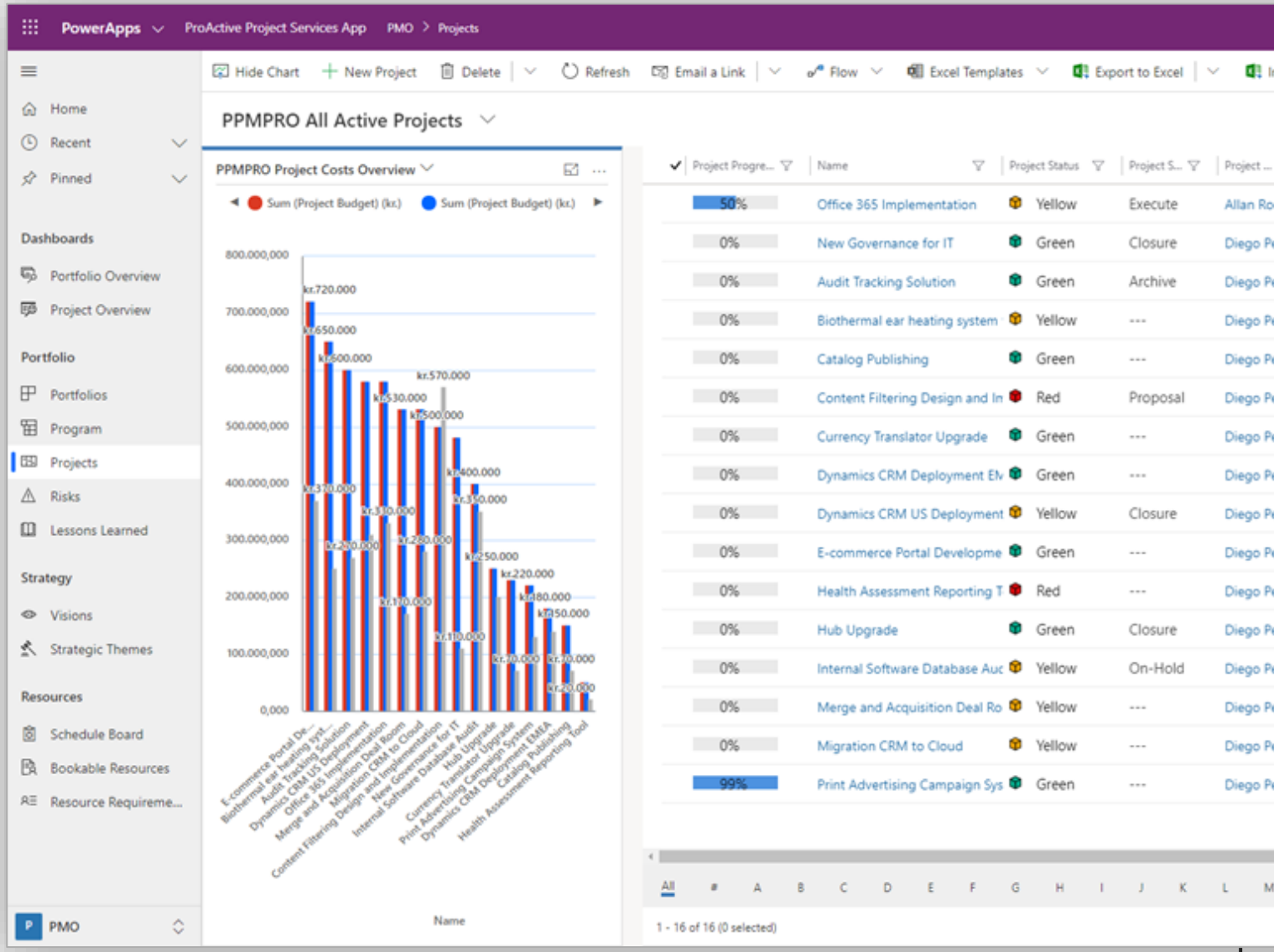
Configure and visualize your organizations' KPI's

Live connected charts

Explore project insights with fully configurable charts live connected to your data.

Auto-save + In-line editing

Update multiple projects with in-line editing and auto-save.



Portfolio Overview

EPMO

PPMPRO Project App

Home
Recent
Pinned

Dashboards
Portfolio Overview
Project Overview
Interactive Dashboard
Resources Overview

Portfolio
Portfolios
Program
Projects
Risks
Lessons Learned

Strategy
Visions
Strategic Themes

Resources
Schedule Board
Bookable Resources

Portfolio Overview

Project Manager: All

Filters

Name	Project Manager	Cost	Actuals	KPI
Modern Project Hybrid Configuration	Allan Rocha	$570,000	$170,000	
Modern Project in CDS	Allan Rocha			
Project RRO	Renato Romão	$350,000	$140,000	
Transparent Process Simulation	Peter Kjær	$450,000	$390,000	
Dynamics 365 Field Services	PPMPRO USER	$390,000	$220,000	
Project Flagship (PKJ)	PPMPRO USER	$680,000	$240,000	
Project for the Web (ACR)	Allan Rocha	$540,000	$380,000	
Project for the web OnePlan Sync	Allan Rocha			
Project for the Web v2 (ACR)	Allan Rocha	$580,000	$80,000	
Active Directory Governance - Templ	Allan Rocha			
Active Directory Governance	Allan Rocha			
Half Double Methodology (ACR)	Allan Rocha			
Platform Assembly	Allan Rocha			
New Construction Project	PPMPRO USER			
00 Project	Allan Rocha			
New Rockwell Product (MHT)	PPMPRO USER			
ACR Project	Allan Rocha			
Test af Tidsplan	PPMPRO USER			
GDPR Compliance	Allan Rocha			
Econ Turbo Engine 2029	Allan Rocha			

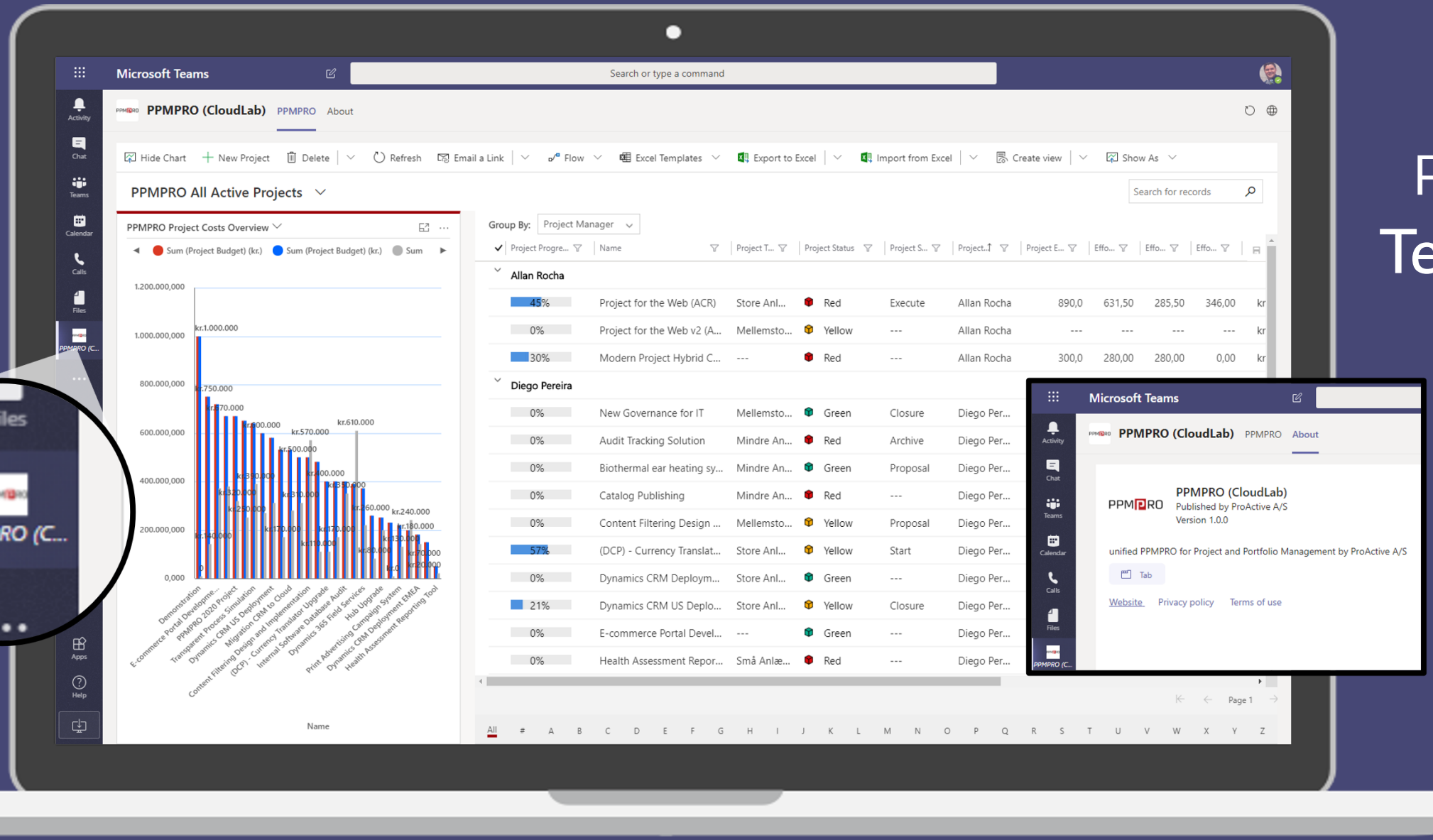
2019 | 2020
Q4 | Q1 | Q2 | Q3 | Q4 | Q1
Oct Nov Dec Jan Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec Jan

30.00% 30.00% 80.00% 64.00% 71.00% 37.00% 45.00% 0.00% 0.00% 0.00% 99.00% 0.00% 100.00% 0.00% 0.00% 0.00% 0.00%

Name New Rockwell Product (MHT)
Start Date 23-12-2019
End Date 14-01-2020

xViz

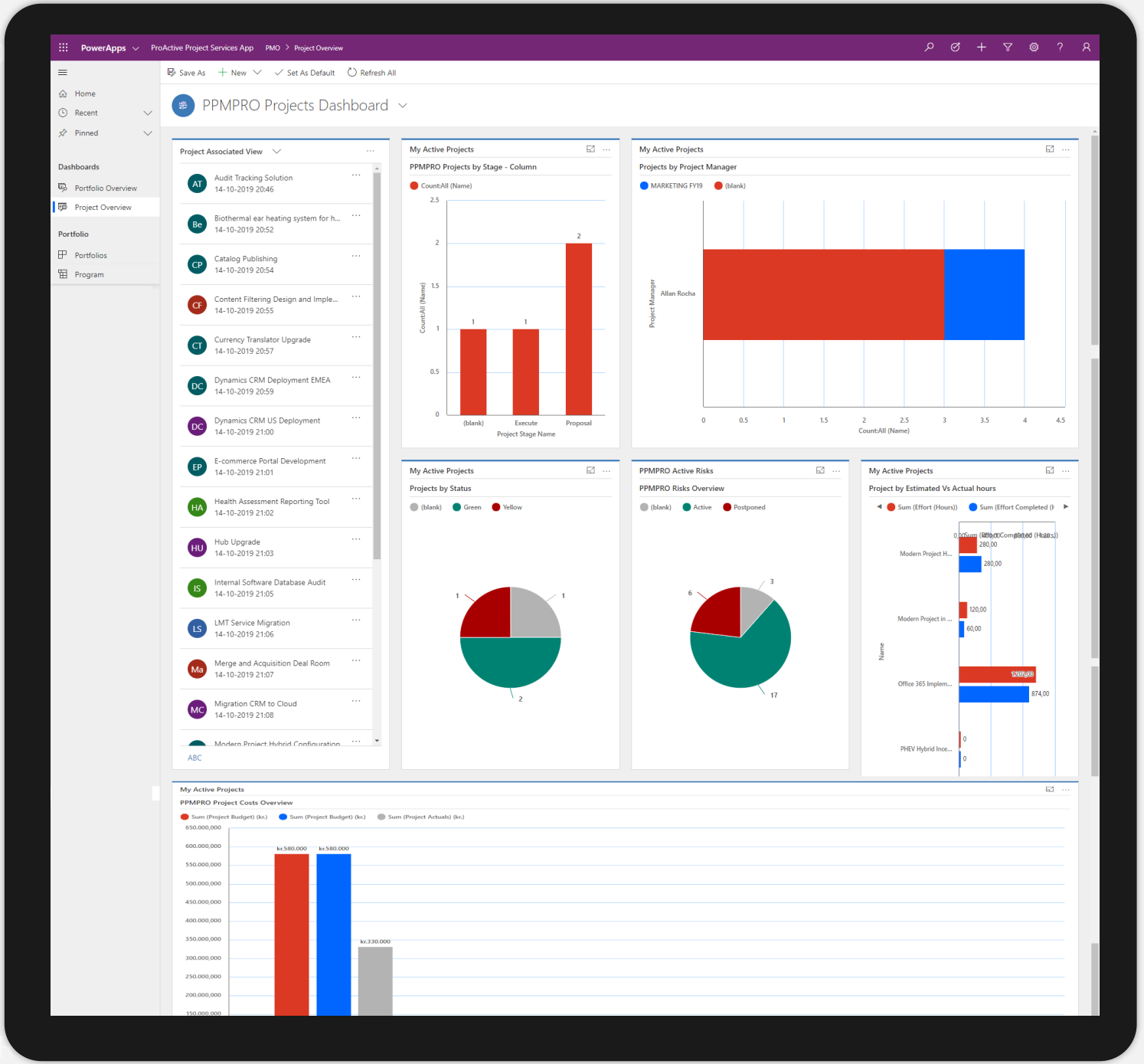
Teams



PPMPRO Teams App

Dedicated Teams App for your users.

Access your portfolio of projects directly from Teams.



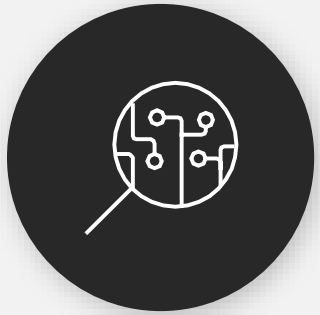
Integrated Dashboards

- Live connected to your data
- Able to combine different entities:
  - Projects
  - Resources
  - Tasks
  - Etc...
- Power BI Integration
- Security and filtering enabled

