



**Microsoft**  
Solution Partner

# Process Automation Partners

QServices is a premier software and mobile application development firm, specializing in process automation and digital transformation for small and medium-sized businesses (SMBs). As a Microsoft Certified company, QServices leverages cutting-edge technologies, including Microsoft Azure, Dynamics 365 CRM, Power Automate, and Generative AI, to deliver tailor-made solutions that enhance customer experience and operational efficiency.



# Services

## a. Software Solutions

### 1 AI Chatbot Development

We provide top-tier talent to fill skill gaps and drive project success. E.g. Copilot Studio.

### 2 Mobile App Development

Create innovative mobile applications that give your business a competitive edge. E.g. Power Apps.

### 3 Custom Software Development

We craft tailored software solutions to meet your unique business needs. E.g. Power Pages.

### 4 Cloud Computing

Enhance your operations with scalable and secure cloud services. We have established numerous Azure Cloud platforms.

### 5 Data Analytics

Transform data into actionable insights for smarter decision-making. We have enabled Power BI workflows.

### 6 Low Code / No Code Solutions

Enable teams to swiftly develop and deploy applications with minimal coding using intuitive low code/no code platforms. E.g. Power Platform.

### 7 Process automation

We have Streamlined and optimize business processes across organization to save time and focus with our Power automate solutions

## b. Business Application

### 1 Sales

We automate sales processes, track leads, integrate with HubSpot, and prioritize deals to boost efficiency.

### 2 Marketing

Automate email campaigns, personalize messages, nurture leads, and track performance to enhance engagement.

### 3 HR

We manage employee data, track performance, provide insights, and streamline HR operations for better efficiency.

### 4 CRM

We centralize customer data, automate tasks, manage support, and enhance customer satisfaction for seamless operations.

## c. Managed Services

**Licensing :** Our model that allows customers to bring their own licenses for certain software deployed on Azure infrastructure.

**Cloud Migration:** Azure Database Migration Service currently we offer : Database Migration Service – via Azure SQL

**IT Consultation:** Since 2014, QServices has been a reliable partner to over 1,300 clients, driving digital transformation, implementing innovative software

# Engagement Models

## Extended Team Model

Integrate our experts with your in-house team for extended capabilities and collaboration.

## Per Day Model

We provide top-tier talent to fill skill gaps and drive project success on per day basis.

01

02

03

04

## Dedicated Team Model

Access to a dedicated team for project continuity and scalability.

## Time and Material Model

Flexibility to adjust to evolving project requirements.

# Tech Stack



Azure



Power Platform



Copilot



Power App



Azure AI



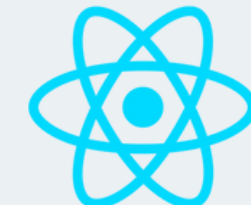
Power BI



Microsoft .NET



Azure DevOps



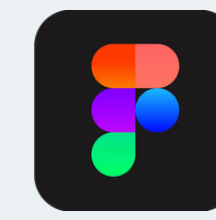
React



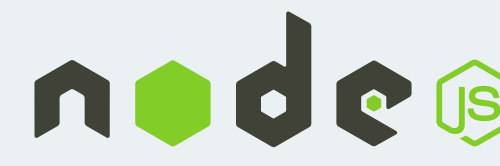
Microsoft SQL Server



My SQL



Figma



node JS



Dynamics 365



Angular



Blazor



Xamarin



HTML



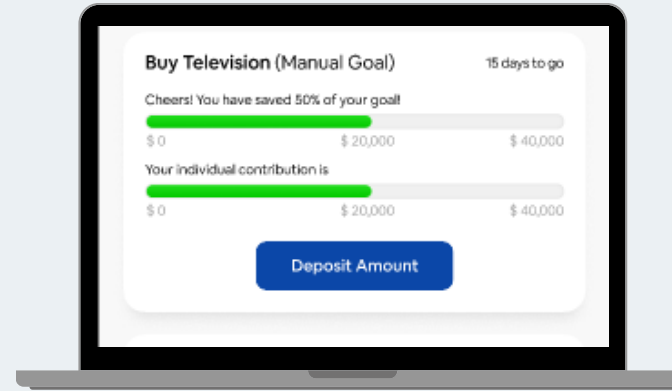
MongoDB

# Project Highlights

## 1 Nuworkz

**Industry:** Finance

Nuworkz is an all-in-one solution that simplifies the complex task of creating financial reports.



## 2 T-Plus Payment Solution

**Industry:** Finance

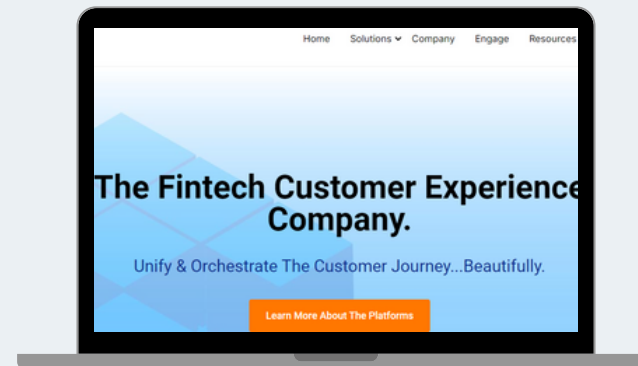
The T-Plus Payment Mobile Application streamlines customers financial transactions, providing a secure and efficient way to manage their money, pay bills, and make purchases.



## 3 LoanCIRRUS

**Industry:** Finance

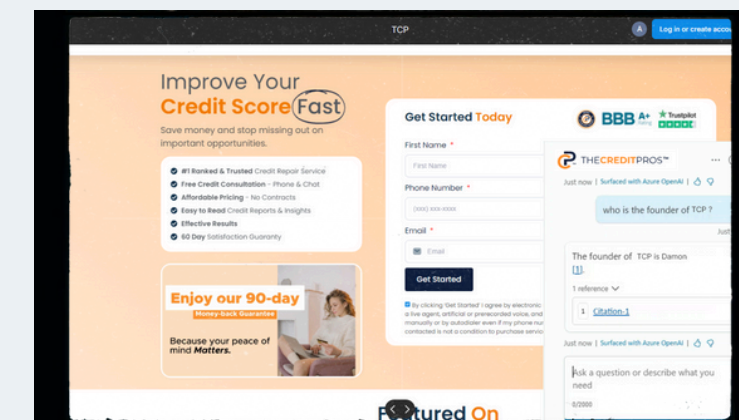
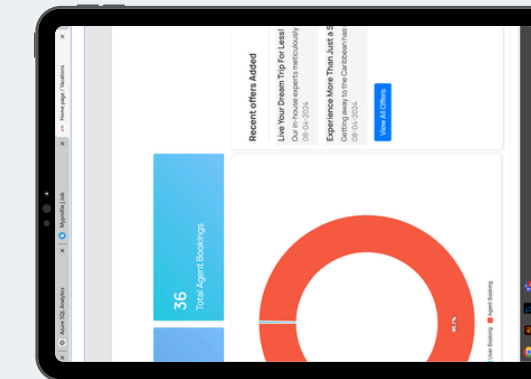
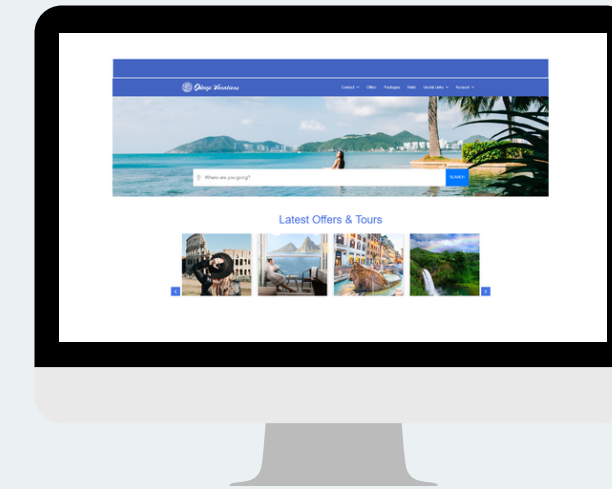
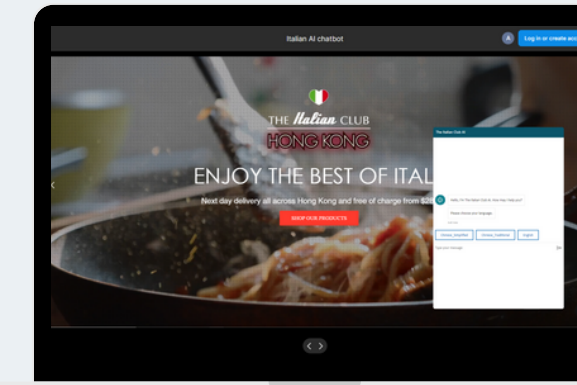
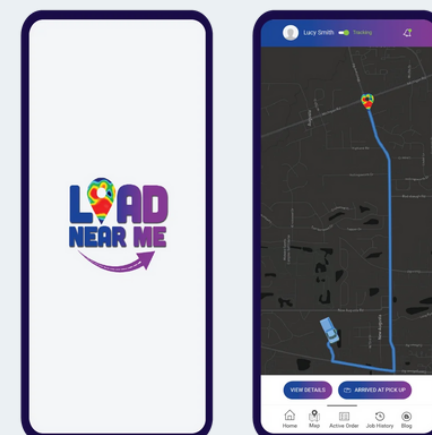
LoanCIRRUS is a white labelled solution which helps financial institutions to automate the lending process.



## 4 Load near me

**Industry:** Logistics

Load Near Me is a web and mobile application platform that manages the important interfaces of the platform and facilitates the trucking business process.



## 5 The Italian AI Chatbot

**Industry:** E-commerce

The Italian AI Chatbot project aims to transform how businesses manage customer inquiries by automating the process with intelligent chatbot technology.

## 6 Odenza Vacations

**Industry:** Travel and Hospitality

An AI-powered platform that simplifies the process of finding and reviewing properties, with a browser extension for seamless access.

## 7 Melegacy AI Chatbot

**Industry:** Finance

Melegacy AI is a sophisticated chatbot developed using Copilot Studio, designed to assist users in managing their investments and legacies seamlessly.

## 8 The Credit Pros

**Industry:** Finance

The TCP Copilot Studio Bot is a sophisticated AI-driven assistant designed to provide users with accurate information and support.

