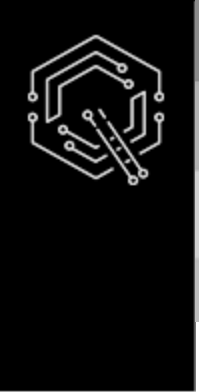




QANOONI

THE LEGAL TECH REVOLUTION



# ROI on AI

60%

Time-savings  
through faster research



15%

Increased revenue  
productivity & case loads



93%

Increased consistency  
From uniform references



50%

Reduction in review  
time for documents



25%

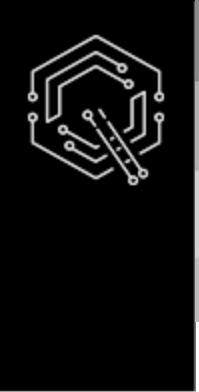
Improved case prediction  
from uniform references



82%

Best-in-class security  
SOC2, ISO 27001

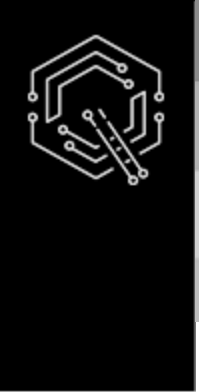




# The Qanooni Difference

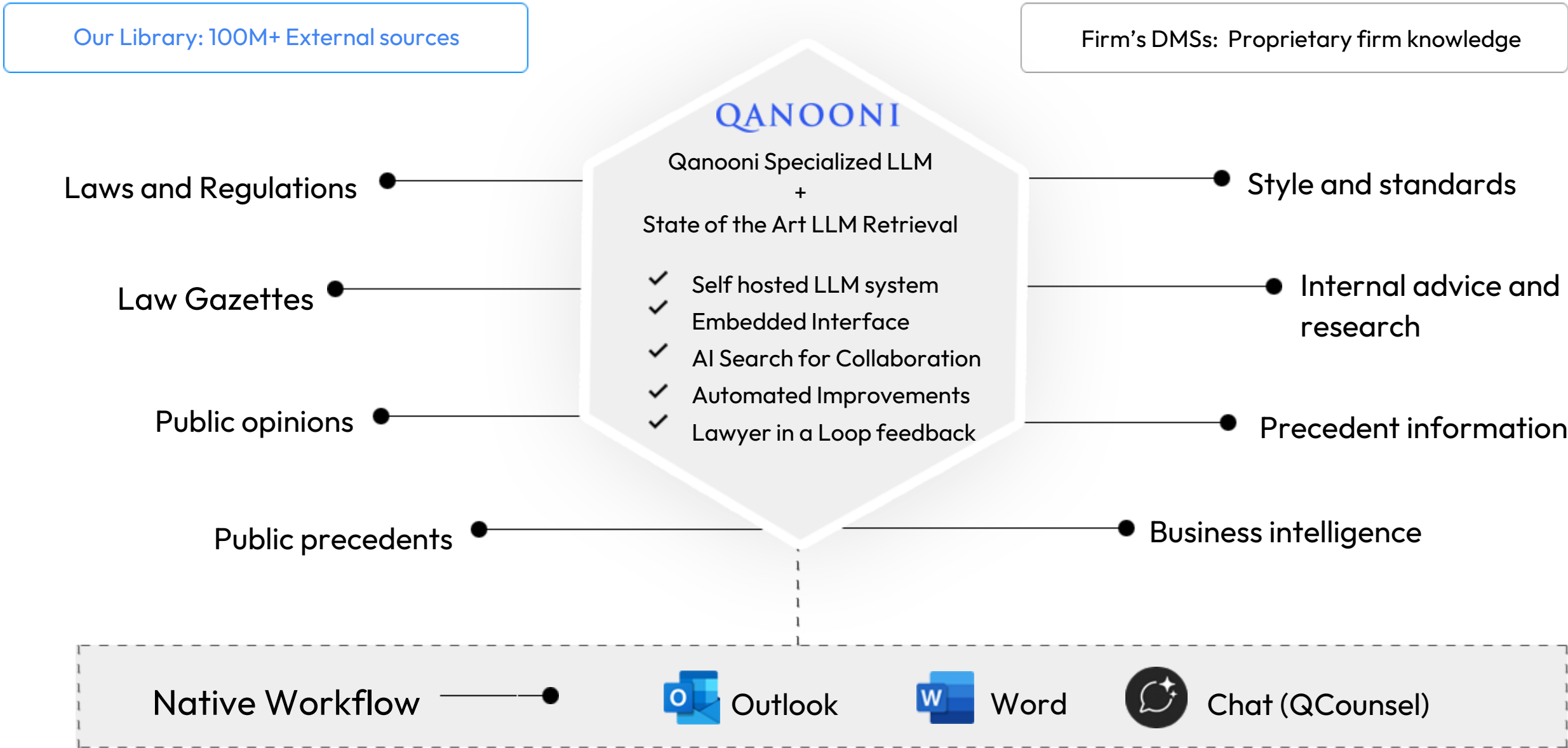
| A unique AI solution built by Lawyers, for Lawyers