Pillars

EPMO

Roadmaps

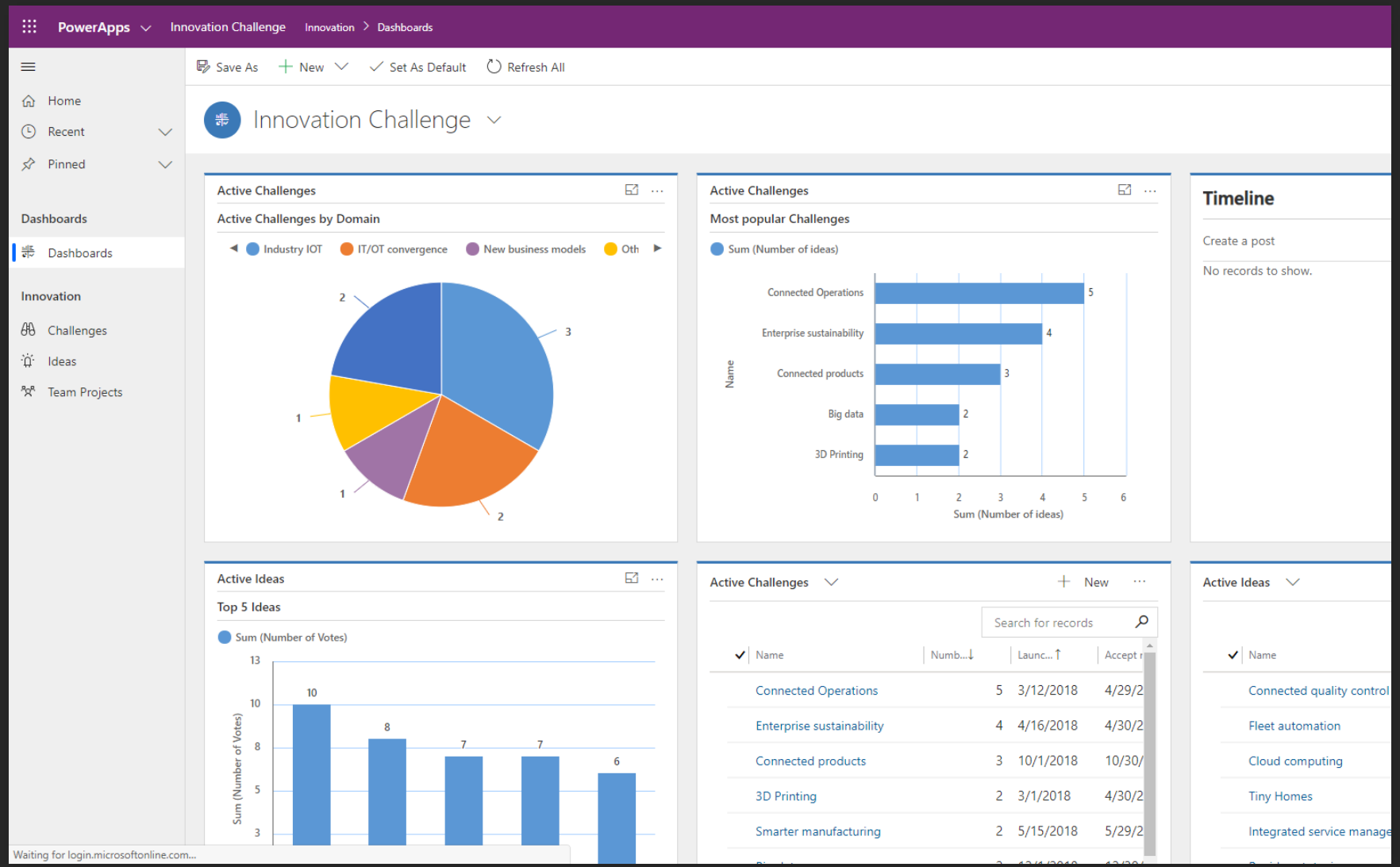


PMO

Governance and Project Toolset

PROJECTS

Collaboration



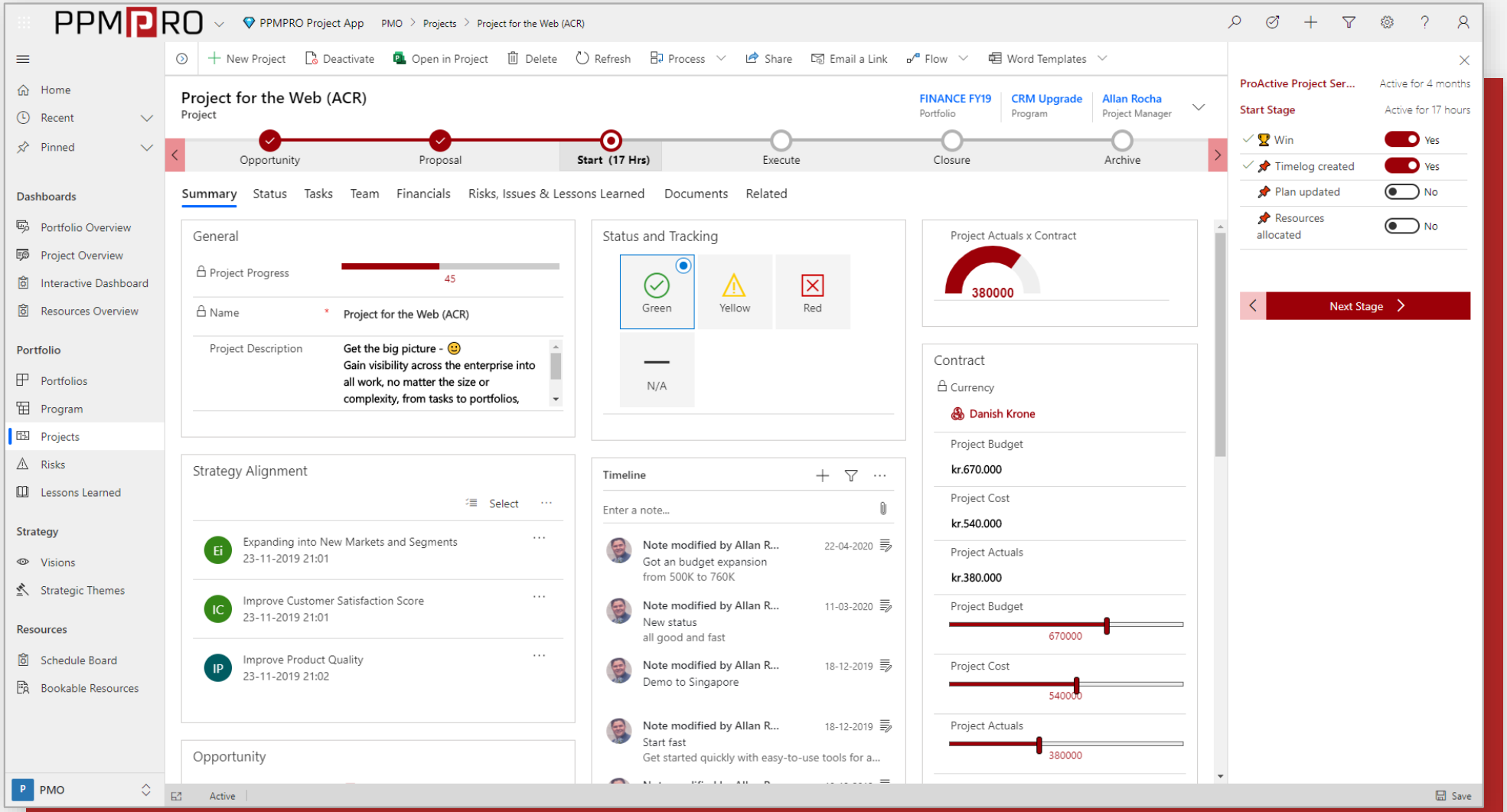
Demand Management

sily collect, develop and evaluate your ideas

Promote ideas as Projects without losing their history

Get your organization's process right

PMO



Project Governance

100% of adoption

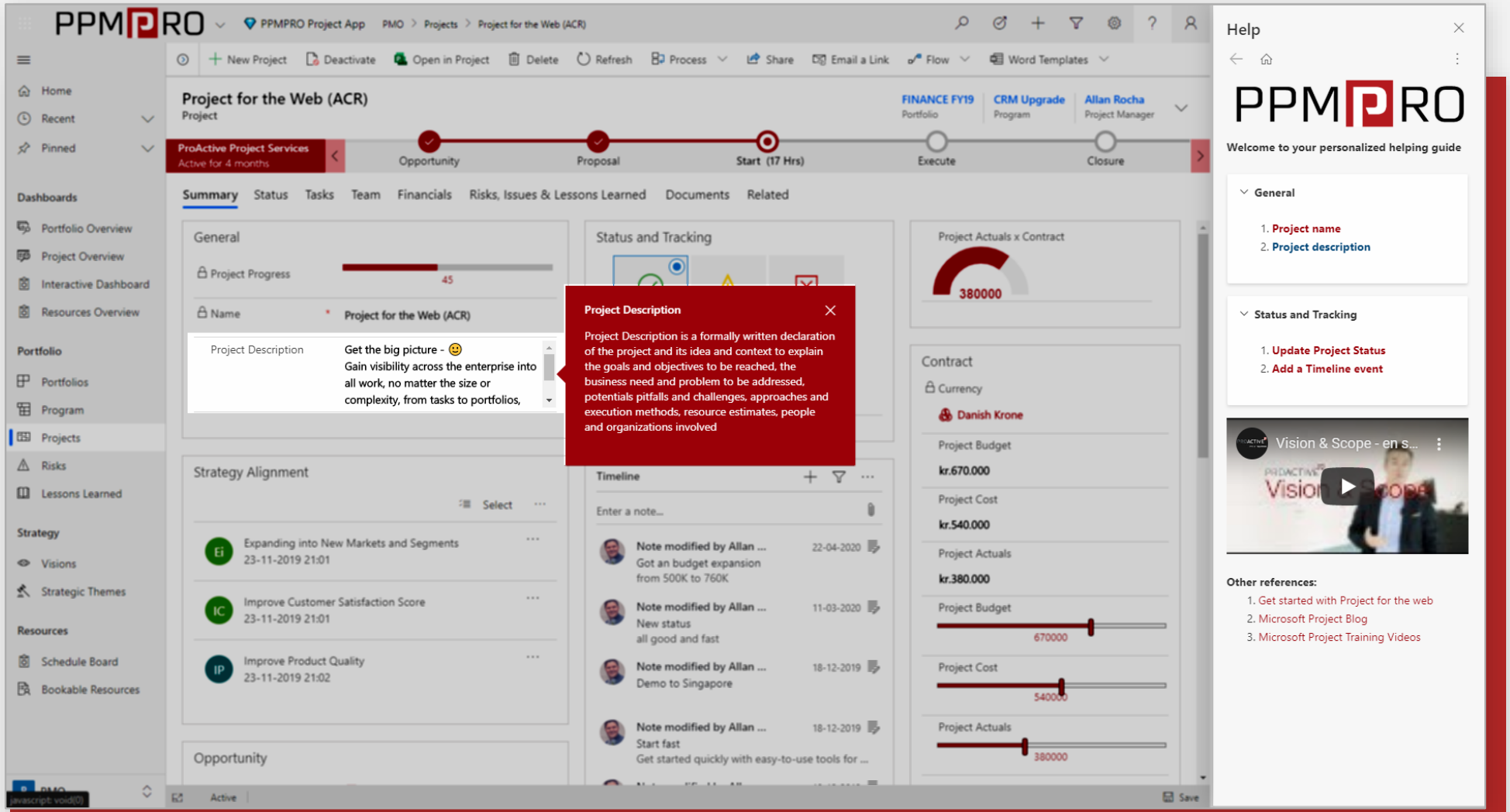
Stage requirements

Methodology overview

PPMPRO

Get your adoption process right

PMO



User Adoption

Custom Help Guides

Link to external content

Terms alignment

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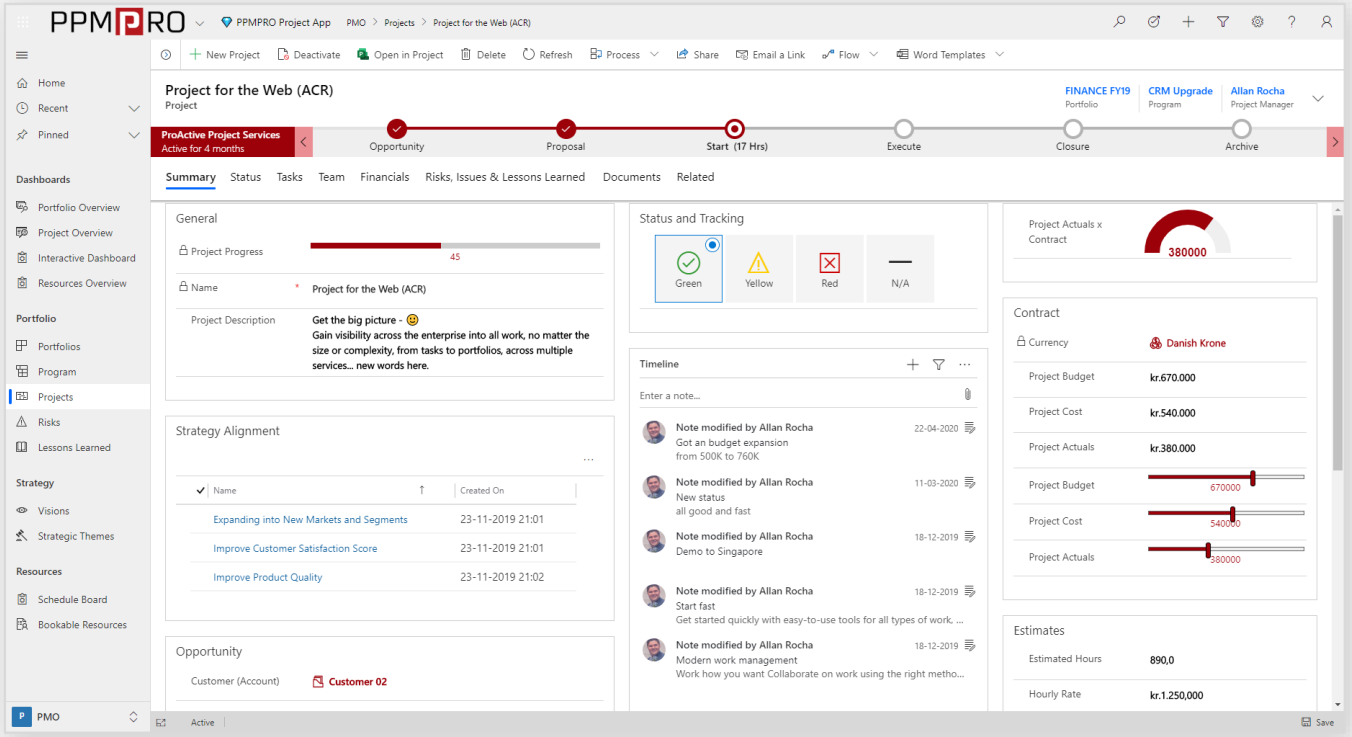
Normalized project metadata

PMO

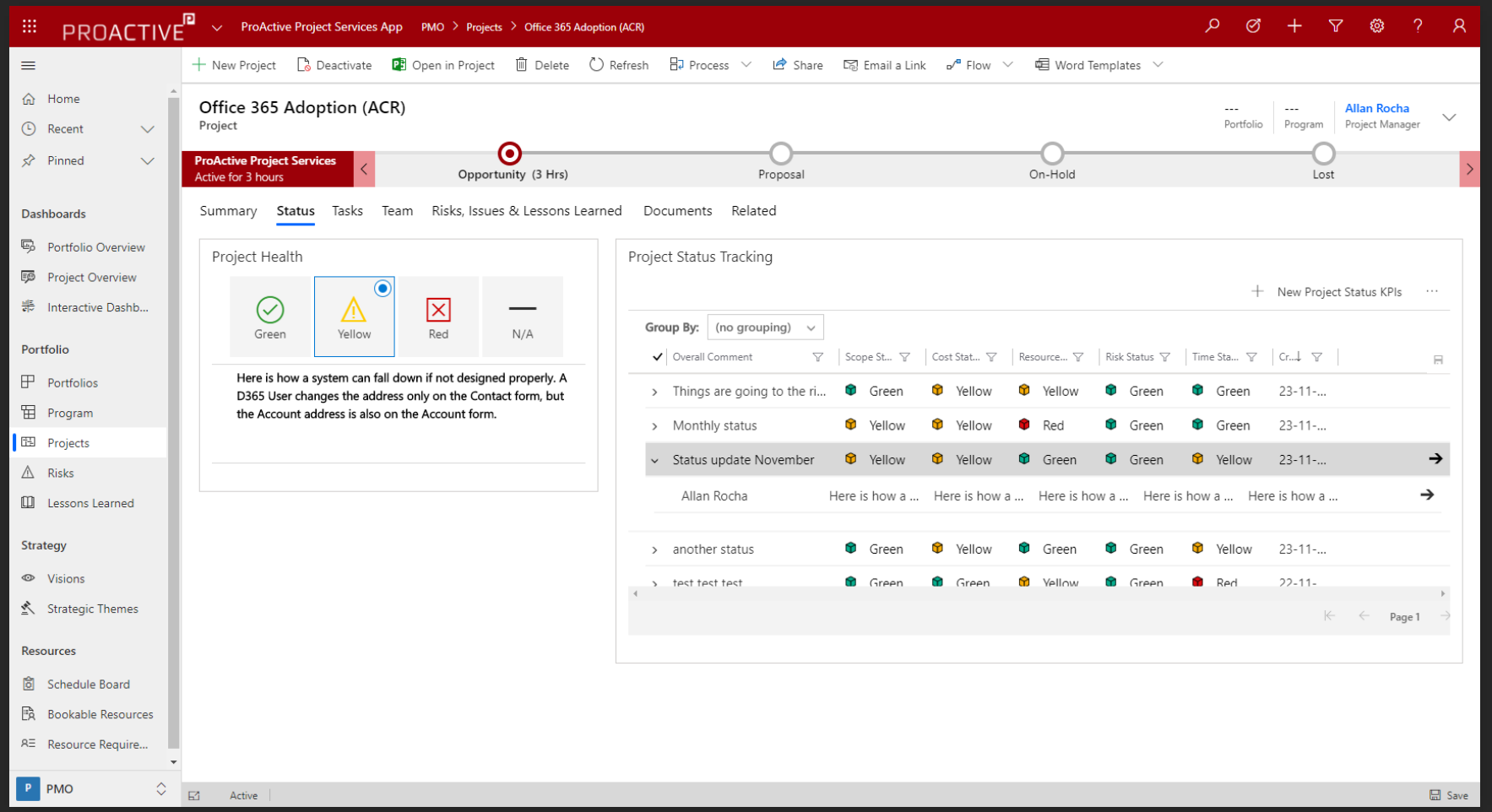
Logical sequential navigation

Streamlined terms

Model-driven apps



Intuitive
Easy input
Flexible forms



tatus Tracking and Control

Keep track of your projects by automating KPI's and tracking them across time

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Auditing and Tracking Changes

Automatically audit and track changes in your projects.

Visualize what items have been changed, by who and when.

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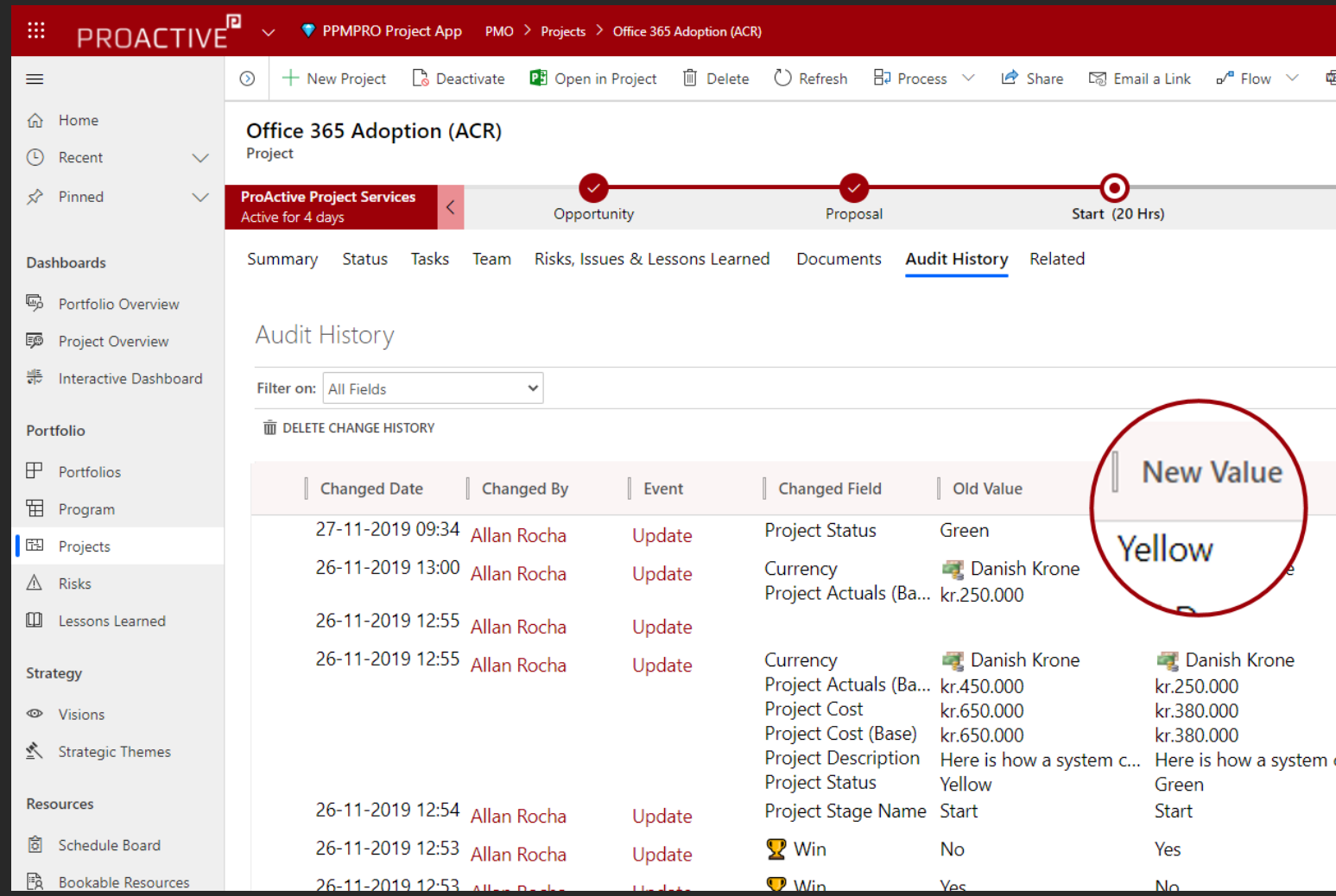
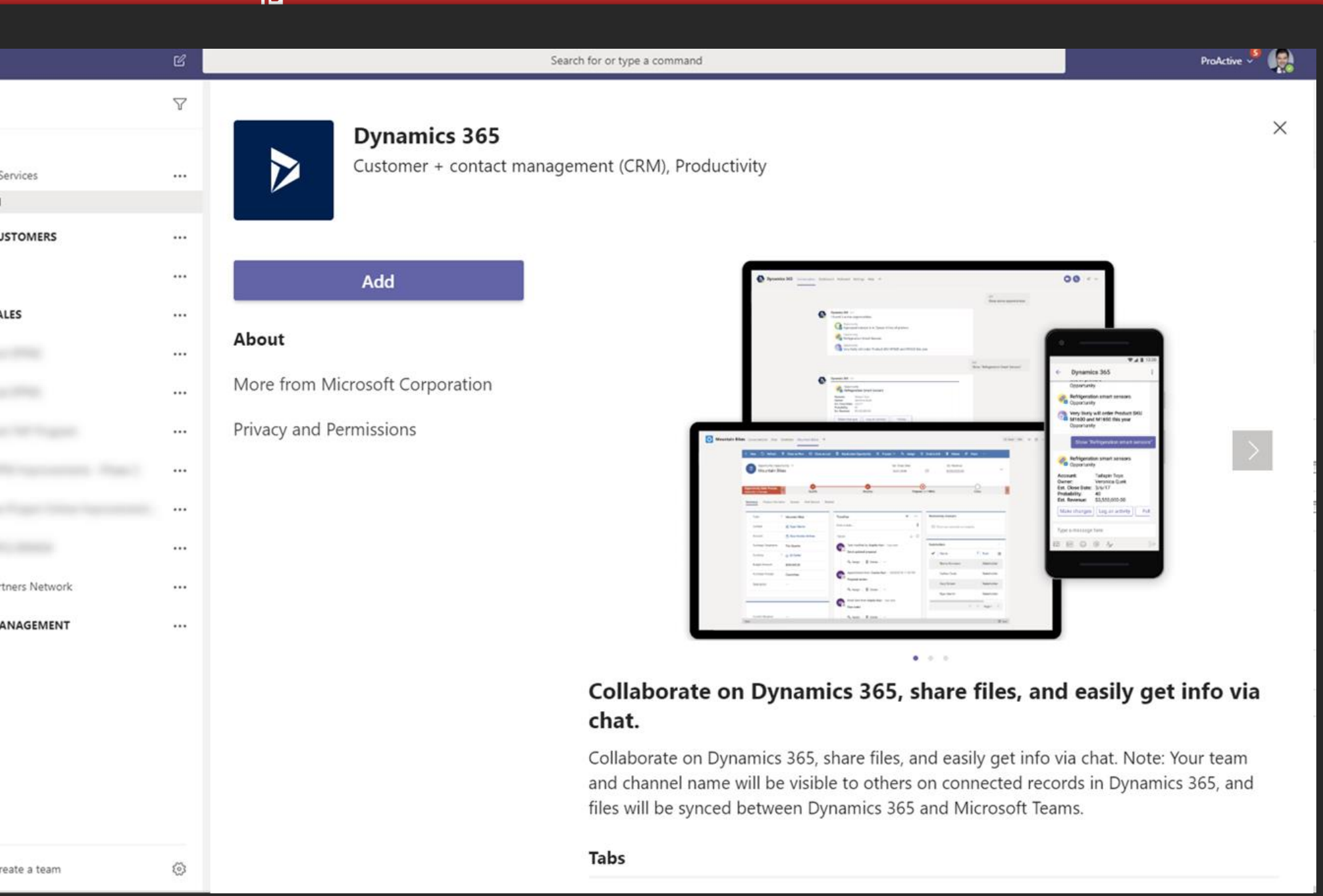


Teams

Microsoft Teams integration

Native integration with Microsoft Teams



PPMPRO

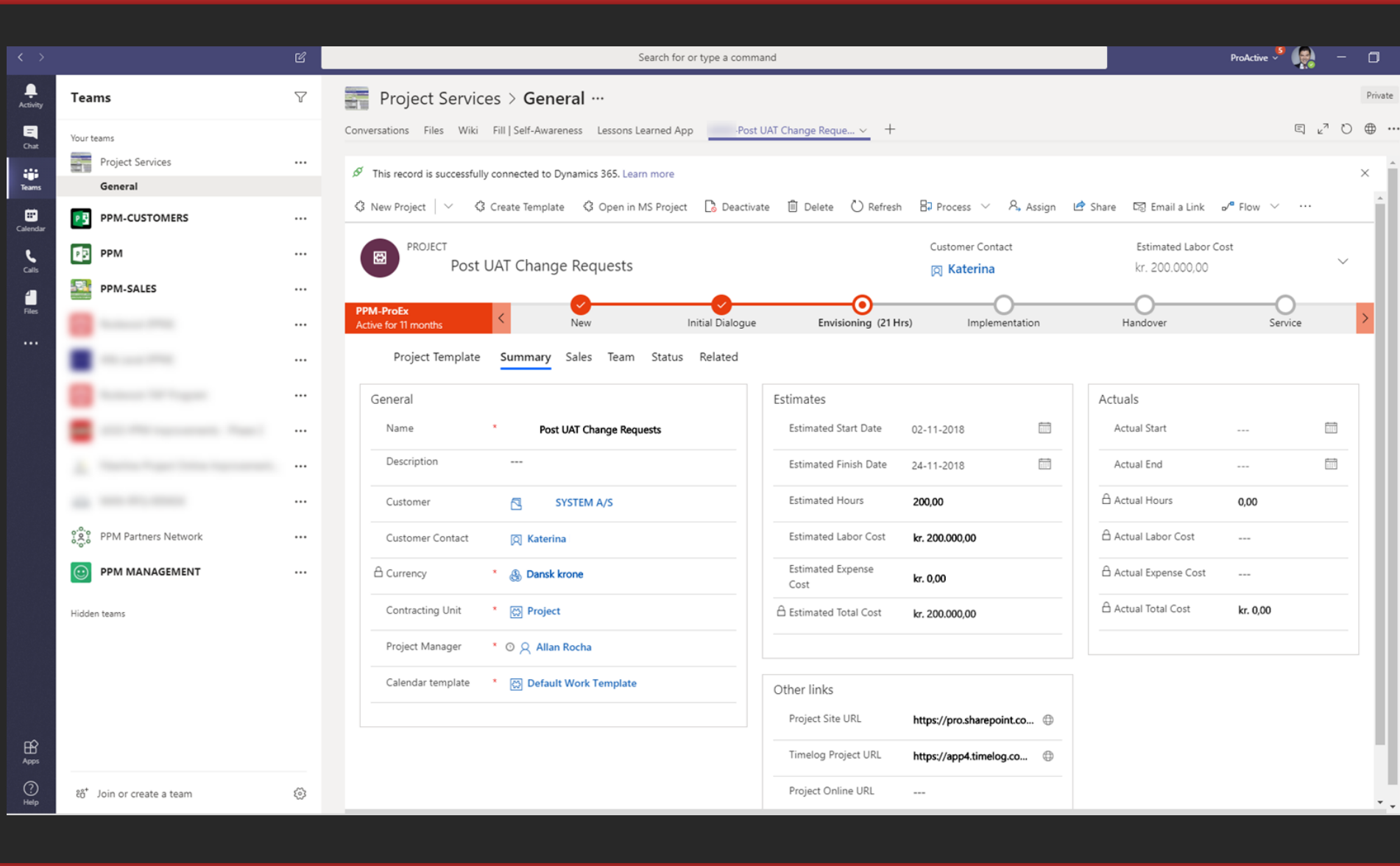
PROACTIVE

Teams

Microsoft Teams integration

Native integration with Microsoft Teams

Connect your Teams to your projects.