# Project Brief

## 1 Nuworkz

### Industry: Finance

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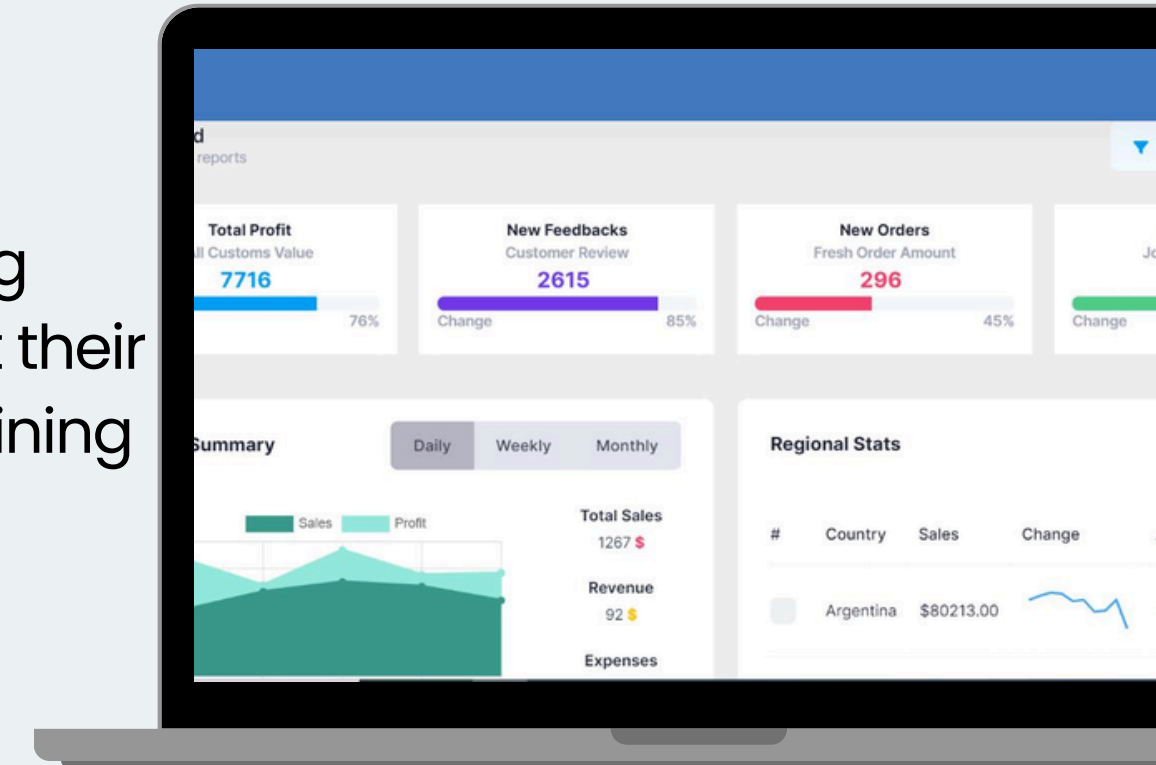
A versatile software tool designed to simplify the often-complex process of creating financial reports. With Nuworkz, businesses can effortlessly tailor their reports to suit their unique needs, integrating effortlessly with existing accounting applications and gaining valuable insights into their financial health in real-time.

#### Clients Pain Points –

- Manual and time-consuming financial reporting processes
- Difficulties in customizing reports to meet specific needs.
- Limited access to real-time financial data.
- Challenges in integrating various accounting systems.

#### Our Solution –

- **Accessibility:** Nuworkz is often cloud-based, allowing users to access their financial data from anywhere with an internet connection. This is particularly valuable for remote work, collaboration among teams, and on-the-go tasks.
- **Real-time Data:** Nuworkz provides real-time updates, giving users immediate access to the most current financial information. This enables faster decision-making and better insight into the company's financial health.



# T-Plus Payment Solution

## Industry: Finance

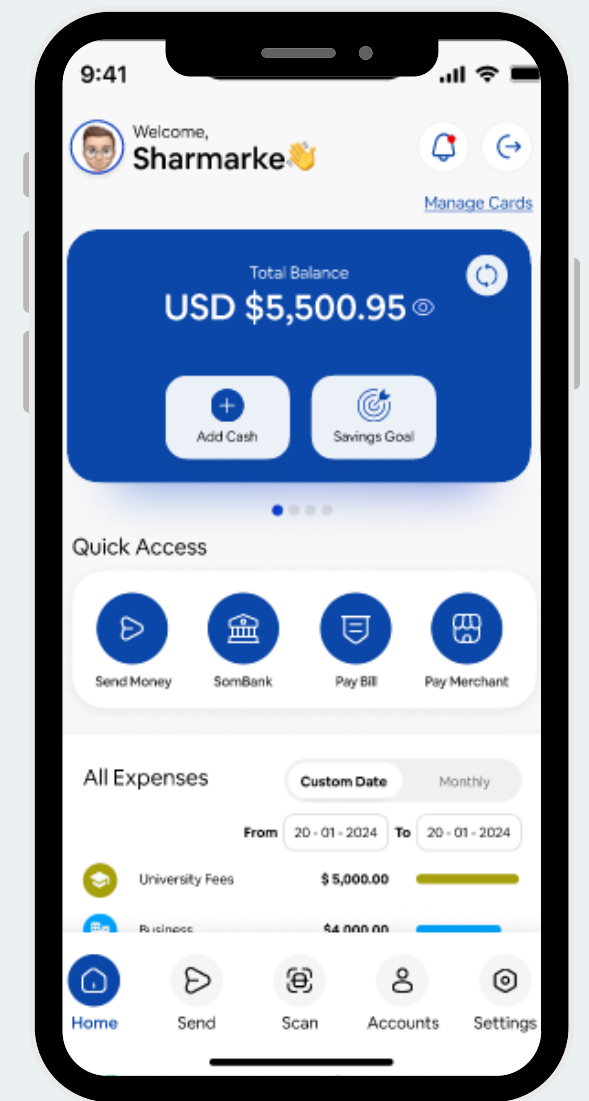
The T-Plus Payment Mobile Application streamlines customers financial transactions, providing a secure and efficient way to manage their money, pay bills, and make purchases. T-Plus offers a comprehensive feature to meet all financial needs. With support for various payment methods, instant transfers, and robust security features like –Adding Payment Methods, Making Transactions, Expense Tracking and Management,

### Clients Pain Points –

- **Complex Registration and Login Process:** Lengthy and complicated registration or login process can frustrate users.
- **Poor User Interface and Experience:** A cluttered or unintuitive interface can make it difficult for users to navigate the app.
- **Transaction Failures:** Failed transactions can lead to frustration and loss of trust in the app.

### Our Solution –

To overcome the challenges in developing the T-Plus Payment mobile application, our developers should implement strong encryption and secure coding practices for security, utilize well-documented APIs for seamless payment gateway integration, and balance user convenience with robust multi-factor authentication.



# LoanCIRRUS

## Industry: Finance

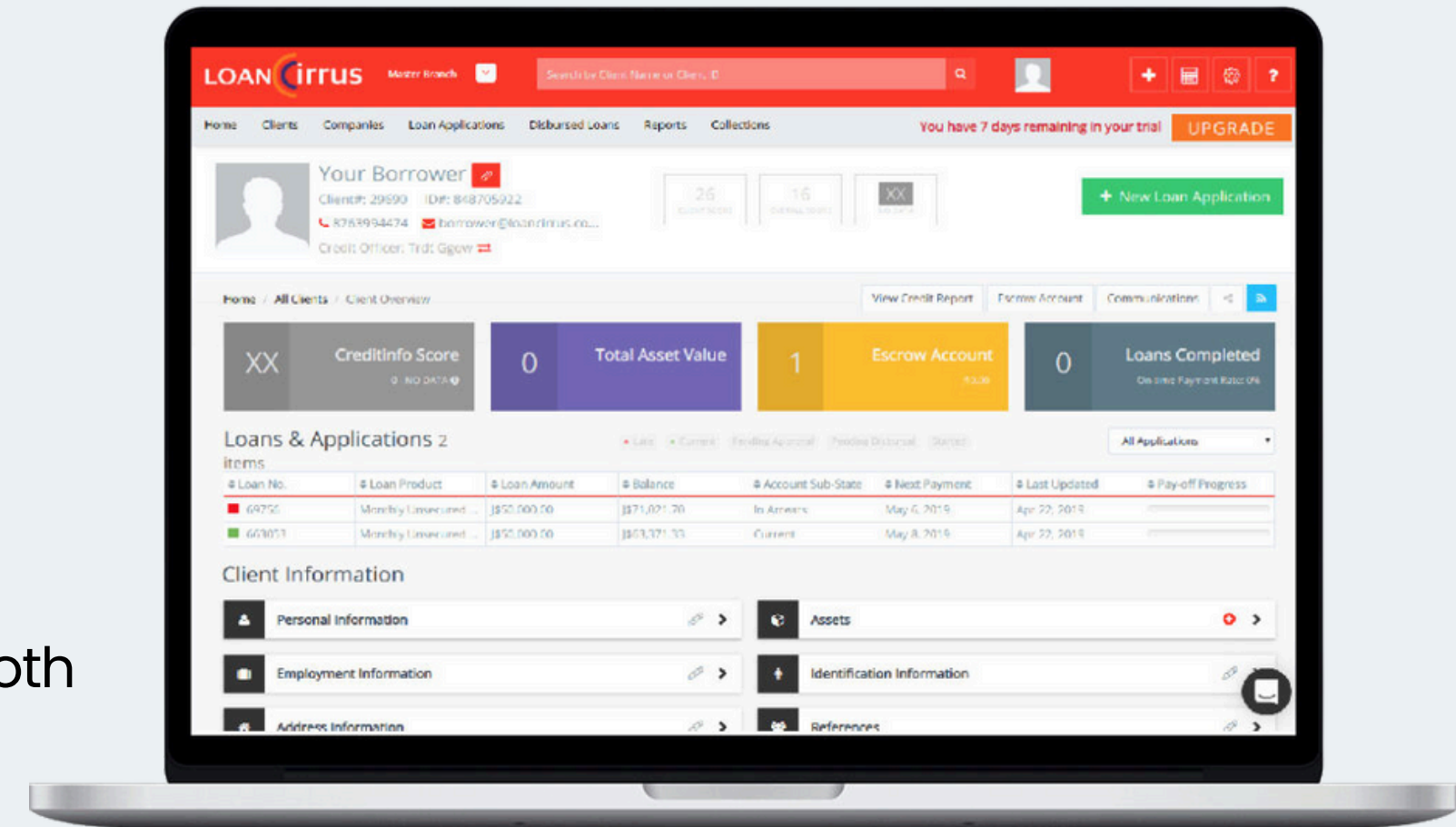
LoanCIRRUS is a SAAS based digital lending platform for lenders of all types, including consumer finance businesses, digital banks, credit unions, microfinance institutions, and others. The platform supports both in-branch and online borrower onboarding.

### Clients Pain Points –

- Stable Digital Platform
- Streamline Approval process from different modules

### Our Solutions –

- It is the best paperless way to apply for applications like Auto Loans, Credit Cards etc.
- More and more R and D is done to fix bugs related to application workflow



# 4 Load Near Me

## Industry: Logistics

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An integrated solution for enhancing operational efficiency and user experience for dispatchers and drivers.

### Clients Pain Points –

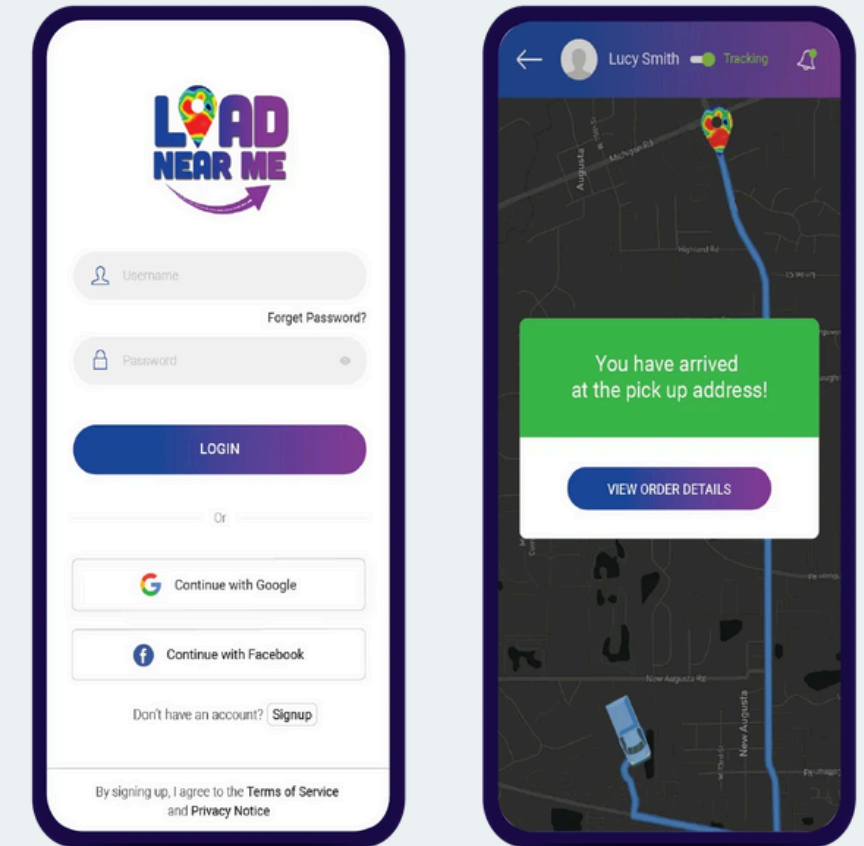
The Client faced several challenges:

- Users often struggled with a slow and confusing interface, leading to frustration and lost time.
- Lack of communication resulted in difficulties for customers in obtaining up-to-date information on their shipments.
- Drivers weren't always given timely updates or instructions, leading to confusion and poor coordination.