	Qanooni	Others
AI Interface through Word/Outlook	<ul style="list-style-type: none"><li>• Plug and play</li><li>• Mimics your <b>day-to-day activities</b></li><li>• Provides input while you do your tasks</li><li>• Questions answered through <b>embedded chatbot</b></li></ul>	<ul style="list-style-type: none"><li>• Learning curve associated with new systems</li><li>• Systems are disconnected from workflow</li></ul>
Matter History through Outlook	<ul style="list-style-type: none"><li>• Advanced AI connects your inbox grouping email conversations to clients and matters</li><li>• Generate complete <b>Matter History</b> in minutes</li></ul>	<ul style="list-style-type: none"><li>• Focused on draft and review in Word</li><li>• Misses rich content from client communications and instructions</li></ul>
Focus on Collaboration	<ul style="list-style-type: none"><li>• Easy integration into your <b>firm's DMS</b> and external sources</li><li>• Returns optimal output from previous work based on a <b>ranking system</b> (suggestions, commentary, guidance)</li><li>• Allows members access to <b>firm's best work</b></li></ul>	<ul style="list-style-type: none"><li>• Limited options to securely connect firm data</li><li>• Loses firm's tone, style and strategy</li></ul>
Specialized Workflows	<ul style="list-style-type: none"><li>• <b>Specialized workflows</b> for tasks like proposals and litigation memos/pleadings</li><li>• <b>Continuously improves</b> legal knowledge base with public information and partner feedback</li><li>• Uses <b>automated &amp; human evaluations</b> to improve performance</li></ul>	<ul style="list-style-type: none"><li>• General draft and review functions limit accuracy</li><li>• Limited human evaluation and in the loop process, creating upper bounds of performance</li></ul>
Data Controls	<ul style="list-style-type: none"><li>• Set <b>data controls</b> for member access</li><li>• Control data exposure to uphold <b>Chinese Walls</b></li><li>• Encrypted data with privacy guardrails for <b>client confidentiality</b></li></ul>	<ul style="list-style-type: none"><li>• Firm data used to train the providers systems</li><li>• Limited intrafirm controls</li><li>• Data goes to a black box</li></ul>



