Quadra

Navigating Changes: Broadcom's Acquisition and VMware Licensing Updates

Key Changes

- Perpetual Licensing No Longer Available
- Subscription Licensing Required at Next Renewal

Licensing Bundles

- VMware vSphere Foundation (VVF)
- VMware Cloud Foundation (VCF)

Impact of the Change

- Significant Price Increase for Licensing.

Your Path to Cost-Efficient and Scalable Migration

At Quadra, we understand these complexities, which is why we're offering the **Azure VMware Solution.**

This service allows you to migrate your on-premises VMware workloads to Azure with zero re-architecting, using the familiar tools and processes you trust.

Quadra

Unlocking the Cloud: Key Drivers for VMware Organizations

Key Drivers

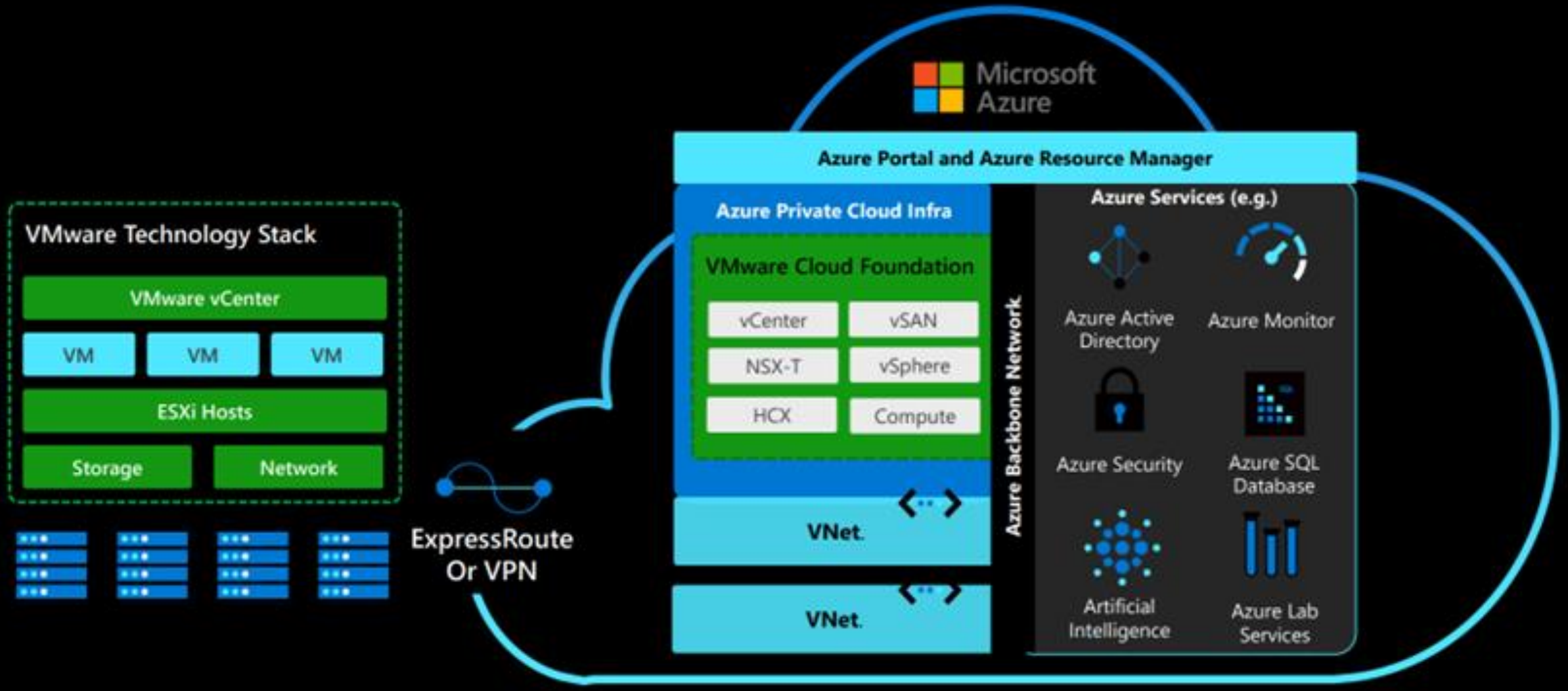
- Security Threats
- Urgent Capacity Needs
- Disaster Recovery
- Licensing Concerns
- Datacenter Expiry and Software End-of-Life
- Budget and Resource Constraints

Cloud Benefits

- Infrastructure On-Demand
- Flexibility and Innovation
- Lower Total Cost of Ownership