PPMPRO

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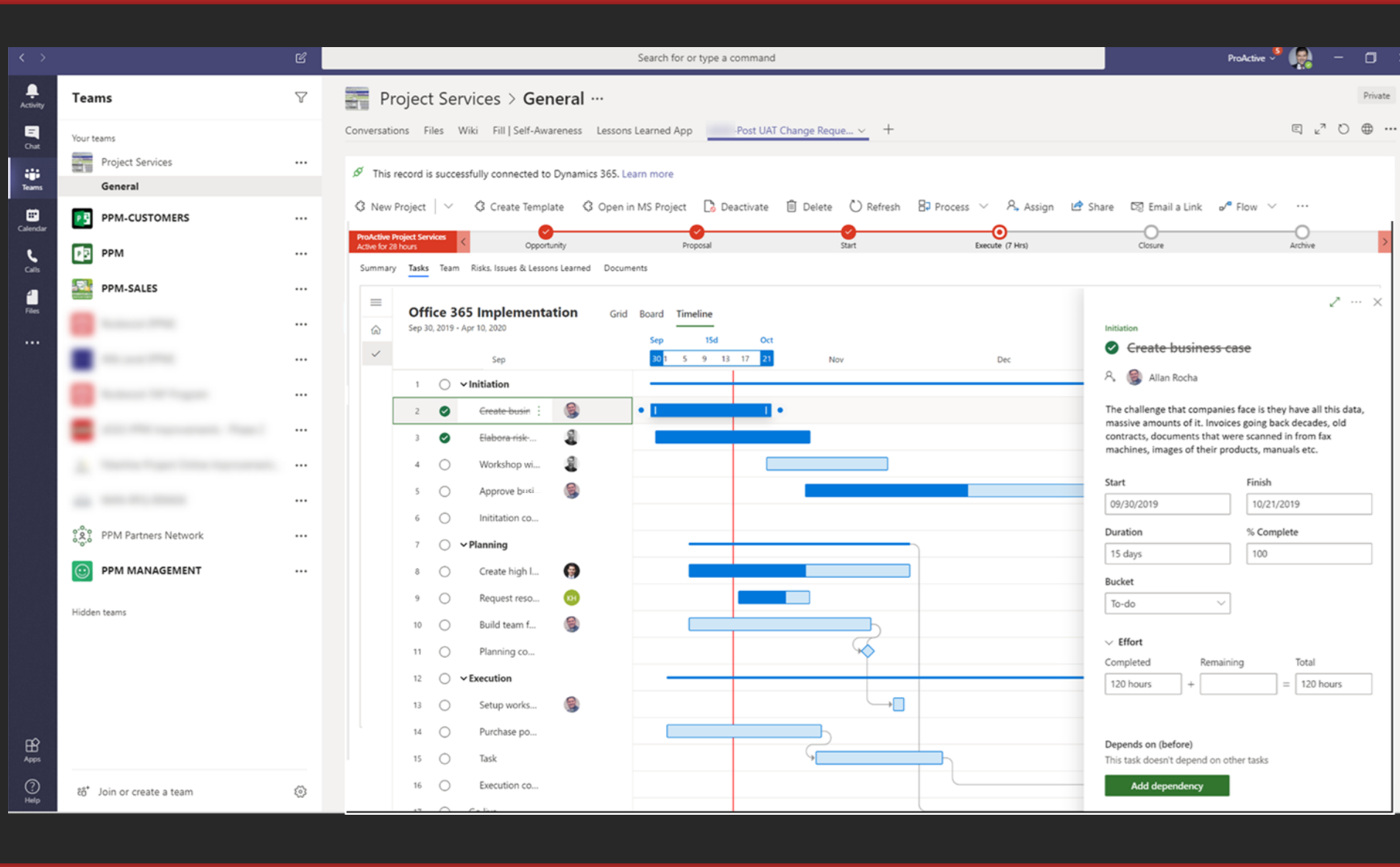

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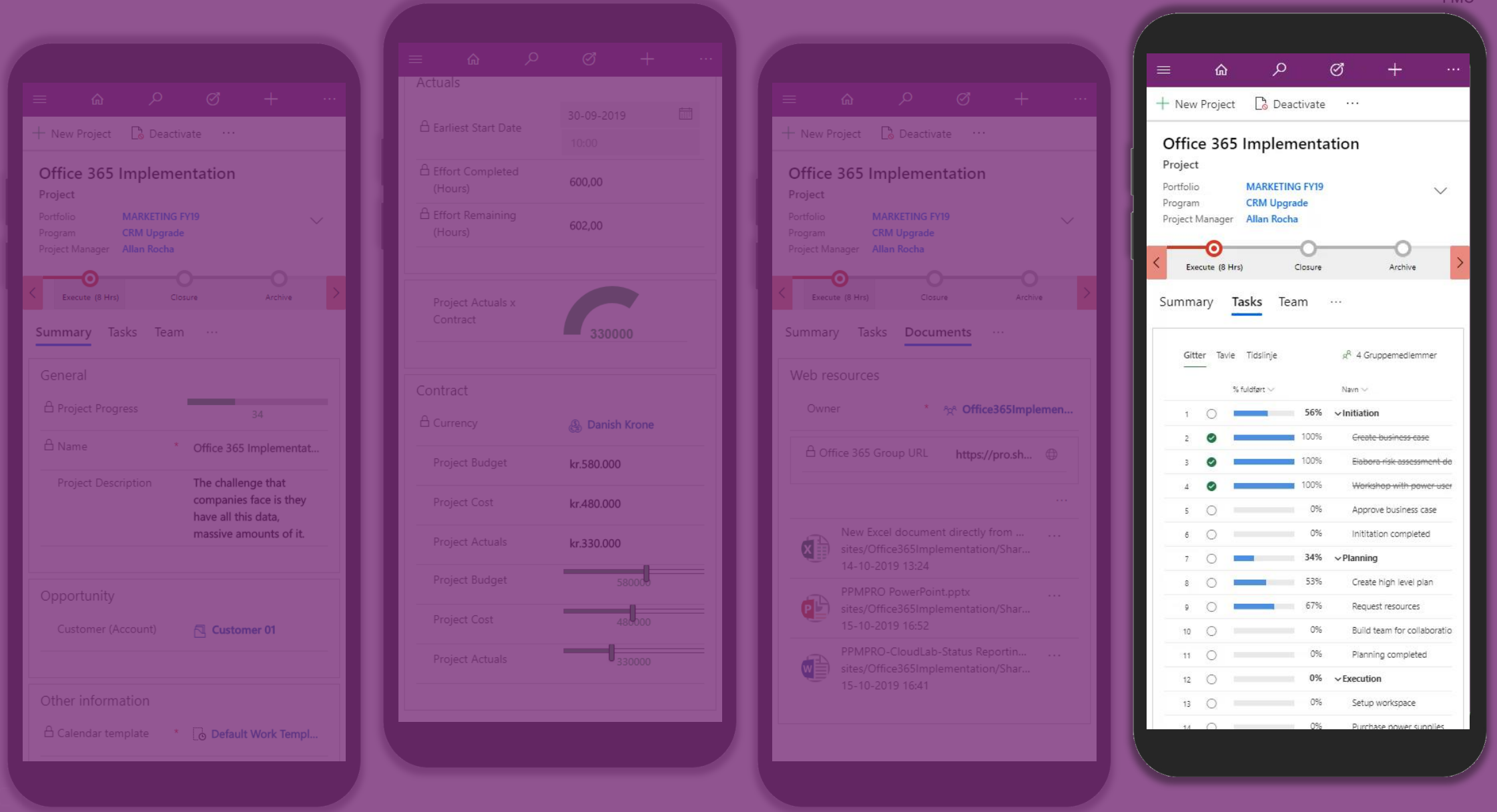
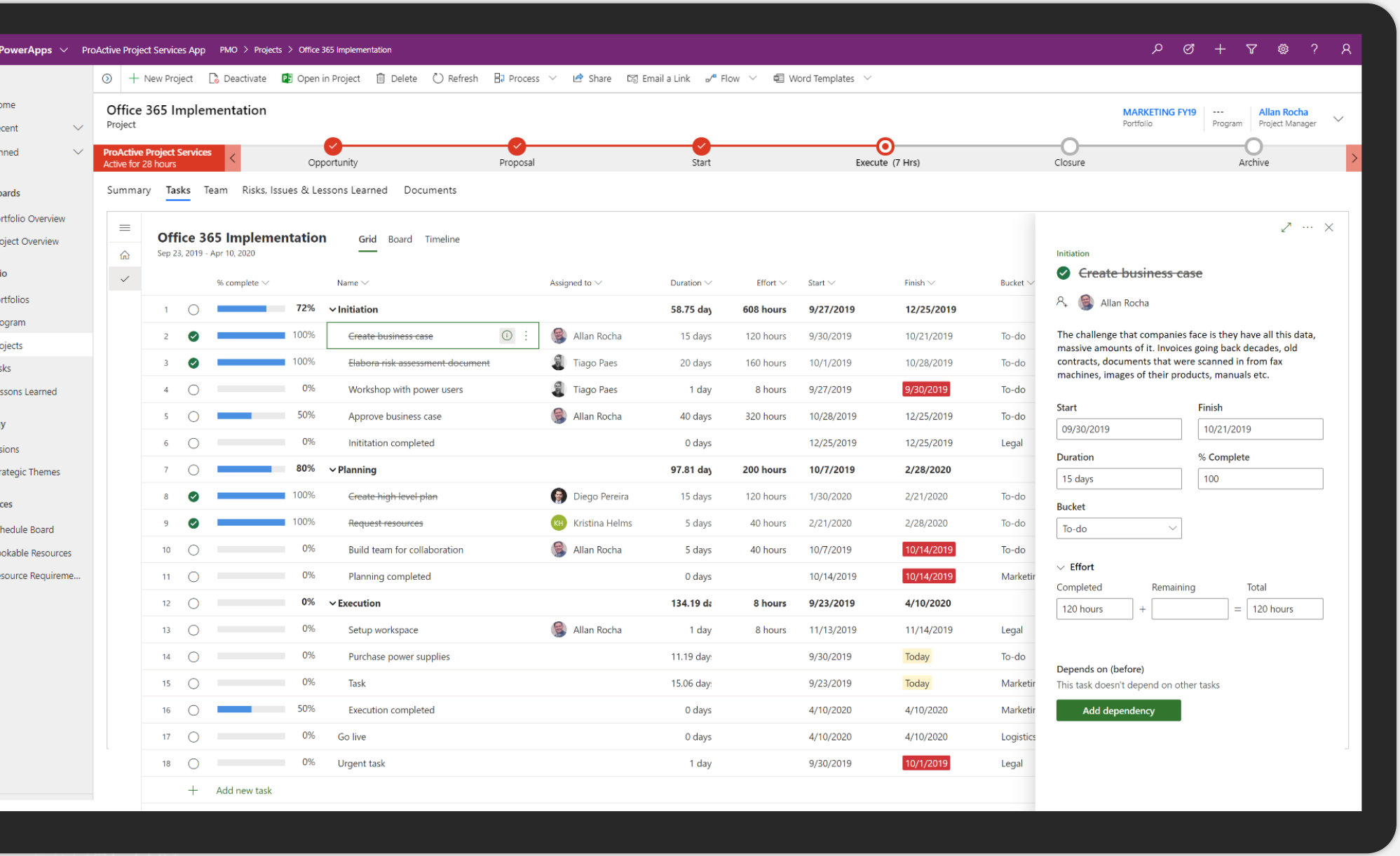
Responsive layout

PMO



Unique and powerful interface

PMO

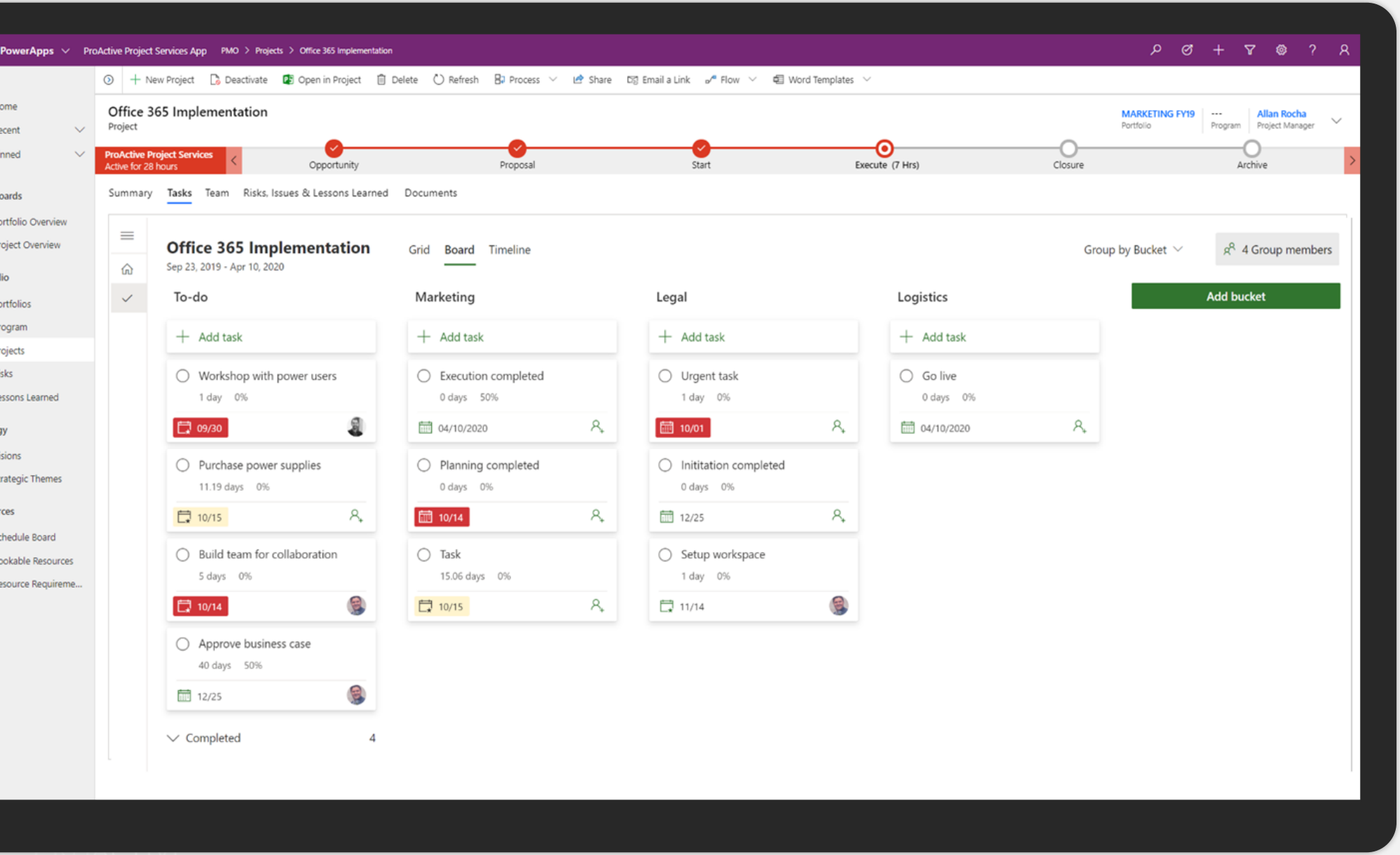


- Gantt Chart
- Board view
- Grid view
- Schedule engine

PPMPRO

A tool made for planning

PMO



- Gantt Chart
- Board view
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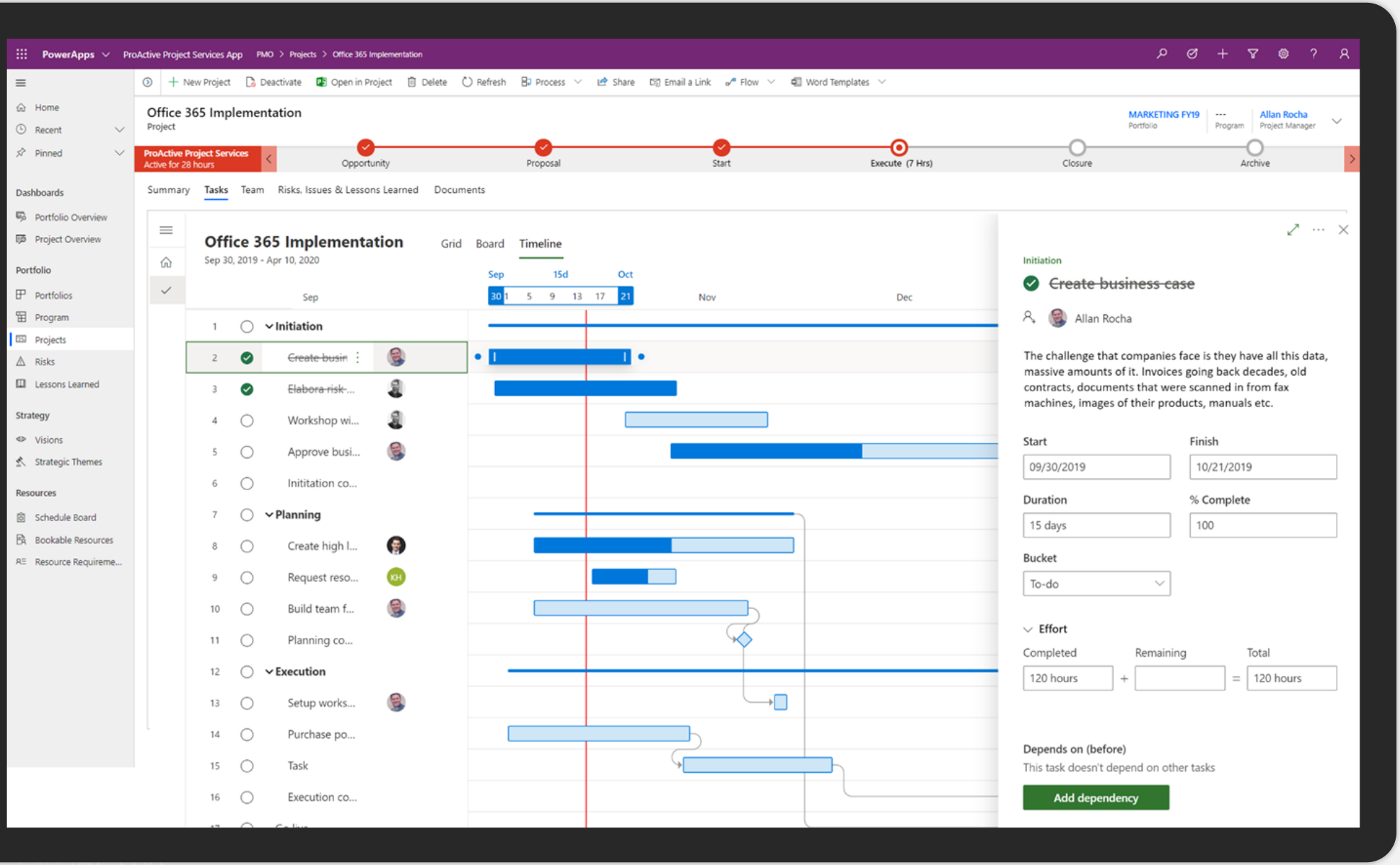
A tool made for planning

PMO



Gantt Chart

Board view

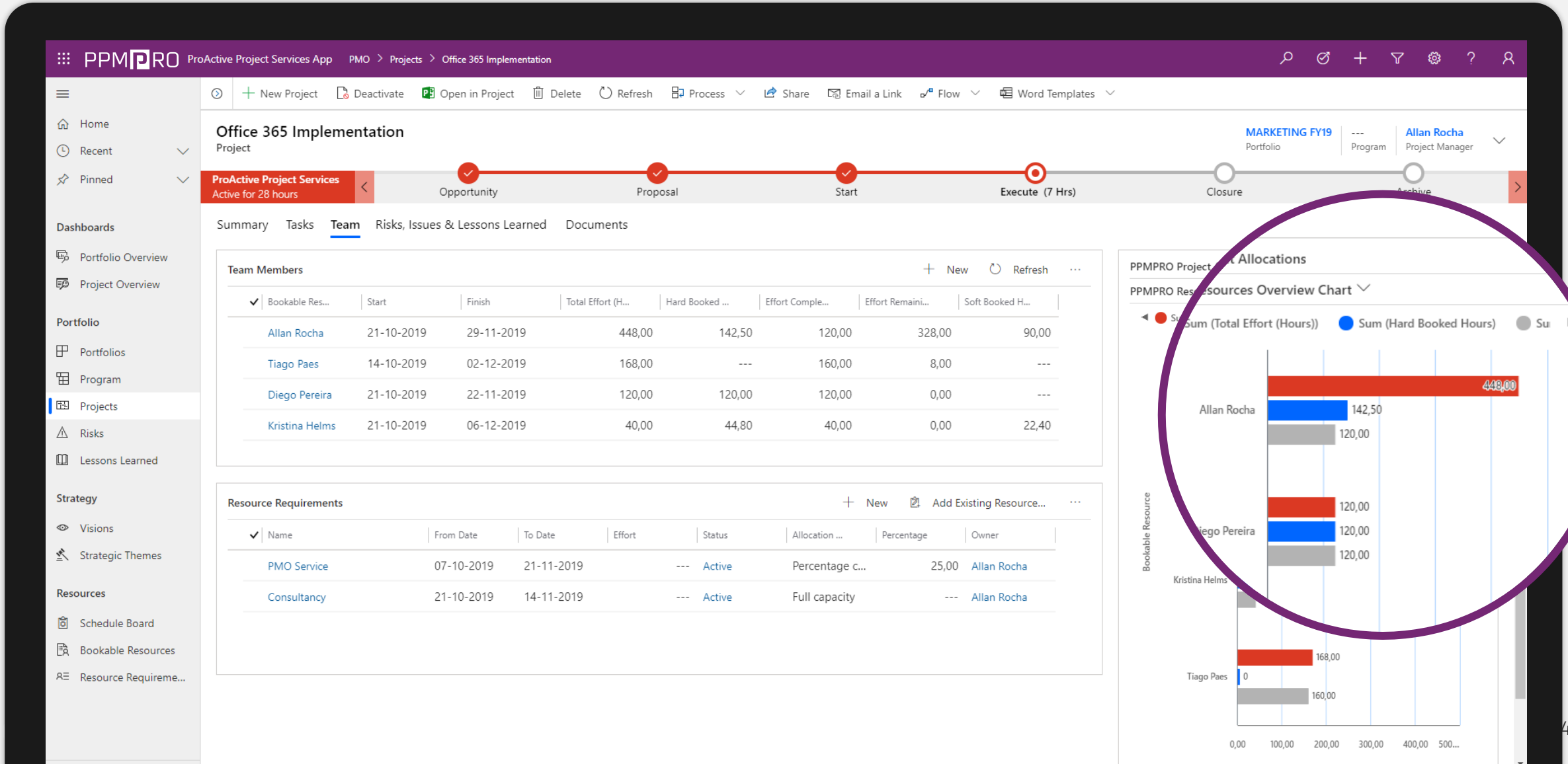
Grid view

Schedule engine

Resource requirements and allocations

Resources

- Integrated with project plan / approval process / hard, soft and proposed booking



