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Proge Power Platform

20/04/2022

ABOUT PROGE

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OUR MISSION

We guide companies in the digital transformation. We have always been committed to delivering results that exceed our customers' expectations, creating value and competitive advantage through innovative projects. Our job is not only to design tailor-made solutions to guide our customers in the Digital Transformation, but also to accompany them in their growth.
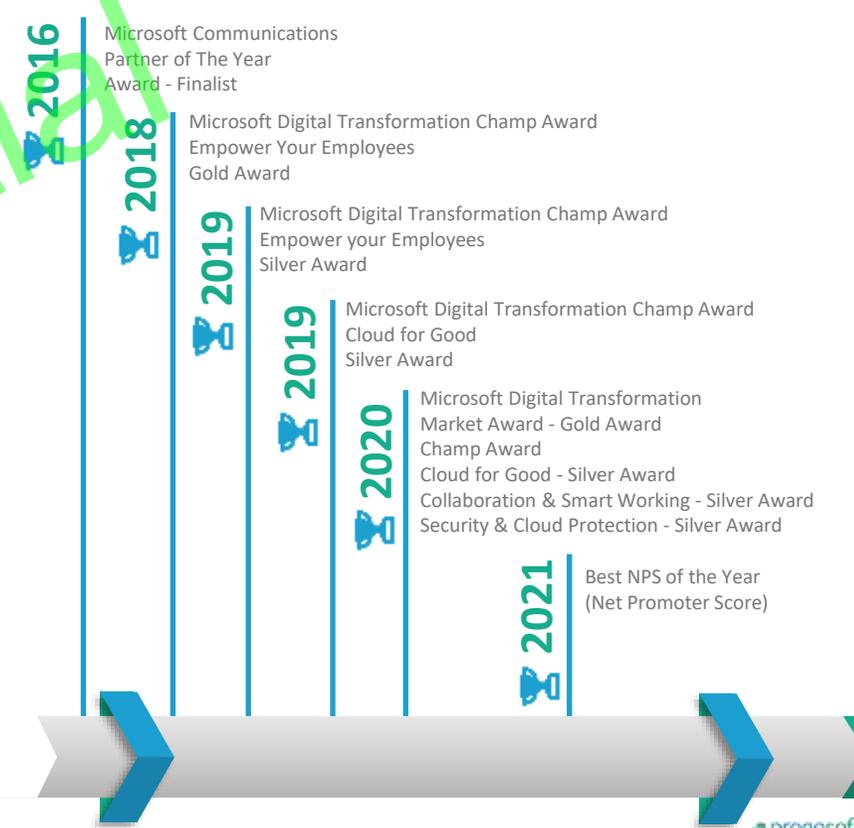
Microsoft Solutions Partner
Security
Modern Work
Digital & App Innovation Azure
Data & AI Azure
Infrastructure Azure

OUR ADVANCED SPECIALIZATIONS

Microsoft Windows Virtual Desktop
Adoption and Change Management
Windows Server and SQL Server Migration to Microsoft Azure
Calling for Microsoft Teams
Identity and Access Management
Modernization of Web Applications to Microsoft Azure
Cloud Security
Information Protection & Governance

progesoftware — Building the Future. Today.

Modern Workplace
Cloud adoption
Security and Compliance
Evolve your Infrastructure
Software Development
Data & AI

2016 Microsoft Communications Partner of The Year Award - Finalist

2018 Microsoft Digital Transformation Champ Award Empower Your Employees Gold Award

2019 Microsoft Digital Transformation Champ Award Empower your Employees Silver Award

2019 Microsoft Digital Transformation Champ Award Cloud for Good Silver Award

2020 Microsoft Digital Transformation Market Award - Gold Award Champ Award Cloud for Good - Silver Award Collaboration & Smart Working - Silver Award Security & Cloud Protection - Silver Award

2021 Best NPS of the Year (Net Promoter Score)

PROGE POWER PLATFORM

PROGE POWER PLATFORM

Although the introduction of Low Code Development within organizations makes it easy the production of simple Apps that automate business processes, it's fundamental to put in place a Governance model to correctly assign resources, take care of security issues, support the users and simplify the reuse.

To this purpose Proge approaches the world of **Power Platform** in a **simple** and **structured** way based on **4 fundamental pillars:**

**GOVERNANCE,
ENVIRONMENT,
MANAEGEMENT
& OPERATIONS**

**READINESS
& TRAINING
&
COMMUNICATION**

**SECURITY
&
COMPLIANCE**

**DEVELOPMENT,
SOLUTIONS
& SUPPORT**

Our Proge Power Platform **Enablement & Design** program will help you drive this **Solutions Adoption** for your business with peace of mind on its success with our **Managed Services**.

