

Awarded AI Stands Unparalleled: Competitive Differentiators



Procurement Sciences

SAVE TIME. DELIVER FASTER. WIN MORE.

Competitors

Trusted & Proven



- Leading AI-first platform for GovCon.
- Partnered with 250+ leading GovCons (20% of the Top 100).
- Over \$1-Billion in AI-assisted awards



- **Unproven Solutions:** Many new entrants lack a track record and use customers as test cases.

Non-Competitive Ownership



- Veteran-owned and operated.
- Not owned by a parent government contractor.
- Not competing for government work



- **WARNING: Conflicting Interests:** Some tools are owned by competitors (parent companies).
- Some tools are competing for the same work as you.

Frictionless Adoption



- Seamlessly integrates into your current workflow.
- Fully customizable to address specific pain points.
- Industry-leading customer success team offering unlimited training, certification programs, and eLearning resources.



- **Workflow Challenges:** Intrusive solutions disrupt operations, leading to inefficiencies, lost revenue, and failed adoption/burnout.

Data Privacy



- Enterprise-grade security and privacy-first approach.
- No training of external models on your data.
- Single-tenant, fully private architecture.



- **Data Risks:** Many platforms train on customer data, exposing your IP to others.

AI-First Architecture



- Purpose-built AI from the ground up, for driving revenue.
- Not a legacy solution trying to bolt-on AI.
- Powered by a robust proprietary agentic AI backend.



- **Outdated Technology:** Legacy systems focus on AI buzzwords but lack genuine innovation.

End-to-End, All-in-One



- Our AI is designed to help from discovery through delivery.
- Replaces multiple systems with a unified platform.



- **Fragmented Systems:** Narrow, single-purpose tools fail to provide an integrated solution.