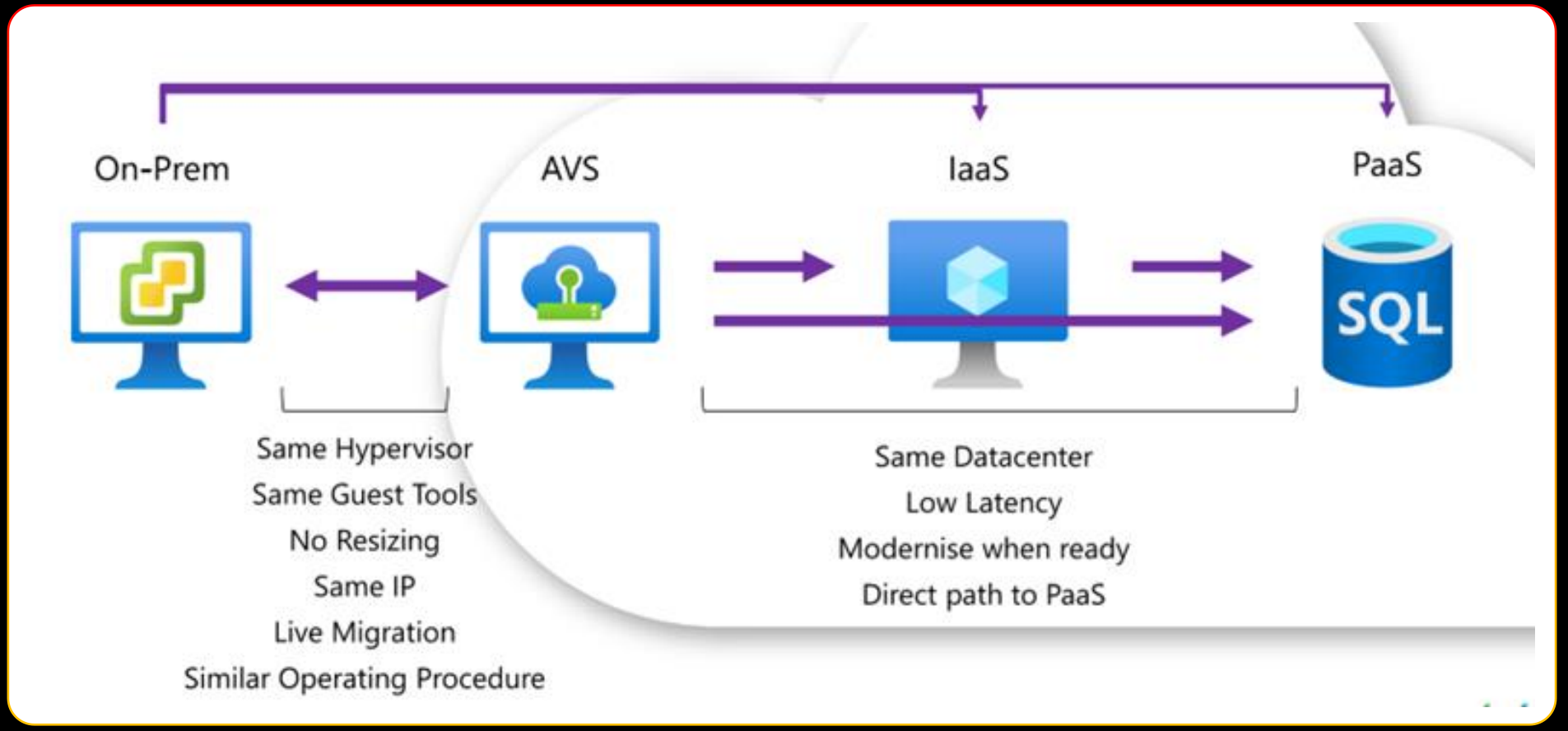
Quadra

Azure VMware Solution



Quadra

Migration Approach



Quadra

Accelerate your journey to the cloud with Azure VMware Solution

Azure VMware Solution provides a seamless way to migrate, extend, and run your existing VMware workloads natively on Azure, leveraging the familiar VMware environment while benefiting from Azure's scalability and services

Benefits

- **Seamless Integration** Continue using your VMware tools and processes in Azure without re-architecting applications.
- **Scalability** Access Azure's global infrastructure to scale VMware environments as needed.
- **Enhanced Security** Built-in services for data protection, disaster recovery, and regulatory compliance.
- **Cost Efficiency** Optimize costs with Azure Hybrid Benefit, reserved instances, and scalable storage options.

Use Cases

- **Disaster recovery and business continuity** The VMware solution deployed in Azure can be used as a primary or secondary on-demand disaster recovery site for on-premises datacenter infrastructure.
- **Hybrid Cloud** AVS allows organizations to run part of the app on-premises, say, for example, that data app tiers need to run on-prem. The web tier is a perfect candidate to run in AVS, enabling burst capability for the web tier when needed.
- **Datacenter retirement and consolidation** Organizations will be able to reduce the datacenter footprint via "one-time re-deployment" of VMware-based virtual machines while decreasing their overall on-premises infrastructure.

Our Value Prop

- **Trusted Advisor** As a global award-winning AI & cloud solutions provider, Quadra helps businesses transition smoothly to the Azure VMware Solution.
- **Migration Expertise** Extensive experience in managing and migrating VMware workloads to Azure with minimal downtime and risk.
- **End-to-End Solutions** From assessment and planning to migration and optimization, we provide a comprehensive suite of services.
- **Managed Services** With our 24/7 managed services, we can continuously monitor and provide proactive support to ensure maximum up time for your infrastructure so that you can focus on your core business.
- **Proven Impact** Numerous success stories from over 3,000 customers highlight our ability to deliver efficient and effective cloud migrations.

Quadra

How Quadra ensures your success?

Comprehensive Assessment

Quadra analyzes your current VMware environment to understand the performance utilization of resources and identify the best migration strategy tailored to your business needs.

Proof of Concept (PoC)

Quadra offers an exclusive No-cost **PoC package**: a value-add at **no cost,** validating the performance and reliability of Azure VMware Solution for a smooth and efficient migration.

TCO Analysis

Detailed cost analysis to project potential savings and TCO post-migration to Azure.

Custom Migration Plan

We create a migration strategy specific to your objectives and current infrastructure, ensuring minimal disruption.