LEADS

ProcessIT Ltd. • CRM Software

Description

LEADS is a compact, lightweight and easy to use CRM built in conjunction with the Microsoft Office environment. (Some LEADS tools will not function if MS Office is not installed)

Get this free to use software for use at home or at the office and you can efficiently and easily manage your business leads. Receive valuable feedback on your productivity while managing your sales pipeline, even with no internet connection.

If you are not a LEADS member already then sign up for LEADS now and grow your business immediately with our free tier software. Not interested in the free LEADS tools? Well we have you covered with our LEADS basic and LEADS Pro packages to provide more sales power at your fingertips.

LEADS is fully offline and online capable, which means you will be able to view, create, delete and modify data whenever you need to, with no limits.

How does LEADS work?

- LEADS can be used for free with some limitations on its abilities and if that is not enough power for your growing business then we provide tiered packages each providing a new set of tools.
- Payments are converted into "User/Months" and these user months are consumed as a individual users from your company log into LEADS only once on any given month.
- Nurturing your Leads as they grow from Suspected business to Lead to Customer.
- Rate your Leads to prioritize work loads
- Rate your Lead contact to illustrate what types of communication are more valuable to you and your Lead.
- Synchronize your LEADS information with your organization and keep everyone up to date with the latest developments.

Features

LEADS is a growing platform with more features added regularly.

- Nurture your Leads from Suspects to Key accounts.
- Send merged Microsoft Word documents with your filterable LEADS data to hundreds or thousands of your business Leads.
- Craft new and exciting Campaigns filtered to any niche you desire to bulk add activities for any of your staff.
- Ally yourself with other like-minded businesses and query them often to see if you can get the inside scoop on any businesses you want to deal with.
- Search through your Leads with incredibly powerful search tools capable of finding your Leads down to the finest detail.

- Secure login process
- Works seamlessly in online and offline mode.
- Adjustable filters and sorting
- Synchronization tool
- Dashboard
- Built in reports and graphs
- Search tools specifically aimed at locating Leads, Activities or Campaigns

By clicking INSTALL, you consent to the installation of the LEADS application and any updates or upgrades thereto.

Additional Information

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ProcessIT Ltd

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Release date
06/06/2019

Approximate size
14 MB

Category
Business Software > CRM

This Software can
Access your home or work networks
Access your Internet connection

Installation
Can be installed on any Windows 7,8,10 PC.

Language supported
English