PROGE POWER PLATFORM

GOVERNANCE, ENVIRONMENT, MANAEGEMENT & OPERATIONS

Organize your Environments

Define Analytics to monitor the platform

Follow Guidelines & Best Practices

Support your users

Manage Application Lifecycle Management

Setup an Academy to spread knowledge

Share with Component & App Galleries

Build a community

PROGE POWER PLATFORM

READINESS & TRAINING & COMMUNICATION

On-line Workshops to rapidly spread knowledge on the platform

Ask Me Anything recurrent events with experts

One-to-One deep dive sessions

Identify trainers and users

On-demand Webinars to learn at your pace

Monitoring of communication and training effectiveness

"How To" Nuggets to answer simple and specific BAU questions

PROGE POWER PLATFORM

SECURITY & COMPLIANCE

Creation of a governance and security team

End-to-end process for each PP solution

Define protocols

Approval process

Data Loss Prevention Policy

PROGE POWER PLATFORM

DEVELOPMENT, SOLUTIONS & SUPPORT

Custom Connectors to link the platform to your ecosystem

Custom UI Components to provide your users with powerful and reusable building block

**End-to-end Development of Apps and Flow, from requirements to solutions**

Help your users in building amazing Apps and Flows

Help your IT in managing the Platform

Help on development of validated applications

PROGE POWER PLATFORM

VALUE TO CUSTOMER

Automation

Build, test, deploy, measure and monitor with no need of complex instruments on every workstation

Better collaboration

Cost reduction

Speediness and reactivity

TESTIMONIAL

Our mission is to help **Customer** adapt quickly and more efficiently to evolving business models by offering a platform and service framework adapted to personal needs. We aim to deliver quickly to markets, gain agility, reduce implementation costs, and support effort.

Idea2App Framework offers **Customer** employees (business or IT) the freedom in a box to develop solutions (leveraging **Customer** Office 365 and Power Platform ecosystem) specific to their needs by themselves or with help. It is declined into 3 different products:

- **Do It Yourself (DiY)** is a digital hub to empower **Customer** employees with low IT skills and no budget to build personal productivity applications and automations by themselves
- **NextDay IT (NDIT)** is a digital hub for IT teams to develop and deploy reliable and compliant custom B2E and B2B applications and automation for their markets
- **Monday 2 Friday (M2F)** is a low-cost short time to market delivery service for non-critical business applications

With **Idea2App**, there is a solution for all **Customer** employees independently of their IT skills, time, and budget!

Levering **Microsoft Platform** is benefiting **Customer** in several way:
- By empowering **Customer** employees, whether coming from IT or business, to be innovative and upskill themselves
- By promoting a "can do mindset" and gather a community of passionate people in **Customer** (already 1,500 users, 250 champions and 50 ambassadors!)
- By reducing time to deliver business and personal productivity solutions
- By reducing implementation and support costs
- By providing an overall gain agility in **Customer**

Proge-Software contributes to **Customer** Idea 2 App success by sharing risk and through long-term relationships that support and advance our strategic objectives.

Adopting **Customer** Monday 2 Friday delivery model, **Proge-Software** was able to deliver over a 100 projects this year with a top ranking NPS of 77.8%.

Proge-Software left the **Customer** area to become a **strategic partner** for our digitalization and automatization journey with Microsoft Power Platform. Their engagement, delivered quality, problem solving, and agile mindset thrive our receiver to innovate in faster path never achieved before.

Arnaud Le Granché
Idea 2 App Manager
1° World Food Industry

IMPLEMENTATION

WORKSHOP

Day 1	
9:00 am - 9:30	**Arrival and Coffee**
9:30 am – 9:45 am	Welcome and Introductions
9:45 am – 10:00 am	Energizer
10:00 am – 10:30 am	Customer Vision for Power Platform
10:30 am – 10:45 am	**Coffee break**
10:45 am – 11:30 am	Power Platform Value identification
11:30 am – 1:00 pm	Power Platform readiness
1:00 pm – 2:00 pm	**Lunch**
2:00 pm – 2:15 pm	Energizer
2:15 pm – 3:30 pm	Scenarios & Services
3:30 pm – 3:45 pm	**Coffee break**
3:45 pm – 4:30 pm	Solutions
4:30 pm – 5:00 pm	**Recap and Day 2 Agenda**

Day 2	
9:00 am - 9:30	**Arrival and Coffee**
9:30 am – 9:45 am	Welcome and Review
9:45 am – 11:00 am	Workflow & Operations
11:00 am – 11:15 am	**Coffee break**
11:15 am – 11:45 am	Environment Strategy
11:45 am – 1:00 pm	Personas
1:00 pm – 2:00 pm	**Lunch**
2:00 pm – 2:15 pm	Energizer
2:15 pm – 3:30 pm	Execution planning
3:30 pm – 3:45 pm	**Coffee break**
3:45 pm – 4:30 pm	Execution Timeline
4:30 pm – 5:00 pm	**Close and next steps**

Goal

Aspirational in nature and realistic by design.