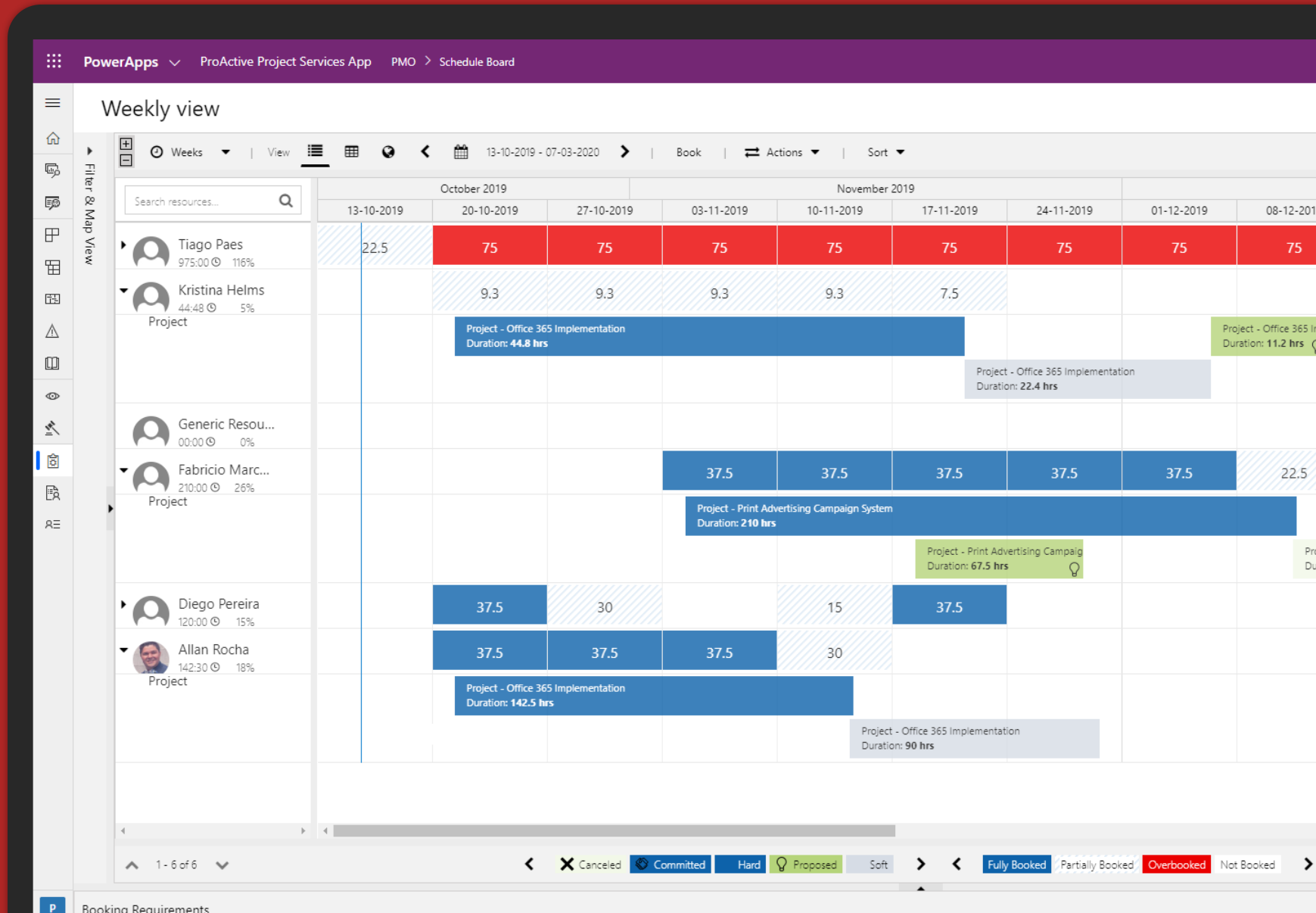
PROACTIVE

Resources

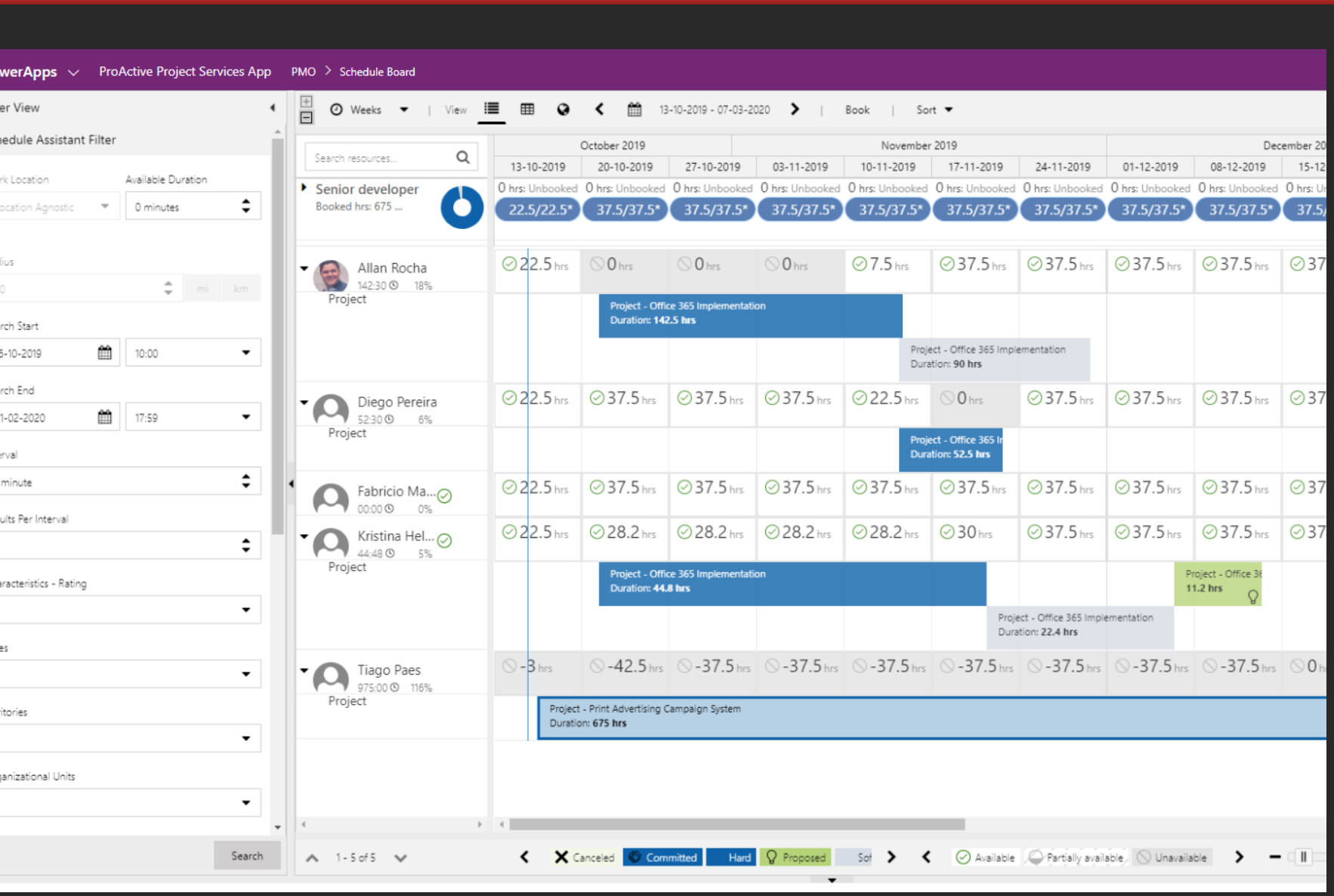
Controlled resources

Allocation on generic level
Approval process
Resources overview

PPMPRO



PROACTIVE



Controlled resources

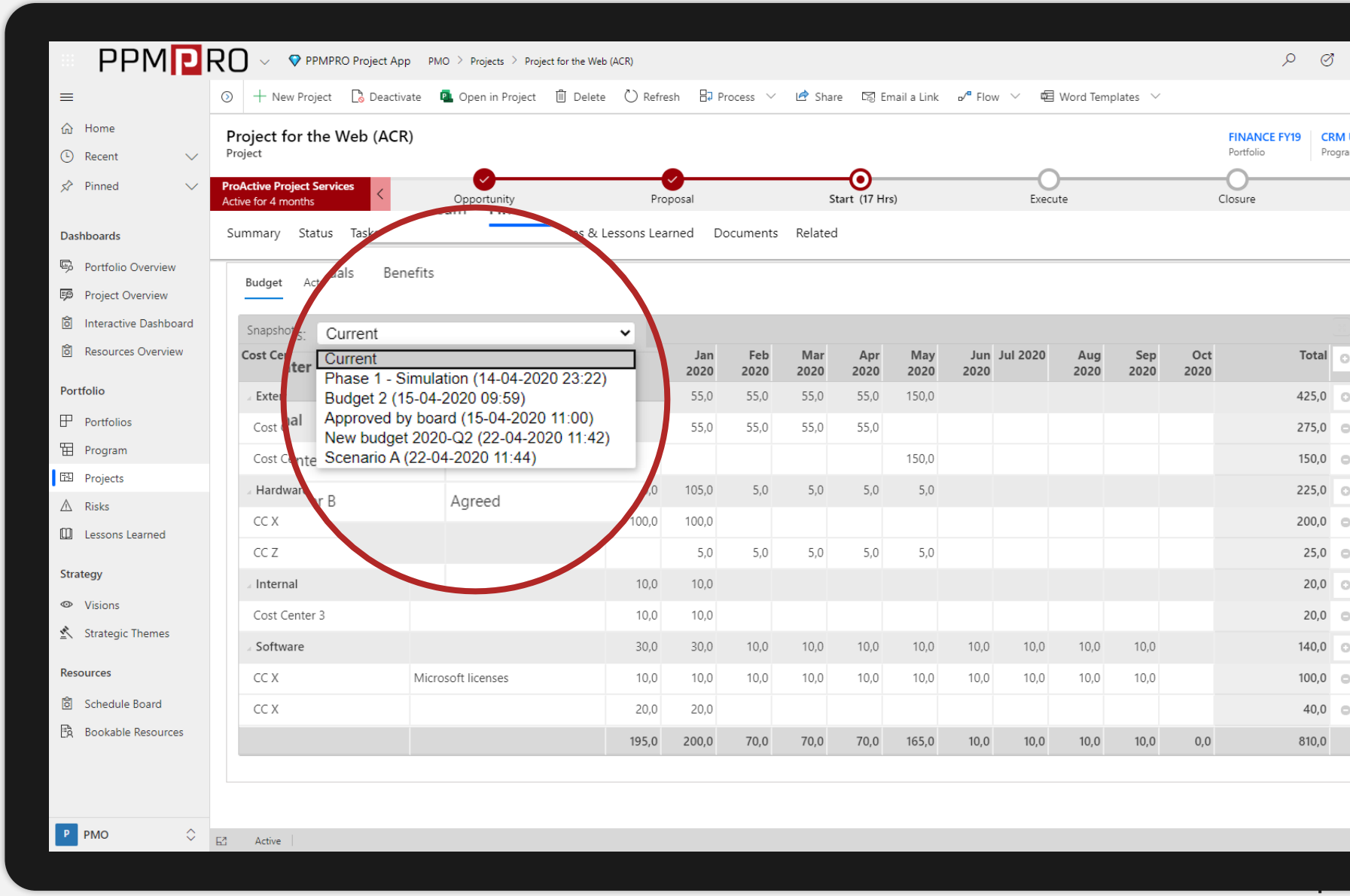
Allocation on generic level
Approval process
Resources overview

PROACTIVE

Financials

Financial overview

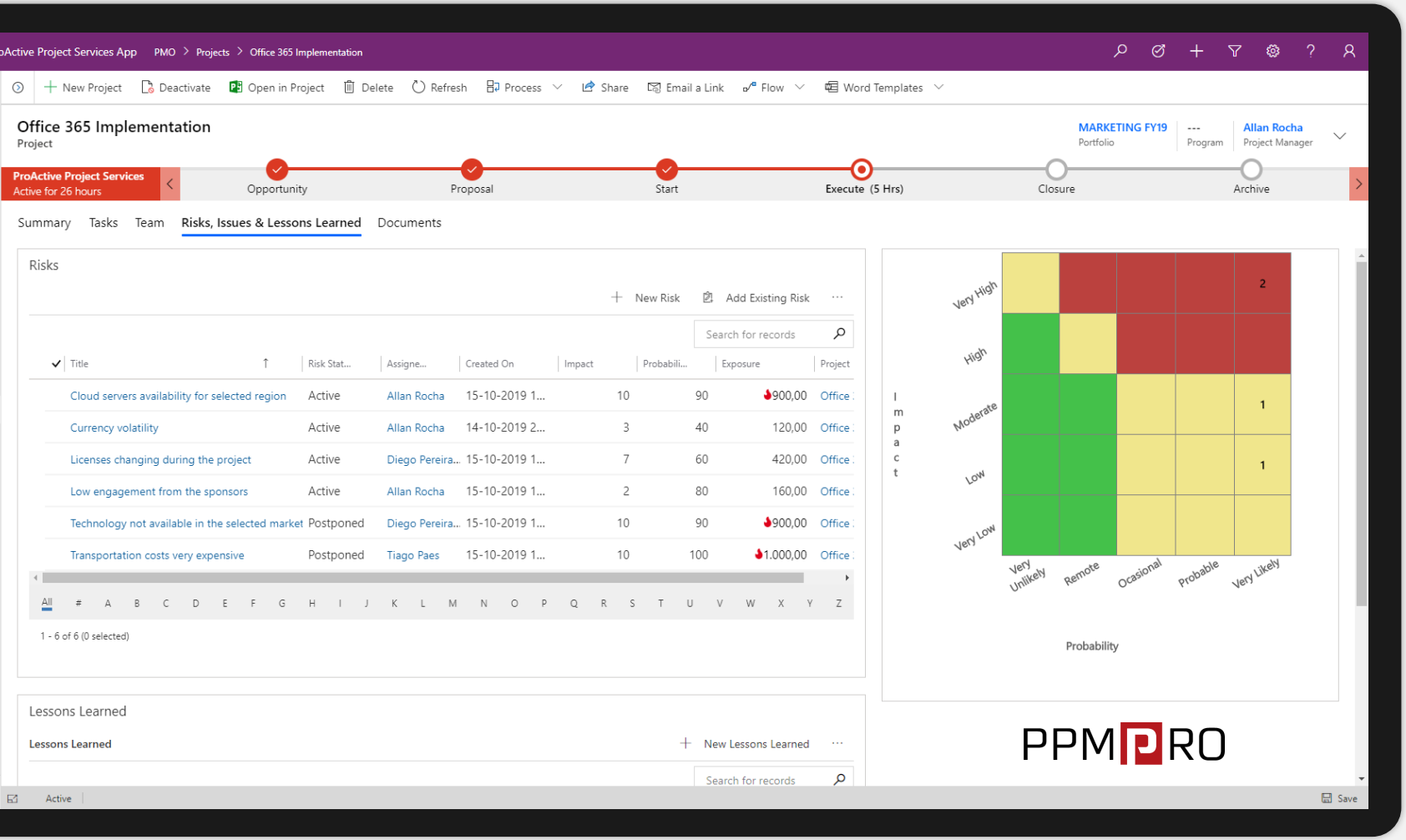
- Budget capturing
- Flexible cost structure
- Actuals tracking
- Benefits realization
- Synchronize with ERP



PPMPRO

PROACTIVE

PMO



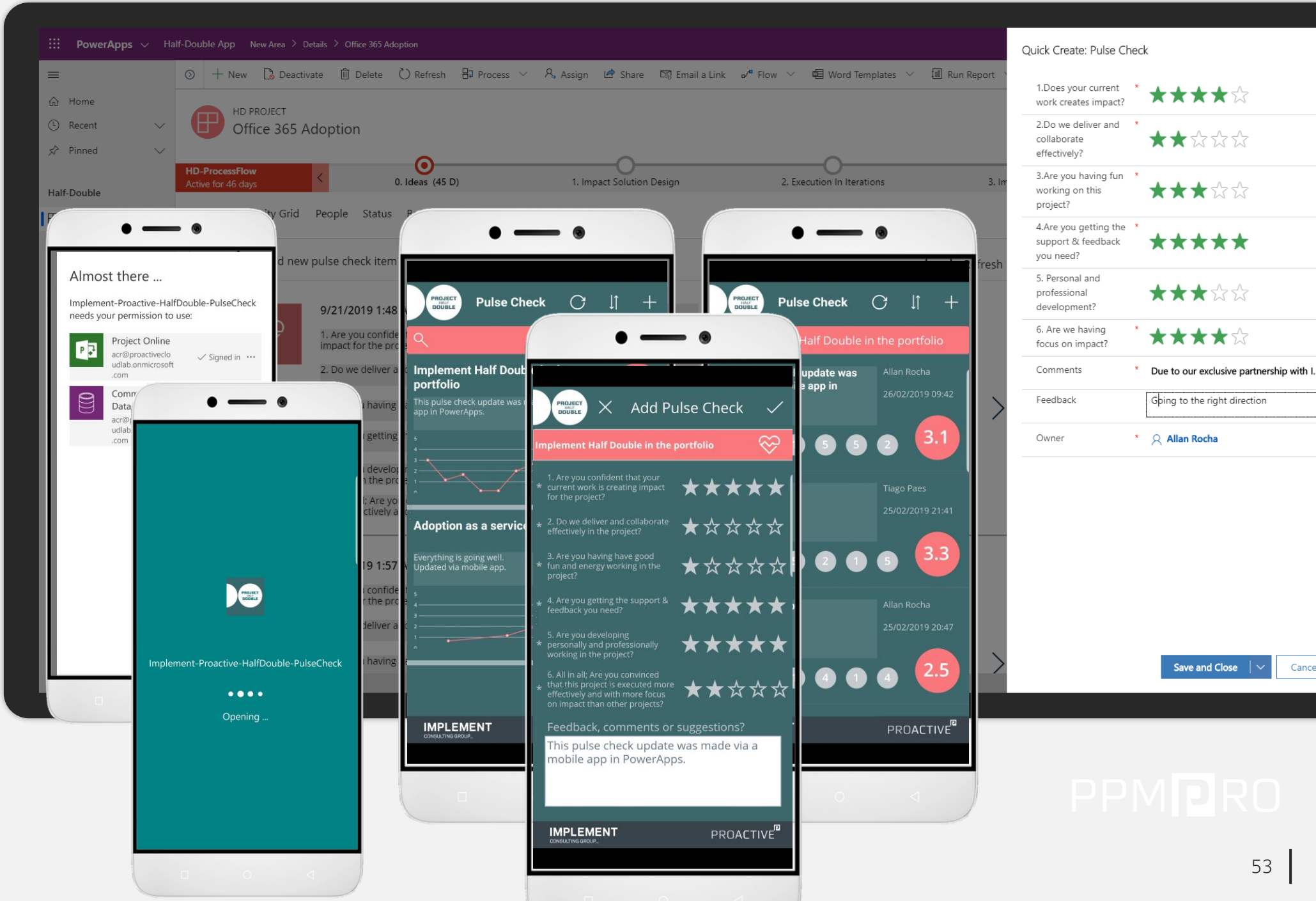
Risk management

- Connected to your project data
- Easy to input and modify existing items
- Best practices and flexible form
- Easy to report and roll-up to the portfolio level.

PROJECT HALF DOUBLE

Pulse Check

A biweekly method of checking the pulse of your key stakeholders, completely built in for the Microsoft Office 365 PPM and PowerPlatform .



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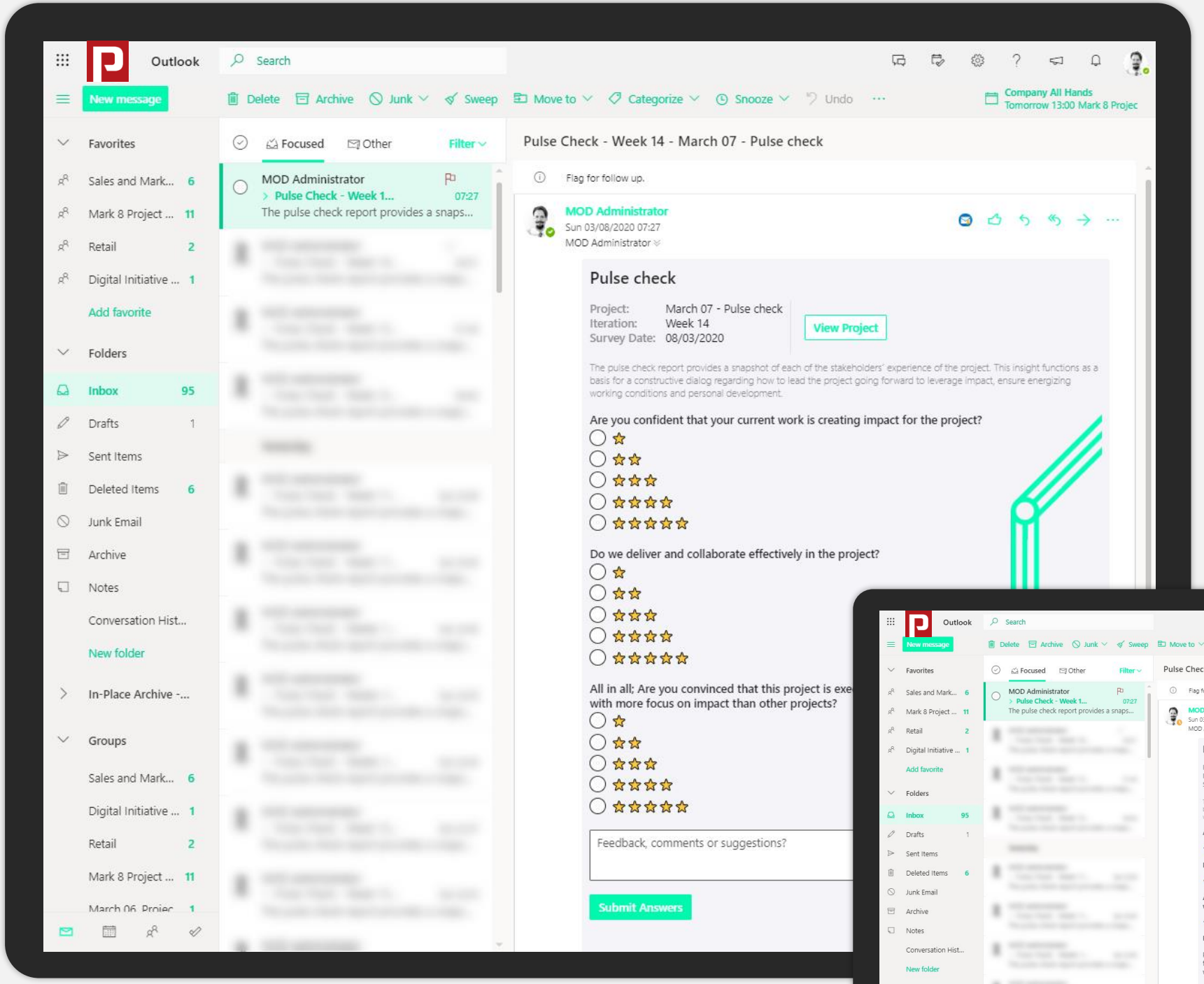
PPMPRO



PROACTIVE

Power BI

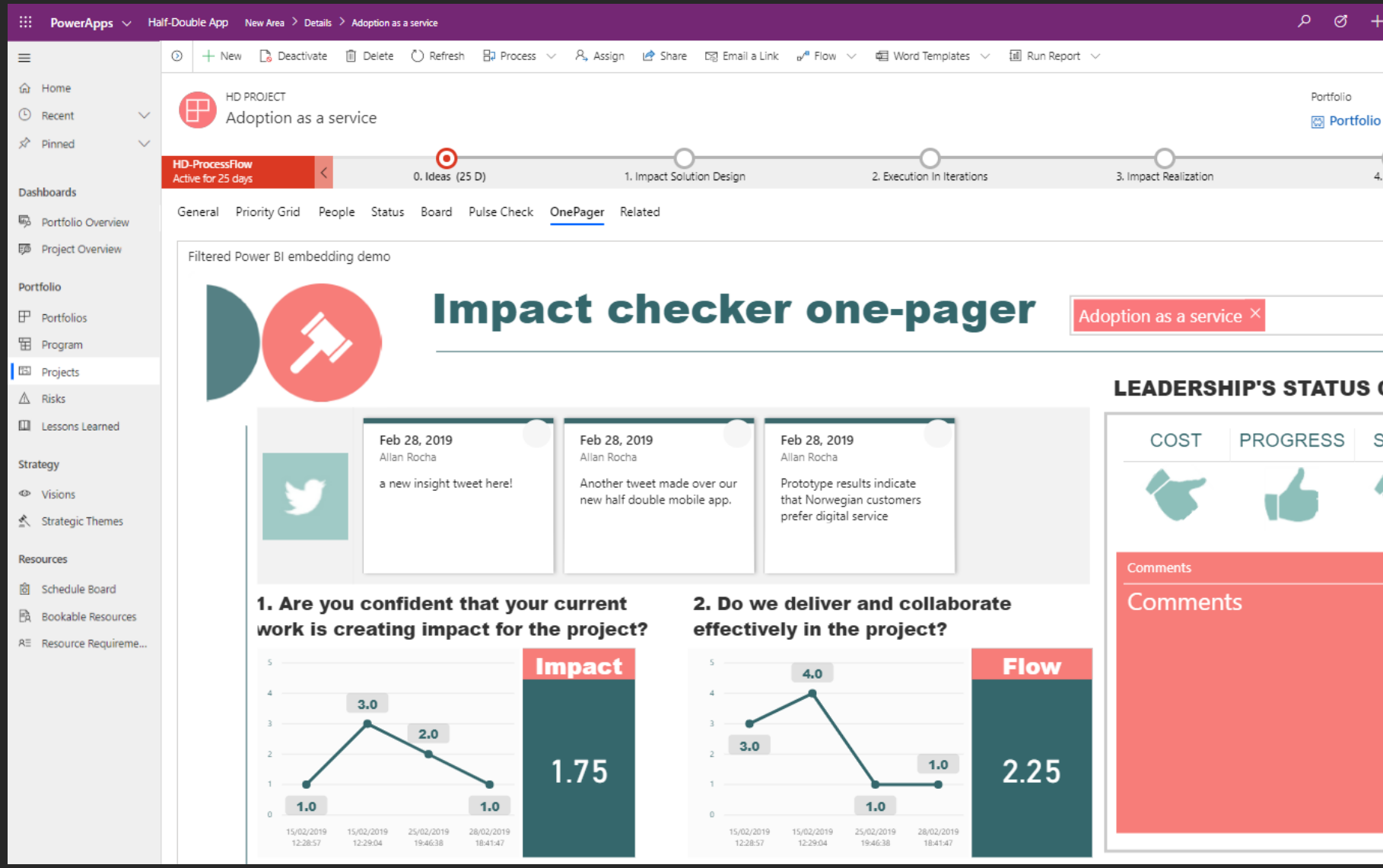
Power BI

Power BI Integration

Embed filtered Power BI Reports or Dashboards directly into the PowerPlatform

PPMPRO

PROACTIVE



PROACTIVE

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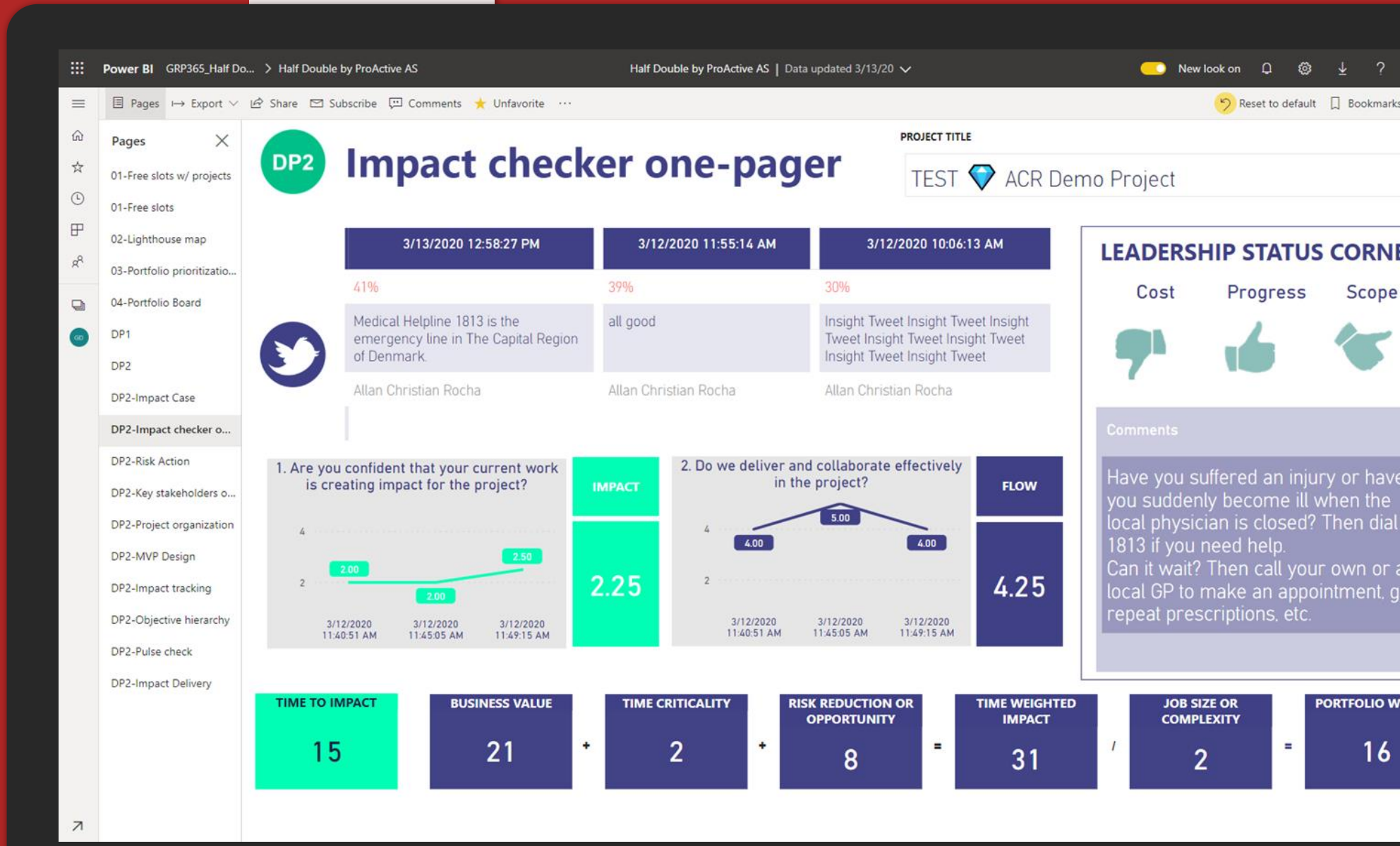