# An Overview

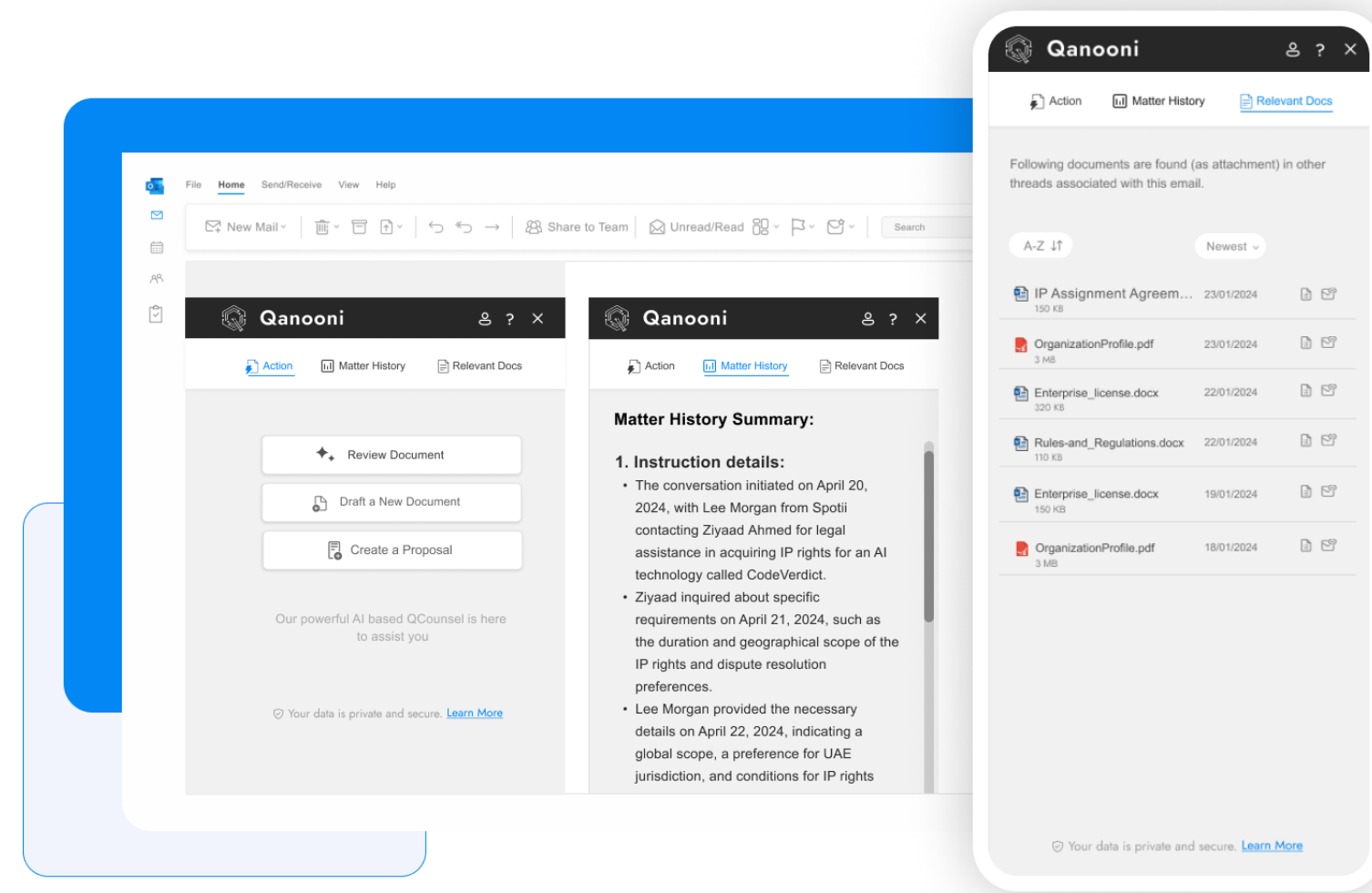
Combine your firm’s knowledge with public records, to drive faster, up to date and better-quality work across the organization, without learning any new systems