### Our Solution –

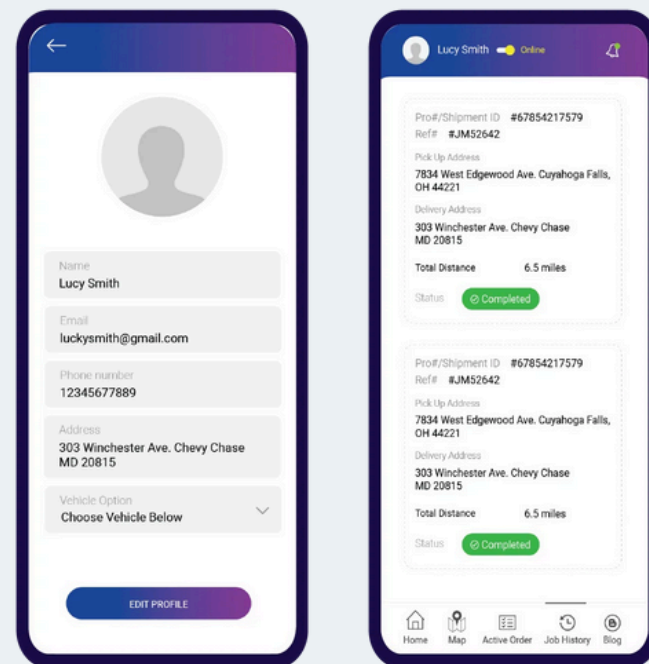
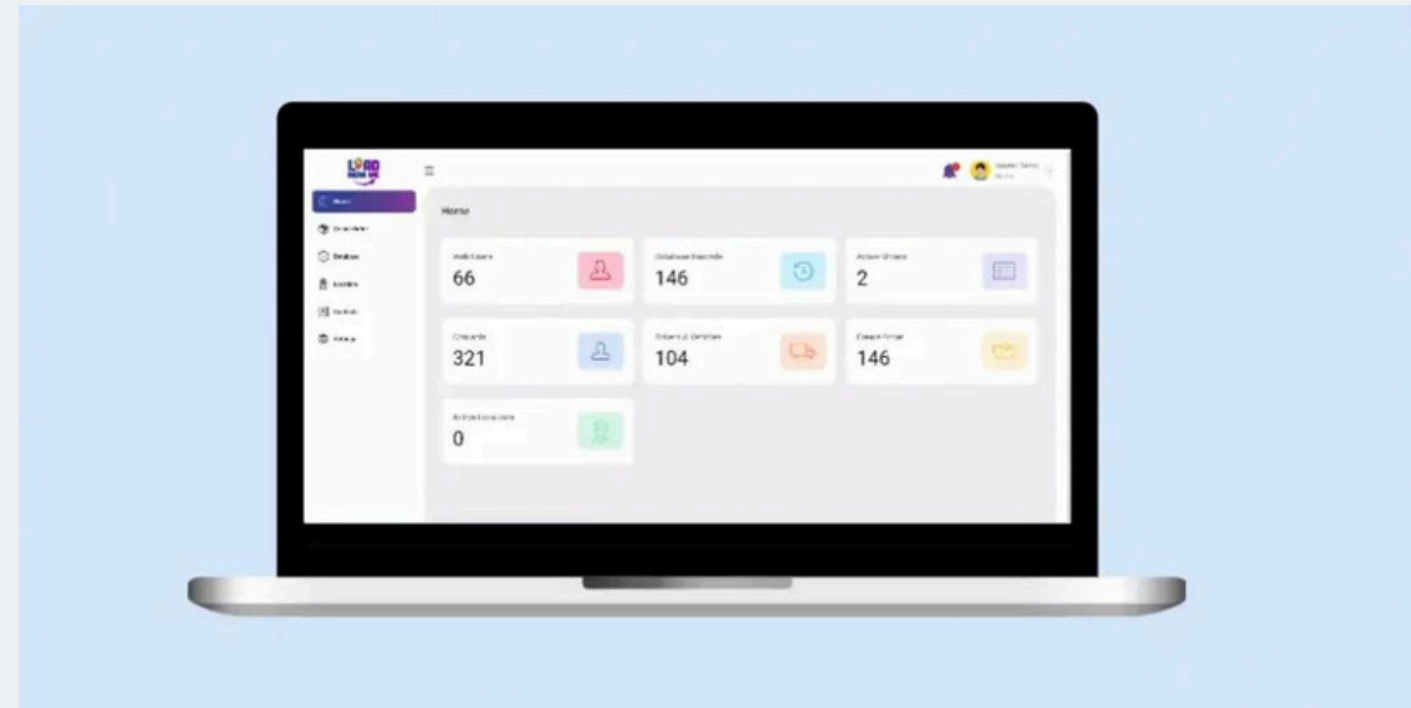
We implemented Microsoft Dynamics 365 CRM and provided comprehensive solutions including:

- **Centralized data management** using Dynamics 365 to create a single source of truth.
- **Real-time mobile access** via the Dynamics mobile CRM for seamless communication among all parties.
- **Timely automated notifications** through Dynamics 365 to reduce delays and miscommunications.
- **Integrated analytics tools** with Power BI, connected to Dynamics 365, for actionable insights into operational performance.