Objectives

Quantifiable and measurable S.M.A.R.T.
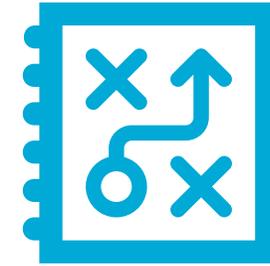
Strategies

The direction we will take to achieve our Goal and Objectives

EXAMPLE OF AN EXECUTION TIMELINE

Execution timeline diagram with the following structure:

Milestones (top): Project Start, Power Platform TEST LIVE, Power Platform Team ready to play, Power Platform LIVE

	Month 0	Month 1	Month 2	Month 3	Month 4	Month 5	Month 6	Month 7	Month 8	Month 9
CORE ACTIVITIES: Governance, Environment, Security, Management & Operations	Engagement; Operational team set up	Compliance policy definition	Operation Governance definition	Operational KPIs definition; Environment (Dev & Test)			Security Audit on Dev & Test	Security Audit on Pre-Production; Environment (Pre-Production)	Security Audit on Production; Environment (Prod)	
Engagement, Training, Communication Solutions, Support	Procurement engagement		Training path definition; Communication plan	Identify Champions; Start Champions Training			Start Apps analysis & development; Champions Fully trained; CM engagement	Centre of Excellence; Start CM training	Training satisfaction survey	Customer satisfaction survey

Phases (bottom): SET UP PHASE → UP & RUNNING

HAVING DOUBTS ADOPTING MS POWER PLATFORM?
PROGE CAN HELP YOU!

VALUE TO CUSTOMER
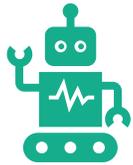
Automation

Let everyone in your company create automated processes with flows. Use low-code drag-and-drop tools and hundreds of pre-built connectors that easily automate repetitive and mundane tasks.

Build, test, deploy, measure and monitor

with no need of complex instruments on every workstation.

Speediness and reactivity

Sometimes your company has to adapt to rapid market changes. Digital initiatives are the best answer to this challenge. With low-code, you can quickly deploy and modify a complete application.

Better collaboration

Improve collaboration and productivity as merging teams create new apps, flows or solutions.

Cost reduction

A big reason behind this is due to low or no code requirements when it comes to app development with these apps.

Advancing adoption and cultivating a low-code culture is about more than implementing technology features.

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POTENTIAL PAINS

ADMIN AND GOVERNANCE

Low-code development is one of the primary ways your company can support its employees. Instead of relying heavily on programming, low-code platforms simplify application development with techniques such as drag and drop functionality and visual guidance. This means that anyone in your company, regardless of their technical skills or abilities, can create apps so that the company can relieve the IT department of certain tasks. In this way IT may find it difficult to keep tabs on what is produced and avoid duplication by building apps that someone else in the company has already built.

HOW - TO

In the absence of precise directives, on the how-to, it becomes very complicated to adopt a solution such as Power Platform.
Power Platform is a super powerful tool and knowing it better allows the company to achieve better results in the shortest possible time.
There is a need to quickly educate employees so that they do not feel disoriented in adopting and starting to use Power Platform.

LICENSING

Managing and monitoring licensing within a complex organization requires tools that allow you to keep everything under control.

PROS | How Proge can drive you

ADMIN AND GOVERNANCE

To ensure that despite the freedom that Power Platform grants, everything is kept under control, Proge helps you as follows:

- Creation of a **governance and security team**
- **Approval process**
- **Data Loss Prevention Policy**
- Organize your **Environments**
- Manage **Application Lifecycle Management**
- Share with **Component** & **App Galleries**
- Define **Analytics** to monitor the platform
- **Support** your users
- **End-to-end process** for each PP solution
- Define protocols

HOW - TO

To ensure that the customer fully grasps Power Platform and then also understands how to orient himself independently, and above all, learns the Power Platform **how-to**, we provide what follows:

- On-line **Workshops** to rapidly spread knowledge on the platform
- **One-to-One** deep dive sessions
- On-demand **Webinars** to learn at your pace
- "How To" **Nuggets** to answer simple and specific BAU questions
- **Ask Me Anything** recurrent events with experts
- **Identify** trainers and users
- **Monitoring** of communication and training **effectiveness**
- Setup an **Academy** to spread knowledge
- Build a **Community**
- Follow **Guidelines** & **Best Practices**

LICENSING

During the adoption process, we will also guide you with regards to licensing. We are available to resolve any doubts and recommend the best path to take. Even licensing, which is usually described as very complex, will no longer be a problem. What we provide:

- Help your IT in managing the **Platform**
- **Custom Connectors** to link the platform to your ecosystem
- **Custom UI Components** to provide your users with powerful and reusable building block
- **End-to-end Development** of Apps and Flow, from requirements to solutions

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In Proge-Software, we build the future. Today!

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▶ /ProgeSoftwareGroup