# Outlook Plugin

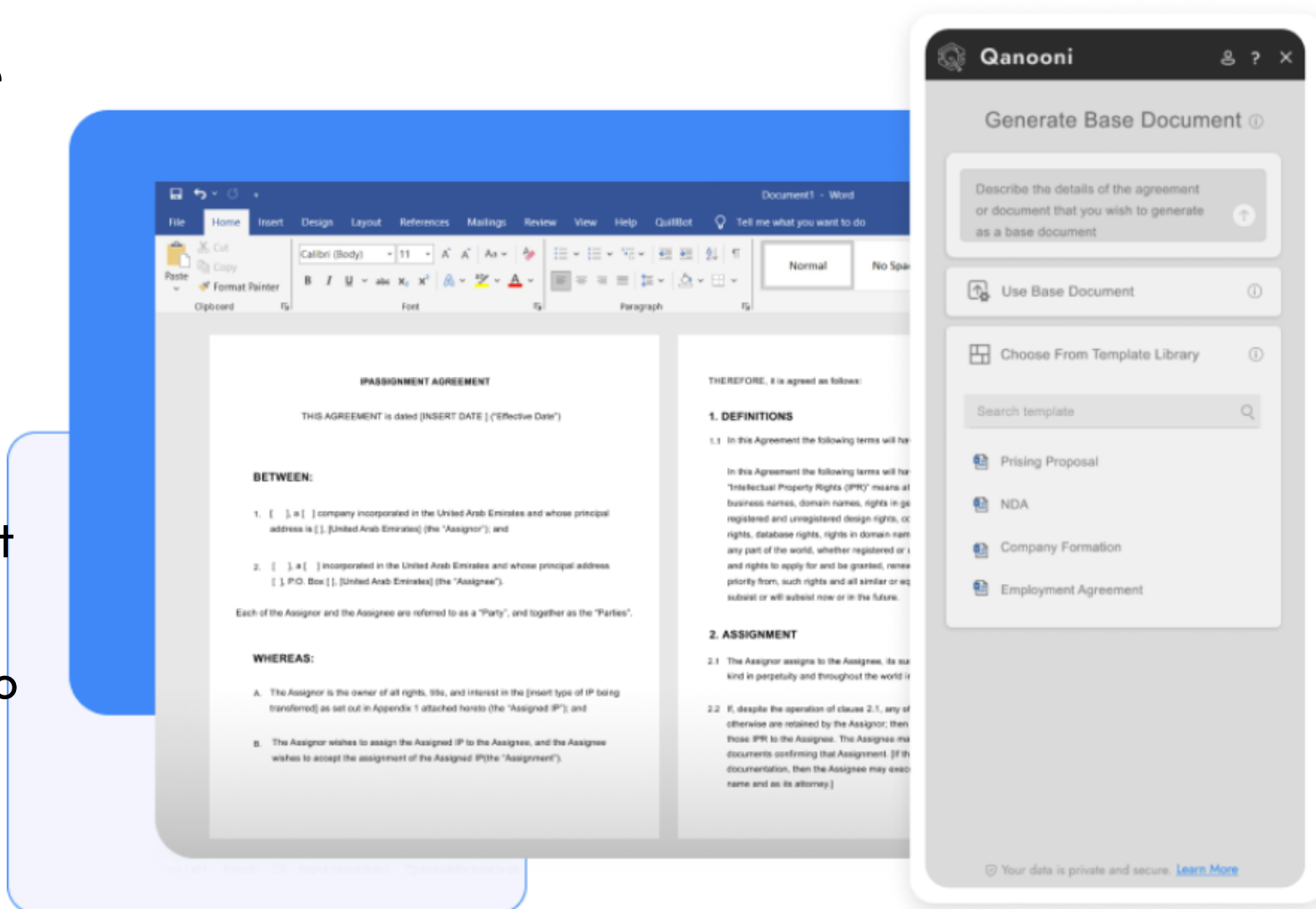
- The Outlook Plugin helps to organize your inbox by Client Matters
- AI links various email threads related to Matters to provide you a complete Matter History with all relevant information in minutes
- Stay up to date on all Client incoming communication and requests
- Documents related to a Matter or supporting communication threads are indexed and presented for easy reference
- Searching public and firm data to answer legal questions through QCounsel at any point





# Draft A Document

- Our Draft Builder assists you by asking questions to help build the document
- Clauses are logically organized and defined
- Commentary, strategies and suggestions are provided from your firm's past work and up to date public records
- Options to generate a base template using Qanooni's library, the firm's approved template or by uploading a base document
- Global changes allows you to interact with the document through natural language to swiftly introduce changes in all relevant clauses throughout a document
- AI generates an email summarizing the document to easily be emailed to collaborators and clients