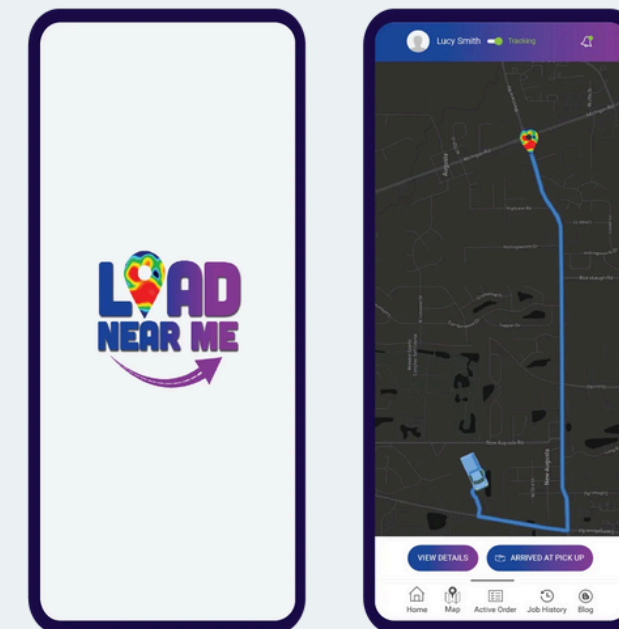




# Have a look at Our White Labelled Service – Load Near Me



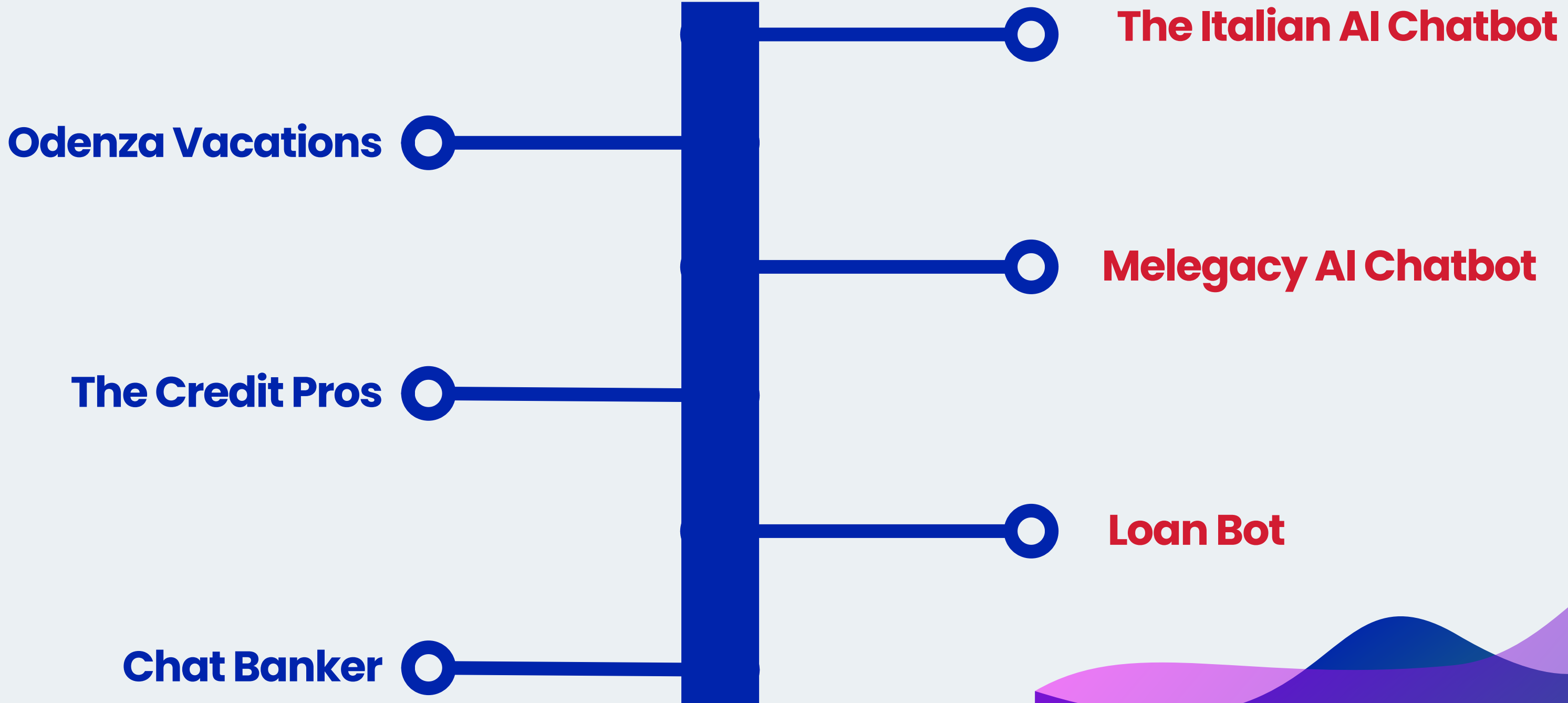
**Easy to Use**



**Easy to Track**



# Our Azure App Marvels



# 5 The Italian AI Chatbot

## Industry: Ecommerce

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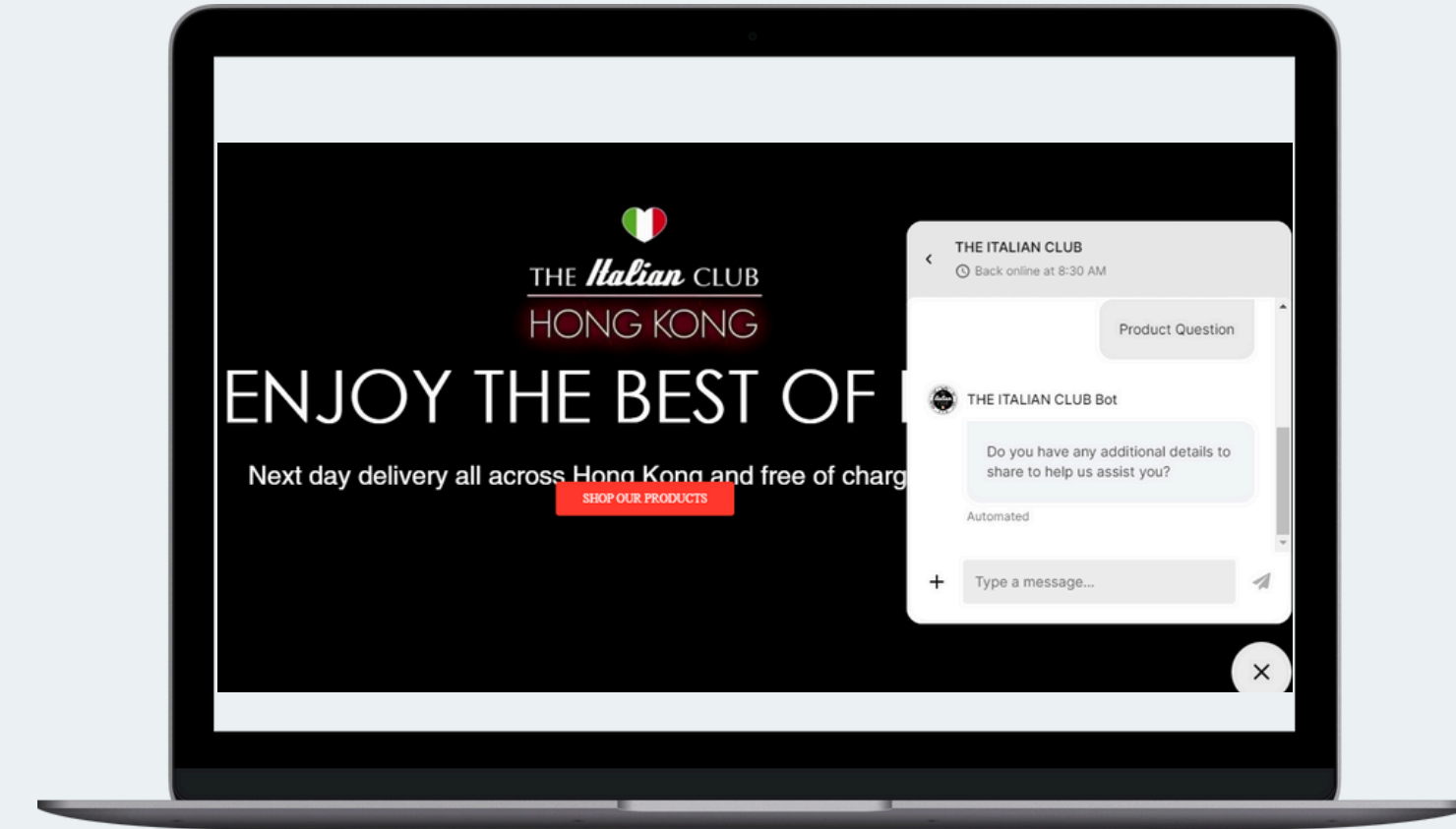
The Italian AI Chatbot project aims to transform how businesses manage customer inquiries by automating the process with intelligent chatbot technology.

### Clients Pain Points –

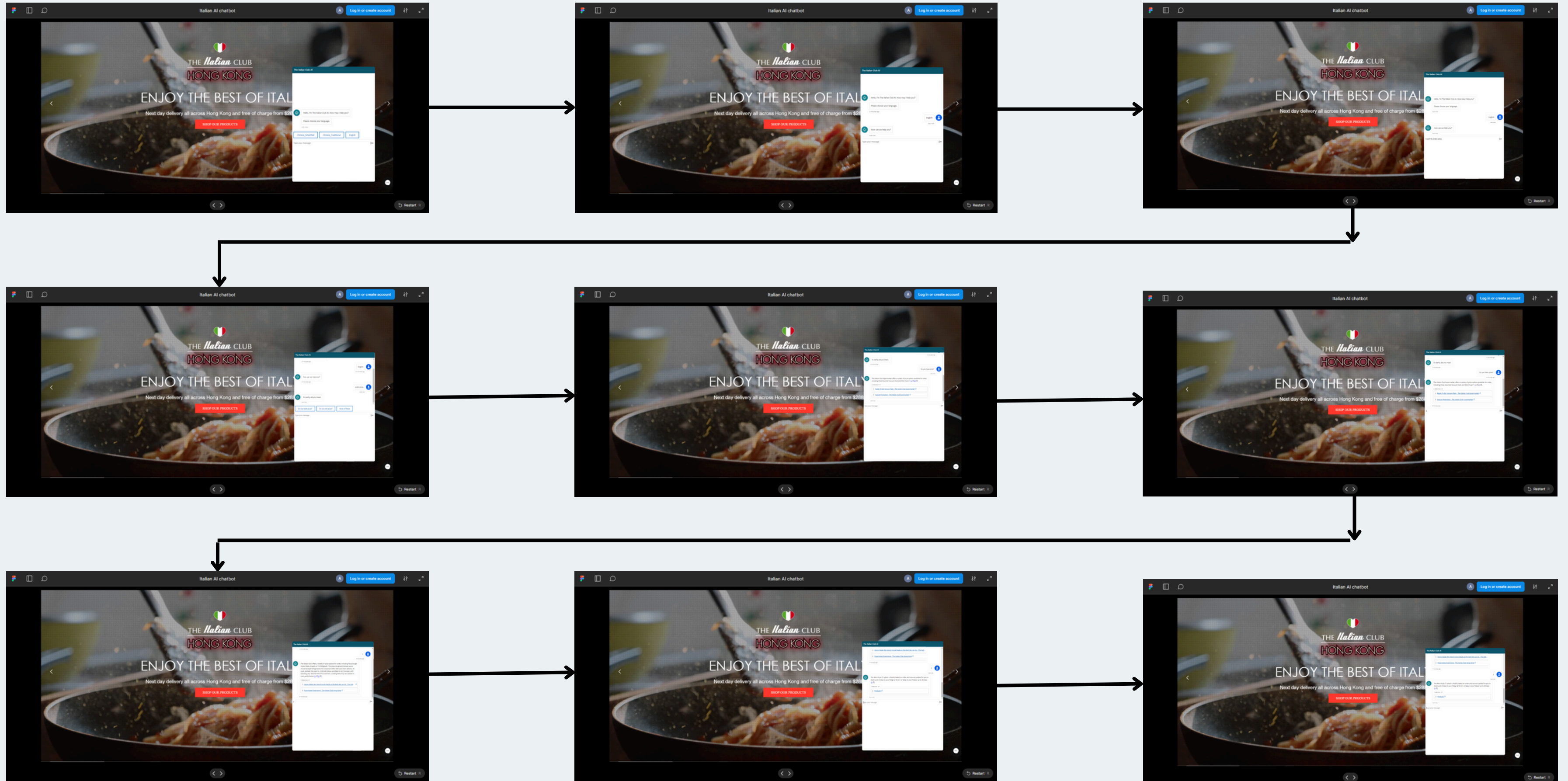
- Manual Query Handling
- Potential for Delay

### Our Solution –

- We made a system that could respond to queries quickly and accurately without the risk of delays or errors.
- Our task was to develop an AI chatbot to automate the customer support process.



# Italian AI Chat Bot in Action - <https://www.figma.com/proto/DWbQ7dcrn1s2c7TU031iry/Italian-AI-chatbot?t=LCadlzksTDhzTjSE-1>



# Odenza Vacations

## Industry: Travel and Hospitality

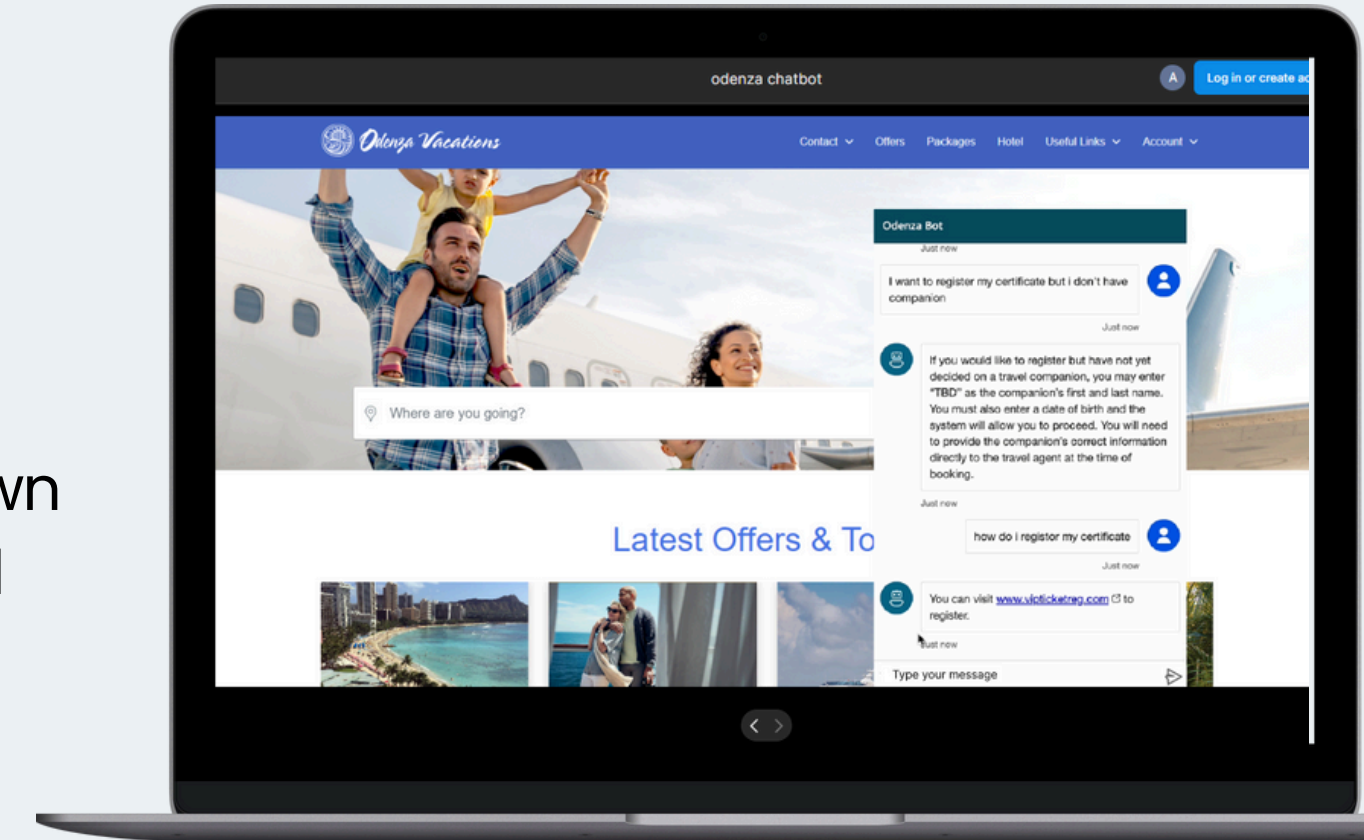
Odenza Vacations, a prominent North American travel agency with nearly 25 years of experience, specializes in delivering personalized travel services. Known for their customized travel incentive packages, hotel and cruise bookings, and comprehensive travel insurance, Odenza Vacations has established a strong reputation in the industry.