PPMPRO

PROACTIVE

PROACTIVE

PMO

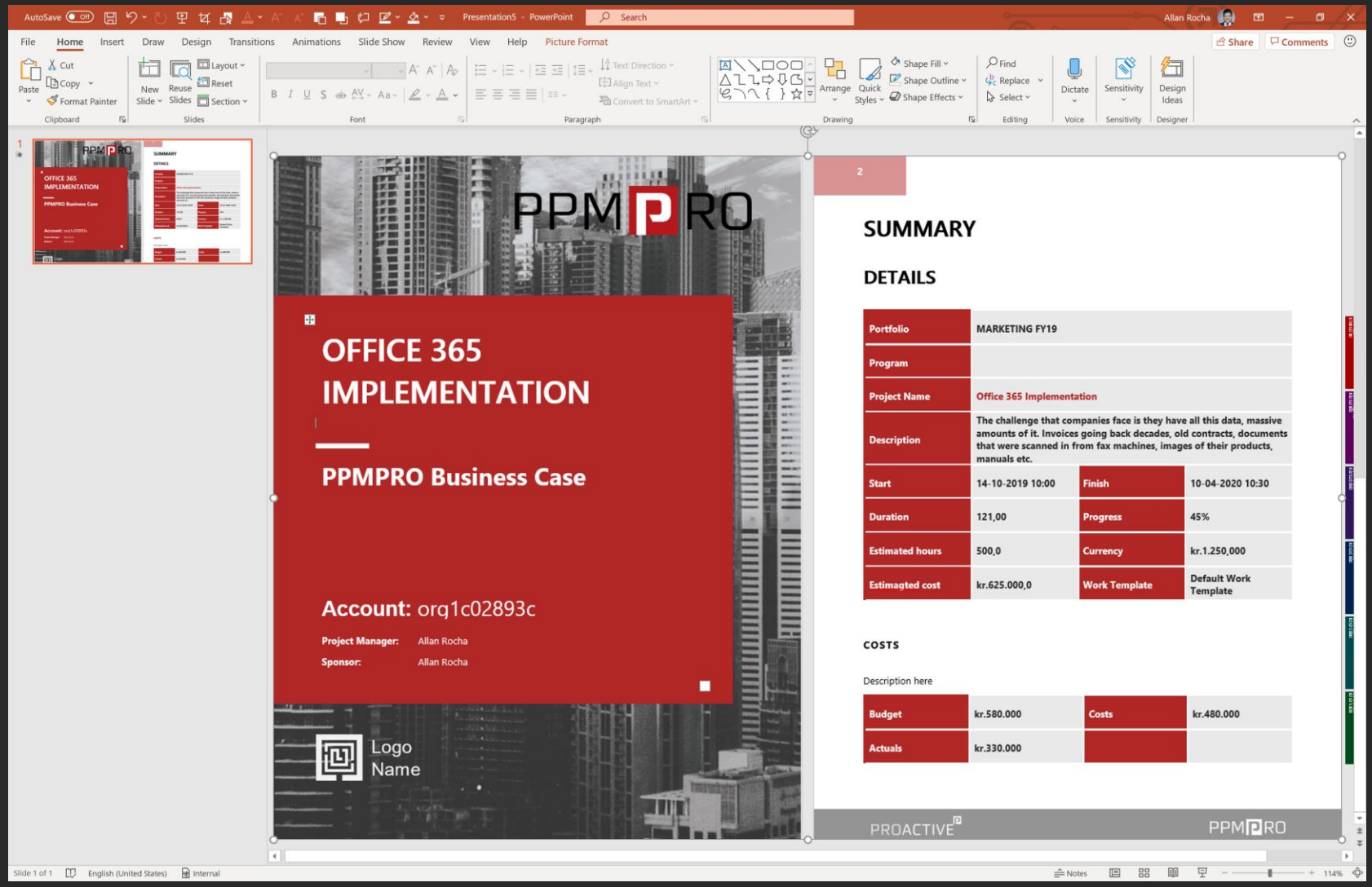
PowerPoint Generator

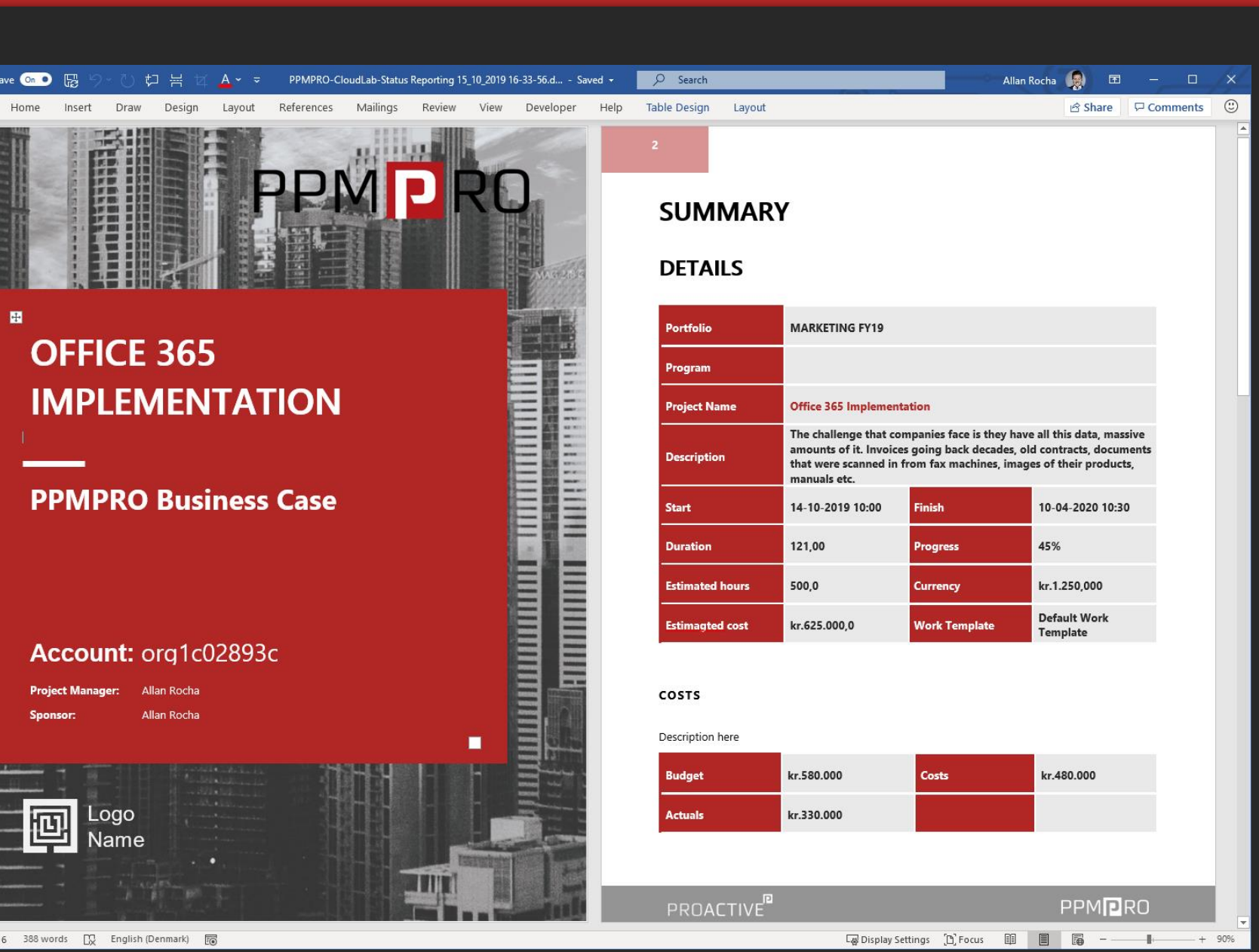
Automatically generate documents based on your templates:

- Word or PowerPoint

PPMPRO

PROACTIVE





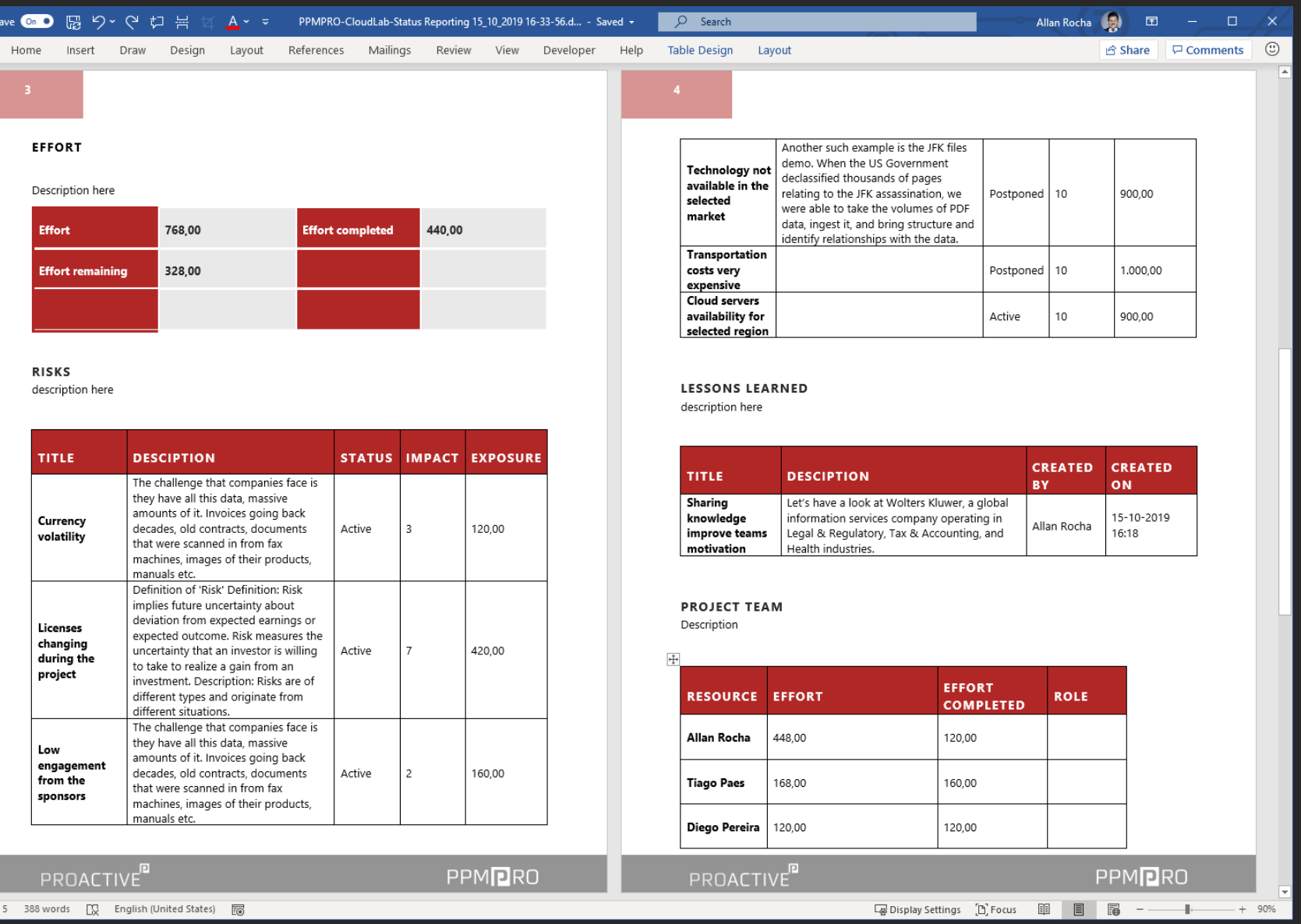
Word Templates

Automatically generate documents based on your templates:

- Standard functionality
- Word documents

PPMPRO

PMO



Word Templates

Automatically generate documents based on your templates:

- Standard functionality
- Word documents

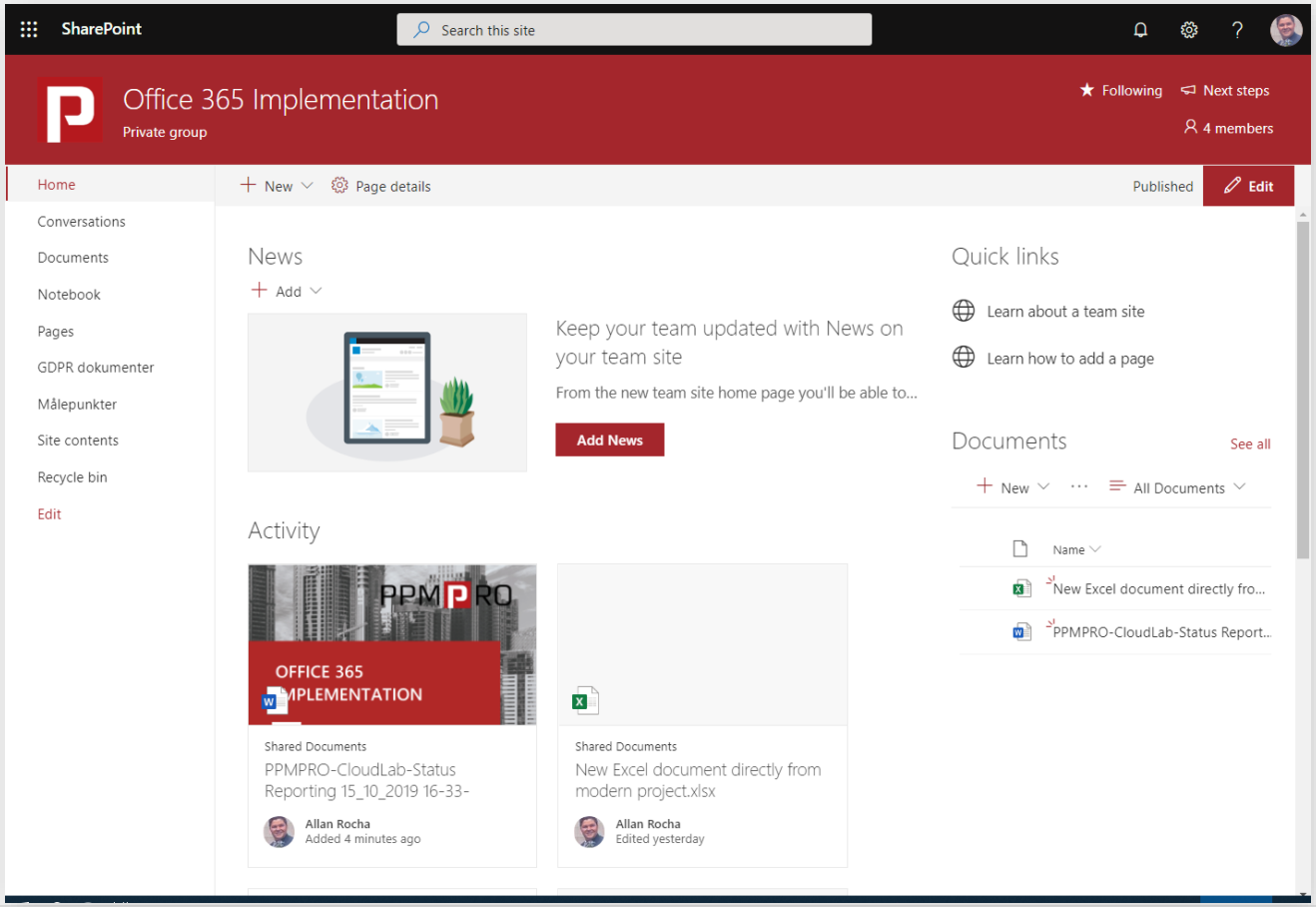
Office 365 Groups integration

Collaboration

Office 365 Groups

Mobile Access

Automatically Provisioned

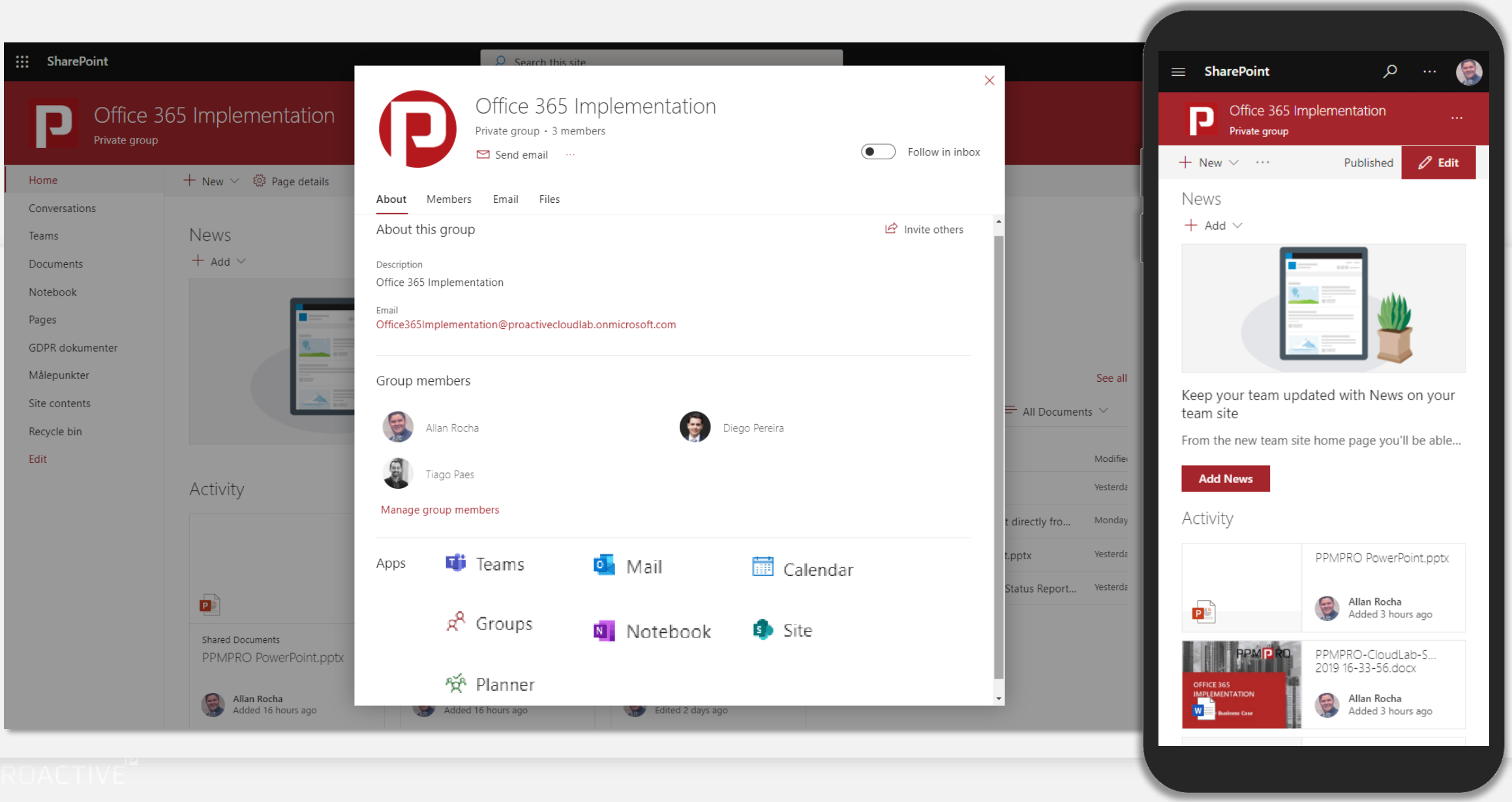


External Sharing

Integration with Teams

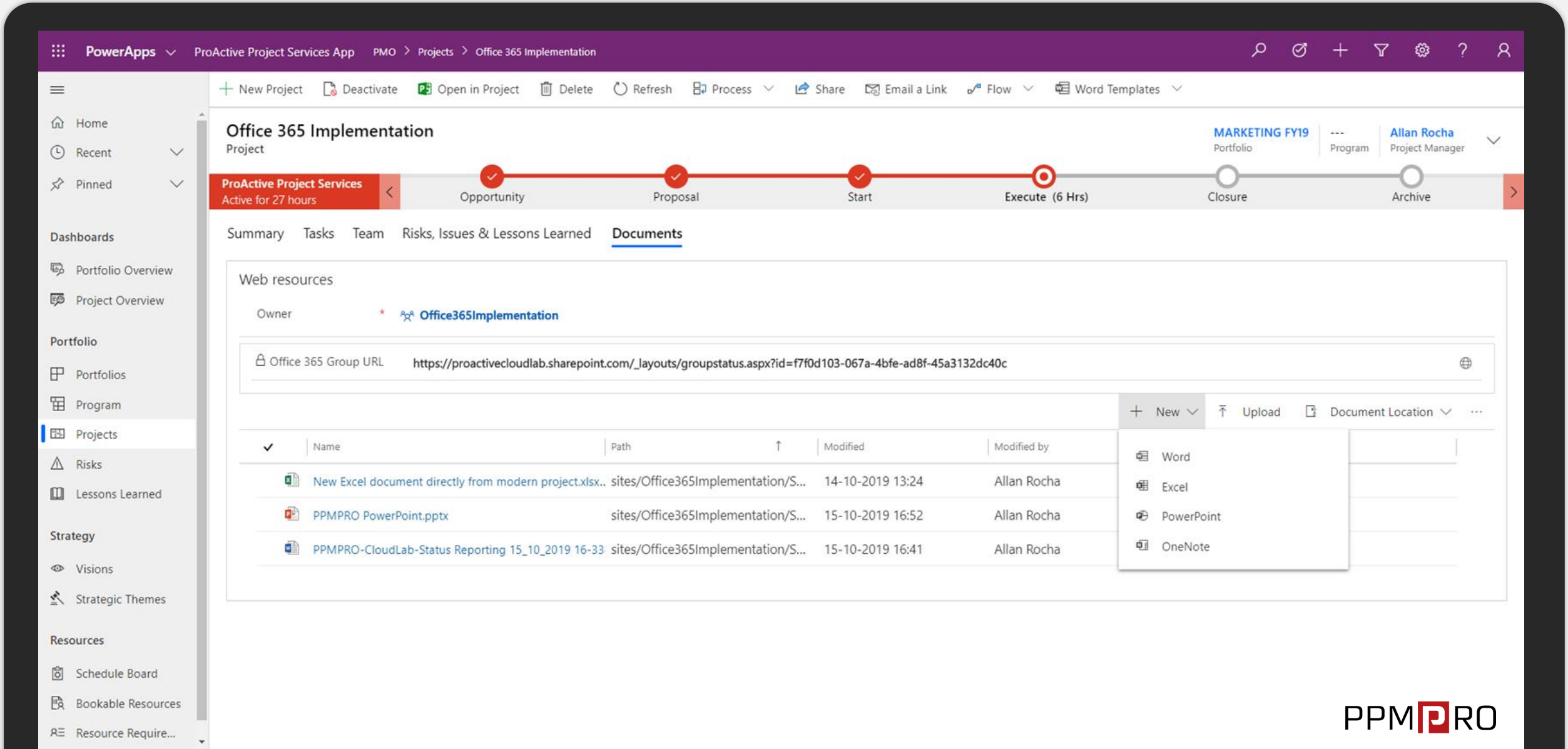
Office 365 Groups Apps and mobile

Collaboration



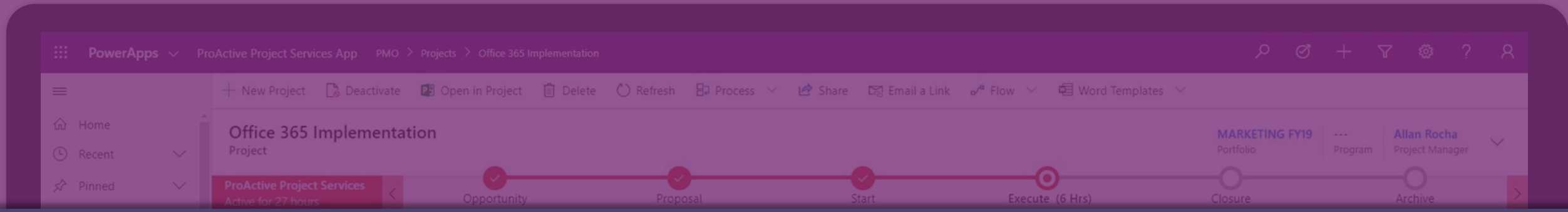
Documents at a glance

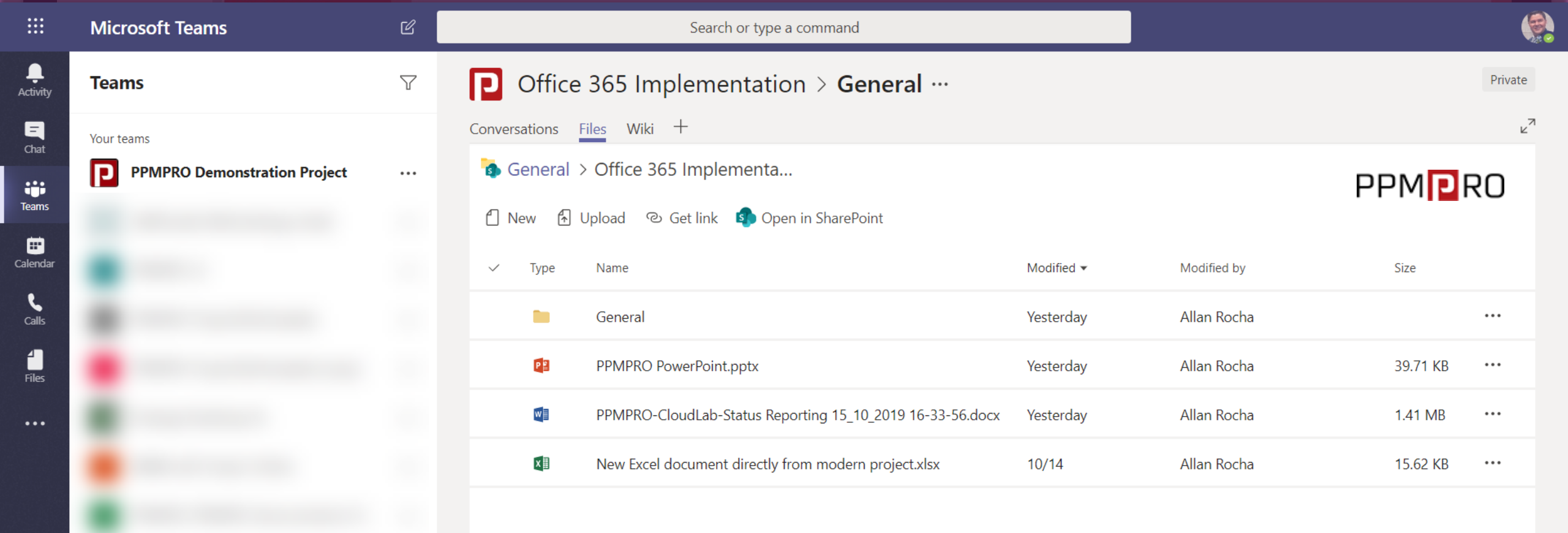
Collaboration



Documents at a glance

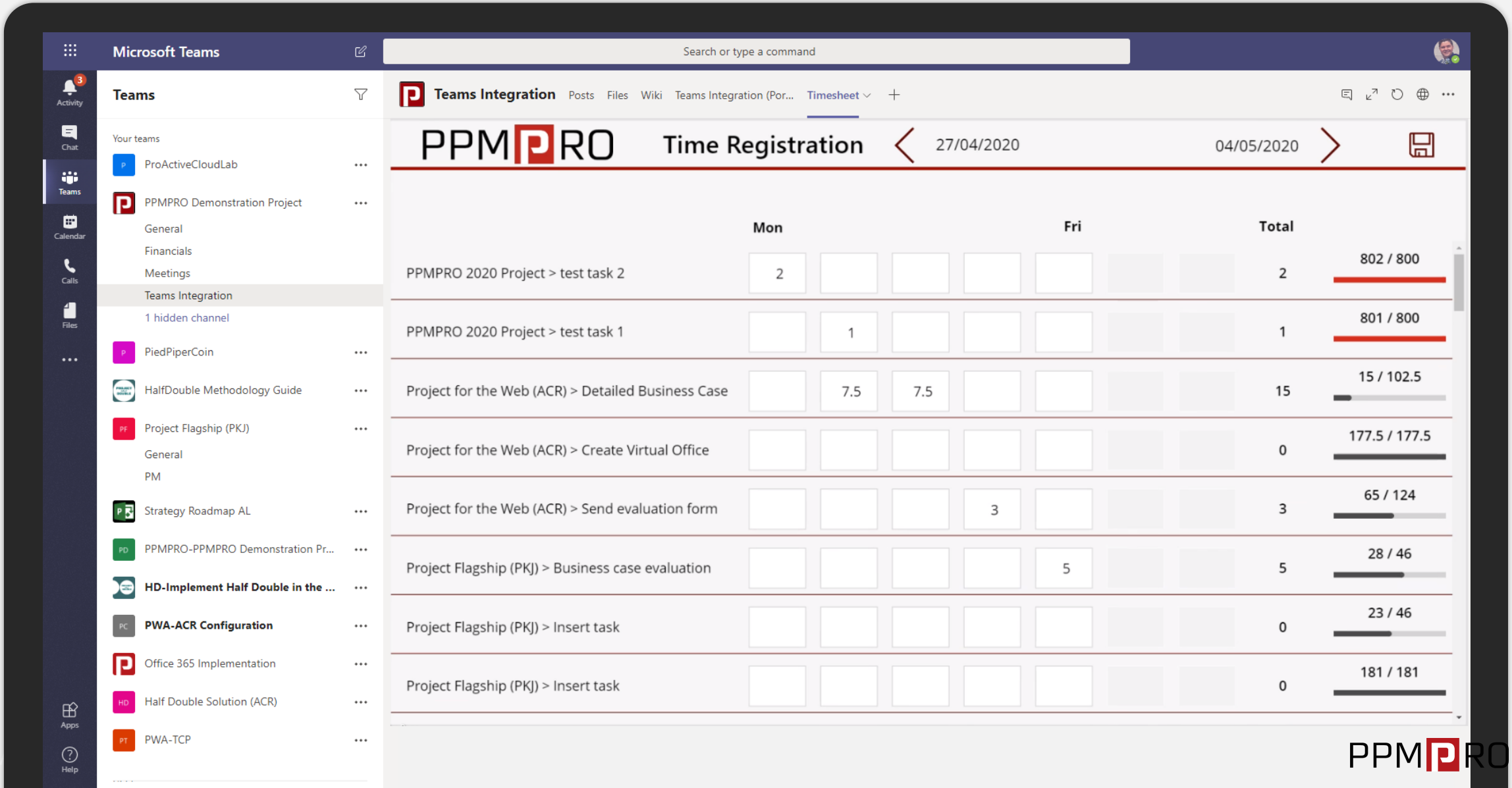
Collaboration





Time Registration (Timesheets)

Collaboration



PROACTIVE

Knowledge mining

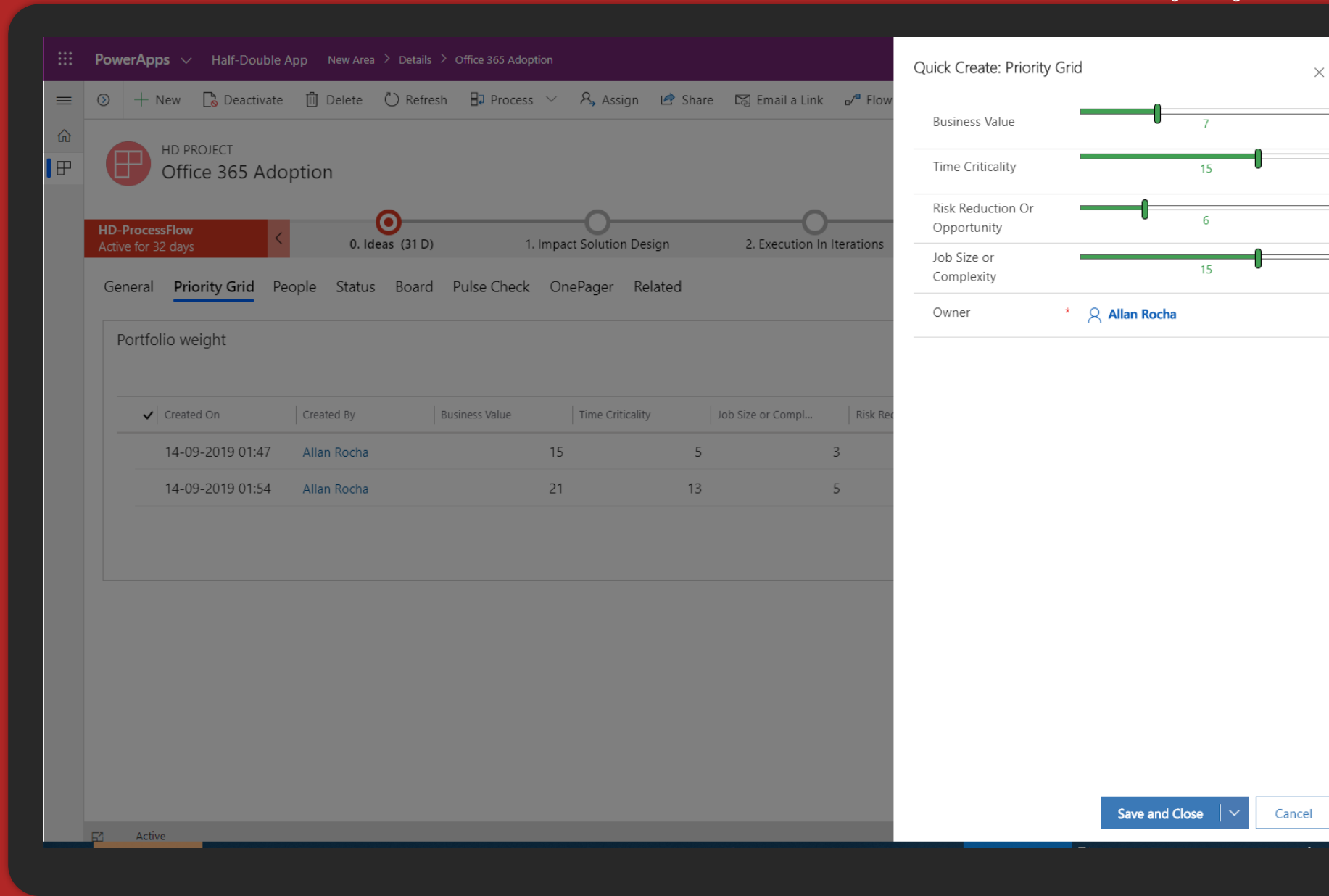
Project priority grid

Rank projects based on their strategic impact

Review and baseline your decisions

PPMPRO

PROACTIVE



PROACTIVE

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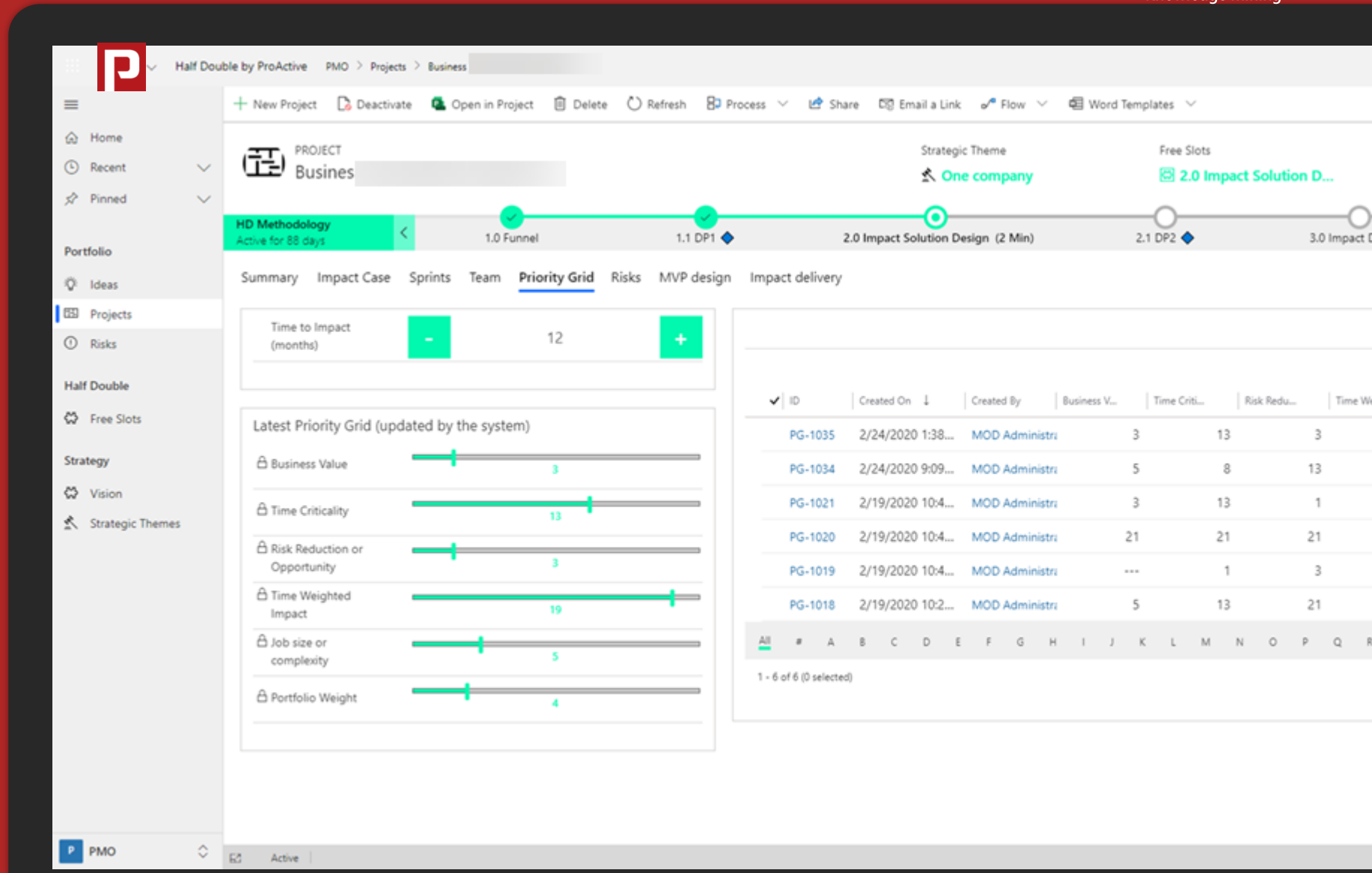
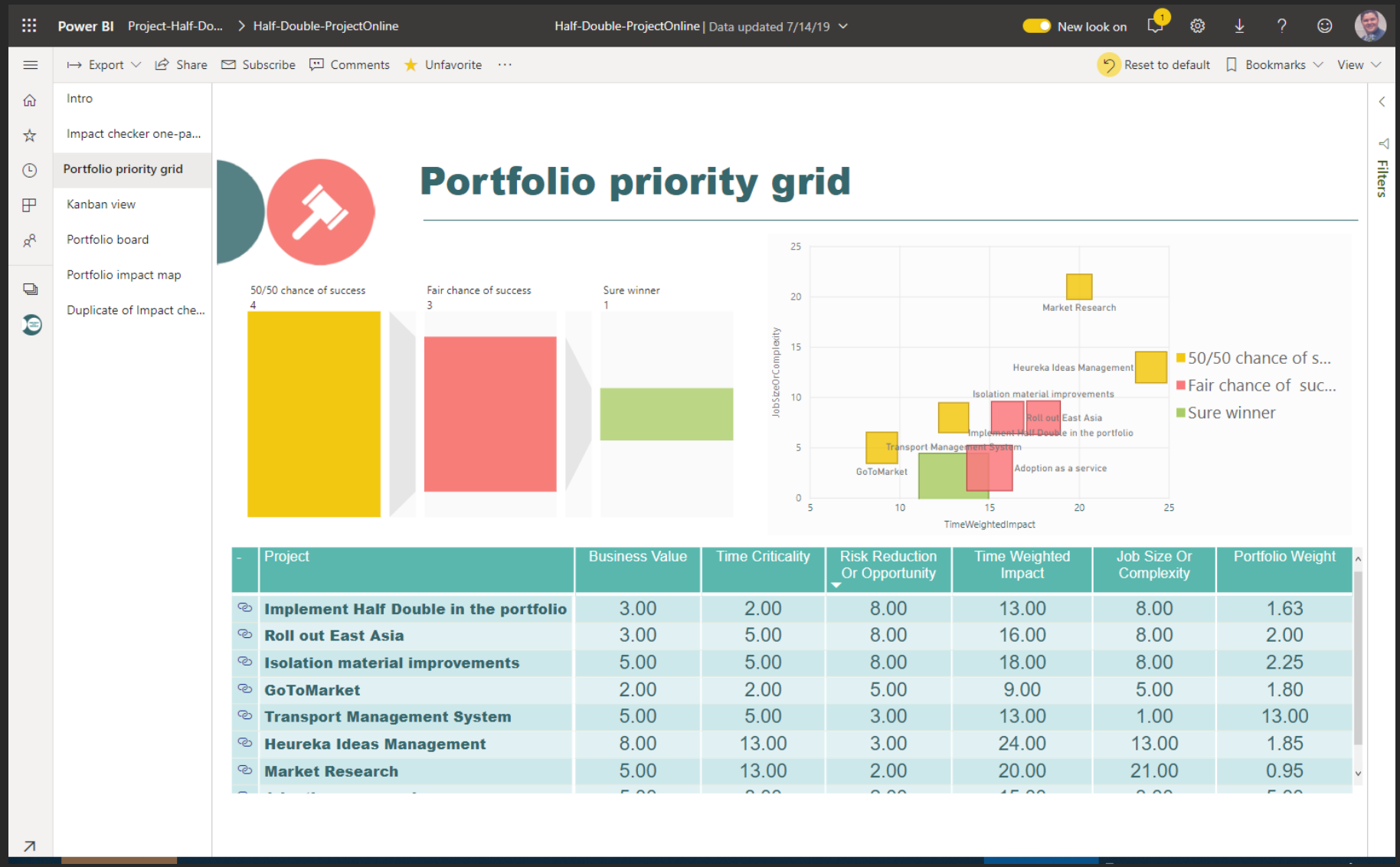


PPMPRO

PROACTIVE



Project	Business Value	Time Criticality	Risk Reduction Or Opportunity	Time Weighted Impact	Job Size Or Complexity	Portfolio Weight
Implement Half Double in the portfolio	3.00	2.00	8.00	13.00	8.00	1.63
Roll out East Asia	3.00	5.00	8.00	16.00	8.00	2.00
Isolation material improvements	5.00	5.00	8.00	18.00	8.00	2.25
GoToMarket	2.00	2.00	5.00	9.00	5.00	1.80
Transport Management System	5.00	5.00	3.00	13.00	1.00	13.00
Heureka Ideas Management	8.00	13.00	3.00	24.00	13.00	1.85
Market Research	5.00	13.00	2.00	20.00	21.00	0.95