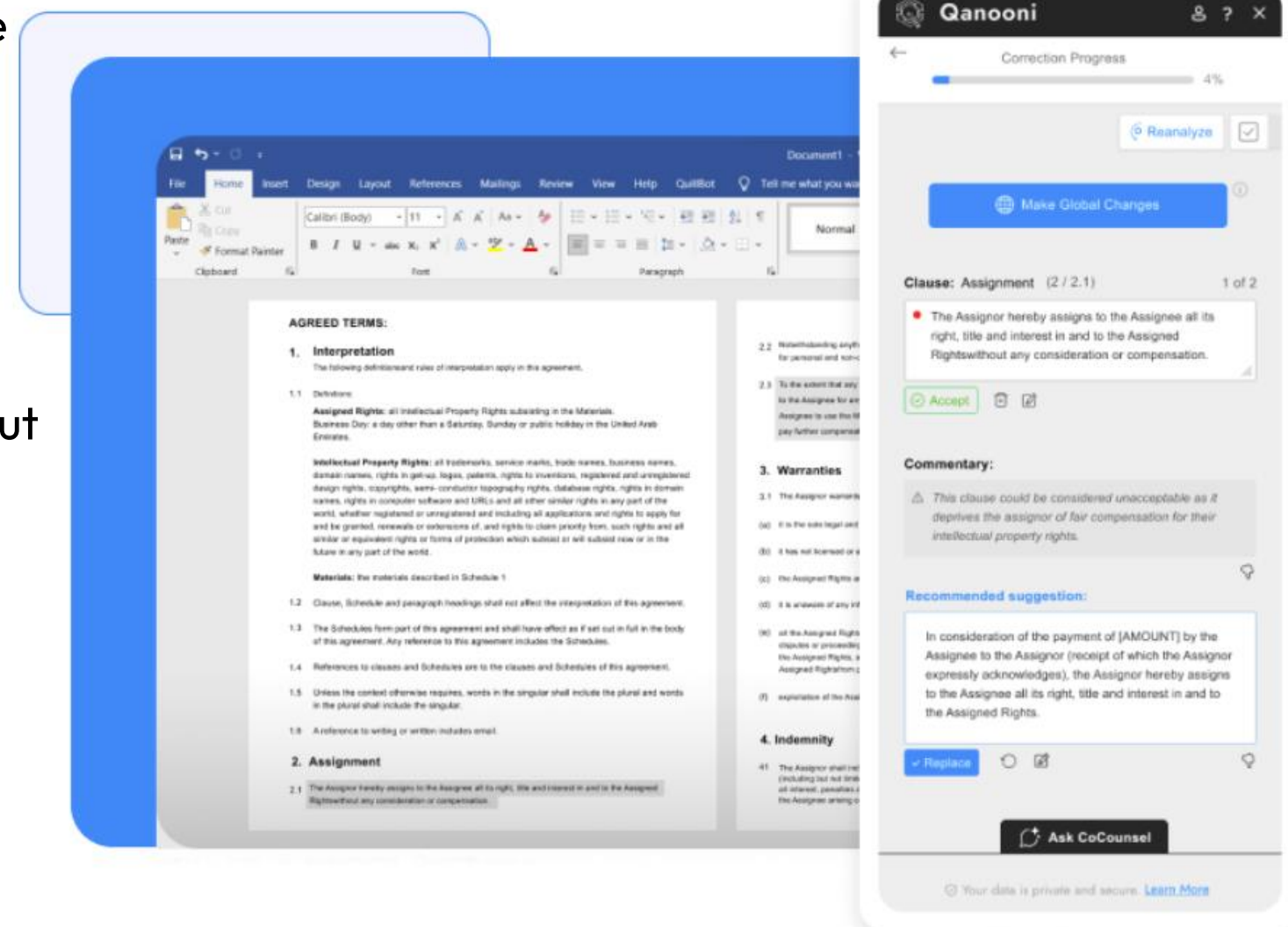






# Review A Document

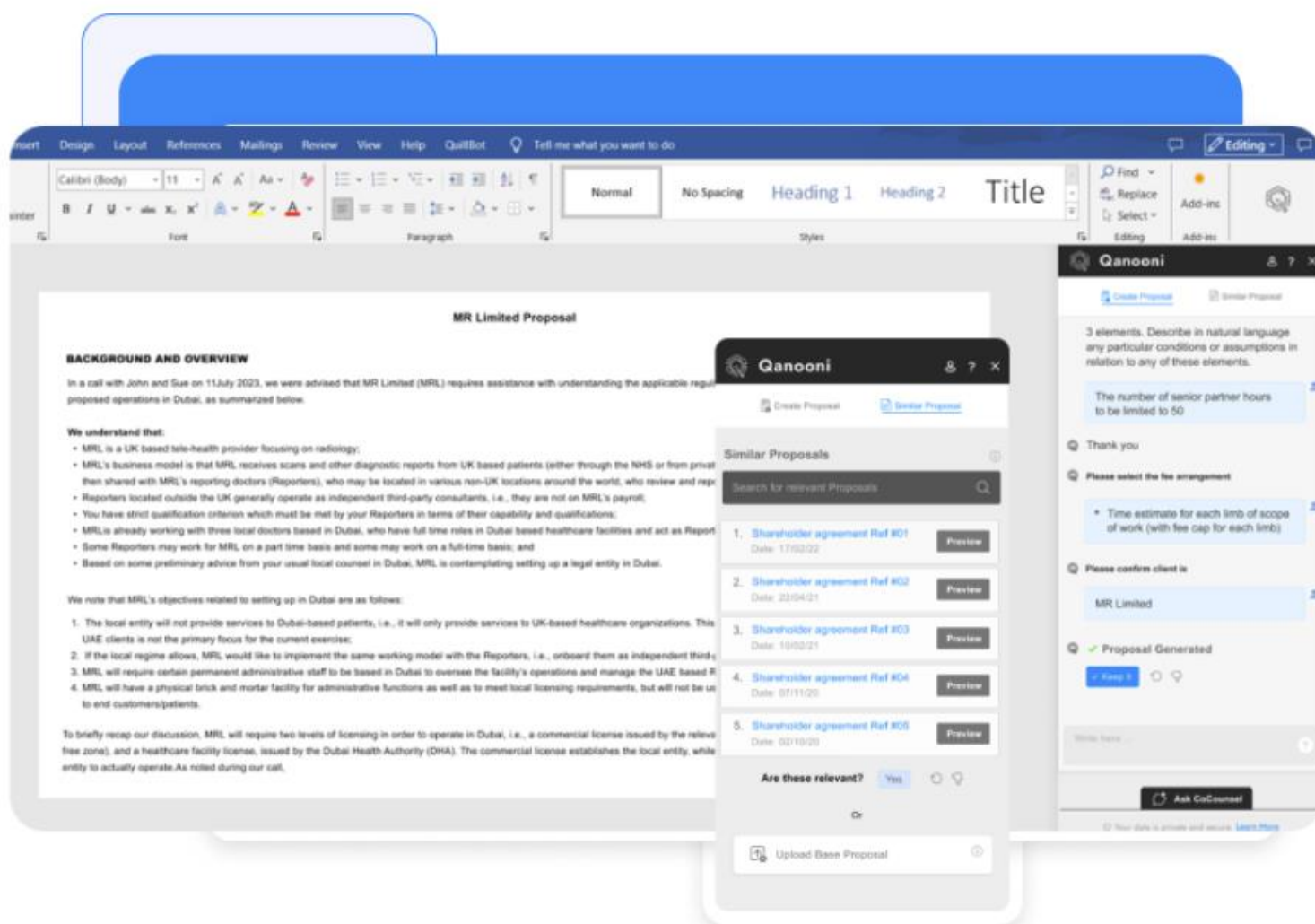
- Utilize the power of generative AI to enhance your document review process. Analyze the document at any point to ensure firm standard quality
- Highlight clauses that your firm deems acceptable, unacceptable, nonstandard, or missing – complete with explanations
- Allow AI to offer suggested modifications for approval, using your firm's strategies
- Global changes allows you to interact with the document through natural language to swiftly introduce changes in all relevant clauses throughout a document
- Employ AI to generate a summary email of the reviewed document and conveniently send it via email if needed





# Workflow - Proposals

- Create a Proposal for new Client inquiries in minutes
- Use our Proposal builder to search and identify comparable Proposals based on firm's prior experience
- Identify time, resources and fees required to complete scope of work
- Use AI to generate an email to get approval from collaborators







# Workflow – Litigation

- Easily integrate your Discovery Folder with supporting documents with a click of a button
- Use AI to generate a Chronology of Facts/Events from all available documentation associated with a litigation matter
- Easy steps to help you create the best litigation memo/pleading, using your firm's past experience and the current law, customized to the Court in question
- Find the best supporting arguments for your litigation
- AI is used to compile an exhibit with reference links to supporting documents

Case No: HQ16X01238, HQ17X02637 and HQ17X04248

Neutral Citation Number: [2019] EWHC 3408 (QB)

THE POST OFFICE GROUP LITIGATION

IN THE HIGH COURT OF JUSTICE

QUEENS BENCH DIVISION

Rolls Building  
Fetter Lane  
London, EC4A 1NL

Date: 16 December 2019

Before :  
**THE HONOURABLE MR JUSTICE FRASER**

Between :  
Alan Bates and Others Claimants  
- and -  
Post Office Limited Defendant

Judgment (No.6) "Horizon Issues"