### Clients Pain Points –

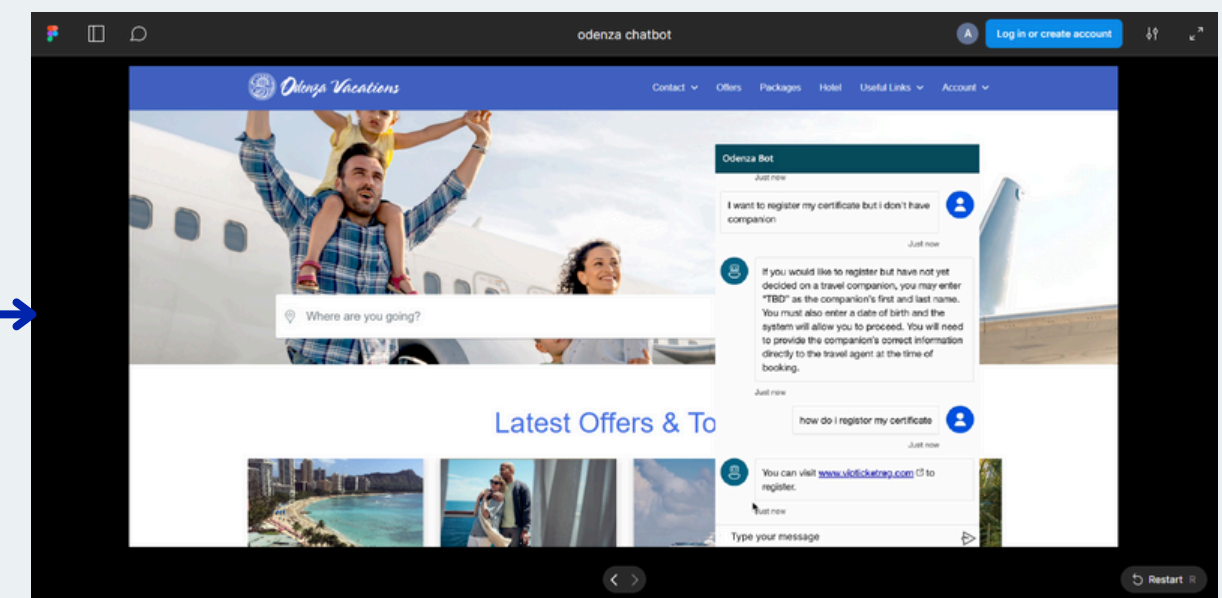
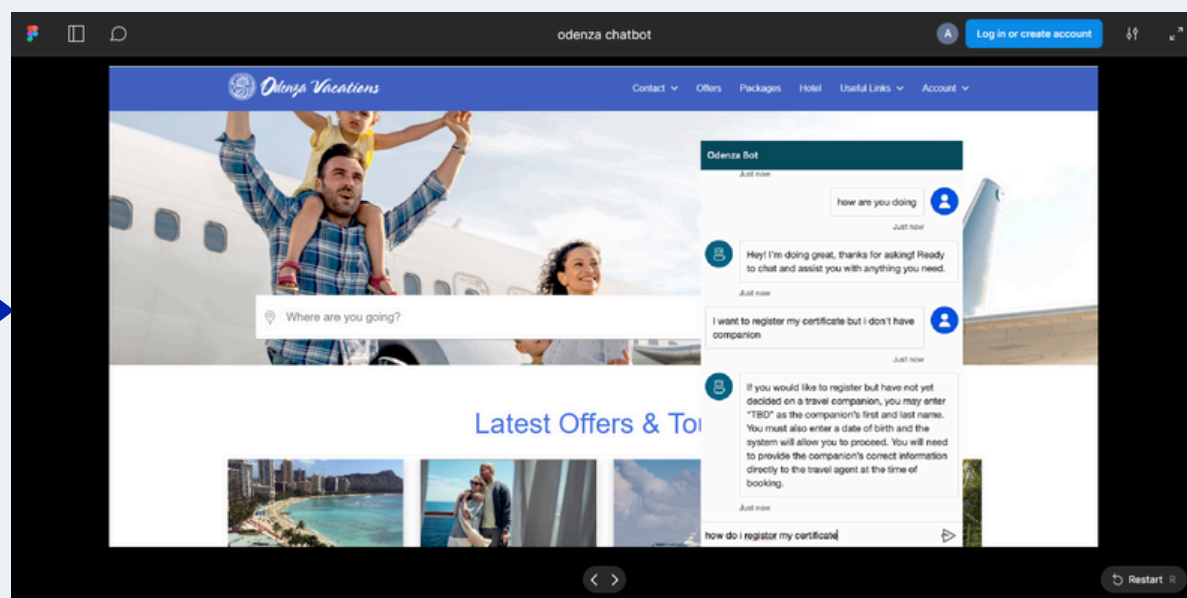
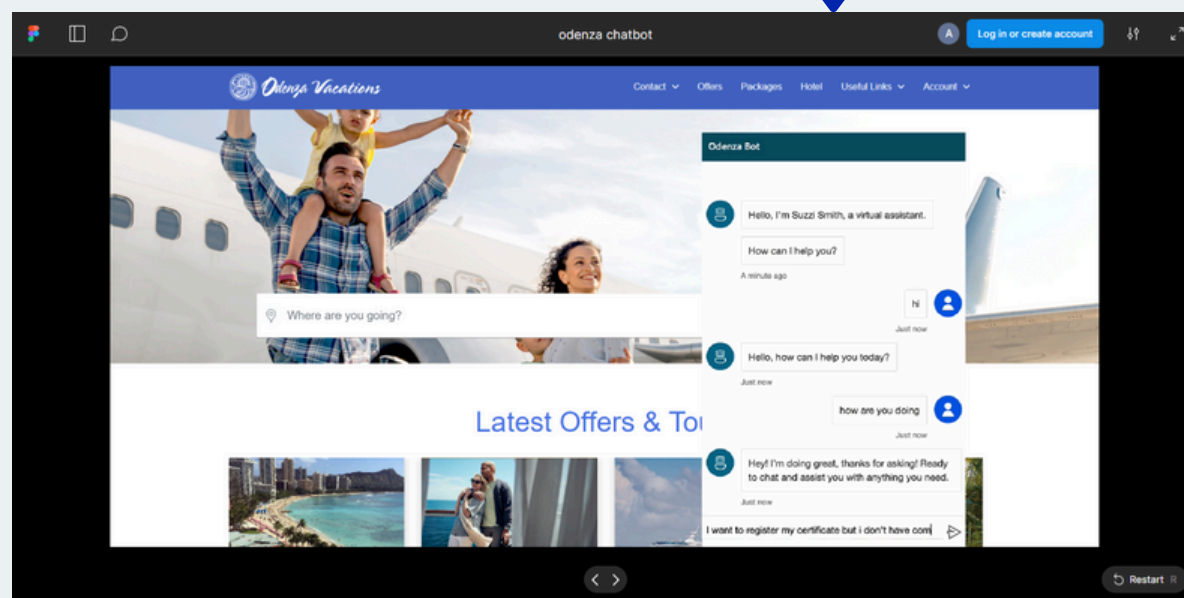
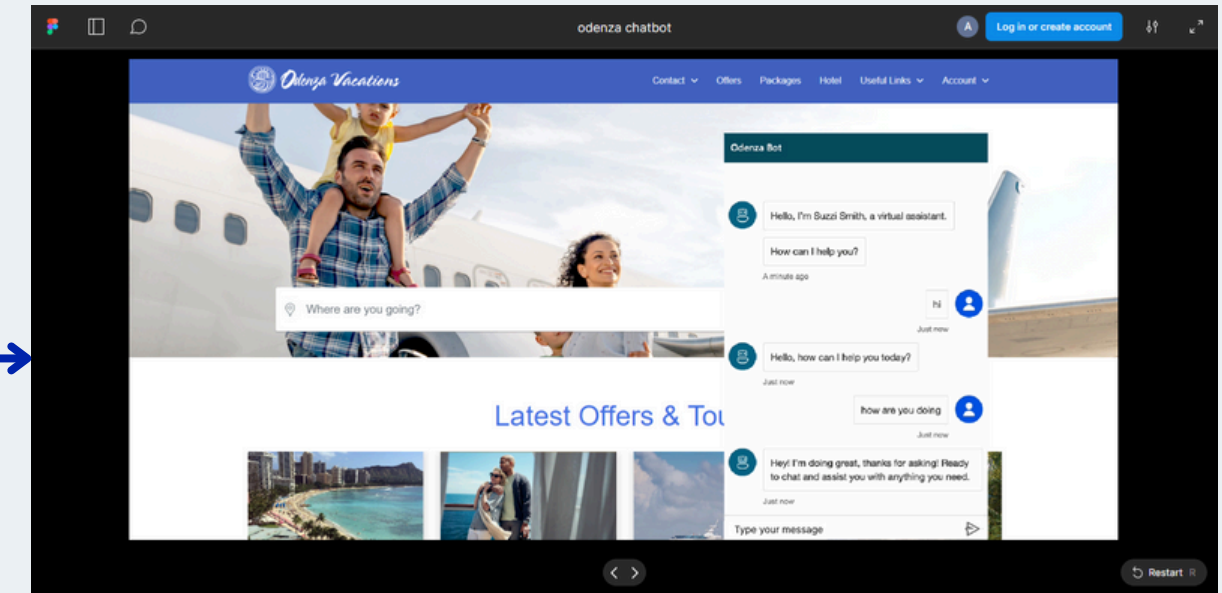
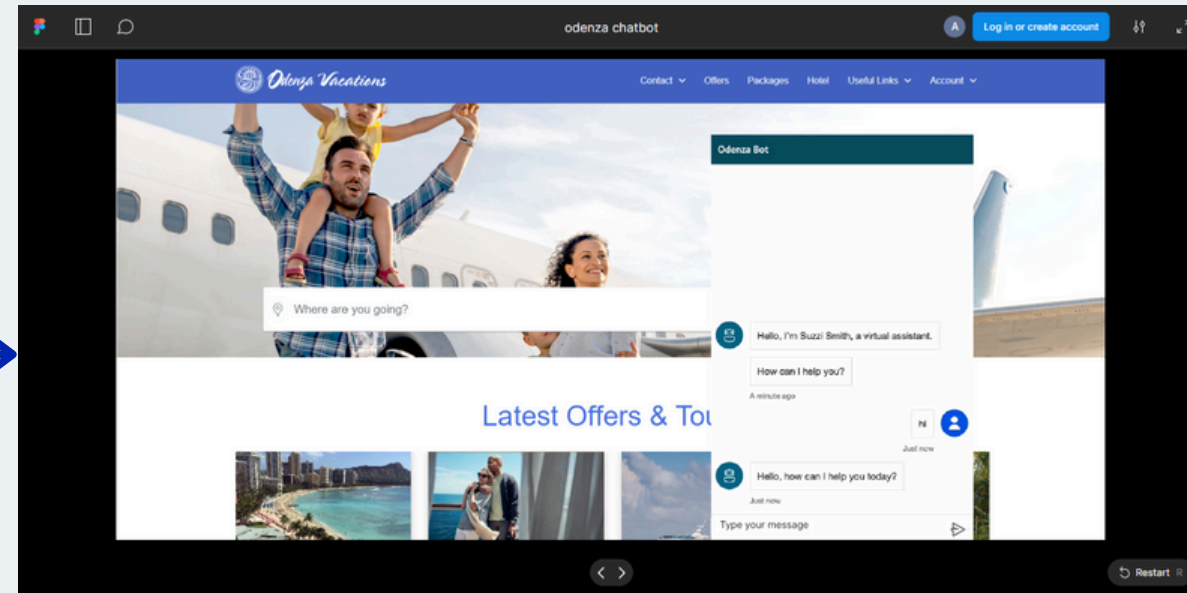
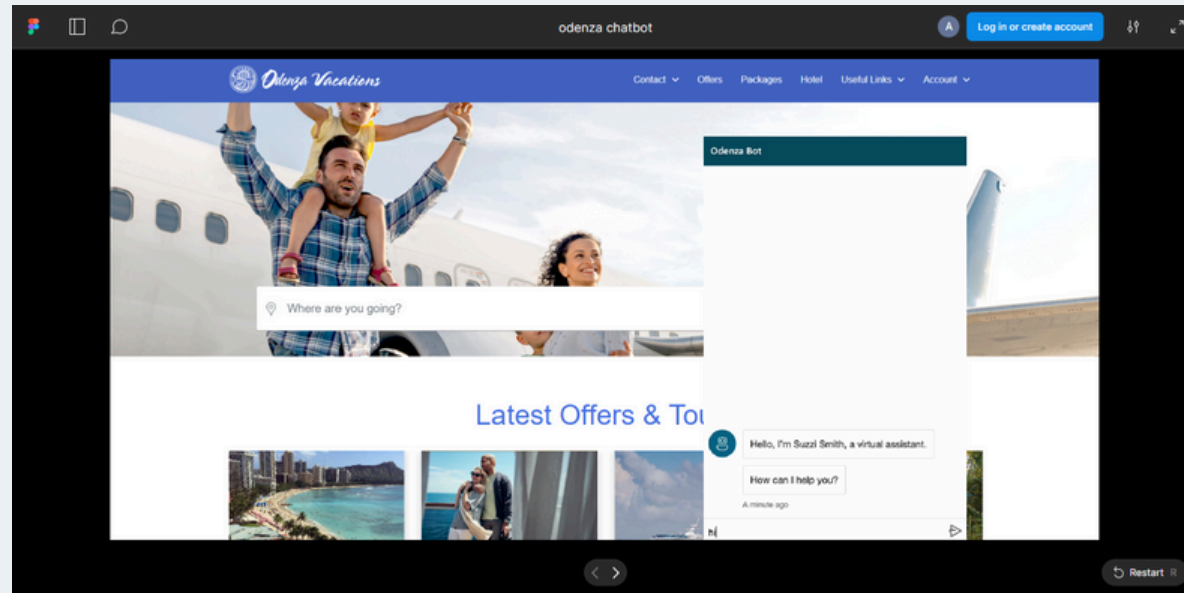
- **Complex Booking Process**
- **Inefficient Customer Support**
- **Managing Customer Queries**