Project priority grid

Rank projects based on their strategic impact

Review and baseline your decisions

PPMPRO

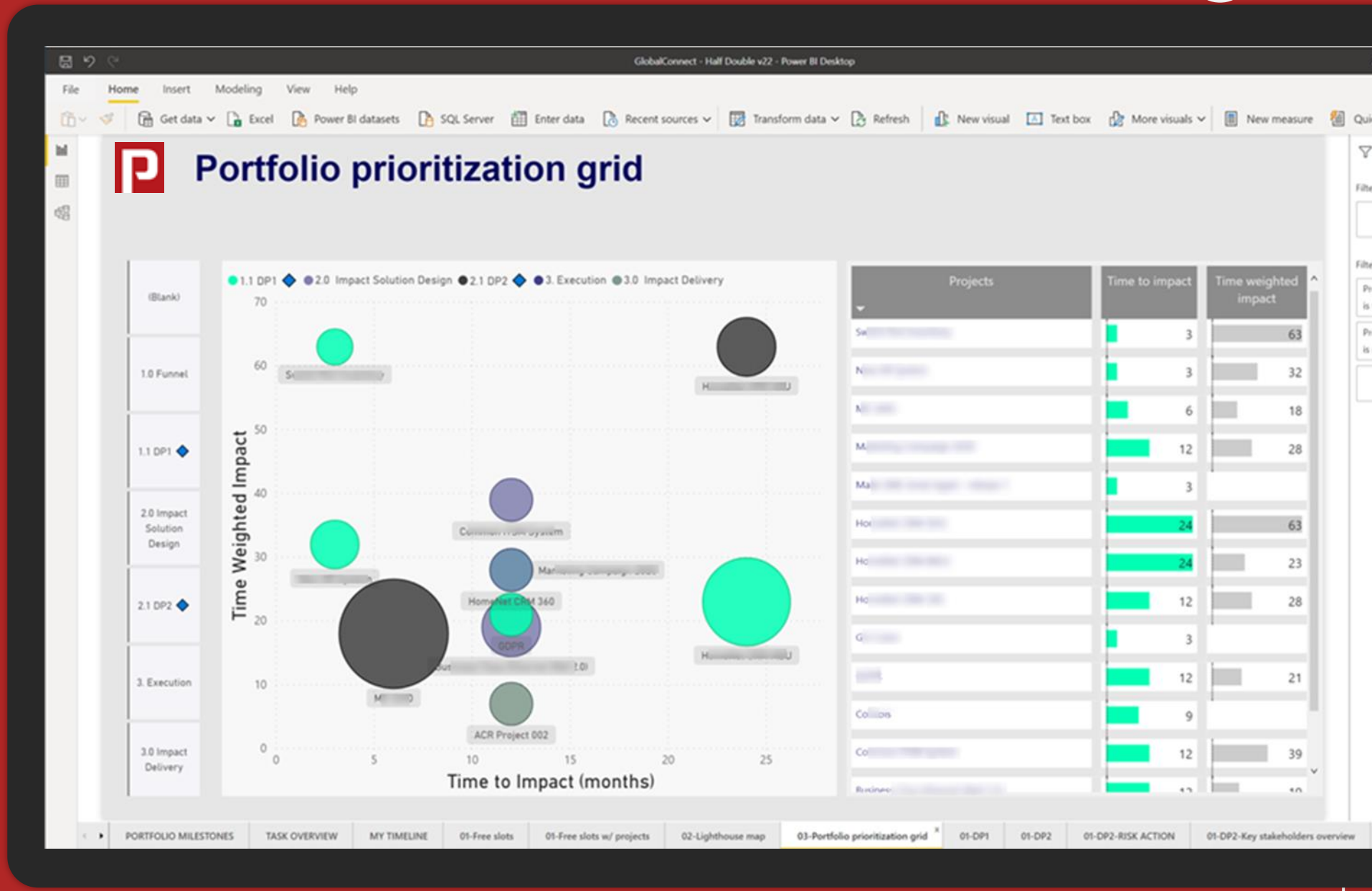
PROACTIVE

Project priority grid

Rank projects based on their strategic impact

Review and baseline your decisions

PPMPRO



PROACTIVE

PROACTIVE

AI Builder: bring AI to business process and applications

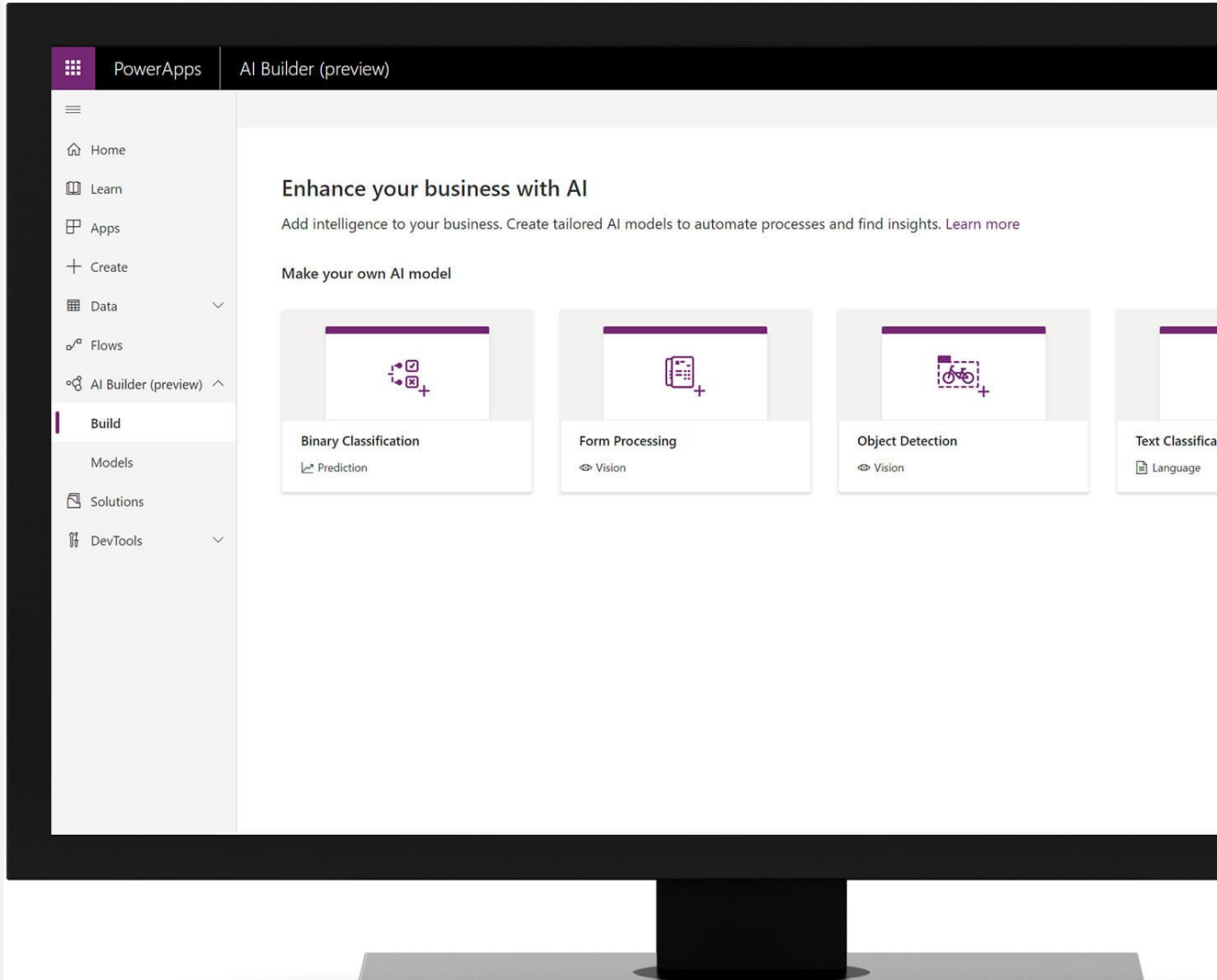
Enhanced processes and apps
Use point-and-click AI solutions to solve everyday tasks through Flow and PowerApps

AI for everyone
Enable anyone to implement and modify AI solutions with prebuilt, configurable templates

Extensible data models
Train AI models using data from CDS, ADLSv, and 230+ pre-built and custom connectors

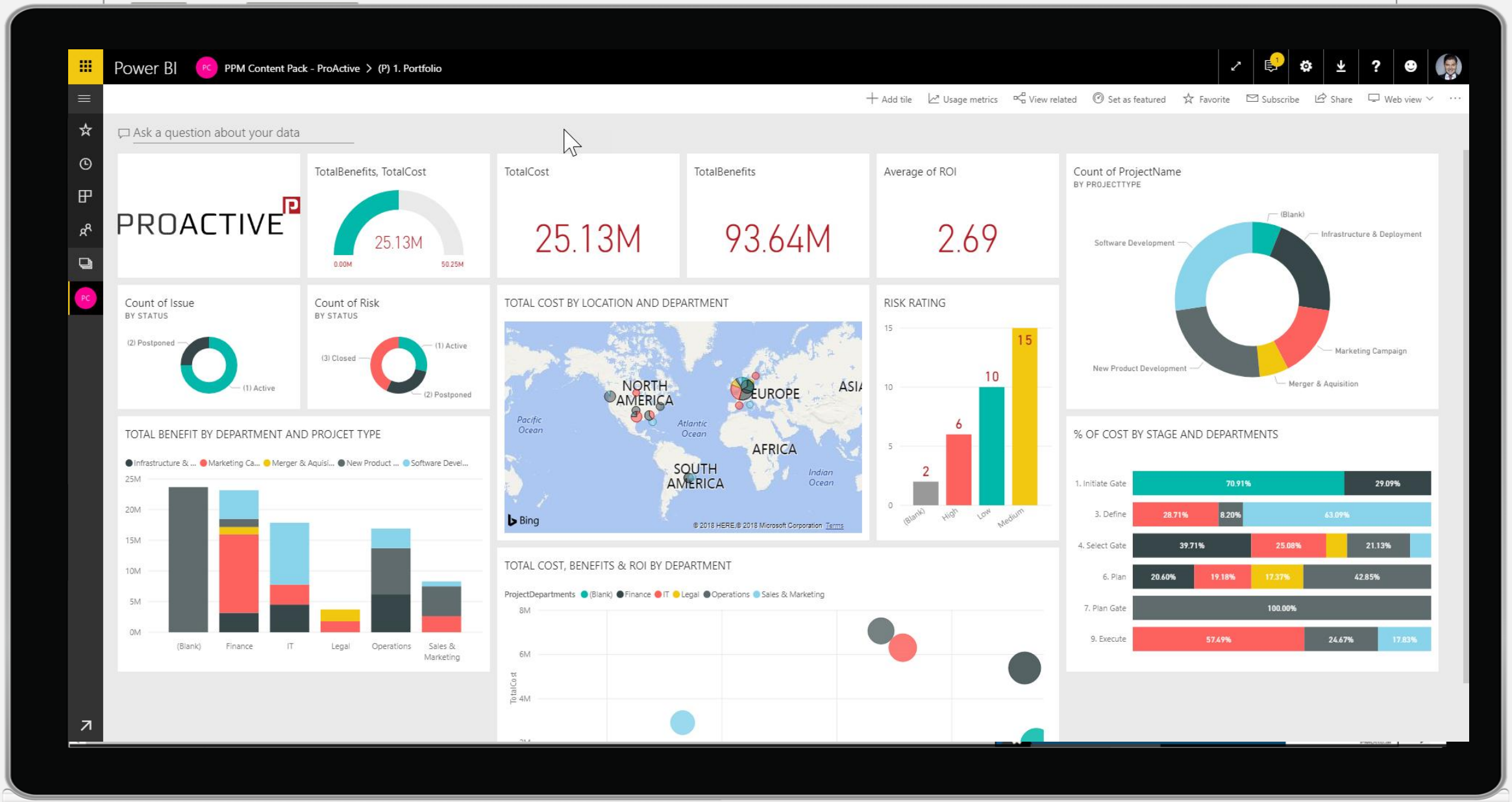
Customizable offerings
Customize Dynamics 365 AI offerings to specific schema and processes

Enterprise-grade, pro-dev
Rely on strong enterprise governance and security, as well as pro-dev extensibility



PROACTIVE

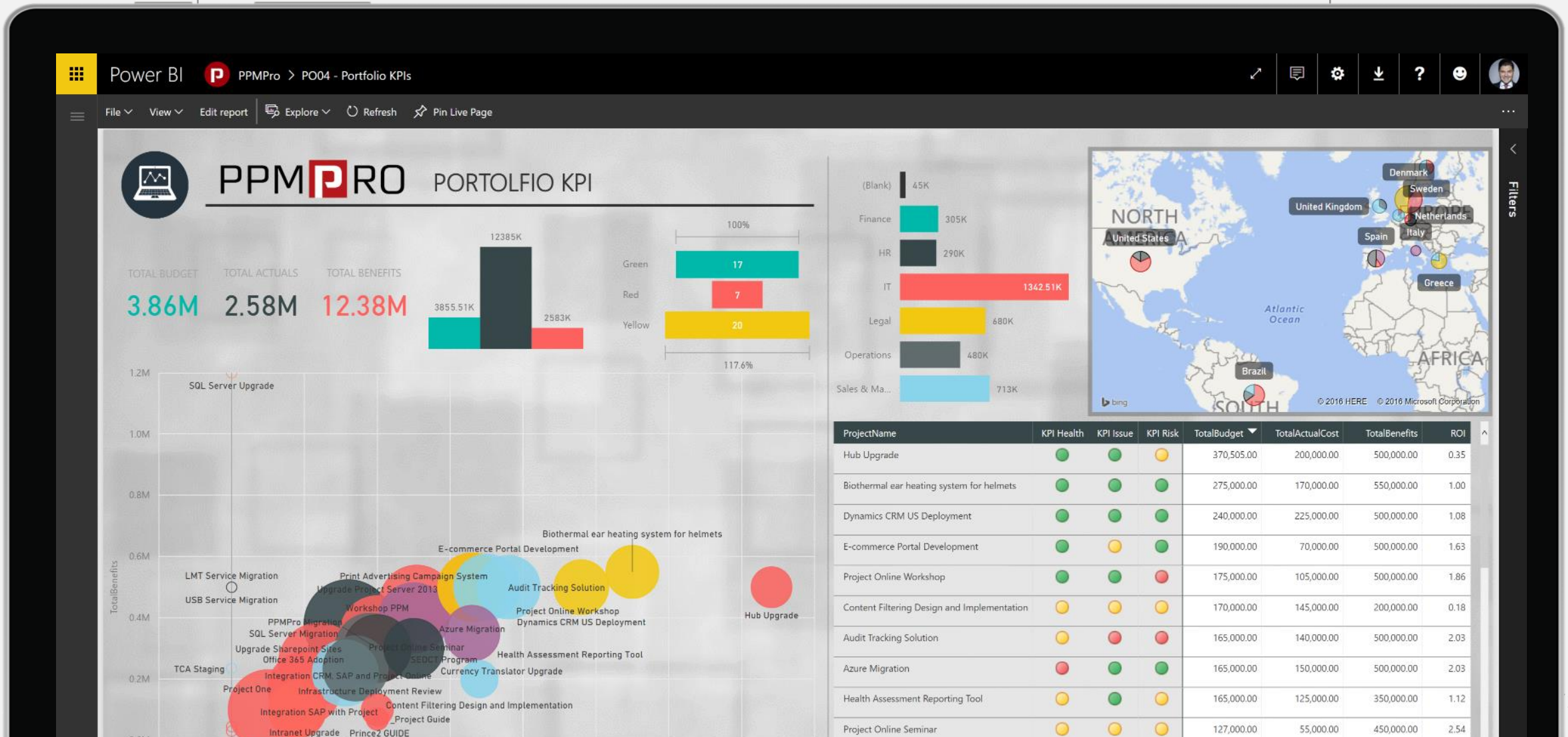
Dashboards


Power BI
PPM Content Pack - ProActive > (P) 1. Portfolio
Add tile
Usage metrics
View related
Set as featured
Favorite
Subscribe
Share
Web view
Ask a question about your data
PROACTIVE
TotalBenefits, TotalCost
25.13M
0.00M
50.25M
TotalCost
25.13M
TotalBenefits
93.64M
Average of ROI
2.69
Count of ProjectName
BY PROJECTTYPE
(Blank)
Infrastructure & Deployment
Software Development
Marketing Campaign
New Product Development
Merger & Aquisition
Count of Issue
BY STATUS
(2) Postponed
(1) Active
Count of Risk
BY STATUS
(3) Closed
(1) Active
(2) Postponed
TOTAL COST BY LOCATION AND DEPARTMENT
NORTH AMERICA
EUROPE
ASIA
AFRICA
SOUTH AMERICA
Pacific Ocean
Atlantic Ocean
Indian Ocean
Bing
© 2018 HERE,© 2018 Microsoft Corporation Terms
RISK RATING
15
10
6
2
(Blank)
High
Low
Medium
TOTAL BENEFIT BY DEPARTMENT AND PROJCET TYPE
Infrastructure &...
Marketing Ca...
Merger & Aquisi...
New Product ...
Software Devel...
25M
20M
15M
10M
5M
0M
(Blank)
Finance
IT
Legal
Operations
Sales & Marketing
% OF COST BY STAGE AND DEPARTMENTS
1. Initiate Gate
70.91%
29.09%
3. Define
28.71%
8.20%
63.09%
4. Select Gate
39.71%
25.08%
21.13%
6. Plan
20.60%
19.18%
17.37%
42.85%
7. Plan Gate
100.00%
9. Execute
57.49%
24.67%
17.83%
TOTAL COST, BENEFITS & ROI BY DEPARTMENT
ProjectDepartments
(Blank)
Finance
IT
Legal
Operations
Sales & Marketing
8M
6M
4M
TotalCost

Interactive reports

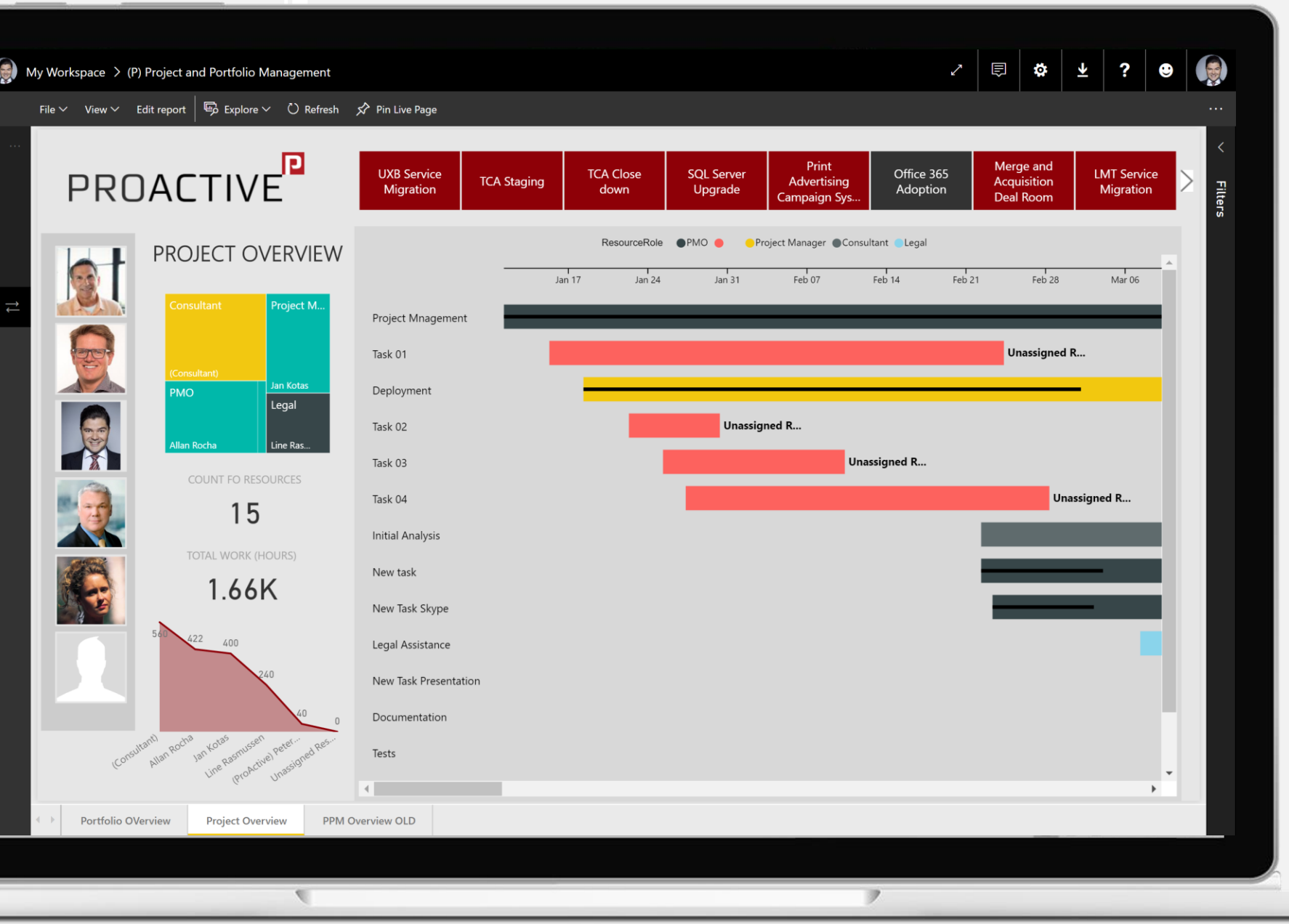
Portfolio Overview

Key Performance Indicators



ProjectName	KPI Health	KPI Issue	KPI Risk	TotalBudget	TotalActualCost	TotalBenefits	ROI
Hub Upgrade				370,505.00	200,000.00	500,000.00	0.35
Biothermal ear heating system for helmets				275,000.00	170,000.00	550,000.00	1.00
Dynamics CRM US Deployment				240,000.00	225,000.00	500,000.00	1.08
E-commerce Portal Development				190,000.00	70,000.00	500,000.00	1.63
Project Online Workshop				175,000.00	105,000.00	500,000.00	1.86
Content Filtering Design and Implementation				170,000.00	145,000.00	200,000.00	0.18
Audit Tracking Solution				165,000.00	140,000.00	500,000.00	2.03
Azure Migration				165,000.00	150,000.00	500,000.00	2.03
Health Assessment Reporting Tool				165,000.00	125,000.00	350,000.00	1.12
Project Online Seminar				127,000.00	55,000.00	450,000.00	2.54

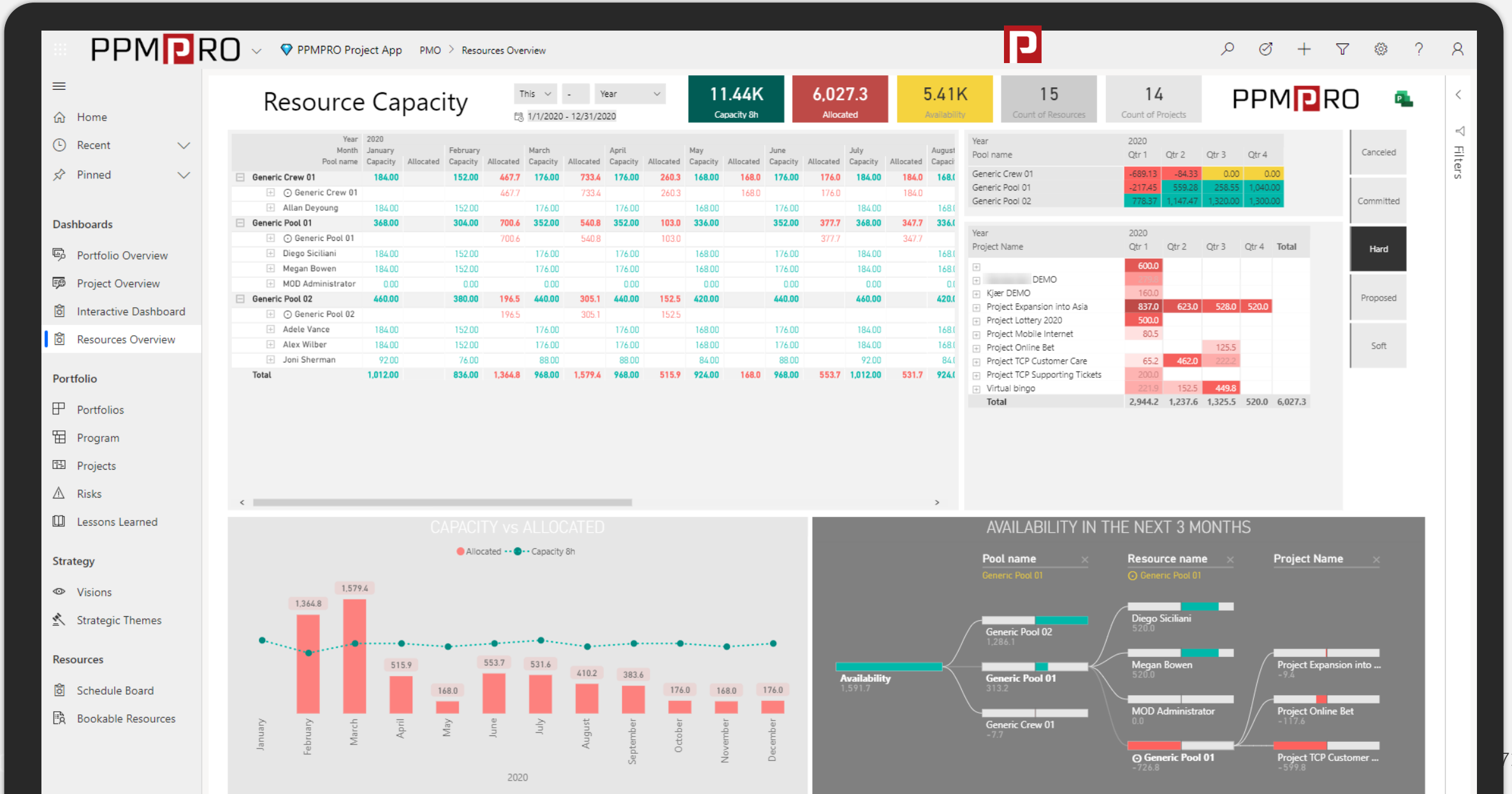
Detailed Reporting



- Visibility for the entire organization
- Personalized visuals and graphics
- Export to PowerPoint
- Mobile access