Qanooni

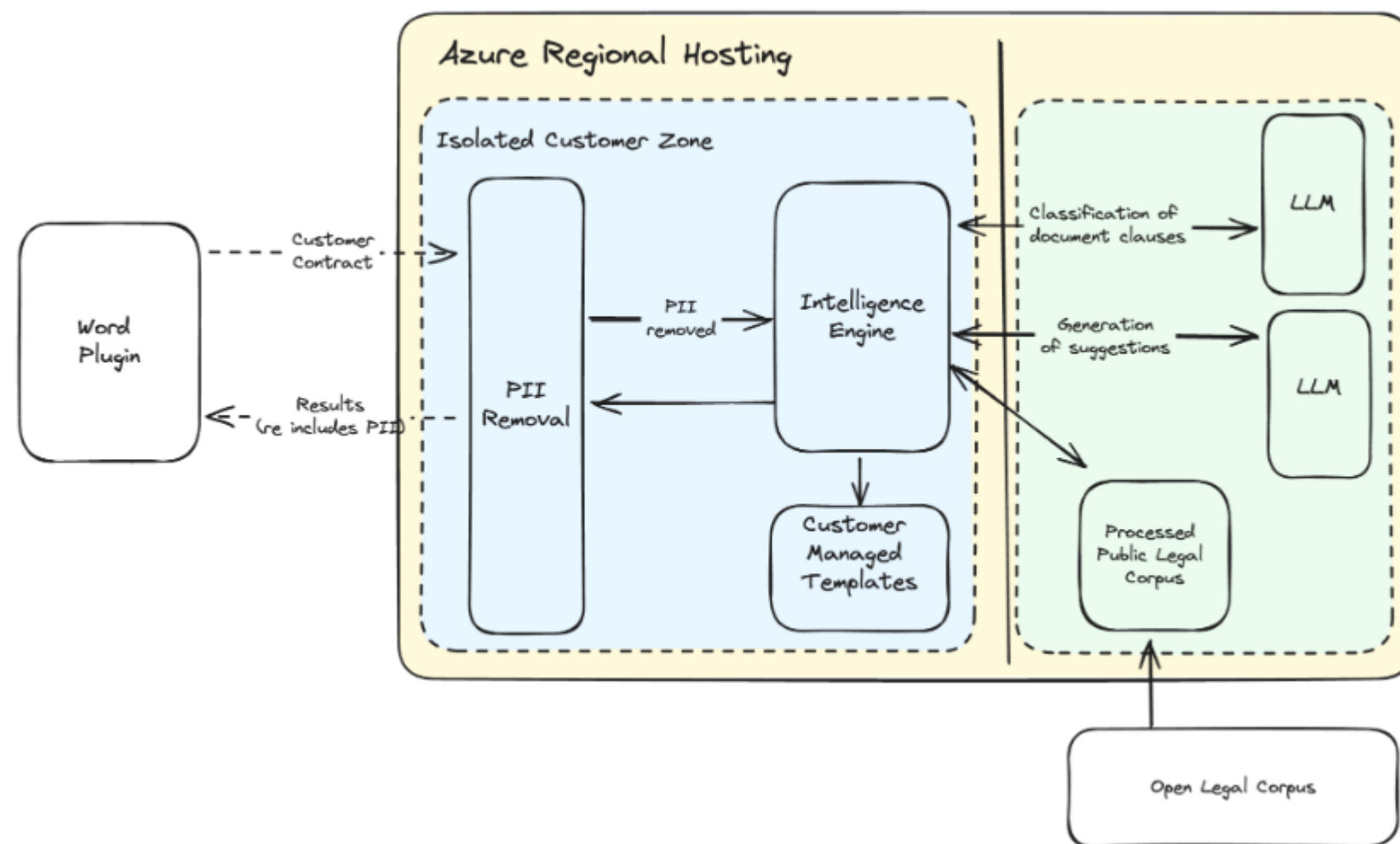
Analyze

Request Global Changes



# Data Processing and Privacy

- Align with local and European privacy standards; pursuing SOC2 and ISO27001 certifications
- Use latest retrieval techniques with public data to enhance models without compromising proprietary information
- Firm can restrict access to data for users down to Client, Matter or Folder level – maintain Chinese walls without compromising AI assistance
- Legal information privacy and security are prioritized by hosting systems and models regionally in Azure.
- Strict policy against using customer data for training models; PII is removed





# Thank You!

For further details please contact us:

[sales@qanooni.ai](mailto:sales@qanooni.ai)