### Our Solution –

- We made a system that could respond to queries quickly and accurately without the risk of delays or errors.
- Our task was to develop an AI chatbot to automate the customer support process.



# Odenza Chat Bot in Action - <https://www.figma.com/proto/kGxpHE7QpZzv7VcHpt02O4/odenza-chatbot?t=skVumlJhjQPWbT2T-1>



# 7 Melegacy AI Chatbot

## Industry: Finance

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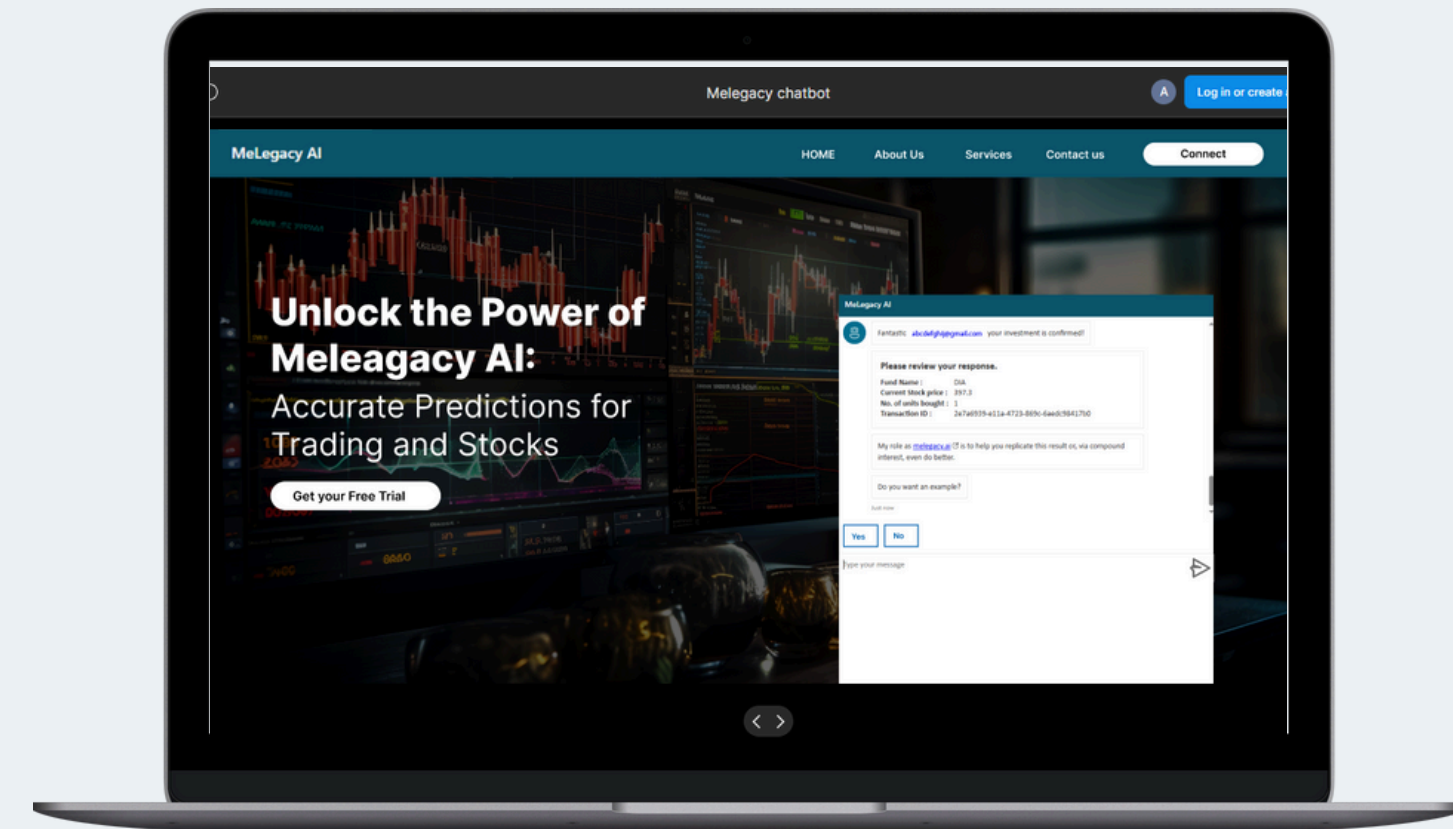
Melegacy AI is a sophisticated chatbot developed using Copilot Studio, designed to assist users in managing their investments and legacies seamlessly. This chatbot offers a range of features from buying stocks and predicting stock performance to sharing legacy information and performing charitable activities. With Melegacy AI, you gain a comprehensive tool for both financial management and personal legacy planning.

### **Clients Pain Points –**

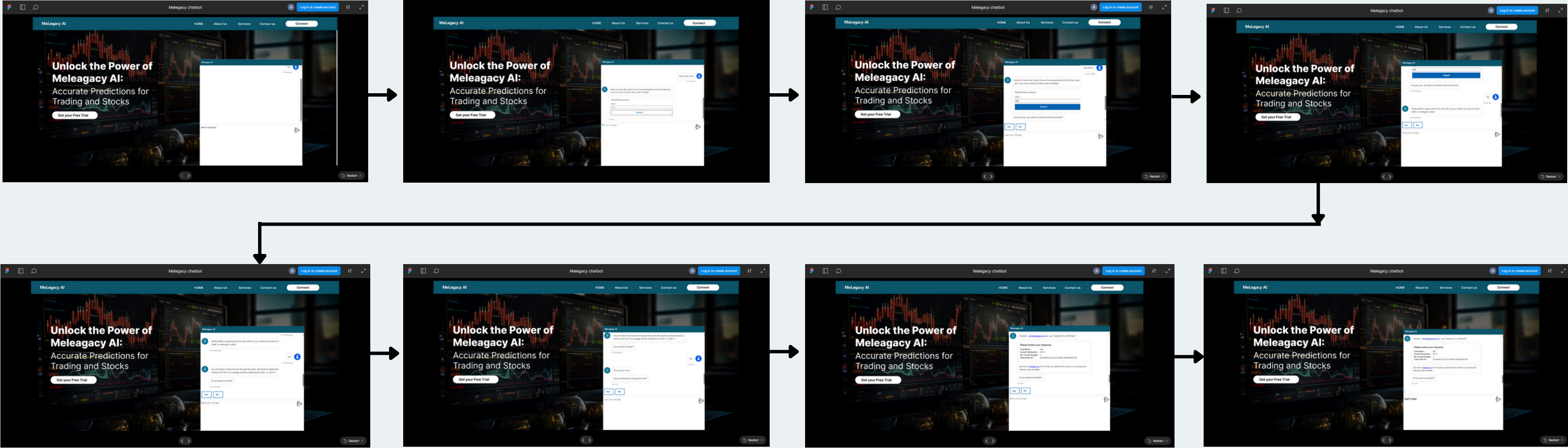
- Managing investments and legacy information.
- Accurate stock predictions

### **Our Solution –**

- Melegacy AI focused on creating an intuitive chatbot that effectively manages user investments and legacy information.
- Rigorous testing and feedback loops were employed to refine the chatbot's functionality and performance.



# Melegacy Chat Bot in Action - [https://www.figma.com/proto/gQphms1XkezeLOzbn3VJip/Melegacy\\_chatbot?node-id=0-1&t=LCadlzksTDhzTjSE-1](https://www.figma.com/proto/gQphms1XkezeLOzbn3VJip/Melegacy_chatbot?node-id=0-1&t=LCadlzksTDhzTjSE-1)

