



Dynamics 365 CRM & ERP Discovery & Assessment

Goals and Objectives

- Assess complexity of the business operations.
- High level review of key business processes and functions such as sales, purchasing, marketing, sales, order management, invoicing, shipping, production, inventory management, finance, human resources etc.
- Identify internal and external system integration points.
- Review of mobile application needs for the organization.
- Identify reporting requirements.
- Identify data migration requirements.
- Solution approach and estimation
- Prepare solution statements for each of the key business areas and prepare detailed work package estimates.