Capacity Management

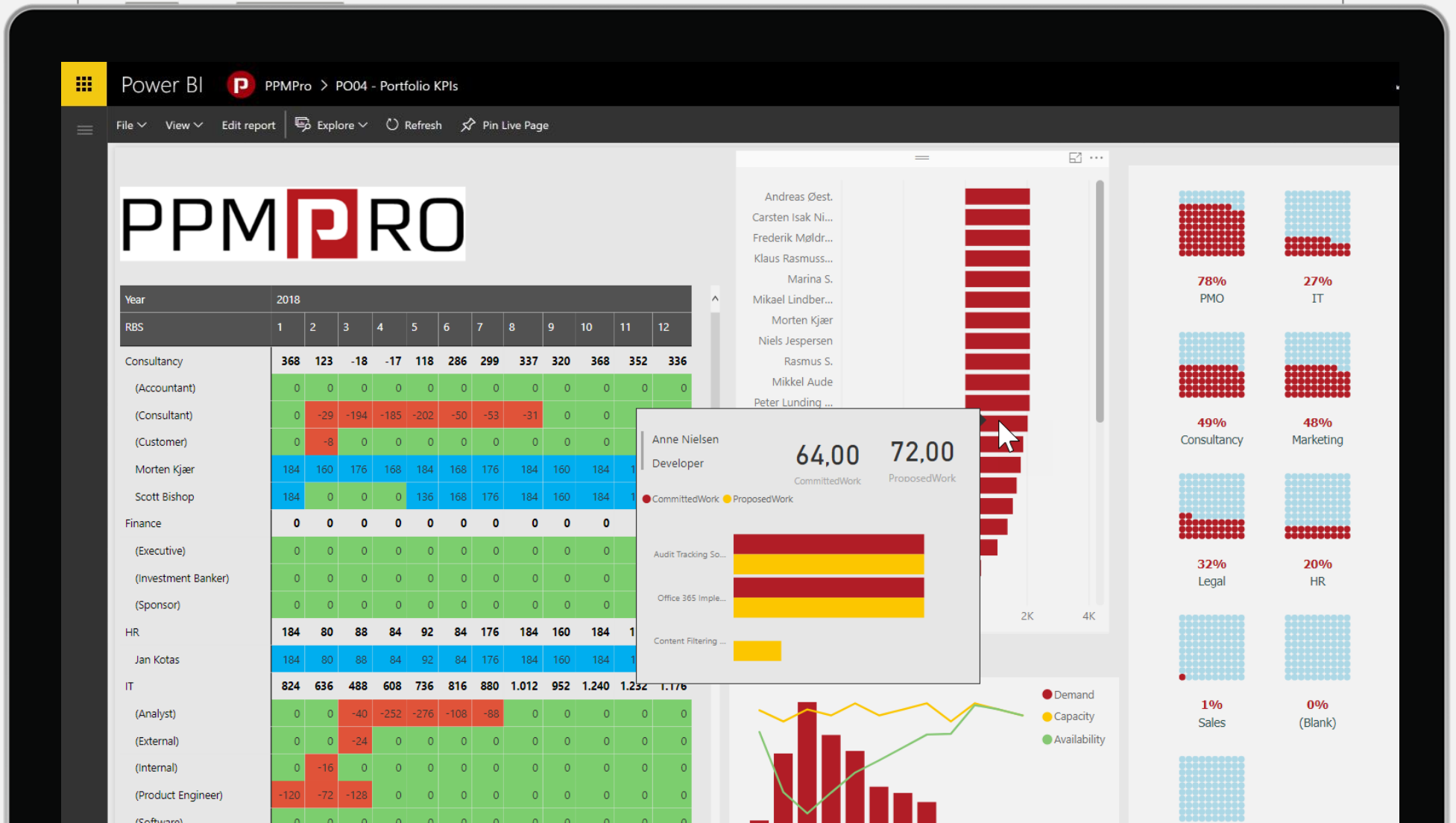
· Take control over your resources' capacity and allocations



Resource Analysis

Heatmap overview of availability

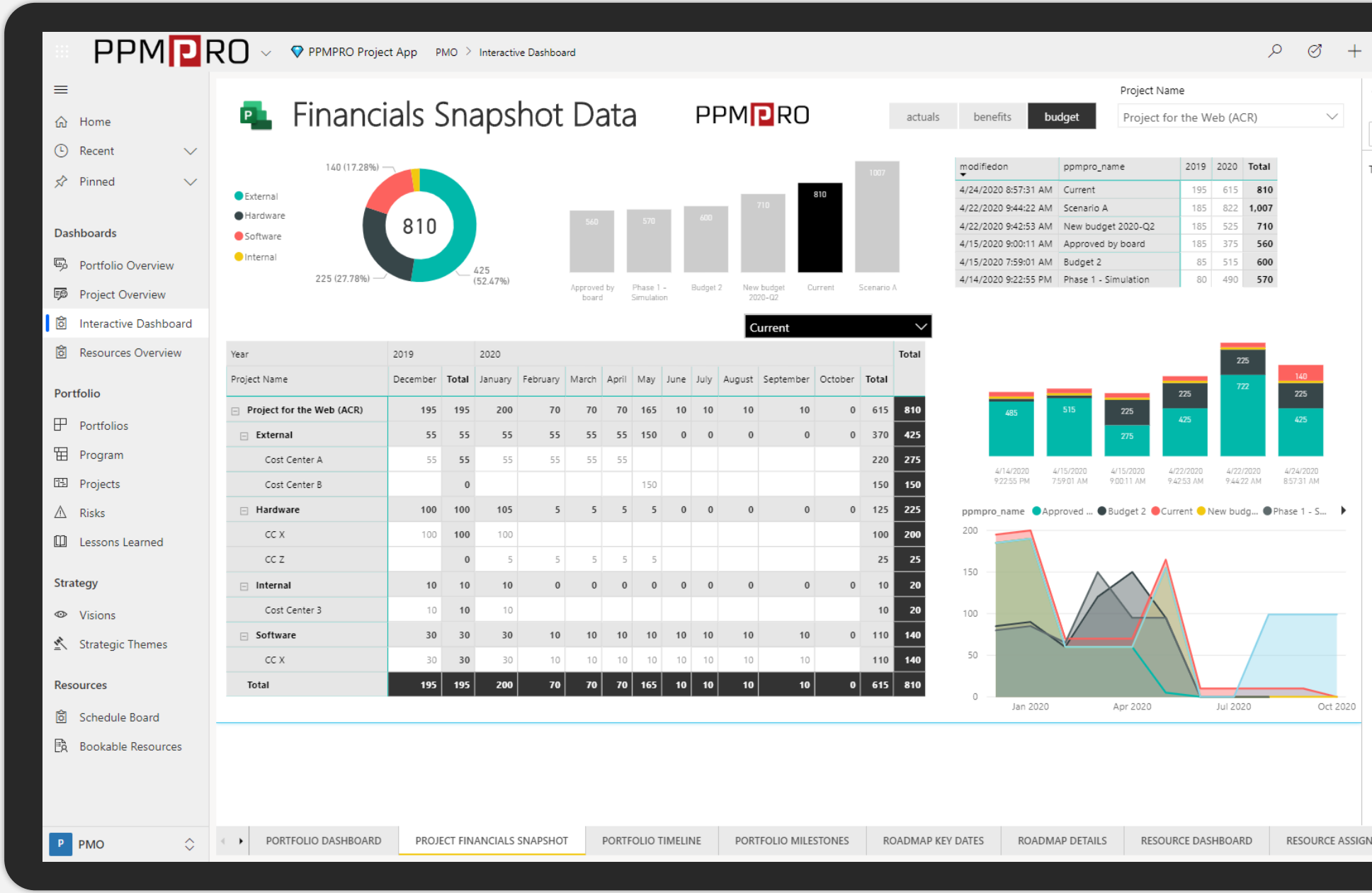
Capacity by team or department



PROACTIVE

Financial Reports

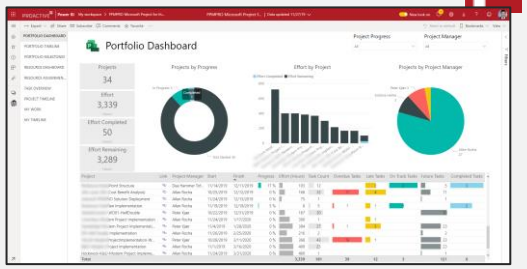
- Budget
- Actuals
- Cost Elements
- Snapshots
- Simulations

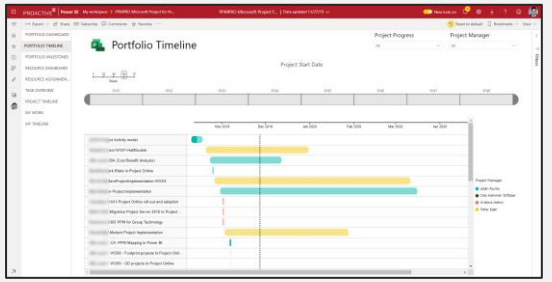


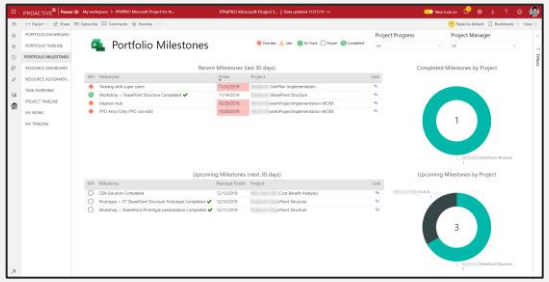
PROACTIVE

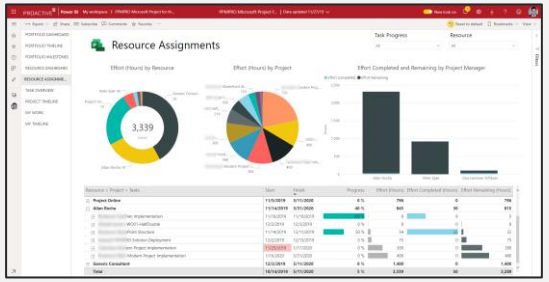
NEW Power BI Content Pack

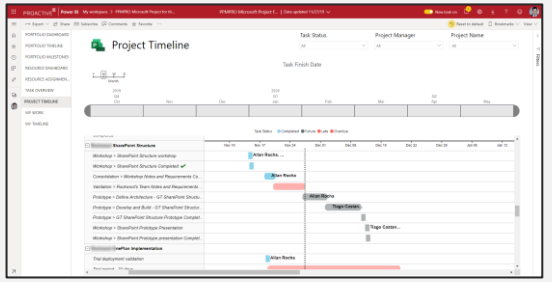
- Edit Master text styles
  - Second level
    - Third level
      - Fourth level
        - Fifth level

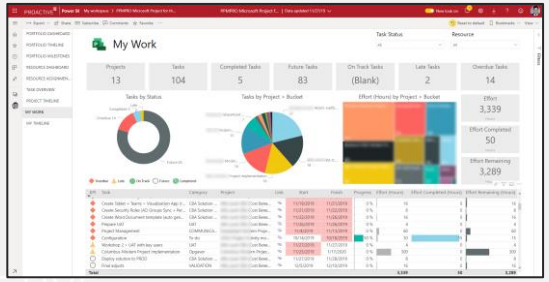


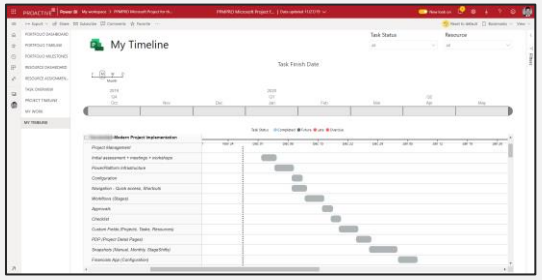


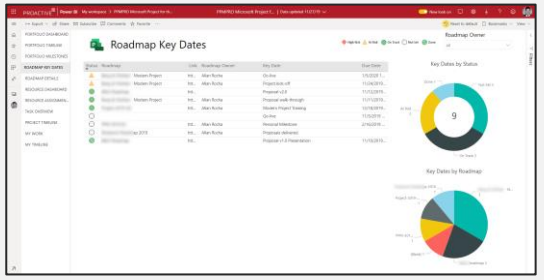


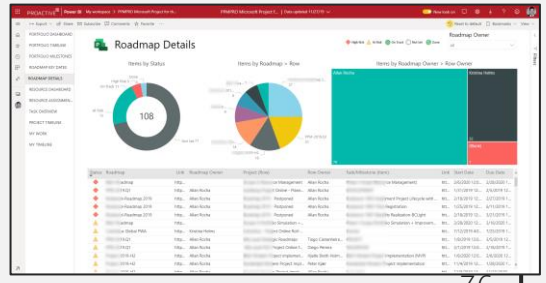






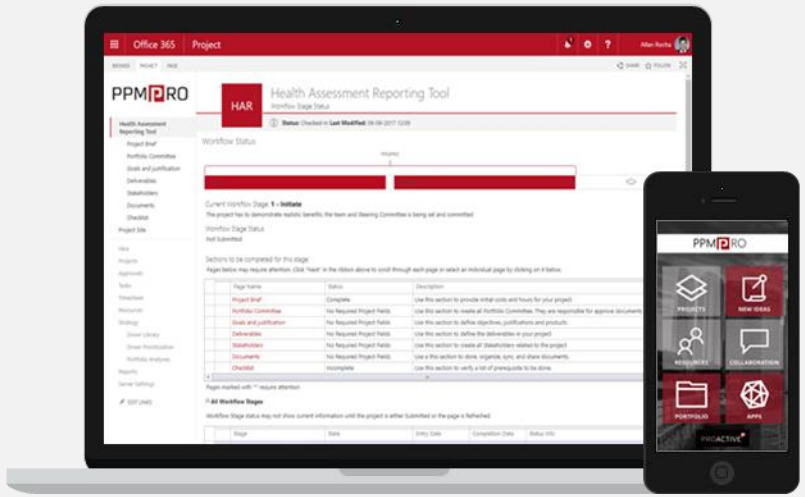






Simple…

- Different packages and modules to fit your need
- Secure login with single sign on
- Easy adoption from the users
- Community improvements
- 100% cloud based



3-6 weeks
From design to deployment

Best practices
Developed based on worldwide best practices

Low risk
Built on top of standard functionalities

Office 365 PPM Implementation Steps

1

Identify infrastructure supported by your organization and select the right licenses

VISION

Infrastructure
License
Access
Services

2

Assess organization engagement to identify and clearly understand the goals in a quick workshop

ROADMAP

Assessment
Workshop
Scope
Priority
Goals

3

Build a prototype to match your organization needs and goals, but respecting the user's current level of maturity

PROTOTYPE

Ideate
Brainstorm
Build
Configure
Simulate

4

Show the prototype and manage the transformation by getting the team's feedback and suggestions

VALIDATION

Present
Testing
Evaluate
Collect
Feedback
Input
improvement

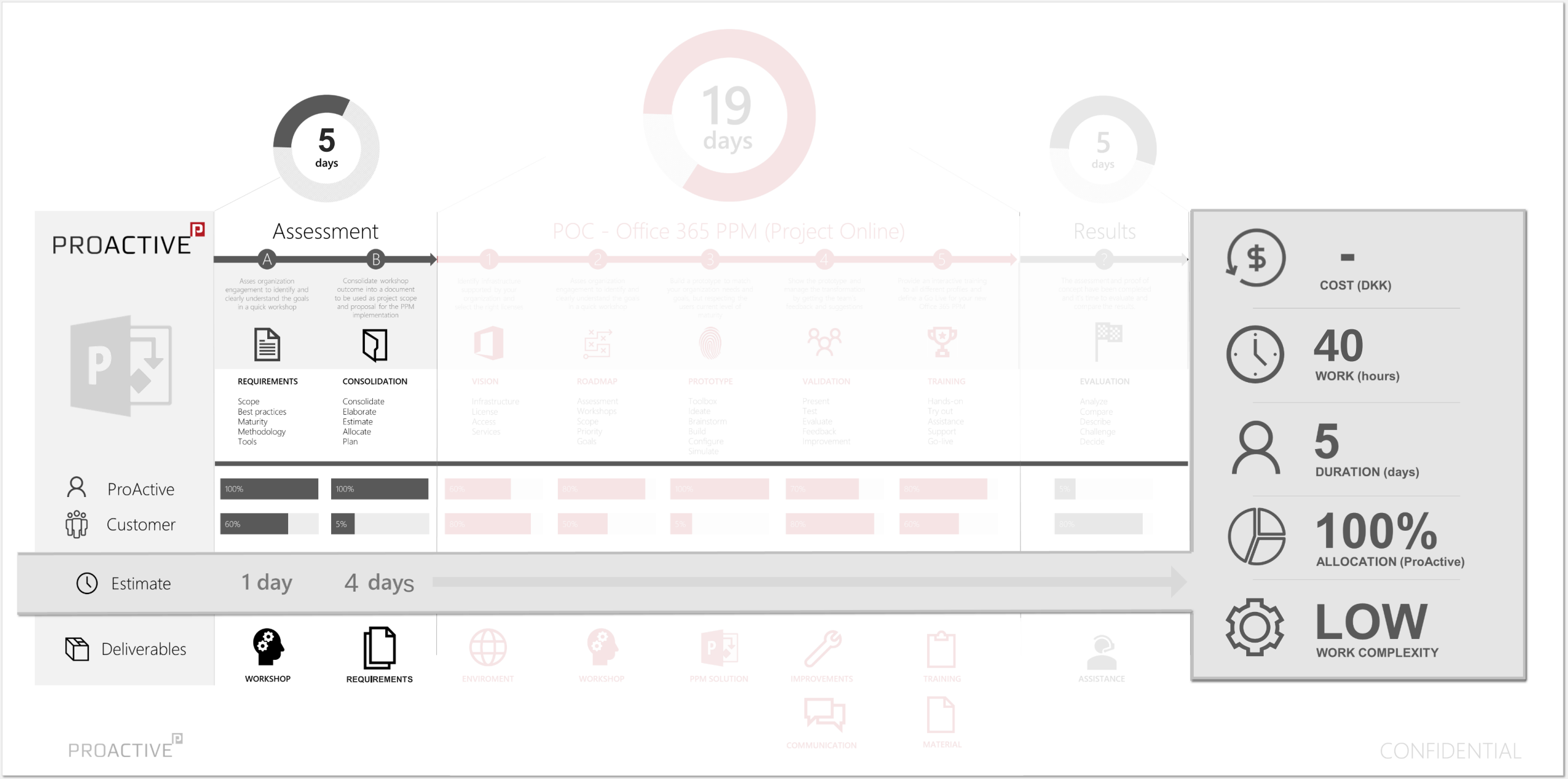
5

Provide an interactive training to all different profiles and define a Go Live for your new Office 365 PPM

TRAINING

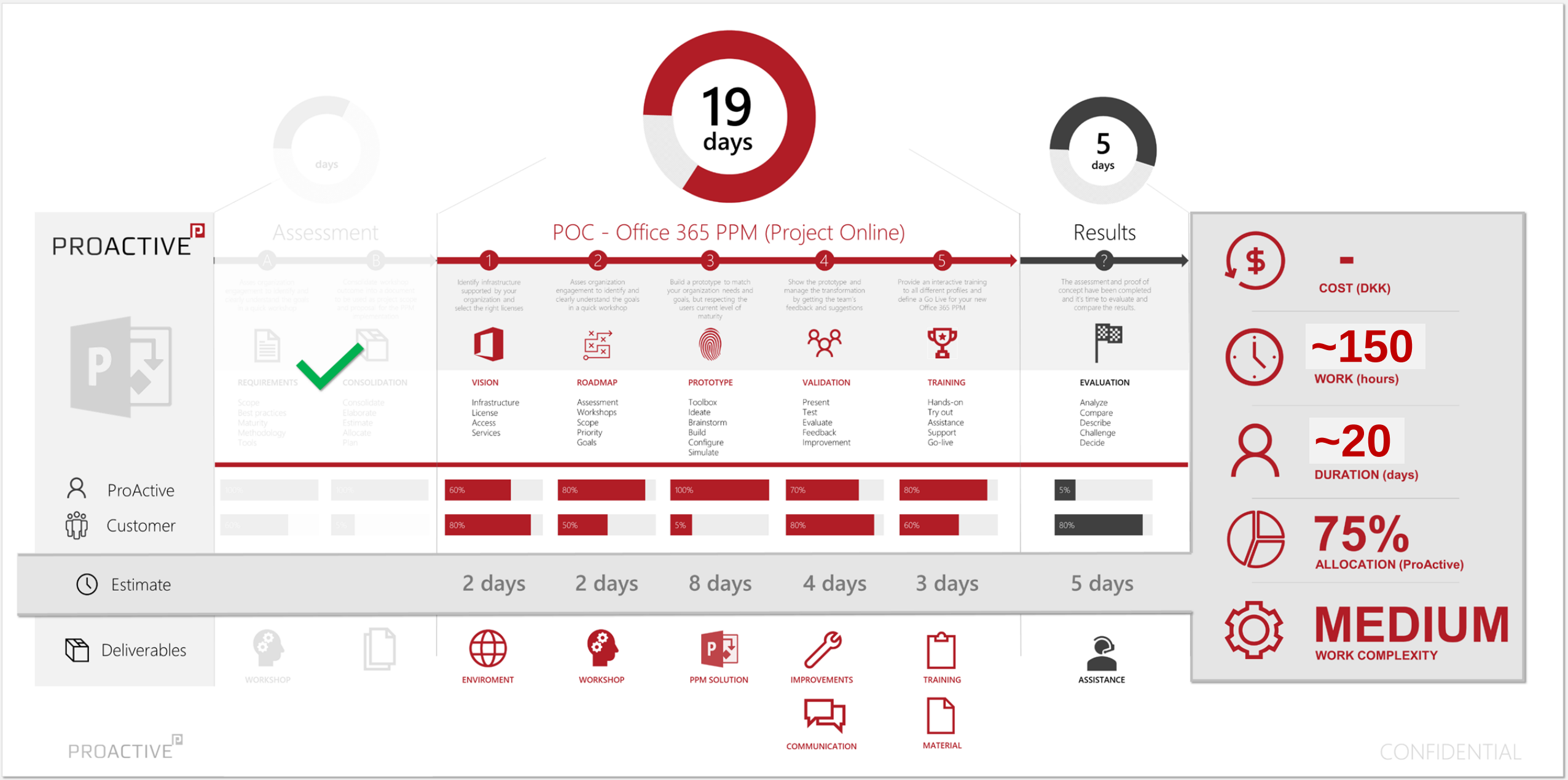
Hands-on
Try out
Assistance
Support
Go-live

POC – unified PPMPRO (Microsoft Project) – **Assessment Workshop**



CONFIDENTIAL

POC – unified PPMPRO (Microsoft Project) – **Implementation and Results**



CONFIDENTIAL

PROACTIVE

THINKING YOUR BUSINESS

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