

In our new world of work the endpoint is the new workplace, and hybrid work is driving the endpoint strategy. The shift to remote and hybrid work represents a shift in how we think about providing people with the tools they need. Most organizations, 90 percent, anticipate seeing more usage on cloud platforms than ever before. As a result, optimizing existing investments in cloud solutions remains a top priority. Many organizations, 77 percent of those surveyed, agree on the importance of providing the latest

technology to their employees, giving users the devices that they want while giving IT the capability to keep them secure.

Lastly, 80 percent of companies plan to invest in new and emerging technologies, opening the conversation on the most efficient way to deploy, manage, and secure these new endpoints.

## OUTCOMES •

The next generation of Windows represents a shift in how our customers are solving end-user computing challenges. Across Information Workers, Frontline Workers, and Temporary / Elastic workforces, our customers are looking for the latest and most innovative solutions to answer those challenges.

We'll work with you to:

- Better understand when and how to leverage Cloud PCs with Windows 365
- · How best to manage virtual endpoints across

Windows 365 and Azure Virtual Desktop

- Leveraging Windows 11, the most secure OS yet, to enable hybrid work for all employees
- Implementing best practices for endpoint management with Microsoft Endpoint Manager

## **Understand** a

customer's hybrid work scenarios and enduser computing goals and objectives. **Gain** insights into a customer's device landscape for both physical and virtual endpoints.

**Present** Windows 365, Azure Virtual Desktop and Windows Autopatch solutions that provide a secure desktop experience from virtually anywhere. **Showcase** Windows 365 Cloud PC provisioning and management with Microsoft Endpoint Manager.

## CAPABILITIES \*



**Focus** on priorities, initiatives & key influences in your hybrid work & enduser computing strategy



**Learn** about end-user computing strategies, Windows 11, and Windows 365 to drive endpoint modernization with your customers



Work together on showcasing Cloud PC provisioning & management with Windows 365 in a production environment



**Plan** next steps on how we can work together

## Duration: 3 Days



**NEXT STEPS:** For more information about WeAreProject services and solutions, contact us at <a href="mailto:microsoftcosell@project.it">microsoftcosell@project.it</a>