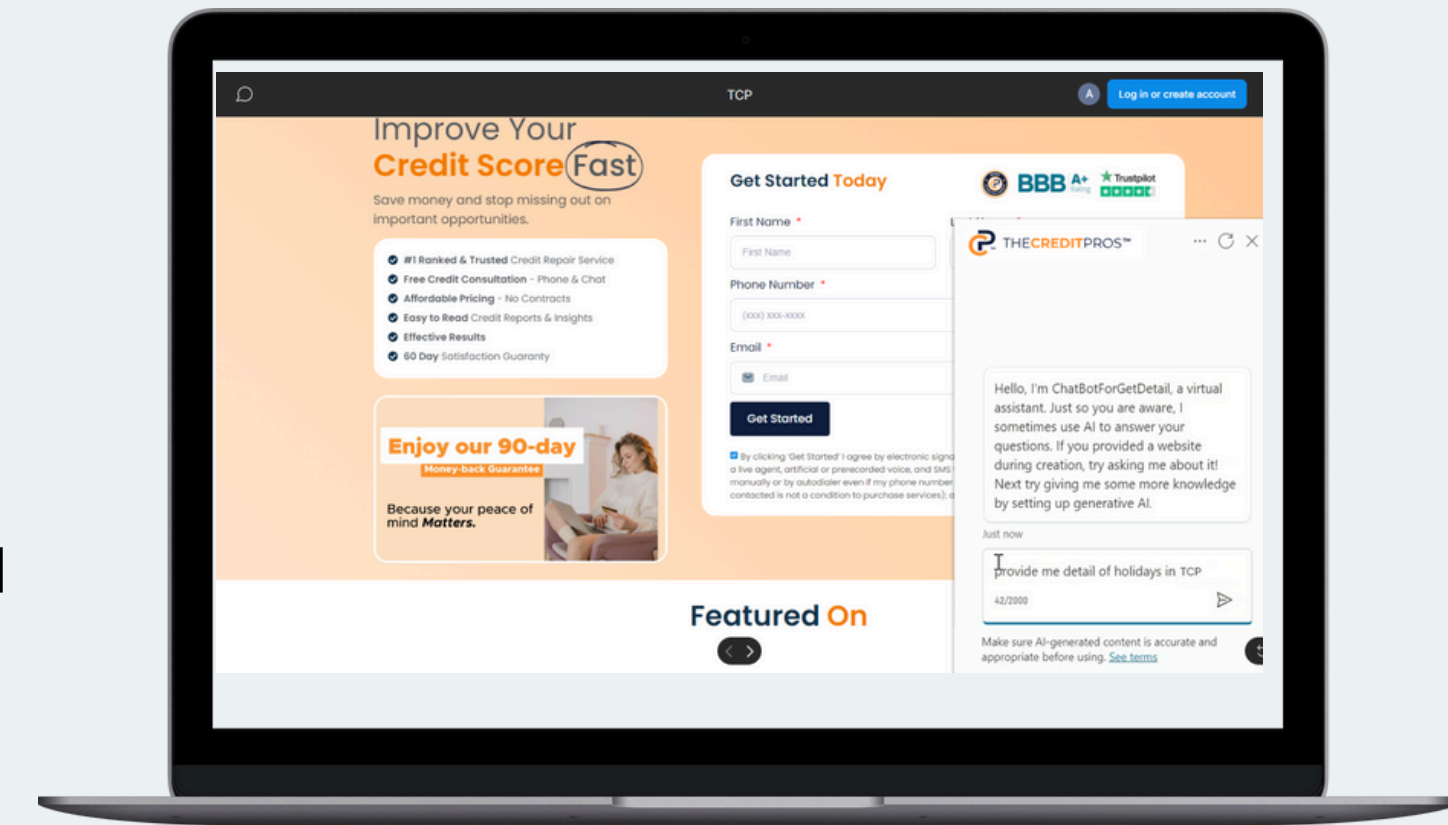




# The Credit Pros

## Industry: Finance

The TCP Copilot Studio Bot is a sophisticated AI-driven assistant designed to provide users with accurate information and support. Using Azure AI Studio and Azure AI Search, the bot processes user queries and retrieves answers from a vast repository of uploaded documents. Additionally, the GPT-4o model API is utilized to handle more general questions, ensuring comprehensive assistance. Users interact with the bot by sending messages and receiving relevant answers seamlessly.



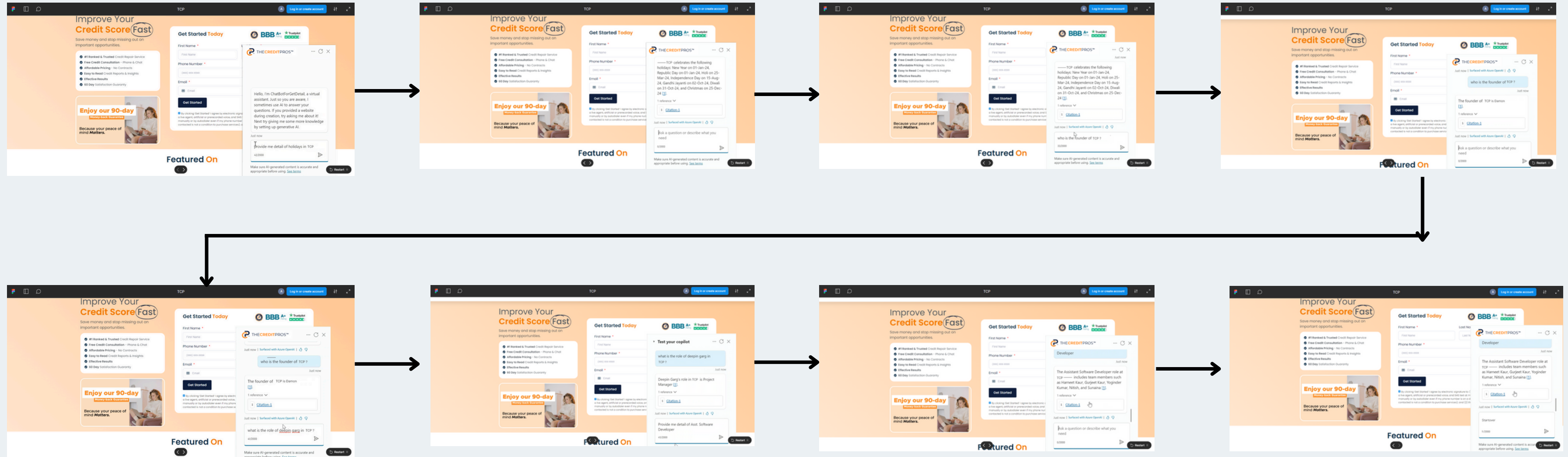
### Clients Pain Points –

- AI assistant capable of handling user queries
- Accurate responses to both specific document-based queries

### Our Solution –

- The TCP Copilot Studio Bot successfully delivered a powerful AI-driven assistant capable of handling a broad range of queries with high accuracy and efficiency.
- The bot's real-time capabilities and advanced content moderation ensured a reliable and user-friendly experience

# The Credit Pros Chat Bot in Action - <https://www.figma.com/proto/Mn8BQ1FMfYIrsMkLPYvIjP/TCP?node-id=0-1&t=gIKHObfNCmoG2nBS-1>





# Auto Handling Customer Loan Application - The Loan Bot

Industry: Finance

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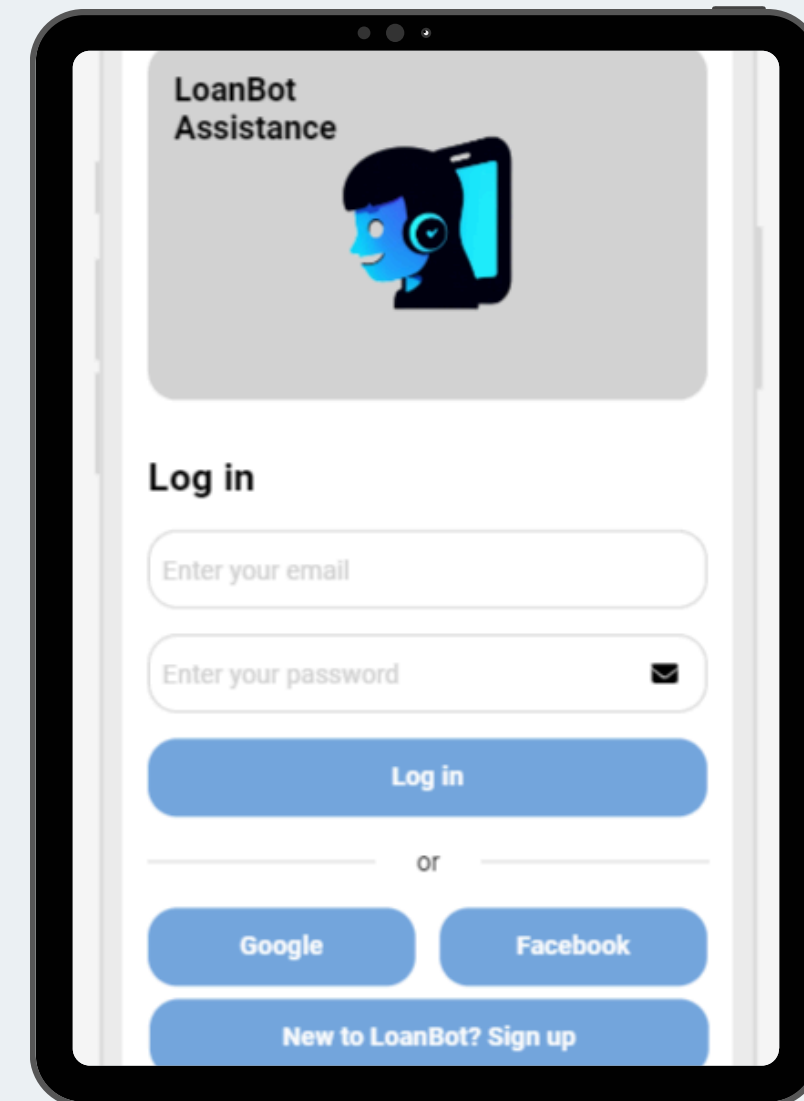
Loan BOT powers Financial Institutions can target all or specialised categories of people from their region of operation. It helps Banks and other institutions to popularise their schemes and available deals; request third-party services (e.g. legal services) ; and process machine vetted applications. Customers can apply to several institutions at a time are provided the facility to choose a financial partner of their choice.

## Clients Pain Points -

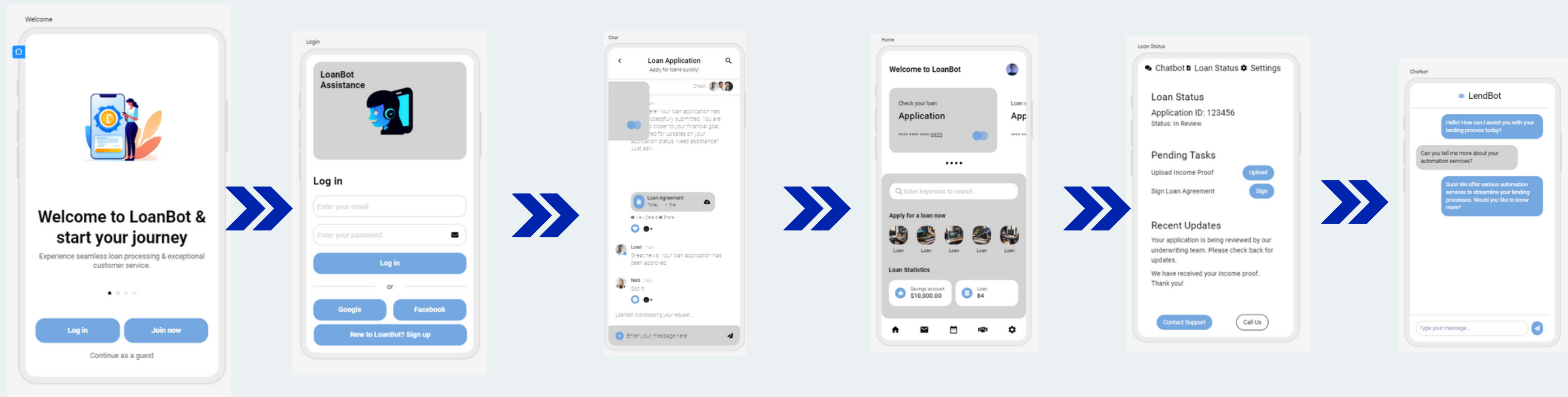
- AI assistant capable of handling user queries
- Accurate responses to both specific document-based queries

## Our Solution -

- The Loan BOT is capable of handling multiple queries.
- Accurate responses to both specific document-based queries



# The Loan Bot in Action: <https://www.figma.com/design/tWLSIISAtckPIktTg94ejQ/Untitled?node-id=0-1&node-type=canvas&t=weBtAOyDihxfjCJV-0>



# 10 Chat Banker

## Industry: Finance

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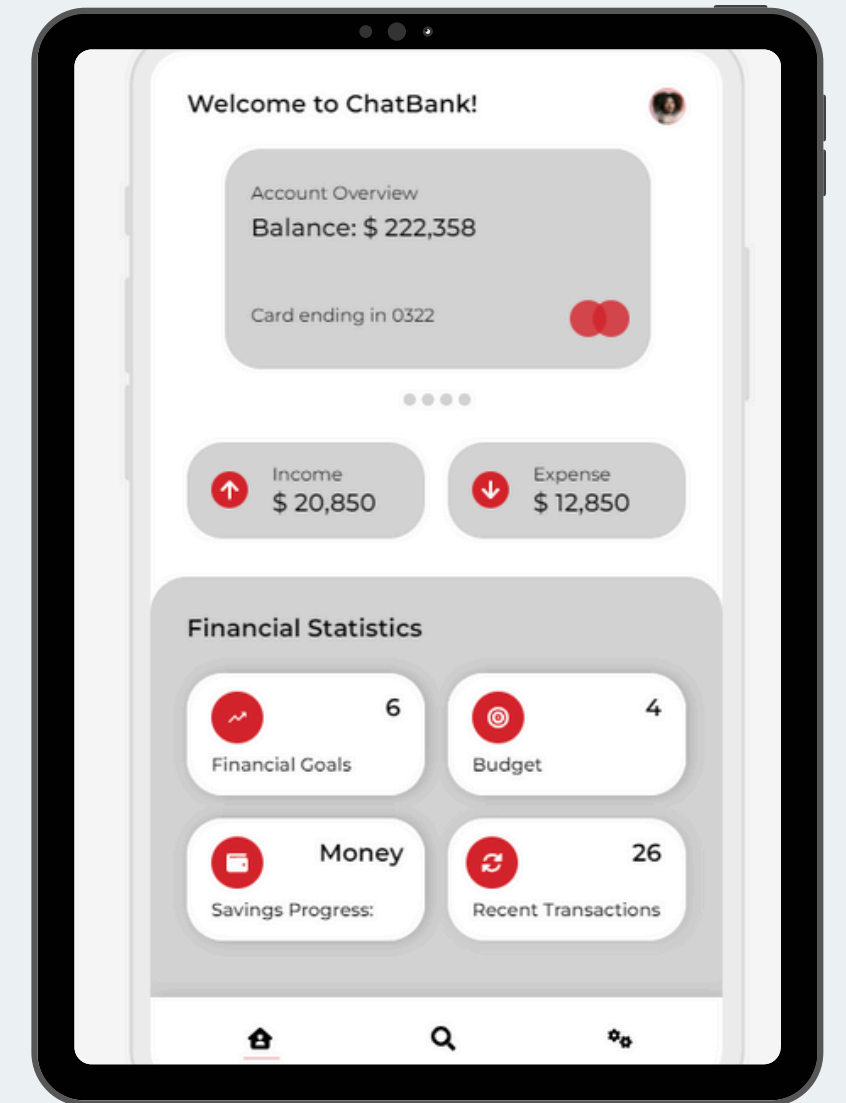
Chat Banker is an innovative AI-powered chatbot designed to revolutionize your banking experience. Available 24/7, Chat Banker provides seamless, real-time assistance for all your banking needs, ensuring you have access to your financial information and services whenever you need them.

### Clients Pain Points –

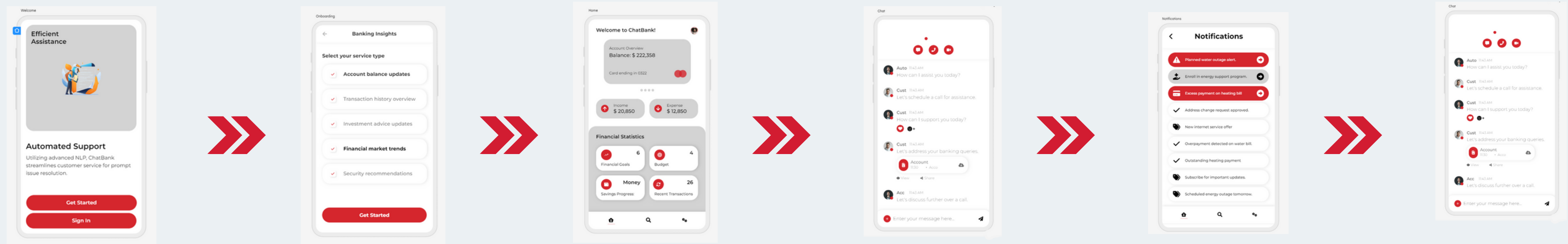
- Complex Booking Process
- Inefficient Customer Support
- Managing Customer Queries

### Our Solution –

- **Long Wait Times:** Chat Banker offers instant responses to your queries, eliminating the need for long wait times.
- **Complex Transactions:** Chat Banker simplifies transactions with easy-to-follow prompts and guidance.



# Chat Banker in Action: <https://www.figma.com/design/tWLSlISAtckPlktTg94ejQ/Untitled?node-id=0-1&node-type=canvas&t=weBtAOyDihxfjCJV-0>



# Industries We Serve



## Food & Beverage

Streamline supply chain and inventory management with advanced software solutions.



## BFSI

Develop secure and innovative fintech applications to enhance customer experience and regulatory compliance.



## Travel & Tourism

Create seamless booking systems and enhance customer engagement through digital platforms.



## Energy & Oil & Gas

Implement predictive maintenance and optimize supply chain operations with AI-driven technologies.



## E-Commerce

Boost online sales with robust, user-friendly e-commerce platforms and mobile applications.



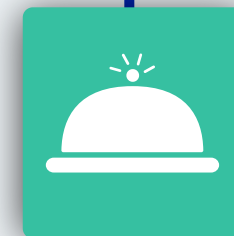
## Media & Social

Streamline supply chain and inventory management with advanced software solutions.



## Healthcare

Improve patient care with advanced mobile EHR solutions and healthcare analytics applications.



## Hospitality

Enhance guest experiences with AI-powered booking and comprehensive management apps.



## Education

Develop e-learning platforms and educational tools to support digital learning.



## Real Estate

Simplify property management and client engagement with AI-powered platforms.

# Technology

## Mobile Development

Our mobile development service specializes in creating seamless mobile applications that enhance user experience and provide businesses with a competitive edge.

## Frontend Development

We create visually stunning, user-friendly interfaces for websites and web applications.

## Backend Development

Our backend development services offer robust and scalable server-side applications that power seamless interactions between the frontend and backend.

## Microsoft Power Platform

Empower your business with Microsoft Power Platform, an integrated suite of tools:

- **Power BI:** Create interactive reports, dashboards, and data visualizations for informed decision-making.
- **Power Apps:** Quickly develop custom applications with low-code development, suitable for mobile apps, web apps, and forms.
- **Power Automate:** Automate workflows across applications and services to streamline processes and reduce manual tasks.
- **Power Virtual Agents:** Develop AI-powered chatbots to efficiently handle customer inquiries and automate responses.

## Microsoft Azure Technologies

- App Services
- SQL server – MSSQL & MySQL
- Virtual Machine
- Azure Blob Storage
- Key Vault
- Azure Bot
- Microsoft Azure Devops



## Advanced AI Solutions

- **AI Chatbot Development:** Build intelligent chatbots that enhance customer interaction and automate tasks effectively.
- **MS Copilot:** Integrate Copilot capabilities for real-time decision support and task automation.

## Dynamics 365

Enhance business operations and customer relationships with Dynamics 365's comprehensive suite of ERP and CRM applications.

## Azure AI

Create innovative solutions using machine learning, natural language processing (NLP), computer vision, and more.



# 20



## Certifications

Certified Associates: 20



### Azure Administrator Associate: 3

It's a role-based certification that demonstrates a professional's ability to implement, monitor, and maintain Azure solutions.



### Azure Developer Associate: 4

A professional who designs, builds, tests, and maintains cloud-based applications and services on Microsoft Azure.



### Microsoft Azure Devops expert: 4

Infrastructure administrator who can design and implement strategies to enable continuous value delivery on the Azure cloud platform.



### Power Platform Developer Associate: 4

Power Platform Developer is designated role to design, develop, test, and troubleshoot solutions for Microsoft Power Platform.



### Power Platform Functional Consultant Associate: 5

Professional who can use Microsoft Power Platform to simplify, automate, and empower business processes.



## Sahil Kataria

Founder/CEO

CEO of QServices IT Solutions Pvt Ltd. and Principal Software Architect, brings over a decade of experience in software development, excelling in process automation, Azure, Microsoft Copilot, and operational excellence.



## Rohit Dabra

Chief Technical Officer

A seasoned technology leader with 12 years of experience in development. Has been serving as the Chief Technology Officer at QServices Inc. for the past 3 years and 5 months. And as an expert in project management, .NET Framework, iOS and Android development, Microsoft Azure, and ASP.NET technologies.

# Meet Our Team



## Amit Kumar

Chief Sales Officer

combines 9 years of marketing experience with proficiency in business development, team management, lead generation, and client relations. His skills also include bid response and BDE/BDM, contributing to growth and cultivating lasting client relationships.



## Mandeep Kaur

Project manager



## Samant Sharma

Project manager



## Mridul Madhav

Digital Marketing Manager

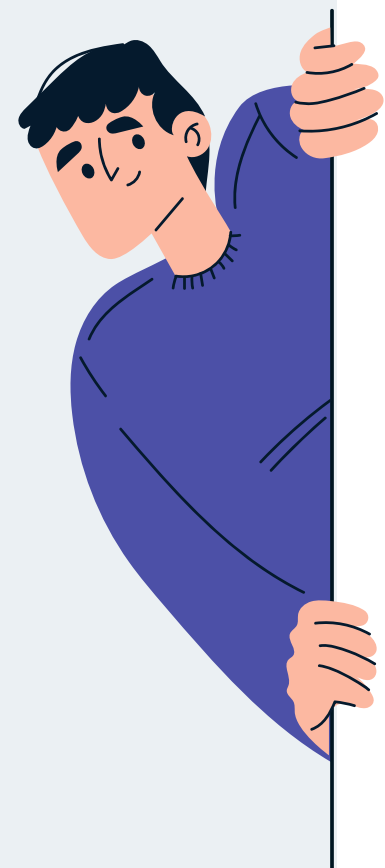
# Our Vision

Our vision is to be a leading software and mobile application development agency known for delivering innovative and high-quality solutions that exceed our clients' expectations. We aim to be at the forefront of technological advancements and provide our clients with the best possible experience.



# Our Mission

We are committed to maintaining a culture of collaboration, communication, and transparency. We strive to deliver solutions of the highest quality, ensuring that we prioritize the needs and preferences of our clients and their end-users throughout the development process.

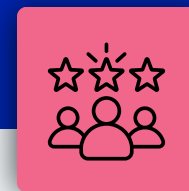


# Achievements



## Creating Impactful Solutions

250+



### Happy Clients

Our happy clients are the driving force behind our success.

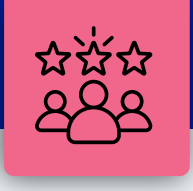
750+



### Successful Projects

It is not just our goal, it's our standard.

70+



### Dedicated Resources

Our committed team brings expertise to every project.



### Over 60,000 Hours Invested

Demonstrating our dedication to quality solutions.



### 130+ Long-Term Happy Client

Building lasting relationships and satisfaction.

# Brands



# Testimonial



**Philmore J**

Fintech



I highly recommend QServices for their exceptional quality and reliable service.



**Amer Alic**

Logistics



I am thoroughly impressed with the exceptional service and quality of work provided by Sahil and his team.



**Alex VenderELS**

Product Owner



I was impressed with QServices' professionalism and the exceptional quality of their work.



**Steven Lewis**

Real Estate



I had an excellent experience with QServices - their team delivered exceptional results and exceeded my expectations.

# Contact Us



## Sahil Kataria

Founder & CEO

Meeting Link: [BOOK NOW](#)

## Amit Kumar

CSO

Meeting Link: [BOOK NOW](#)



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55 Village Center Place, Suite 307 Bldg 4287, Mississauga ON L4Z 1V9, Canada



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